

CRA Public File



PERFORMANCE RELATED WRITTEN COMMENTS AND BANK'S WRITTEN ANSWERS RELATED TO BANK'S PERFORMANCE

(FOR CURRENT YEAR AND PAST 2 YEARS)

2023 - 2024

PUBLIC COMMENTS

Between the calendar years of 2022 and 2023, FirstBank did not receive any comments relating to the bank's performance in helping meet community needs.

Any comments received or replies by the bank during the current calendar year, 2025, will be available upon request.



www.habitatnashville.org

April 5, 2023

Wib Evans FirstBank 722 Columbia Ave. Franklin, TN 37064

Dear Wib,

Thank you for partnering with us to empower hardworking individuals and families to experience more stability and self-reliance in their lives through homeownership. FirstBank's generous donation of \$30,000.00 Habitat for Humanity of Greater Nashville, received on 3/30/2023, on behalf of your "Chip In & Change Lives Charity Golf Tournament", held on September 26, 2022, helps us build better lives and stronger communities.

Thank you for helping to make homeownership a reality for others in our community. As one of our future homeowners recently said, "Rents are very high these days making it difficult to take good care of my family and their futures. Home is one of the biggest advances to a good future. After I secure a home, I can start steps toward other goals in my life."

The need for affordable homes continues to be a challenge. Partners like you create pathways of hope and stability. Thank you for partnering with us to bring people together to build homes, communities, and hope. We are grateful for your support.

With much appreciation,

Danny Herron

President and Chief Executive Officer

Habitat for Humanity of Greater Nashville is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code. No goods or services were received in exchange for the contribution listed. This letter serves as your official document for tax purposes.





FEATURED PARTNER - 20 YEARS OF SUPPORT

FirstBank

Our goals would be unattainable without the partners that share our commitment to keeping seniors safe and secure. Our partners embrace the spirit of the Community Reinvestment Act and use our program to create positive change for the under-served and vulnerable in their community.

FirstBank has been with us from the beginning. As one of our very first sponsors, they have been supporting area seniors for over 20 years! They've provided funding that allows for our flagship program, Senior Crimestoppers, to remain installed in five different senior living facilities.

St. Mary Manor - Jackson , TN

Smyrna Care Center - Smyrna, TN

Mountain Woods Apartments - Dalton, GA

Life Care Center - Jefferson City, TN

Creekview Health & Rehab - Knoxville, TN

This year, Creekview Health & Rehab used their Wish Comes True grant to provide a fun carnival for their residents to enjoy, with face painting, balloon art, cotton candy, funnel cakes, and even a dunk tank! The residents had a great time and are still talking about all of the fun they had.

Sent: Wednesday, February 7, 2024 9:51 AM

To:

Complaint Forum: Social Media

"But you closed the only FirstBank on my side of town ..now I have to drive an extra 20mins on top of my 40 min drive that it took to get to the now closed bank"

From:

Sent: Friday, August 4, 2023 9:08 AM

To:

Complaint Forum:Agency

CFPB Complaint accusations of mishandling multiple business loans and discrimination allegations. Consumer requesting investigation, transferring to Legal for response.

From:

Sent: Wednesday, November 15, 2023 5:12 PM

To:

Subject: Carothers Parkway branch

CAUTION - EXTERNAL EMAIL

I visited my local FirstBank branch today at Carothers Parkway in Franklin, TN & found out that it is closing in January. I wanted to voice my opinion about the closing & let you know why we're not happy about this decision.

After many years of being "just another number" at Bank of America, we moved to FirstBank. We love banking with FirstBank because of the personal experience we have. It reminds us of what "hometown banking" used to feel like. Our only beef has been that it wasn't convenient for us to get to any of the local branches. When the Carothers branch opened, we were so excited & we visit this branch weekly. Although the other nearby branches are not terribly far away, they all require getting through a lot of traffic. I don't know if you've ever been to this area of Franklin, but coming from east of Franklin & getting anywhere that requires crossing I-65 takes a lot of time due to the increase in the number of businesses & the traffic that comes with that.

If you're closing this branch due to numbers, I think you're making a serious mistake. This area has grown exponentially in the last couple of years and it's not slowing down. We've lived on our property 5 miles east of Franklin since 1995. Our area was the last vestige of "country," but in the last 5 years, property has been re-zoned & many subdivisions have gone up where farms used to be. We have so many people moving to this area from other states that we hardly recognize it. We know it won't be long till the homes around us will sell & all these 5-acre+ properties will be re-zoned for subdivisions. If you don't have a presence in this area, I believe you will regret it.

The area right around the Carothers branch has dozens of new restaurants, and several new apartment communities. All these things, plus a huge fitness complex, and the Columbia State Community College Franklin campus are within one minute of this branch. Fifth Third just built a branch right across the street from FirstBank. These are the only 2 banks in the area. If you close this branch, you'll be handing over any new clients in the area to Fifth Third.

We really hope you'll reconsider this decision. Having a branch on our side of Franklin has been a huge help to us & to our businesses.

Thank you,



From: Sent: Saturday, June 22, 2024

To:

Complaint Forum:Phone

Customer is frustrated he don't have an available branch open in the Nashville area on Saturdays, for the branches that are open, are all very far out from Middle Tennessee.

PUBLIC DISCLOSURE

June 6, 2022

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

FirstBank
Certificate Number: 8663

211 Commerce Street Nashville, Tennessee 37201

Federal Deposit Insurance Corporation Division of Depositor and Consumer Protection Dallas Regional Office

> 600 North Pearl Street, Suite 700 Dallas, Texas 75201

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

TABLE OF CONTENTS

INSTITUTION RATING	1
DESCRIPTION OF INSTITUTION	2
DESCRIPTION OF ASSESSMENT AREAS	3
SCOPE OF EVALUATION	3
CONCLUSIONS ON PERFORMANCE CRITERIA	5
DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW	16
CHATTANOOGA MULTI-STATE MSA	17
DESCRIPTION OF INSTITUTION'S OPERATIONS IN	17
CHATTANOGGA MULTI-STATE MSA	17
SCOPE OF EVALUATION – CHATTANOOGA MULTI-STATE MSA	18
CONCLUSIONS ON PERFORMANCE CRITERIA IN	19
CHATTANOOGA MULTI-STATE MSA	19
STATE OF ALABAMA	27
DESCRIPTION OF INSTITUTION'S OPERATIONS IN ALABAMA	27
SCOPE OF EVALUATION – ALABAMA	27
CONCLUSIONS ON PERFORMANCE CRITERIA IN ALABAMA	28
HUNTSVILLE MSA – Full-Scope Review	
FLORENCE MSA – Full-Scope Review	42
OTHER ASSESSMENT AREAS – Limited-Scope Review	51
STATE OF GEORGIA	53
DESCRIPTION OF INSTITUTION'S OPERATIONS IN GEORGIA	53
SCOPE OF EVALUATION – GEORGIA	55
CONCLUSIONS ON PERFORMANCE CRITERIA IN GEORGIA	55
STATE OF KENTUCKY	63
DESCRIPTION OF INSTITUTION'S OPERATIONS IN KENTUCKY	63
SCOPE OF EVALUATION – KENTUCKY	65
CONCLUSIONS ON PERFORMANCE CRITERIA IN KENTUCKY	65
STATE OF TENNESSEE	75
DESCRIPTION OF INSTITUTION'S OPERATIONS IN TENNESSEE	75
SCOPE OF EVALUATION – TENNESSEE	75
CONCLUSIONS ON PERFORMANCE CRITERIA IN TENNESSEE	76

NASHVILLE MSA – Full-Scope Review	84
KNOXVILLE MSA – Full-Scope Review	92
OTHER ASSESSMENT AREAS – Limited-Scope Review	101
APPENDICES	105
LARGE BANK PERFORMANCE CRITERIA	105
SUMMARY OF RATINGS FOR RATED AREAS	107
DESCRIPTION OF LIMITED-SCOPE ASSESSMENT AREAS	108
GLOSSARY	112

INSTITUTION RATING

INSTITUTION'S CRA RATING: This institution is rated **Satisfactory**.

An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

PERFORMANCE LEVELS	PERFORMANCE TESTS										
	Lending Test*	Investment Test	Service Test								
Outstanding											
High Satisfactory		X									
Low Satisfactory	X		X								
Needs to Improve											
Substantial Noncompliance											

^{*} The Lending Test is weighted more heavily than the Investment and Service Tests when arriving at an overall rating.

The Lending Test is rated Low Satisfactory.

- Lending levels reflect excellent responsiveness to assessment areas' credit needs.
- The institution originated a small percentage of loans inside its assessment areas.
- The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes.
- The geographic distribution of loans reflects adequate penetration throughout the assessment areas.
- The institution makes extensive use of innovative and/or flexible lending practices in order to serve assessment area credit needs.
- The bank is a leader in originating community development (CD) loans.

The Investment Test is rated High Satisfactory.

- The bank has an excellent level of qualified investments.
- The institution exhibits adequate responsiveness to credit and community economic development needs.
- The institution makes occasional use of innovative and/or complex investments to support CD needs.

The Service Test is rated Low Satisfactory.

- Delivery systems are reasonably accessible to essentially all portions of the institution's assessment areas.
- To the extent changes have been made, the institution's opening and closing of branches has generally not adversely affected the accessibility of its retail delivery systems, particularly in low- or moderate-income geographies or to low- or moderate-income individuals.
- Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the assessment areas, particularly low- or moderate-income geographies or individuals.
- The institution provides an adequate level of CD services.

DESCRIPTION OF INSTITUTION

FirstBank operates as a state-chartered retail commercial bank headquartered in Nashville, Tennessee. FirstBank Financial Corporation, Nashville, Tennessee a one-bank holding company, wholly owns the subject bank, as well as additional subsidiaries and affiliates that provide investment and financial services. During the evaluation period, FirstBank merged with Franklin Synergy Bank, Franklin, Tennessee in August 2020. FirstBank entered new markets through opening new branches Birmingham, Alabama. The bank received a "Satisfactory" rating at its previous FDIC CRA Evaluation dated April 6, 2020, using Large Bank Examination Procedures.

The bank operates 82 full-service offices and 75 automated teller machines (ATMs) in the AAs located throughout Chattanooga Multi-State MSA, Alabama, Georgia, Kentucky, and Tennessee. FirstBank offers a full line of loan products, deposit accounts, and other financial services. It also offers hours and days of service consistent with area and industry norms.

As of March 31, 2022, assets totaled \$12.7 billion, consisting primarily of Net Loans & Leases of \$8.3 billion (65.4 percent of the total) and Securities of \$1.7 billion (13.4 percent of the total). Total deposits equaled \$11.0 billion as of the same date.

As reflected in the following table, the mix of outstanding loans of the bank's major loan products shows commercial loans (Commercial and Industrial Loans and Secured by Nonfarm and Nonresidential Properties) at 48.6 percent and home mortgage loans (Secured by 1-4 Family and Multifamily Residential Properties) as the second largest at 29.3 percent.

Loan Portfolio Distribution as of 3/31/2022									
Loan Category	\$(000s)	%							
Construction, Land Development, and Other Land Loans	1,468,811	17.5							
Secured by Farmland	48,629	0.6							
Secured by 1-4 Family Residential Properties	2,057,638	24.5							
Secured by Multifamily (5 or more) Residential Properties	400,501	4.8							
Secured by Nonfarm Nonresidential Properties	2,636,353	31.4							
Total Real Estate Loans	6,611,932	78.7							
Commercial and Industrial Loans	1,443,351	17.2							
Agricultural Production and Other Loans to Farmers	13,755	0.2							
Consumer Loans	278,652	3.3							
Obligations of State and Political Subdivisions in the U.S.	36,969	0.4							
Other Loans	17,045	0.2							
Lease Financing Receivable (net of unearned income)	0	0.0							
Less: Unearned Income	0	0.0							
Total Loans	8,401,704	100.0							
Source: Reports of Condition and Income									

Based on the information discussed in this section as well as other regulatory data, the institution's financial condition, size, product offerings, prior performance, and status of any legal impediments did not affect its ability to meet the assessment areas' credit needs.

DESCRIPTION OF ASSESSMENT AREAS

As more fully described under Description of Institution for each rated area, FirstBank operates in five rated areas – the Chattanooga Multi-State MSA and the States of Alabama, Georgia, Kentucky, and Tennessee. The bank currently has one assessment area (AA) in the Chattanooga Multi-State MSA, three in Alabama, one in Georgia, one in Kentucky, and six in Tennessee. Please refer to the rated areas and individual AAs for additional information.

SCOPE OF EVALUATION

General Information

This evaluation covers the time period from the previous evaluation dated April 6, 2020, to the current evaluation dated June 6, 2022. To assess performance, examiners applied the Federal Financial Institutions Examination Council (FFIEC) Large Institution CRA Examination Procedures, which include the Lending, Investment, and Service Tests. Appendix A lists the applicable tests' criteria.

Examiners applied full-scope procedures to the following AAs: Chattanooga Multi-State Metropolitan Statistical Area (MSA), Alabama – Florence and Huntsville MSA, Georgia – Dalton MSA, Kentucky – Bowling Green MSA, and Tennessee – Nashville and Knoxville MSAs.

Examiners applied limited-scope procedures to the remaining AAs. Please refer to the rated area sections for additional details.

The following table shows that the bank originated a majority of its loans, deposits, and branches in the State of Tennessee. Consequently, examiners weighed records in the State of Tennessee heaviest when arriving at applicable conclusions and ratings.

Rated Area Breakdown of Loans, Deposits, and Branches											
Data J Amas	Loar	ıs	Deposi	ts	Branches						
Rated Area	\$(000s)	%	\$(000s)	%	#	%					
Chattanooga Multi-State MSA	361,720	6.2	785,051	7.7	8	9.8					
Alabama	961,313	16.5	117,241	1.2	3	3.7					
Georgia	55,593	1.0	198,902	1.9	3	3.7					
Kentucky	87,911	1.5	245,933	2.4	4	4.9					
Tennessee	4,362,232	74.8	8,886,009	86.8	64	78.0					
Total	5,828,769	100.0	10,233,136	100.0	82	100.0					

Source: HMDA & CRA Data (2020-2021); FDIC Summary of Deposits (06/30/2021)

Due to rounding, totals may not equal 100.0 percent

Activities Reviewed

Lending Test

For the Lending Test, CRA Large Bank procedures require examiners to consider a bank's reported home mortgage, small business, and small farm loans since the previous evaluation, as well as all reported CD loans originated since the previous evaluation. Consequently, this evaluation considers total loans reported (inside and outside of the AAs) either according to the Home Mortgage Disclosure Act (HMDA) or CRA data collection reporting requirements:

Home Mortgage Loans (Total loans reported inside and outside of the AAs)

- 2020 25,987 loans totaling \$7,595,528,000
- $2021 24{,}377$ loans totaling \$7,278,191,000

Small Business Loans (Total loans reported inside and outside of the AAs)

- 2020 2,788 loans totaling \$478,675,000
- 2021 2,737 loans totaling \$535,623,000

Small Farm Loans (Total loans reported inside and outside of the AAs)

- 2020 362 loans totaling \$28,053,000
- 2021 218 loans totaling \$20,624,000

CD Loans:

April 6, 2020 - June 6, 2022: 138 loans totaling \$615,492,000

This evaluation does not consider any affiliate lending.

Since no trends exist between the different years' data that materially affect applicable conclusions

or ratings, unless otherwise noted, this evaluation only presents the 2020 HMDA and 2020 CRA data, the most recent year for which aggregate data exists as of this evaluation date. However, examiners included 2020-2021 HMDA data and 2020-2021 CRA data in the Assessment Area Concentration discussion. Examiners will compare the bank's HMDA lending to aggregate data in 2020, as well as 2015 American Community Survey (ACS) data.

Examiners will compare the bank's small business and small farm lending to aggregate data in 2020 and D&B data in 2021.

The weightings for the specific loan categories varies for each of the AAs. As suggested by the above figures, examiners generally weighed home mortgage loans heavier when arriving at applicable conclusions.

Investment and Service Tests

The scopes for the Investment and Service Tests consider applicable current period CD activities, including qualified investments and CD services. Current period activities, including CD loans considered under the Lending Test, involve those generated since the previous evaluation. The Investment Test's scope further encompasses prior period, qualified investments. Prior period qualified investments involve those purchased prior to the previous evaluation but still outstanding as of this evaluation's date. Examiners use the book value as of the current evaluation date for all prior period, qualified investments.

For the Service Test, examiners reviewed the delivery systems for providing retail banking services, including branches and alternative delivery systems, and the impact of any branch openings/closings during the evaluation period. The review evaluated retail banking products and services targeted toward low- and moderate-income individuals or small businesses and/or tailored to meet specific needs within the AAs.

Given the institution's method and compilation of CD data, examiners reviewed all CD loans, qualified investments, and CD services from the previous evaluation to June 6, 2022.

CONCLUSIONS ON PERFORMANCE CRITERIA

LENDING TEST

FirstBank demonstrated a low satisfactory record for the bank as a whole regarding the Lending Test. Excellent lending levels and a leader in making community development loans all support excellent performance records. This was offset by adequate performance records regarding geographic loan distribution, borrower profile loan distribution, the use of innovative and flexible lending practices and a small percentage of loans in the AAs. Conclusions regarding the institution's overall lending performance were generally consistent in each rated area. The appendices list the Lending Test's criteria.

For the CRA Large Bank Lending Test, typically, examiners will first determine whether the presence of any weaker lending activity or Assessment Area Concentration performance warrants

downgrading the overall Lending Test rating. Absent any such warranted downgrading, examiners will then place more weight on the bank's borrower profile and geographic loan distributions as well as on its CD loans when arriving at the overall Lending Test rating.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs. Excellent records regarding both home mortgage and small business lending supports this conclusion. Examiners considered the bank's size, business strategy, and capacity relative to the AAs' credit needs when arriving at this conclusion.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs. Excellent performance in the Chattanooga Multi-State MSA, Alabama, Georgia, Kentucky, and Tennessee support this conclusion. For 2020, the bank originated 9,268 total reportable home mortgage loans totaling approximately \$2.4 billion in its AAs. FirstBank captured a 3.0 percent market share of the total number of home mortgage loans and a 3.1 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank fourth out of 1,134 total lenders in the bank's AAs. This ranking lands the bank in the top 1.0 percent of lenders reporting such loans in the bank's AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Small Business Loans

Small business lending levels reflect excellent responsiveness to AA credit needs. Excellent performance in the Chattanooga Multi-State MSA, Alabama, Georgia, Kentucky, and Tennessee support this conclusion. For 2020, the bank originated 2,488 total reportable small business loans totaling nearly \$404.8 million inside its AAs. FirstBank captured a 2.0 percent market share of the total number of small business loans and a 4.6 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank 16th out of 325 total lenders in the bank's AAs. This ranking lands the bank in the top 5.0 percent of lenders reporting such loans in the bank's AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Small Farm Loans

Small farm lending levels reflect excellent responsiveness to AA credit needs. Excellent performance in Kentucky and Mississippi support this conclusion. No other areas originated enough small farm loans to make a meaningful conclusion. For 2020, the bank originated 346 total reportable small farm loans totaling nearly \$26.2 million inside its AAs. FirstBank captured a 22.6 percent market share of the total number of small farm loans and a 29.6 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank first of 56 total lenders in the bank's AAs. This ranking lands the bank in the top 1.0 percent of lenders reporting such loans in the bank's AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Assessment Area Concentration

The institution originated a small percentage of loans inside its AAs. A small percentage of home mortgage loans in the AAs outweighed the high percentage of small business loans and the substantial majority of small farm loans in the AAs to support this conclusion. Examiners considered the bank's asset size and office structure as well as the loan categories reviewed relative to the areas' combined size and economy when arriving at this conclusion.

Home Mortgage Loans

The institution originated a small percentage of home mortgage loans inside its AAs. FirstBank has a significant home mortgage lending division that provides for nationwide lending and this is the primary reason for such a small percentage of home mortgage loans inside the AAs. The home mortgage lending level has increased since the prior evaluation, when only 17.9 percent of home mortgage lending was inside the AAs by number.

Small Business Loans

The institution originated a high percentage of its small business loans inside its AAs. The following table shows that, for small business loans by both measures, the percentages of the number and dollar volume, the bank originated a high percentage inside its AAs.

Small Farm Loans

The institution originated a substantial majority of its small farm loans inside its AAs. The following table shows that, for small farm loans by both measures, the percentages of the number and dollar volume, the bank originated a substantial majority of its small farm loans inside its AAs for 2020 and 2021 combined.

		Lendii	ng Inside a	nd Out	tside of the	e Assessmen	t Area			
	Number of Loans Dollar Am							of Loans \$(0		
Loan Category	Inside		Outsi	Outside		Inside		Outside		Total
	#	%	#	%	#	\$	%	\$	%	\$(000s)
Home Mortgage										
2020	9,424	36.3	16,563	63.7	25,987	2,486,997	32.7	5,108,532	67.3	7,595,528
2021	8,774	36.0	15,603	64.0	24,377	2,450,221	33.7	4,827,970	66.3	7,278,191
Subtotal	18,198	36.1	32,166	63.9	50,364	4,937,218	33.2	9,936,502	66.8	14,873,719
Small Business										
2020	2,488	89.2	300	10.8	2,788	404,808	84.6	73,868	15.4	478,675
2021	2,396	87.5	341	12.5	2,737	442,720	82.7	92,903	17.3	535,623
Subtotal	4,884	88.4	641	11.6	5,525	847,528	83.6	166,770	16.4	1,014,298
Small Farm										
2020	346	95.6	16	4.4	362	26,162	93.3	1,891	6.7	28,053
2021	197	90.4	21	9.6	218	17,861	86.6	2,763	13.4	20,624
Subtotal	543	93.6	37	6.4	580	44,023	90.4	4,653	9.6	48,676
Total	23,625	41.8	32,844	58.2	56,469	5,828,769	36.6	10,107,925	63.4	15,936,694
Source: Bank Data. Due i	to rounding, t	otals may	not equal 100).0 percei	nt.					

Consequently, considering the loan categories' relative overall performances and weightings, the institution originated a small percentage of its loans inside its AAs.

Geographic Distribution

FirstBank's geographic distribution of loans reflects adequate penetration throughout its AAs for the bank as a whole. Adequate performance regarding home mortgage, small business, and small farm loans supports this conclusion. Examiners focused on the percentage by number of loans in low- and moderate-income census tracts when arriving at conclusions for this performance factor. Home mortgage and small business lending performance proved consistent throughout the rated areas.

Home Mortgage Loans

FirstBank's geographic distribution of home mortgage loans reflects adequate penetration throughout the AAs. Adequate records in all rated areas support this conclusion.

Small Business Loans

FirstBank's geographic distribution of small business loans reflects adequate penetration throughout the AAs. Adequate records in all rated areas support this conclusion.

Small Farm Loans

FirstBank's only originated small farm loans in Kentucky and Tennessee. The geographic distribution of small farm loans reflects adequate penetration throughout the AAs. Adequate records in both rated areas support this conclusion.

Each rated area includes a more detailed discussion of the bank's geographic loan distribution for home mortgage and small business loans.

Borrower Profile

FirstBank's distribution of borrowers reflects good penetration among individuals of different income levels (including low- and moderate-income) and businesses of different sizes for the bank as a whole. Excellent performance regarding small business and small farm loans uplifted adequate performance regarding home mortgage loans to support this conclusion. Examiners focused on the percentage by number of loans to low- and moderate-income individuals and to businesses with gross annual revenue of \$1 million or less when arriving at conclusions for this performance factor. FirstBank's home mortgage, small business, and small farm lending performance proved generally consistent throughout the rated areas.

Home Mortgage Loans

FirstBank's borrower profile distribution of home mortgage loans reflects adequate penetration throughout the AAs. Adequate records in all rated areas support this conclusion.

Small Business Loans

FirstBank's borrower profile distribution of small business loans reflects excellent penetration throughout the AAs. Excellent performance in the Chattanooga Multi-State MSA, Alabama, Kentucky, and Tennessee outweighed the good record in Georgia to support this conclusion.

Small Farm Loans

FirstBank's borrower profile distribution of home mortgage loans reflects excellent penetration throughout the AAs. Excellent records in Kentucky and Tennessee support this conclusion.

Each rated area includes a more detailed discussion of the bank's borrower profile distribution for home mortgage and small business loans.

Innovative or Flexible Lending Practices

The institution extensively uses innovative or flexible lending practices for the bank as a whole in order to serve AA credit needs. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of its AAs when arriving at this conclusion. The appendices list the criteria considered under this performance factor.

The tables below show that, since the previous evaluation, the bank originated 12,829 innovative or flexible loans totaling over \$3.5 billion. This dollar figure equates to 32.2 percent of average total assets of \$10,769,899,000 since the previous evaluation and 47.4 percent of average net loans of \$7,327,302,000 for the same period, thereby reflecting excellent levels.

A majority of these loans provide flexible lending terms for home mortgages through little or no down payment requirements. Most of the bank's flexible loan products consist of loans granted through other government programs, such as through the Tennessee Housing Development Agency (THDA), the Alabama Housing Finance Authority (AHFA), Georgia Department of Consumer Affairs (GDCA), U.S. Department of Agriculture's (USDA) home mortgage program, Veterans Administration (VA), and Federal Housing Administration (FHA). The bank's flexible loan products also include programs through Fannie Mae (FNMA) and Freddie Mac (FMCC).

Furthermore, FirstBank also offers a portfolio affordable housing loan program that assists low- and moderate-income homebuyers who cannot qualify for traditional financing. The program offers a fixed-rate 30-year loan with 100.0 percent loan-to-value and requires a 620 minimum credit score and pre-purchase homeownership education.

Given the bank's capacity and the needs in its AAs, the level of innovative and flexible loans reflects excellent responsiveness to the credit needs of its AAs. The table below displays the bank's innovative or flexible loans by rated area.

Innovative or Flexible Loans Institution										
Rated Area	FMCC/ FNMA/State Rated Area Housing		USE	USDA/FHA/ VA		folio Loan rogram	First Home	Time buyers	1	otals
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)

Chattanooga Multi-State MSA	715	179,116	99	23,034	13	3,219	134	31,158	961	236,527
Alabama	2,044	529,325	701	227,699	174	33,282	435	100,906	3,354	891,212
Georgia	151	29,377	50	8,841	11	1,790	33	5,445	245	45,453
Kentucky	130	29,997	16	3,178	1	226	33	4,962	180	38,363
Tennessee	5,816	1,668,318	823	219,775	301	58,071	1,149	315,547	8,089	2,261,711
Total	8,856	2,436,133	1,689	482,527	500	96,588	1,784	458,018	12,829	3,473,266
Source: Bank records.										

Examiners also included below details regarding additional innovative or flexible lending activities.

• **Down Payment Assistance Programs** – FirstBank provides down payment assistance on first-time homebuyer residential loans. During the evaluation period, the bank provided \$1.5 million in down payment assistance on 205 residential loans.

As expected due to the bank's growth in asset size, all segments of the innovative and flexible loan programs increased since the previous evaluation. Growth occurred in all categories, with 8,384 innovative or flexible loans totaling \$1.5 billion noted at the previous evaluation.

Community Development Loans

The institution is a leader in making CD loans for the bank as a whole. FirstBank's leadership in originating an excellent level of CD loans and its good responsiveness to CD needs support this conclusion. The bank's performance was generally consistent throughout the rated areas. Examiners weighed the State of Tennessee heaviest when forming conclusions. The appendices define CD and list the criteria considered under this performance factor.

Regarding the overall level of CD loans, the following table shows that, since the previous evaluation the bank granted 138 CD loans totaling over \$615.5 million. This level equates to 5.7 percent of average total assets of \$10,769,899,000 since the last previous evaluation and 8.4 percent of average net loans of \$7,327,302,000 for the same period, thereby reflecting excellent levels. These levels reflect increases from the 1.2 percent of average assets and 1.6 percent of average net loans reported at the previous evaluation.

Community Development Lending Institution											
Activity Year		rdable using	Community Services		Economic Development		Revitalize or Stabilize		Totals		
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
2020 (4/6 - 12/31)	6	61,880	1	1,100	36	65,995	22	63,160	65	192,135	
2021	9	56,822	7	8,163	2	8,582	47	309,828	65	383,395	
2022 (1/1 – 6/6)	3	10,972	0	0	0	0	5	28,990	8	39,962	
Total	18	129,674	8	9,263	38	74,577	74	401,978	138	615,492	
Source: Bank Data.											

In addition to reflecting an excellent level of loans, the CD loans reflect good responsiveness to the AAs' CD needs. As seen in the previous table, 65.3 percent of the dollar volume of all CD loans help to revitalize or stabilize low- and moderate-income geographies. Additionally, 21.1 percent helps to provide affordable housing to low- and moderate-income families. Furthermore, another 12.1 percent promotes economic development, and 1.5 percent benefits community services for low- and moderate-income individuals.

As noted under the applicable Description of Assessment Areas sections, activities that revitalize or stabilize qualifying geographies reflect a primary CD need in the AAs. In addition, activities that support community services for low- and moderate-income individuals also represent a CD need. Therefore, relative to the bank's capacity and the extent of CD lending opportunities and needs in its AAs, the bank exhibits an excellent level in originating CD loans.

		Commu	nity D	evelopmen Institu		s by Rated	Area			
Rated Area		ordable ousing	Community Services			onomic elopment		italize or abilize	Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Chattanooga Multi-State MSA	2	18,488	2	3,386	1	2,139	5	21,897	10	45,910
Alabama	3	8,319	1	250	0	0	5	11,655	9	20,224
Georgia	0	0	0	0	1	2,073	0	0	1	2,073
Kentucky	1	12,120	0	0	1	5,290	1	1,496	3	18,906
Tennessee	9	62,205	5	5,627	29	56,193	54	335,017	97	459,042
Nationwide	1	15,000	0	0	0	0	0	0	1	15,000
Regional	2	13,541	0	0	6	8,883	9	31,913	17	54,337
Total	18	129,673	8	9,263	38	74,578	74	401,978	138	615,492

INVESTMENT TEST

FirstBank demonstrated a high satisfactory record for the bank as a whole regarding the Investment Test. The significant level of qualified investments (QIs) outweighed the adequate responsiveness to CD needs, and occasional use of complex QIs supports this conclusion. Conclusions regarding the institution's overall Investment Test performance were generally inconsistent in each rated area. The appendices list the criteria considered under this test.

Investment and Grant Activity

The investment activity for the bank as a whole reflects significant level. As seen in the following table, the bank made use of 93 QIs totaling \$84,493,000, which includes donations of \$126,000 and prior period investments of \$28,838,000. The total dollar amount equates to 1.1 percent of average total assets of \$10,769,899,000 since the previous evaluation and 9.2 percent of average securities of \$1,266,935,000 for the same period, thereby reflecting a good level. The bank's investments for the current evaluation period compare at a good level compared to similarly situated institutions. These levels reflect a slight increase over the 0.7 percent of average total assets and the 6.3 percent of average securities reported in the previous evaluation.

		Qua	lified Iı	nvestments Instituti	•	ated Area				
Rated Area		ordable ousing		Community Services		Economic Development		italize or abilize	Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Chattanooga Multi-State MSA	5	20,289	0	0	0	0	3	4	8	20,293
Alabama	6	5,768	0	0	0	0	0	0	6	5,768
Georgia	0	0	0	0	1	945	1	3,000	2	3,945
Kentucky	0	0	3	2	0	0	5	2,235	8	2,237
Tennessee	51	58,193	20	7,073	11	11,923	11	7,304	93	84,493
Nationwide Activities	0	0	2	23	0	0	0	0	2	23
Total	62	84,250	25	7,098	12	12,868	20	12,543	119	116,759
Source: Bank records				•			•			

			Qualif	ied Investı Institu		y Year				
Activity Year	Affordable Housing			Community Services		Economic Development		italize or tabilize	Totals	
·	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Prior Period	21	21,503	0	0	4	3,535	3	3,800	28	28,838
2020 (4/6 - 12/31)	30	49,835	0	0	0	0	4	1,865	34	51,700
2021	9	10,610	4	6,980	6	8,083	9	6,870	28	32,543
2022 (1/1 – 6/6)	2	2,302	0	0	1	1,250	0	0	3	3,552
Subtotal	62	84,250	4	6,980	11	12,868	16	12,535	93	116,633
Qualified Grants & Donations	0	0	21	118	1	0	4	8	26	126
Total	62	84,250	25	7,098	12	12,868	20	12,543	119	116,759

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show adequate responsiveness using QIs that directly address identified needs in the states where the bank operated. Although the majority of the CD loans were for affordable housing, the bank also had CD loans in all other categories. Community services to low-and moderate-income individuals and activities that help revitalize or stabilize low- and moderate-income geographies are the primary needs in the AAs.

FirstBank's QIs addressed the following needs throughout various AAs:

- Affordable housing needs with approximately \$32.5 million in the purchase of mortgage-backed securities with underlying loans to low- and moderate-income individuals.
- Community Service needs with investments of approximately \$1.2 million funded a program providing community service needs to seniors living in apartments or nursing facilities. The percentage of low- and moderate-income seniors at these locations varies

from 54.0 percent to 100.0 percent.

- Economic development needs by financing small businesses with approximately \$3.8 million through the Tennessee Small Business Job Opportunity Fund. The funds promote economic development by helping to lower the cost of capital for businesses in Tennessee.
- Revitalizing and stabilizing low-income, moderate-income, and distressed middle-income tracts with approximately \$1.9 million through general obligation bonds to fund revitalization improvements.

Community Development Initiatives

FirstBank made occasional use of complex investments given the size of the institution and opportunities available. The bank did not have any innovative investments during the evaluation period.

FirstBank's \$17.3 million in a Low-Income Housing Tax Credit (LIHTC) addressed affordable housing needs in the Chattanooga Multi-State MSA. Refer to the complex and innovative QIs sections in the rated area to augment the consideration given to the institution's performance under the qualitative criteria in the CRA regulation.

The LIHTC program incentivizes CD by issuing tax credits for the acquisition, rehabilitation, or new construction of rental housing targeted to low-income households. Investments through this program have varying degrees of complexity. For FirstBank, complexity through this program involved special expertise needed by staff and a significant amount of time to coordinate the financing process.

SERVICE TEST

FirstBank demonstrated a low satisfactory record for the bank as a whole regarding the Service Test. The adequate levels regarding the institution's CD services, reasonableness of accessibility of delivery systems, its changes in branch locations, and its reasonableness of business hours and services to support this conclusion. The Service Test performance is relatively consistent in each of the rated areas. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are reasonably accessible to essentially all portions of the bank's AAs for the bank as a whole. Reasonably accessible branch distribution and alternative delivery systems support this conclusion.

Branch Distribution

The bank makes its full-service offices reasonably accessible to essentially all portions of the institution's AAs for the bank as a whole. Adequate accessibility of branches in moderate-income geographies outweighed near poor performance in low-income geographies to support this conclusion.

The bank's level of branch distribution in low-income tracts falls 7.7 percentage points below the population in low-income census tracts, reflecting a near poor level. The bank's level falls 5.8 percentage points below the population percentage in moderate-income tracts, reflecting an adequate level. More weight is given to the branch distribution in moderate-income tracts given the higher population.

	Branch and ATM Distribution Institution												
Tract	Census	Tracts	Populat	ion	Brai	nches	ATMs		Open Branches		Closed Branches		
Income Level	#	%	#	%	#	%	#	%	#	%	#	%	
Low	166	13.9	524,147	10.1	2	2.4	5	7.5	1	16.7	1	14.3	
Moderate	255	21.4	1,064,763	20.4	12	14.6	7	10.4	1	16.7	1	14.3	
Middle	409	34.3	1,848,682	35.5	35	42.7	32	47.8	2	33.3	1	14.3	
Upper	342	28.7	1,747,833	33.5	28	34.1	20	29.8	2	33.3	4	57.1	
NA	19	1.6	24,719	0.5	5	6.1	3	4.5	0	0.0	0	0.0	
Totals	1,191	100.0	5,210,144	100.0	82	100.0	67	100.0	6	100.0	7	100.0	
Source: 2015 ACS I	Source: 2015 ACS Data & Bank Data. Due to rounding, totals may not equal 100.0 percent.												

Alternative Delivery Systems

The bank makes its alternative delivery systems reasonably accessible to essentially all portions of the bank's AAs for the bank as a whole. Reasonably accessible ATMs and alternative delivery systems to low- and moderate-income individuals support this conclusion.

The preceding table shows that the bank's ATMs in low-income tracts falls 2.6 percentage points below the population in low-income census tracts, thereby reflecting an adequate level. The bank's ATMs in moderate-income tracts falls 10.0 percentage points below the population in moderate-income tracts, also reflecting a poor level.

FirstBank offers other alternative delivery systems for remote access to banking services at any location and any time. These systems include online banking, mobile banking, mobile deposit, mobile payment, telephone banking, and digital mortgage delivery channels.

- Online banking through the bank's website and mobile banking allows customers to review account statements, set up customized account notifications, and perform transactional capabilities such as bill pay and fund transfers within accounts.
- The mobile banking application accessible on smartphones and tablets affords customers the ability to deposit checks remotely.
- The bank offers free customer access to accounts via a toll-free telephone number that is available in English and Spanish.
- Digital mortgage channels expedite the mortgage process through an online mortgage application.

Changes in Branch Locations

The institution's record of opening and closing of branches has generally not adversely affected low- and moderate-income geographies or individuals for the bank as a whole. Greater percentage changes in middle- and upper-income census tracts as compared to changes in low- and moderate-income tracts supports this conclusion.

Excluding branches acquired during the evaluation, the bank decreased its total full-service branch presence by a net of six offices, with seven branches closed and one branch opened. Excluding acquired branches, the bank opened one branch in an upper-income tract. Of the branch closings excluding acquired branches, one occurred in a low-income tract, one occurred in a moderate-income tract, one occurred in a middle-income tract, and four occurred in upper-income tracts. The bank acquired five branches, one in a low-income tract, one in a moderate-income tract, two in middle-income tracts, and one in a upper-income tract.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the AAs, particularly low- or moderate-income geographies or individuals. The branches generally have the same product offerings and services, and branch locations have similar hours that vary slightly based on the AA needs.

Community Development Services

The institution provides an adequate level of CD services for the bank as a whole. Adequate performances regarding the extent of CD services and good responsiveness of CD services to available opportunities support this conclusion.

The following table shows that the bank provided 191 CD services since the previous evaluation. This is a slight decline from the 202 CD services recorded at the previous evaluation. The current level reflects adequate performance regarding the extent, or number, of CD services provided.

The services primarily involve bank personnel's use of their technical expertise to benefit organizations or projects with a primary purpose of CD, as defined by CRA regulations. In addition to their extent, CD services reflect good responsiveness to available opportunities as illustrated by their level of addressing identified CD needs in the bank's AAs.

Services include Board or committee participation in a number of those activities. Service activities demonstrate the responsiveness to community needs for community services to low- and moderate-income individuals. The table below shows adequate distribution across the four major CD service categories. More specifically, 75.9 percent of the bank's CD services benefitted projects or organizations that provide community services targeted to low- and moderate-income individuals. As noted in the rated area sections of this evaluation, such services represent CD needs for many of the bank's AAs.

Community Development Services by Rated Area Institution

Rated Area	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals
	#	#	#	#	#
Chattanooga Multi- State MSA	0	7	1	0	8
Alabama	0	5	1	0	6
Georgia	0	8	0	0	8
Kentucky	0	23	0	0	23
Tennessee	33	94	2	4	133
Statewide/Regional	5	8	0	0	13
Total	38	145	4	4	191
Source: Bank records.					

Community Development Services by Year Institution										
Activity Year Affordable Community Economic Revitalize or Development Stabilize										
#	#	#	#	#						
5	13	1	0	19						
4	44	3	1	52						
29	88	0	3	120						
38	145	4	4	191						
	Housing # 5 4 29	Affordable Housing Community Services # # 5 13 4 44 29 88	Affordable Housing Community Services Economic Development # # # 5 13 1 4 44 3 29 88 0	Affordable Housing Community Services Economic Development Revitalize or Stabilize # # # # 5 13 1 0 4 44 3 1 29 88 0 3						

DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

Examiners did not identify any evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs. Therefore, this consideration did not affect the institution's overall CRA rating.

CHATTANOOGA MULTI-STATE MSA

CRA RATING FOR CHATTANOOGA MULTI-STATE MSA: SATISFACTORY

The Lending Test is rated: <u>Low Satisfactory</u>
The Investment Test is rated: <u>High Satisfactory</u>
The Service Test is rated: Low Satisfactory

DESCRIPTION OF INSTITUTION'S OPERATIONS IN CHATTANOGGA MULTI-STATE MSA

The Chattanooga Multi-State MSA AA includes all 93 census tracts that make up Hamilton County in the State of Tennessee and Catoosa County in the State of Georgia.

Economic and Demographic Data

The AA's census tracts reflect the following income designations based on 2015 ACS data: 10 low-, 14 moderate-, 37 middle-, 30 upper-income tracts, and 2 tracts with no income designation. The Federal Emergency Management Agency (FEMA) declared this AA as a major disaster area due to severe storms and the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogra	phic Inforn	nation of th	e Assessment	Area									
Assessm	Assessment Area: Chattanooga Multi-State MSA												
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #							
Geographies (Census Tracts)	93	10.8	15.1	39.8	32.3	2.2							
Population by Geography	413,496	7.4	14.2	39.1	39.3	0.0							
Housing Units by Geography	180,465	8.0	15.3	40.1	36.6	0.0							
Owner-Occupied Units by Geography	105,884	3.5	12.8	39.9	43.8	0.0							
Occupied Rental Units by Geography	54,378	14.5	19.6	41.0	24.9	0.0							
Vacant Units by Geography	20,203	13.8	16.9	39.2	30.1	0.0							
Businesses by Geography	44,148	7.2	14.2	38.5	39.8	0.2							
Farms by Geography	1,001	4.7	11.2	40.6	43.6	0.0							
Family Distribution by Income Level	105,839	19.8	16.9	19.8	43.5	0.0							
Household Distribution by Income Level	160,262	23.6	15.6	17.3	43.5	0.0							
Median Family Income MSA - 16860 Chattanooga, TN-GA MSA		\$58,694	Median Housi	ing Value		\$154,857							
			Median Gross	Rent		\$764							
			Families Belo	w Poverty Le	evel	11.0%							

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

Currently, major employers in the Chattanooga Multi-State MSA consist of the Erlanger Health System, Blue Cross Blue Shield of Tennessee, Tennessee Valley Authority, and CHI Memorial. Unemployment rates increased substantially in most areas across the nation starting in April 2020 from the COVID-19 pandemic and some local government orders closed nonessential businesses. The Chattanooga Multi-State MSA's unemployment rate of 3.8 percent in 2021 is below the U.S. rate of 5.3 percent.²

Competition

The area contains a moderate level of competition from other chartered banks based on its population, with each of the 111 offices from its 20 institutions serving about 3,725 people on average. FirstBank ranks 6th in market share by capturing 6.4 percent of the area's deposits based on the June 30, 2021, FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Chattanooga Multi-State MSA AA created varied loan demand for home mortgage and small business loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

Demographic data indicates that 36.7 percent of the AA's families receive a designation of low- or moderate-income, with 11.0 percent below the poverty level. This signifies a continued need for CD services. The national COVID-19 major disaster area, and the AA's designation as a federal disaster area for other reasons supports the need for revitalization and stabilization efforts.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, a variety of reasons from the COVID-19 pandemic resulted in less customer contact with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

SCOPE OF EVALUATION – CHATTANOOGA MULTI-STATE MSA

Lending Test

Loan Categories Reviewed

¹Source: Moody's Analytics, Precis U.S. Metro, April 2022

²Source: U. S. Bureau of Labor Statistics

Examiners considered the following loans granted inside the bank's Chattanooga Multi-State MSA AA:

Home Mortgage Loans:

2020: 510 loans totaling \$115,182,0002021: 683 loans totaling \$165,437,000

Small Business Loans:

2020: 180 loans totaling \$39,119,0002021: 161 loans totaling \$41,382,000

Examiners did not analyze small farm loans since no loans were originated in 2020, and only two were originated in 2021. Based on the above figures, home mortgage loans received the heaviest weighting for this rated area.

Investment and Service Tests

The scopes for the Investment and Service Tests remain the same for this rated area as it did for the institution as a whole. Please refer to the institution-level Scope of Evaluation section.

CONCLUSIONS ON PERFORMANCE CRITERIA IN CHATTANOOGA MULTI-STATE MSA

LENDING TEST

FirstBank demonstrated a low satisfactory record in the Chattanooga Multi-State MSA regarding the Lending Test. Excellent lending levels, adequate performance records regarding geographic loan distribution, borrower profile, and CD loans primarily support this conclusion. The bank further made use of innovative and flexible lending levels in this rated area.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the Chattanooga Multi-State MSA. Excellent performance regarding home mortgage loans outweighed good performance regarding small business loans to support this conclusion. Examiners placed more weight on the bank's home mortgage loans than small business loans based on the loan volumes. Examiners considered the bank's size, business strategy, and capacity in this state relative to its credit needs when arriving at this conclusion.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the Chattanooga Multi-State MSA. For 2020, the bank originated 510 total reportable home mortgage loans totaling approximately \$115.8 million in its Chattanooga Multi-State MSA AA. FirstBank captured a 2.2 percent market share of the total number of home mortgage loans and 2.2 percent market share of the total dollar volume of home mortgage loans in the Chattanooga Multi-State

MSA AAs.

This volume of activity ranks the bank 13th out of 480 total lenders in the bank's Chattanooga Multi-State MSA AA. This ranking lands the bank in the top 2.7 percent of lenders reporting such loans in the bank's Chattanooga Multi-State MSA AA. The ranking considers the total number and dollar amount of loans made by each institution.

Small Business Loans

Small business lending levels reflect good responsiveness to AA credit needs in the Chattanooga Multi-State MSA. For 2020, the bank originated 180 total reportable small business loans totaling approximately \$39.1 million inside its Chattanooga Multi-State MSA AAs. FirstBank captured a 1.8 percent market share of the total number of small business loans and a 4.9 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank 15th out of 115 total lenders in the bank's Chattanooga Multi-State MSA AA. This ranking lands the bank in the top 13.0 percent of lenders reporting such loans in the bank's Chattanooga Multi-State MSA AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the Chattanooga Multi-State MSA AA. Adequate records regarding both home mortgage and small business loans support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Chattanooga Multi-State MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in the Chattanooga Multi-State MSA AA. Adequate performances in low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is slightly higher than the aggregate data by 0.2 percent, which is reflective of adequate performance. The table further shows that, in moderate-income census tracts, the bank's lending level falls 2.1 percentage points below the aggregate data, also reflecting an adequate level.

	Geographic Distribution of Home Mortgage Loans Chattanooga Multi-State MSA AA											
Tract Income Level Washing of Owner- Aggregate Performance Washing Units Performance Washing Units Performance Occupied Occupi												
Low	3.5	2.3	13	2.5	3,392	2.9						
Moderate	12.8	9.4	37	7.3	5,843	5.1						
Middle	39.9	37.5	206	40.4	40,154	34.9						
Upper 43.8 50.7 254 49.8 65,793 57.1												
Not Available	0.0	0.0	0	0.0	0	0.0						

Totals	100.0	100.0	510	100.0	115,182	100.0
Source: 2015 ACS Data; 2020 HMDA I Due to rounding, totals may not equal I		egate Data,				

Small Business Loans

The geographic distribution of small business loans reflects adequate performance in the Chattanooga Multi-State MSA AA. Adequate performance in both low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is higher than the aggregate data by 1.0 percent, reflective of adequate performance. The table further shows that in moderate-income census tracts the bank's lending level falls 2.5 percentage points below the aggregate data, also reflecting an adequate level.

Geographic Distribution of Small Business Loans Chattanooga Multi-State MSA AA										
Tract Income Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%				
Low	7.0	9.0	18	10.0	3,220	8.2				
Moderate	14.4	13.6	20	11.1	3,523	9.0				
Middle	38.7	36.8	72	40.0	16,375	41.9				
Upper	39.6	40.5	70	38.9	16,002	40.9				
Not Available	0.3	0.1	0	0.0	0	0.0				
Totals	100.0	100.0	180	100.0	39,120	100.0				

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data Due to rounding, totals may not equal 100.0 percent.

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans outweighed excellent performance regarding small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Chattanooga Multi-State MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Chattanooga Multi-State MSA AA. Adequate performances to both low- and moderate-income borrowers support this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is lower than the aggregate data by 1.2 percent, reflective of adequate performance. The table further shows that, to moderate-income borrowers, the bank's lending level falls 1.0 percentage point below the aggregate data, also reflective of adequate performance.

Dist	Distribution of Home Mortgage Loans by Borrower Income Level Chattanooga Multi-State MSA AA										
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	19.8	5.7	23	4.5	2,156	1.9					
Moderate	16.9	16.7	80	15.7	12,827	11.1					
Middle	19.8	19.8	123	24.1	22,960	19.9					
Upper	43.5	39.1	262	51.4	69,127	60.0					
Not Available	0.0	18.6	22	4.3	8,112	7.0					
Totals	100.0	100.0	510	100.0	115,182	100.0					

Source: 2015 ACS Data; 2020 HMDA Data; 2020 HMDA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent.

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects excellent performance in the Chattanooga Multi-State MSA AA. Excellent performance to businesses with gross annual revenues of \$1 million or less supports this conclusion.

As shown in the table below, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 23.0 percent higher than the aggregate level. As a result, this reflects an excellent level of small business lending in the Chattanooga Multi-State MSA.

Distribu	Distribution of Small Business Loans by Gross Annual Revenue Category Chattanooga Multi-State MSA AA										
Gross Revenue Level Mode											
<=\$1,000,000	85.9	37.6	109	60.6	19,991	51.1					
>\$1,000,000	4.4		70	38.9	19,102	48.8					
Revenue Not Available	Revenue Not Available 9.7 1 0.6 26 0.1										
Totals 100.0 100.0 180 100.0 39,119 100.0											

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent

Innovative or Flexible Lending Practices

The institution made use of innovative or flexible lending practices in the Chattanooga Multi-State MSA. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of its AAs when arriving at this conclusion. The appendices list the criteria considered under this performance factor.

The table below shows that, since the previous evaluation, the bank originated 961 innovative or flexible loans totaling \$236.5 million in the Chattanooga Multi-State MSA. This dollar figure

equates to 6.8 percent of the bank's total innovative or flexible loans. Given the bank's capacity and the needs in the rated area, the level of innovative and flexible loans reflects adequate responsiveness to the credit needs of the Chattanooga Multi-State MSA.

Innovative or Flexible Loans Chattanooga Multi-State MSA											
Assessment Area FHLMC/FNMA/State Housing										otals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Chattanooga Multi-State MSA	715	179,116	99	23,034	13	3,219	134	31,158	961	236,527	
Source: Bank Data (04/16/20	020 – 6/6/	(2022)									

Community Development Loans

The institution has made an adequate level of CD loans in the Chattanooga Multi-State MSA. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion.

The following table shows that, since the previous evaluation, the bank granted 10 CD loans totaling approximately \$45.9 million in this assessment area. The dollar amount equates to 7.5 percent of the bank's overall level of CD loans as compared to the 6.2 percent of overall HMDA and CRA loans in this AA.

Community Development Loans Chattanooga Multi-State MSA											
Assessment Area Affordable Community Economic Revitalize or Development Stabilize Totals											
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Chattanooga Multi-State MSA	2	18,488	2	3,386	1	2,139	5	21,897	10	45,910	
Source: Bank Data (04/06/2020 – 06/06/2022)											

Besides their extent, the CD loans reflect adequate responsiveness to the state's CD needs. As seen in the table above, 47.7 percent of the dollar volume of CD loans help revitalize or stabilize low- and moderate-income geographies, while 7.4 percent benefits community services.

As noted under the applicable Description of Assessment Areas, activities that provide community services for low- and moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AAs. Therefore, relative to the bank's capacity and the extent of CD lending opportunities and needs in its AAs, the bank established an adequate level in originating CD loans.

INVESTMENT TEST

FirstBank demonstrated a high satisfactory record in the Chattanooga Multi-State MSA regarding the Investment Test. The significant level of QIs outweighed the adequate responsiveness to CD needs and the occasional use of complex QIs to support this conclusion.

Investment and Grant Activity

The bank has a significant level of QIs in the Chattanooga Multi-State MSA.

The table below shows that FirstBank made eight QIs totaling approximately \$20.3 million in the Chattanooga Multi-State MSA. By dollar volume, this equates to 17.4 percent of the bank's total QIs as compared to 7.7 percent of total deposits in this rated area.

Qualified Investments Chattanooga Multi-State MSA										
Assessment Area	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Chattanooga Multi-State MSA	5	20,289	0	0	0	0	3	4	8	20,293
Source: Bank Data (04/06/202	0 – 06/06/	2022)								

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show adequate responsiveness through use of investments that directly address identified needs in the Chattanooga Multi-State MSA. The previous table shows responsiveness by the dollar amount to two of four CD purpose categories, including a significant dollar volume to affordable housing for low- and moderate-income.

FirstBank's major investments addressed the following needs throughout the Chattanooga Multi-State MSA:

• Affordable housing needs with approximately \$1.3 million in the purchase of mortgage-backed securities with underlying loans to low- and moderate-income individuals.

Community Development Initiatives

FirstBank made occasional use of complex or innovative investments, given the size of the institution and opportunities available in the Chattanooga Multi-State MSA. One new investment in a LIHTC totaled approximately \$17.3 million.

SERVICE TEST

FirstBank demonstrated a low satisfactory record for the Chattanooga Multi-State MSA regarding the Service Test. The adequate level regarding the bank's CD services and reasonable accessibility of its delivery systems, its changes in branch locations, and its reasonableness of business hours and services to support this conclusion.

Accessibility of Delivery Systems

Delivery systems are reasonably accessible to portions of the Chattanooga Multi-State MSA.

Limited accessible branch distribution was lifted by reasonable accessibility to alternative delivery systems to support this conclusion.

Branch Distribution

The bank makes its full-service offices accessible to limited portions of the Chattanooga Multi-State MSA.

The bank does not operate any branches in low- and moderate-income tracts, falling 7.4 percentage points below the population in low-income tracts and 20.8 percentage points below the population in moderate-income tracts. This level of distribution reflects poor performance.

Branch and ATM Distribution by Geography Income Level Chattanooga Multi-State MSA												
Tract Income Level	Census Tracts		Population		Branches		ATMs		Open Branches		Closed Branches	
	#	%	#	%	#	%	#	%	#	%	#	%
Low	10	10.8	30,488	7.4	0	0.0	3	12.5	0	0.0	0	0.0
Moderate	14	15.1	58,914	14.2	0	0.0	5	20.8	0	0.0	0	0.0
Middle	37	39.8	161,598	39.1	3	37.5	11	45.58	0	0.0	0	0.0
Upper	30	32.3	162,496	39.3	5	62.5	5	20.8	0	0.0	0	0.0
NA	2	2.2	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Totals	93	100.0	413,496	100.0	8	100.0	24	100.0	0	0.0	0	0.0

Alternative Delivery Systems

The bank makes its alternative delivery systems reasonably accessible in the Chattanooga Multi-State MSA.

The preceding table shows that the bank's ATMs in low-income tracts rises 5.1 percentage points above the population in low-income census tracts, thereby reflecting an adequate level. The bank's ATMs in moderate-income tracts rises 6.6 percentage points above the population in moderate-income tracts, reflecting adequate performance. Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

The institution's record of opening and closing of branches in Chattanooga Multi-State MSA has generally not adversely affected low- and moderate-income geographies or individuals of geographies. No branch changes occurred in the Chattanooga Multi-State MSA.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the Chattanooga Multi-State MSA, particularly low- or moderate-income geographies or individuals. The Chattanooga Multi-State MSA reflects product offerings, services, and branch hours consistent with discussion at the institution level.

The branches generally have the same product offerings and services, and branch locations have similar hours that vary slightly according to area needs. Branch and drive-thru hours are primarily from Monday to Friday.

Community Development Services

The institution provides an adequate level of CD services for the Chattanooga Multi-State MSA. Adequate performances regarding the extent of CD services and the responsiveness of CD services to available opportunities support this conclusion. The appendices list the criteria considered under this performance factor.

The following table shows that the bank provided eight CD services since the previous evaluation.

	Community Development Services Chattanooga Multi-State MSA									
Assessment Area	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals					
	#	#	#	#	#					
Chattanooga Multi-State MSA	0	7	1	0	8					
Source: Bank Data (04/06/2020	0 – 06/06/2022)									

STATE OF ALABAMA

CRA RATING FOR ALABAMA: <u>SATISFACTORY</u>

The Lending Test is rated: <u>Low Satisfactory</u>
The Investment Test is rated: <u>Low Satisfactory</u>
The Service Test is rated: Low Satisfactory

DESCRIPTION OF INSTITUTION'S OPERATIONS IN ALABAMA

FirstBank designated four AAs in Alabama as noted in the table below. All of the bank's AAs in Alabama conform to the CRA regulatory requirements.

D	Description of Alabama Assessment Areas									
Assessment Area	Counties in Assessment Area	# of CTs	# of Branches							
Birmingham MSA	Jefferson	163	1							
Florence MSA	Lauderdale	22	1							
Huntsville MSA	Madison	73	1							
Source: Bank Records; 2015 ACS.										

SCOPE OF EVALUATION – ALABAMA

Full-Scope Assessment Area

Of the three AAs in Alabama, examiners applied full-scope procedures to the Huntsville MSA assessment area since it generated the largest percentage of the bank's loans and deposits in this rated area. In addition, in accordance with outstanding procedures, examiners also randomly selected the Florence MSA AA for review since this area had not been reviewed using full-scope procedures during the previous two evaluations. Examiners applied limited-scope procedures to the other Alabama AA.

Lending Test

Loan Categories Reviewed

Examiners considered the following loans granted inside the bank's Alabama AAs as reported according to either the HMDA or CRA data collection reporting requirements:

Home Mortgage Loans:

2020: 1,768 loans totaling \$454,708,000
2021: 1,744 loans totaling \$476,557,000

Small Business Loans:

2020: 39 loans totaling \$8,172,0002021: 85 loans totaling \$21,495,000

Examiners did not analyze small farm loans since less than four loans were made each year in this

rated area and examiners would not be able to draw meaningful conclusions. As suggested by the above figures, home mortgage loans generally received the heaviest weighting.

Assessment Area Weighting

The following table shows that the Huntsville MSA AA generated the largest percentage of the bank's Alabama loans and deposits. Consequently, examiners weighed records in the Huntsville MSA AA heaviest when arriving at applicable conclusions and ratings. Examiners weighed performance in each reviewed area consistent with that area's lending level as reflected in the following table.

Assessment Area Distribution – State of Alabama										
A	Loa	ns	Depo	osits	Branches					
Assessment Area	\$(000s)	%	\$(000s)	%	#	%				
Birmingham MSA	280,577	29.2	173	0.2	1	33.3				
Florence MSA	27,254	2.8	43,739	37.3	1	33.3				
Huntsville MSA	653,482	68.0	73,329	62.5	1	33.3				
Total	961,313	100.0	117,241	100.0	3	100.0				

Source: HMDA & CRA Data (2020-2021); FDIC Summary of Deposits (06/30/2021)

Due to rounding, totals may not equal 100.0 percent

Investment and Service Tests

The scopes for the Investment and Service Tests remain the same for this rated area as it did for the institution as a whole. Please refer to the institution-level Scope of Evaluation section.

CONCLUSIONS ON PERFORMANCE CRITERIA IN ALABAMA

LENDING TEST

FirstBank demonstrated a low satisfactory record in the State of Alabama regarding the Lending Test. Excellent lending levels and adequate performance records regarding geographic distribution loan distribution, borrower profile, and community development loans primarily support this conclusion. The bank further made use of innovative and flexible lending levels in this rated area. Conclusions regarding the institution's performance in the State of Alabama were generally consistent with the conclusions for each AA within the rated area, unless otherwise noted.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the State of Alabama. Excellent performance regarding home mortgage loans outweighed adequate performance regarding small business loans to support this conclusion. Examiners considered the bank's size, business strategy, and capacity in this state relative to its credit needs when arriving at this conclusion.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the State of Alabama. For 2020, the bank originated 1,769 total reportable home mortgage loans totaling

approximately \$455.5 million in its Alabama AAs. FirstBank captured a 2.8 percent market share of the total number of home mortgage loans and 3.1 percent market share of the total dollar volume of home mortgage loans in the Alabama AAs.

This volume of activity ranks the bank sixth out of 567 total lenders in the bank's Alabama AAs. This ranking lands the bank in the top 1.0 percent of lenders reporting such loans in the bank's Alabama AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Small Business Loans

Small business lending levels reflect adequate responsiveness to AA credit needs in the State of Alabama. For 2020, the bank originated 39 total reportable small business loans totaling approximately \$8.2 million inside its Alabama AAs. FirstBank captured a 0.1 percent market share of the total number of small business loans and a 0.4 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank 49th out of 170 total lenders in the bank's Alabama AAs. This ranking lands the bank in the top 28.8 percent of lenders reporting such loans in the bank's Alabama AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the State of Alabama. Adequate records regarding both home mortgage and small business loans support this conclusion. The bank's performance is generally consistent throughout the AAs within the rated area, unless otherwise noted. Examiners placed the most weight on the bank's Huntsville MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate penetration throughout the State of Alabama. Adequate performances in all AAs support this conclusion.

Small Business Loans

The geographic distribution of small business loans reflects adequate penetration throughout the State of Alabama. Adequate performances in the Birmingham MSA and Florence-Muscle Shoals MSA AAs outweighed poor performance in the Huntsville MSA AA to support this conclusion.

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans outweighed excellent records regarding small business loans to support this conclusion. The bank's performance is generally consistent throughout the AAs within the rated area, unless otherwise noted. Examiners placed the most weight on the bank's Huntsville MSA AA.

Home Mortgage Loans

The distribution of borrowers reflects adequate penetration among retail customers of different income levels. Adequate performances in all AAs support this conclusion.

Small Business Loans

The distribution of borrowers reflects excellent penetration among business customers of different sizes. Excellent performance in the Huntsville MSA and Florence MSA AAs outweighed the adequate performance in the Birmingham MSA AA to support this conclusion.

Innovative or Flexible Lending Practices

The institution made use of innovative or flexible lending practices in the State of Alabama. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of its AAs when arriving at this conclusion. The appendices list the criteria considered under this performance factor.

The table below shows that, since the previous evaluation, the bank originated 3,354 innovative or flexible loans totaling \$891.2 million in the State of Alabama. This dollar figure equates to 25.7 percent of the bank's total innovative or flexible loans. Given the bank's capacity and the needs in the rated area, the level of innovative and flexible loans reflects adequate responsiveness to the credit needs of the State of Alabama.

	Innovative or Flexible Loans State of Alabama										
Assessment Area	sessment Area FHLMC/FNMA/State Housing					Portfolio Loan Program		st Time nebuyers	Totals		
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Birmingham MSA	630	160,313	135	34,489	149	27,080	149	34,869	1,063	256,751	
Florence MSA	24	6,210	4	765	0	0	3	900	31	7,875	
Huntsville MSA	1,390	362,802	562	192,445	25	6,202	283	65,137	2,260	626,586	
Total	2,044	529,325	701	227,699	174	33,282	435	100,906	3,354	891,212	
Source: Bank Data											

Community Development Loans

The institution has made an adequate level of CD loans in the State of Alabama. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion. The bank's performance is generally consistent throughout the AAs, with the exception of the Birmingham MSA AA, where the bank only made one CD loans. Examiners placed the most weight on the bank's Huntsville MSA AA.

The following table shows that, since the previous evaluation, the bank granted 10 CD loans totaling approximately \$29.4 million in this state. The dollar amount equates to 3.3 percent of the bank's overall level of CD loans as compared to the 16.5 percent of overall HMDA and CRA loans in this state.

ffordable Housing \$(000s)		mmunity ervices \$(000s)		onomic elopment \$(000s)	St	italize or abilize		Γotals
	#	\$(000s)	#	\$(000c)	ш	A(000)		
_			1 "	φ(υυυς)	#	\$(000s)	#	\$(000s)
0	0	0	0	0	1	1,300	1	1,300
0	0	0	0	0	3	6,992	3	6,992
8,319	1	250	0	0	1	3,363	5	11,932
9,206	0	0	0	0	0	0	1	9,206
17,525	1	250	0	0	5	11,655	10	29,430
	0 8,319 9,206	0 0 8,319 1 9,206 0	0 0 0 8,319 1 250 9,206 0 0	0 0 0 0 8,319 1 250 0 9,206 0 0 0	0 0 0 0 0 8,319 1 250 0 0 9,206 0 0 0 0	0 0 0 0 0 3 8,319 1 250 0 0 1 9,206 0 0 0 0 0	0 0 0 0 0 3 6,992 8,319 1 250 0 0 1 3,363 9,206 0 0 0 0 0 0	0 0 0 0 0 3 6,992 3 8,319 1 250 0 0 1 3,363 5 9,206 0 0 0 0 0 1

Besides their extent, the CD loans reflect adequate responsiveness to the state's CD needs. As seen in the table above, 59.5 percent of the dollar volume of the state's CD loans help to provide affordable housing, while 39.6 help revitalize or stabilize low- and moderate-income geographies.

As noted under the applicable Description of Assessment Areas, activities that provide community services for low- and moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AAs. Therefore, relative to the bank's capacity and the extent of CD lending opportunities and needs in its AAs, the bank established an adequate level in originating CD loans.

The following point is an example of the bank's CD lending activities in the broader statewide area of Alabama:

• *Affordable Housing* – The bank originated one loan totaling \$9.2 million to an organization who provides affordable housing for low- and moderate-income individuals.

INVESTMENT TEST

FirstBank demonstrated a low satisfactory record in the State of Alabama regarding the Investment Test. The adequate level of QIs outweighed the poor repsponsiveness to CD needs and the rare use of complex QIs to support this conclusion. The assessment areas in this state generally reflect consistent performance in the Investment Test, with the exception of the Huntsville MSA AA that was below performance for the state.

Investment and Grant Activity

The bank has an adequate level of QIs in the State of Alabama.

The table below shows that FirstBank made six QIs totaling approximately \$5.8 million in the State of Alabama. By dollar volume, this equates to 4.9 percent of the bank's total QIs as compared to 1.2 percent of total deposits in this rated area. The dollar amount includes QIs in the statewide area.

Qualified Investments

		St	tate of	f Alabama	1					
Assessment Area	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Birmingham-Hoover MSA	3	3,001	0	0	0	0	0	0	3	3,001
Florence-Muscle Shoals MSA	0	0	0	0	0	0	0	0	0	0
Huntsville MSA	2	2,267	0	0	0	0	0	0	2	2,267
Statewide Activities	1	500	0	0	0	0	0	0	1	500
Total	6	5,768	0	0	0	0	0	0	6	5,768
Source: Bank Data			•							•

Since FirstBank's QIs addressed community credit needs inside the bank's AAs within the State of Alabama, statewide activities include investments in different areas outside of the bank's AAs within the State of Alabama.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show poor responsiveness through use of investments that directly address identified needs in the State of Alabama. All of the bank's QIs were to provide affordable housing for low- and moderate-income families. Community services to low- and moderate-income individuals and activities that help revitalize or stabilize low- and moderate-income geographies are the primary needs in the area.

Community Development Initiatives

FirstBank made rare use of complex or innovative investments, given the size of the institution and opportunities available in the State of Alabama.

SERVICE TEST

FirstBank demonstrated a low satisfactory record for the State of Alabama regarding the Service Test. The adequate level regarding the bank's CD services, its changes in branch locations, and its reasonableness of business hours and services lifted the limited accessibility of its delivery systems, to support this conclusion. The AAs in this state generally reflect consistent performance in the Service Test. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are accessible to limited portions of the bank's AAs in the State of Alabama. Limited accessible branch distribution and alternative delivery systems support this conclusion. The State of Alabama reflects consistent conclusions to the institution's Accessibility of Delivery System performance.

Branch Distribution

The distribution of branches is accessible to limited portions of the AAs in the State of Alabama.

The bank's level of branch distribution in low-income tracts rises 20.8 percentage points above the population in low-income census tracts, reflecting an excellent level. The bank's level falls 23.5 percentage points below the population percentage in the moderate-income census tracts, reflecting a poor level. Given the consideration of the greater population within moderate-income geographies, the poor performance for moderate-income geographies outweighed the excellent performance in the low-income geographies.

	-	Branch	and ATM			by Geog abama	graphy	Income	e Level				
Tract Income	Census	Tracts	Population		Branches		A	ATMs		Open Branches		Closed Branches	
Level	#	%	#	%	#	%	#	%	#	%	#	%	
Low	46	17.8	137,648	12.5	1	33.3	0	0.0	0	0.0	1	100.0	
Moderate	71	27.5	257,986	23.5	0	0.0	0	0.0	0	0.0	0	0.0	
Middle	75	29.1	339,692	30.9	0	0.0	0	0.0	0	0.0	0	0.0	
Upper	65	25.2	358,127	32.6	2	66.7	0	0.0	1	100.0	0	0.0	
NA	1	0.4	4,748	0.4	0	0.0	0	0.0	0	0.0	0	0.0	
Totals	258	100.0	1,098,201	100.0	3	100.0	0	100.0	1	100.0	1	100.0	
Source: 2015 ACS D	ata & Ban	k Data. D	ue to rounding,	totals may	not equa	l 100.0 per	cent						

Alternative Delivery Systems

The alternative delivery systems are accessible to limited portions of the area. The bank does not operate any ATMs in low- or moderate-income tracts, falling 12.5 percentage points below the population in low-income tracts and 23.5 percentage points below the population in moderate-income tracts. This level of distribution reflects a poor performance.

Changes in Branch Locations

The institution's record of opening and closing of branches in State of Alabama has generally not adversely affected low- and moderate-income geographies or individuals of geographies. The bank closed one branch in a low-income tract in the State of Alabama. One branch opened in an upper-income tract.

Reasonableness of Business Hours and Services

Services, including, where appropriate, business hours, do not vary in a way that inconveniences portions of the State of Alabama, particularly low- and moderate-income geographies or individuals. The State of Alabama reflects product offerings, services, and branch hours consistent with those discussed at the institution level. Branch hours are from Monday to Friday.

Community Development Services

The institution provides an adequate level of CD services for the State of Alabama. Adequate

performances regarding the extent of CD services and the responsiveness of CD services to available opportunities support this conclusion. The appendices list the criteria considered under this performance factor.

The following table shows that the bank provided six CD services since the previous evaluation.

Community Development Services State of Alabama									
Assessment Area	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals				
	#	#	#	#	#				
Birmingham MSA	0	0	1	0	1				
Florence-Muscle Shoals MSA	0	2	0	0	2				
Huntsville MSA	0	3	0	0	3				
Total	0	5	1	0	6				
Source: Bank Data	·								

HUNTSVILLE MSA – Full-Scope Review

DESCRIPTION OF INSTITUTION'S OPERATIONS IN HUNTSVILLE MSA

The Huntsville MSA AA includes all 73 census tracts that make up Madison County, one of two counties that make up the Huntsville, AL MSA, located in northern Alabama.

Economic and Demographic Data

The AA's census tracts reflect the following income designations based on 2015 ACS data: 12 low-, 19 moderate-, 21 middle-, and 21 upper-income census tracts. FEMA declared this AA as a major disaster area due to the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogra	aphic Infori	mation of th	e Assessment	Area							
_	Assessment Area: Huntsville MSA										
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #					
Geographies (Census Tracts)	73	16.4	26.0	28.8	28.8	0.0					
Population by Geography	346,438	10.8	20.8	31.2	37.2	0.0					
Housing Units by Geography	152,720	12.3	21.9	32.1	33.7	0.0					
Owner-Occupied Units by Geography	93,319	5.1	18.3	33.0	43.6	0.0					
Occupied Rental Units by Geography	44,448	23.9	28.3	30.9	16.9	0.0					
Vacant Units by Geography	14,953	22.7	25.3	30.2	21.8	0.0					
Businesses by Geography	27,224	12.4	21.6	28.7	37.3	0.0					
Farms by Geography	809	7.7	20.1	37.0	35.2	0.0					

Family Distribution by Income Level	89,551	22.9	16.0	17.4	43.8	0.0
Household Distribution by Income Level	137,767	24.5	15.6	15.6	44.3	0.0
Median Family Income MSA - 26620 Huntsville, AL MSA		\$72,576	Median Hous	ing Value		\$164,667
			Median Gross	s Rent		\$800
			Families Belo	ow Poverty L	evel	10.0%

Source: 2015 ACS Data and 2021 D&B Data

Due to rounding, totals may not equal 100.0 percent

Huntsville's economy is strong. Jobs in manufacturing and professional services are continuing to grow. The housing market is strong and house price appreciation is beating the state and regional averages. Population growth has significantly outpaced that of the region. This above-average population growth will most likely boost housing demand.³

Currently, major employers in the Huntsville MSA consist of the U.S. Army/Redstone Arsenal, Huntsville Hospital, and NASA/Marshall Space Flight Center.⁴ Unemployment rates increased substantially in most areas across the nation starting in April 2020 from the COVID-19 pandemic and some local government orders closing nonessential businesses. The Huntsville MSA's unemployment rate of 2.6 percent in 2021 is below the 3.4 percent rate for the State of Alabama but below the U.S. rate of 5.3 percent.

Competition

The area contains a high level of competition from other chartered banks based on its population, with each of the 99 offices from its 30 institutions serving about 3,499 people on average. FirstBank ranks 18th in market share by capturing 0.7 percent of the area's deposits based on the June 30, 2021 FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Huntsville MSA AA created varied loan demand for home mortgage and small business loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

Demographic data indicates that 38.9 percent of the AA's families receive a designation of low- or moderate-income, with 10.0 percent below the poverty level. This signifies a continued need for community development services. The high percentage (42.4 percent) of low- and moderate-

⁴Source: Moody's Analytics, Precis U.S. Metro, April 2022

^(*) The NA category consists of geographies that have not been assigned an income classification.

³Source: Moody's Analytics, Precis U.S. Metro, April 2022

income census tracts and the national COVID-19 major disaster area designation supports the need for revitalization and stabilization efforts.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, a variety of reasons from the COVID-19 pandemic resulted in less customer contact with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

CONCLUSIONS ON PERFORMANCE CRITERIA IN HUNTSVILLE MSA

LENDING TEST

FirstBank demonstrated a low satisfactory record in the Huntsville MSA AA regarding the Lending Test. Excellent lending levels and adequate performance records regarding geographic distribution of loans, borrower profile, and community development loans primarily support this conclusion. The bank further made extensive use of innovative and flexible lending levels in this AA.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the Huntsville MSA AA. Excellent performance regarding home mortgage loans outweighed adequate performance regarding small business loans supports this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Huntsville MSA AA.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the Huntsville MSA AA. For 2020, the bank originated 1,189 total reportable home mortgage loans totaling approximately \$313 million. FirstBank captured a 4.4 percent market share of the total number and a 4.9 percent market share of the total dollar volume of home mortgage loans.

The bank's activity by number of loans ranks it fourth out of 425 total lenders in the Huntsville MSA AA. This ranking lands the bank in the top 1.0 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar amount of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for home mortgage loans.

Small Business Loans

Small business lending levels reflect adequate responsiveness to AA credit needs in the Huntsville MSA AA. For 2020, the bank originated 12 total reportable small business loans totaling approximately \$4.0 million. FirstBank captured a 0.2 percent market share of the total number of loans and a 0.6 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 45th out of 117 total lenders in the Huntsville MSA AA. This ranking lands the bank in the top 38.5 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects adequate performance for small business loans.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration in the Huntsville MSA AA. An adequate record regarding home mortgage loans outweighs a poor record regarding small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Huntsville MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in the Huntsville MSA AA. Adequate performances in low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is slightly lower than the aggregate data by 0.5 percent, which is reflective of adequate performance. The table further shows that, in moderate-income census tracts, the bank's lending level falls 3.9 percentage points below the aggregate data, also reflecting an adequate level.

	Geographic Distribution of Home Mortgage Loans Huntsville MSA AA										
Tract Income Level	% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	5.1	2.1	19	1.6	3,259	1.0					
Moderate	18.3	11.8	94	7.9	16,153	5.2					
Middle	33.0	34.8	450	37.9	113,314	36.3					
Upper	43.6	51.3	625	52.6	179,724	57.5					
Not Available	0.0	0.0	0	0.0	0	0.0					
Totals	100.0	100.0	1,188	100.0	312,450	100.0					

Source: 2015 ACS Data; 2020 HMDA Data; 2020 HMDA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent

Small Business Loans

The geographic distribution of small business loans reflects poor performance in the Huntsville MSA AA. Adequate performance in low-income geographies and very poor performance in moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is higher than the aggregate data by 2.2 percent, reflective of adequate performance. The table further shows that in moderate-income census tracts the bank did not originate any loans. The bank lending level falls 18.5 percent point below aggregate data, reflecting a very poor level.

	Geographic Distribution of Small Business Loans Huntsville MSA AA										
Tract Income Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	12.1	14.5	2	16.7	710	17.6					
Moderate	21.6	18.5	0	0.0	0	0.0					
Middle	28.6	29.0	2	16.7	611	15.1					
Upper	37.7	37.9	8	66.7	2,724	67.3					
Not Available	0.0	0.0	0	0.0	0	0.0					
Totals	100.0	100.0	12	100.0	4,045	100.0					

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent.

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans outweighed excellent performance regarding small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Huntsville MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Huntsville MSA AA. Adequate performances to both low- and moderate-income borrowers support this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is slightly higher than the aggregate data by 0.2 percent, reflective of adequate performance. The table further shows that, to moderate-income borrowers, the bank's lending level is higher than aggregate data by 3.0 percent, also reflective of adequate performance.

Distribution of Home Mortgage Loans by Borrower Income Level Huntsville MSA AA											
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	22.9	6.2	76	6.4	9,787	3.1					
Moderate	16.0	14.1	203	17.1	36,812	11.8					
Middle	17.4	18.6	267	22.5	60,741	19.4					
Upper	43.8	36.0	545	45.9	171,896	55.0					
Not Available	0.0	25.1	97	8.2	33,213	10.6					
Totals	100.0	100.0	1,188	100.0	312,449	100.0					

Source: 2015 ACS Data; 2020 HMDA Data, 2020 HMDA Aggregate Data. Due to rounding, totals may not equal 100.0 percent.

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects excellent performance in the Huntsville MSA AA. Excellent performance to businesses with gross annual revenues of \$1 million or less supports this conclusion.

As shown in the table below, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 16.9 percent higher than the aggregate level. As a result, this reflects an excellent level of small business lending in the Huntsville MSA AA.

Distribution of Small Business Loans by Gross Annual Revenue Category Huntsville MSA AA										
% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%					
83.4	41.4	7	58.3	1,862	46.0					
5.0		5	41.7	2,183	54.0					
11.7		0	0.0	0	0.0					
100.0	100.0	12	100.0	4,045	100.0					
	% of Businesses 83.4 5.0 11.7	Huntsville MSA	Huntsville MSA AA % of Businesses Aggregate Performance % of # # 83.4 41.4 7 5.0 5 11.7 0	Huntsville MSA AA % of Businesses Aggregate Performance % of # # % 83.4 41.4 7 58.3 5.0 5 41.7 11.7 0 0.0	Huntsville MSA AA % of Businesses Aggregate Performance % of # # % \$(000s) 83.4 41.4 7 58.3 1,862 5.0 5 41.7 2,183 11.7 0 0.0 0					

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data. Due to rounding, totals may not equal 100.0 percent

Innovative or Flexible Lending Practices

The institution made extensive use of innovative or flexible lending practices in the Huntsville MSA AA. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of its AAs when arriving at this conclusion. The appendices list the criteria considered under this performance factor.

The table below shows that, since the previous evaluation, the bank originated 2,260 innovative or flexible loans totaling \$626.6 million in the Huntsville MSA AA. This dollar figure equates to 70.3 percent of the total innovative or flexible loans in the State of Alabama. Given the bank's capacity and the needs in the rated area, the level of innovative and flexible loans reflects excellent responsiveness to the credit needs of the Huntsville MSA AA.

Innovative or Flexible Loans											
	Huntsville MSA AA										
Assessment Area		C/FNMA/ Housing	USDA	USDA/FHA/VA		Portfolio Loan Program		Time buyers	Totals		
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Huntsville MSA	1,390	362,802	562	192,445	25	6,202	283	65,137	2,260	626,586	
Source: Bank Data (04/16)	Source: Bank Data (04/16/2020 – 06/06/2022)										

Community Development Loans

The institution made an adequate level of CD loans in the Huntsville MSA AA. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion.

As noted under the rated area level, FirstBank originated five CDLs totaling approximately \$11.9 million in the Huntsville MSA AA. By dollar volume, this equates to 40.5 percent of the bank's CDLs in the State of Alabama as compared to the 68.0 percent of the bank's HMDA- and CRA-reportable loans in this AA. However, a significant percentage of the bank's CDLs in the State of Alabama are in the broader statewide area. Without considering the statewide CDLs, the bank would have had 59.0 percent of their Alabama CDLs in the Huntsville MSA AA. The bank's CDL lending level is also significantly higher than its level at the last evaluation (\$3.3 million).

The following point provides an example of the bank's CDLs in the Huntsville MSA AA:

• *Affordable Housing* – The bank originated a \$4.0 million loan to purchase and renovate an 88-unit rent restricted apartment complex in a low-income area.

In addition, the CD loans reflect good responsiveness to the CD needs of the AA. Approximately 69.7 percent of the dollar volume of the AA's CD loans provide affordable housing for low- or moderate-income individuals. As noted under the applicable Description of Assessment Areas, activities that provide community services for low- or moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AA.

INVESTMENT TEST

FirstBank demonstrated an adequate record in the Huntsville MSA AA regarding the Investment Test. The adequate level of QIs outweighed the good responsiveness to CD needs and the rare use of complex and innovative QIs to support this conclusion. The appendices list the criteria used to evaluate the Investment Test.

Investment and Grant Activity

The bank has an adequate level of QIs in the Huntsville MSA AA. The table for the State of Alabama shows that FirstBank made two QIs totaling approximately \$2.3 million in the Huntsville MSA AA. By dollar volume, this equates to 39.3 percent of the total QIs in Alabama as compared to 62.5 percent of total deposits in this AA.

The following is an example of key investments in the Huntsville MSA AA:

• *Affordable Housing* – The bank maintained approximately \$2.2 million in mortgage-backed securities in the Huntsville MSA AA with the underlying loans to finance single-family and multi-family housing for low- and moderate-income individuals.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show adequate responsiveness through use of QIs that directly address identified needs in the Huntsville MSA AA. The QIs table for the State of Alabama shows responsiveness in the Huntsville MSA AA by providing affordable housing for low- or moderate-income individuals.

Community Development Initiatives

FirstBank made no use of complex or innovative investments, given the size of the institution and opportunities available in the Huntsville MSA AA.

SERVICE TEST

FirstBank demonstrated a low satisfactory record in the Huntsville MSA AA regarding the Service Test. The adequate level regarding the bank's CD services outweighed the reasonableness of accessibility of its delivery systems to support this conclusion. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

The institution's delivery systems are accessible to limited portions of the area. The branch distribution and alternative delivery systems is consistent with the institution level performance.

Branch Distribution

The distribution of branches is accessible to limited portions of the AA.

The bank's level of branch distribution in low-income tracts falls 10.8 percentage points below the population in low-income census tracts, reflecting a poor level. The bank's level falls 20.8 percentage points below the population percentage, reflecting a very poor level.

	Bran	ch and AT					Income L	evel			
Census Tracts		Popula	opulation		Branches		ATMs		•	_	osed nches
#	%	#	%	#	%	#	%	#	%	#	%
12	16.4	37,362	10.8	0	0.0	0	0.0	0	0.0	0	0.0
19	26.0	72,090	20.8	0	0.0	0	0.0	0	0.0	0	0.0
21	28.8	108,084	31.2	0	0.0	0	0.0	0	0.0	0	0.0
21	28.8	128,902	37.2	1	100.0	0	0.0	0	0.0	0	0.0
0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
73	100.0	346,438	100.0	1	100.0	0	100.0	0	100.0	0	100.0
	# 12 19 21 21 0	Census Tracts # % 12 16.4 19 26.0 21 28.8 21 28.8 0 0.0	# % # 12 16.4 37,362 19 26.0 72,090 21 28.8 108,084 21 28.8 128,902 0 0.0 0	Hun Census Tracts Population # % # % 12 16.4 37,362 10.8 19 26.0 72,090 20.8 21 28.8 108,084 31.2 21 28.8 128,902 37.2 0 0.0 0 0.0	Huntsville Census Tracts Population Bra # % # % # 12 16.4 37,362 10.8 0 19 26.0 72,090 20.8 0 21 28.8 108,084 31.2 0 21 28.8 128,902 37.2 1 0 0.0 0 0.0 0	Huntsville MSA AA Census Tracts Population Branches # % # % 12 16.4 37,362 10.8 0 0.0 19 26.0 72,090 20.8 0 0.0 21 28.8 108,084 31.2 0 0.0 21 28.8 128,902 37.2 1 100.0 0 0.0 0 0.0 0 0.0	Huntsville MSA AA Census Tracts Population Branches A7 # % # % # 12 16.4 37,362 10.8 0 0.0 0 19 26.0 72,090 20.8 0 0.0 0 21 28.8 108,084 31.2 0 0.0 0 21 28.8 128,902 37.2 1 100.0 0 0 0.0 0 0.0 0 0.0 0	Huntsville MSA AA Census Tracts Population Branches ATMs # % # % # % 12 16.4 37,362 10.8 0 0.0 0 0.0 19 26.0 72,090 20.8 0 0.0 0 0.0 21 28.8 108,084 31.2 0 0.0 0 0.0 21 28.8 128,902 37.2 1 100.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0	Census Tracts Population Branches ATMs OBra # % # % # % # % # 12 16.4 37,362 10.8 0 0.0 0 0.0 0 19 26.0 72,090 20.8 0 0.0 0 0.0 0 21 28.8 108,084 31.2 0 0.0 0 0.0 0 21 28.8 128,902 37.2 1 100.0 0 0.0 0 0 0.0 0 0.0 0 0.0 0 0	Huntsville MSA AA Census Tracts Population Branches ATMs Open Branches # % # % # % # % 12 16.4 37,362 10.8 0 0.0 0 0.0 0 0.0 19 26.0 72,090 20.8 0 0.0 0 0.0 0 0.0 21 28.8 108,084 31.2 0 0.0 0 0.0 0 0.0 21 28.8 128,902 37.2 1 100.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0	Huntsville MSA AA Census Tracts Population Branches ATMs Open Branches Cle Branches # % # % # % # % # % # 12 16.4 37,362 10.8 0 0.0 0 0.0 0 0.0 0 19 26.0 72,090 20.8 0 0.0 0 0.0 0 0.0 0 21 28.8 108,084 31.2 0 0.0 0 0.0 0 0.0 0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 21 28.8 128,902 37.2 1 100.0 0 0.0 0 0.0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

Alternative Delivery Systems

The alternative delivery systems are accessible to limited portions of the area. The bank does not

operate any ATMs in low- or moderate-income tracts, falling 10.8 percentage points below the population in low-income tracts and 20.8 percentage points below the population in moderate-income tracts. This level of distribution reflects a poor performance.

Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

The institution did not have any changes to branch locations since the last evaluation in the Huntsville MSA AA. Therefore, this criterion did not affect the overall Service Test rating for the Mobile MSA AA.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the Huntsville MSA AA, particularly low- or moderate-income geographies or individuals. The Huntsville MSA AA reflects product offerings, services, and branch hours consistent with the State of Alabama. Branch hours are from Monday to Friday.

Community Development Services

The institution provides an adequate level of CD services in the Huntsville MSA AA. Adequate performances regarding the extent of CD services and the responsiveness of CD services to available opportunities support this conclusion. The appendices list the criteria considered under this performance factor.

The table in the State of Alabama section shows that the bank provided three CD services since the previous evaluation in the Huntsville MSA AA. This number equates to 50 percent of CD services, thereby reflecting an adequate level.

Service activities demonstrate the responsiveness to community needs for community services to low- and moderate-income individuals.

The following are examples of CD services specific to the Huntsville MSA AA:

• *Community Services* – An employee serves on the Board of Directors for a non-profit organization that provides school supplies to low- and moderate-income students. Thus, the activity benefits an organization that provides community services primarily to low- and moderate-income individuals.

FLORENCE MSA – Full-Scope Review

DESCRIPTION OF INSTITUTION'S OPERATIONS IN FLORENCE MSA

The Florence MSA AA includes all 22 census tracts that make up Lauderdale County, one of the two counties that make up the Florence-Muscle Shoals, AL MSA, located in northwest Alabama.

Economic and Demographic Data

The AA's census tracts reflect the following income designations based on 2015 ACS data: 3 low-, 4 moderate-, 11 middle-, and 4 upper-income tracts. FEMA declared this AA as a major disaster area due to the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogra	aphic Inform	nation of th	ne Assessment	Area		
	Assessment	Area: Flor	ence MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	22	13.6	18.2	50.0	18.2	0.0
Population by Geography	92,737	5.6	15.2	56.4	22.9	0.0
Housing Units by Geography	44,158	5.4	15.7	56.7	22.2	0.0
Owner-Occupied Units by Geography	26,757	2.4	10.4	62.0	25.3	0.0
Occupied Rental Units by Geography	11,855	10.0	27.5	45.2	17.3	0.0
Vacant Units by Geography	5,546	10.1	16.5	55.7	17.7	0.0
Businesses by Geography	5,514	15.4	14.9	47.5	22.2	0.0
Farms by Geography	194	6.7	6.7	65.5	21.1	0.0
Family Distribution by Income Level	25,104	20.0	16.1	21.7	42.1	0.0
Household Distribution by Income Level	38,612	25.1	15.0	17.3	42.7	0.0
Median Family Income MSA - 22520 Florence-Muscle Shoals, AL MSA		\$54,339	Median Hous	ing Value		\$118,763
	•		Median Gross	Rent		\$595
			Families Belo	w Poverty Le	evel	13.0%

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

Florence's economy is recovering. Manufacturing and government jobs have been growing. The labor force overall has also made a turn for the better. The housing market is good, and single-family construction is rising. Travel demand is growing and will remain high, providing a boost to the southern economy. ⁵

Currently, major employers in the Florence MSA consist of North American Lighting, Constellium (Wise Alloys LLC), and Walgreens Call Center.⁶ The Florence MSA's unemployment rate of 3.5 percent for 2021 is slightly above the 3.4 percent rate for the State of Alabama and below the U.S.

⁶Source: Moody's Analytics, Precis U.S. Metro, April 2022

⁵Source: Moody's Analytics, Precis U.S. Metro, April 2022

rate of 5.3 percent.

Competition

The area contains a moderate level of competition from other chartered banks based on its population, with each of the 34 offices from its 13 institutions serving about 2,728 people on average. FirstBank ranks 11th in market share by capturing 1.8 percent of the area's deposits based on the June 30, 2021, FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Florence MSA AA created varied loan demand for small business and residential real estate loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

Demographic data showing that 36.1 percent of the area's families reported low- or moderate-incomes also suggest a need for activities that benefit projects or organizations that provide community services targeted to these families. In addition, 31.8 percent of the area's census tracts received low- and moderate-income designations and the national COVID-19 major disaster area designation suggests a need for activities that revitalize or stabilize qualifying geographies.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, the COVID-19 pandemic resulted in less customer contact with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

CONCLUSIONS ON PERFORMANCE CRITERIA IN FLORENCE MSA

LENDING TEST

FirstBank demonstrated a low satisfactory record in the Florence MSA AA area regarding the Lending Test. Good lending activity and adequate performance records regarding borrower profile loan distribution, geographic loan distribution, and CD lending and the use of innovative and flexible lending practices support this conclusion.

Lending Activity

Lending levels reflect good responsiveness to AA credit needs in the Florence MSA AA. Good performance regarding both home mortgage and small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Florence MSA AA.

Home Mortgage Loans

Home mortgage lending levels reflect good responsiveness to AA credit needs in the Florence MSA AA. For 2020, the bank originated 22 total reportable home mortgage loans totaling approximately \$4.7 million. FirstBank captured a 0.5 percent market share of the total number and a 0.6 percent market share of the total dollar volume of home mortgage loans.

The bank's activity by number of loans ranks it 35th out of 194 total lenders in the Florence MSA AA. This ranking lands the bank in the top 18.0 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar amount of loans made by each institution. Given the considerations previously noted, the activity level reflects good performance for home mortgage loans.

Small Business Loans

Small business lending levels reflect good responsiveness to AA credit needs in the Florence MSA AA. For 2020, the bank originated 24 total reportable small business loans totaling approximately \$2.8 million. FirstBank captured a 1.4 percent market share of the total number of loans and a 2.8 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 15th out of 68 total lenders in the Florence MSA AA. This ranking lands the bank in the top 22.1 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects good performance for small business loans.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the Florence MSA AA. Adequate records regarding both home mortgage and small business loans support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Florence MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in the Florence MSA AA. Adequate performances in both low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank did not make any loans in low-income tracts in the AA. However, the lending level is 1.0 percentage point below aggregate data, reflecting an adequate level. The table further shows that in moderate-income census tracts the bank's lending level rises 3.9 percentage points above the aggregate data, reflecting an adequate level.

Geographic Distribution of Home Mortgage Loans Florence MSA AA									
Tract Income Level	% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%			
Low	2.4	1.0	0	0.0	0	0.0			
Moderate	10.4	9.7	3	13.6	882	18.8			
Middle	62.0	57.8	12	54.5	2,427	51.7			
Upper	25.3	31.6	7	31.8	1,387	29.5			
Not Available	0.0	0.0	0	0.0	0	0.0			
Totals	100.0	100.0	22	100.0	4,696	100.0			

Source: 2015 ACS Data; 2020 HMDA Data; and 2020 HMDA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent.

Small Business Loans

The geographic distribution of small business loans reflects adequate performance in the Florence MSA AA. Adequate performance in low-income geographies outweighs poor performance in moderate-income geographies to support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is higher than the aggregate data by 4.8 percent, reflective of adequate performance. The table further shows that in moderate-income census tracts the bank's lending level falls 7.9 percentage points below the aggregate data, reflecting a poor level.

Geographic Distribution of Small Business Loans Florence MSA AA										
Tract Income Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%				
Low	15.6	16.0	5	20.8	798	28.6				
Moderate	14.5	12.1	1	4.2	100	3.6				
Middle	47.7	45.7	11	45.8	1,105	39.5				
Upper	22.3	26.2	7	29.2	792	28.3				
Not Available	0.0	0.0	0	0.0	0	0.0				
Totals	100.0	100.0	24	100.0	2,795	100.0				

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage lending and excellent small business lending support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Florence MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Florence MSA AA. Adequate performance to both low- and moderate-income borrowers support this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is higher than the aggregate data by 2.0 percent, reflective of adequate performance. The table further shows that, to moderate-income borrowers, the bank's lending level falls 6.7 percentage points below the aggregate data, also reflecting an adequate level.

Distribution of Home Mortgage Loans by Borrower Income Level Florence MSA AA										
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%				
Low	20.0	7.1	2	9.1	230	4.9				
Moderate	16.1	15.8	2	9.1	340	7.2				
Middle	21.7	19.5	3	13.6	619	13.2				
Upper	42.1	36.1	11	50.0	1,850	39.4				
Not Available	0.0	21.5	4	18.2	1,657	35.3				
Totals	100.0	100.0	22	100.0	4,696	100.0				

Source: 2015 ACS Data; 2020 HMDA Data; and 2020 HMDA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent.

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects excellent performance in the Florence MSA AA. Good performance to businesses with gross annual revenues of \$1 million or less supports this conclusion.

As shown in the table below, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 41.1 percent higher than the aggregate level. As a result, this reflects an excellent level of small business lending in the Florence MSA AA.

Distribution of Small Business Loans by Gross Annual Revenue Category Florence MSA AA										
Gross Revenue Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%				
<=\$1,000,000	82.3	46.4	21	87.5	2,095	75.0				
>\$1,000,000	4.9		2	8.3	450	16.1				
Revenue Not Available	12.7		1	4.2	250	8.9				
Totals	100.0	100.0	24	100.0	2,795	100.0				

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data.

Due to rounding, totals may not equal 100.0 percent

Innovative or Flexible Lending Practices

The institution makes use of innovative or flexible lending practices in the Florence MSA AA in order to serve AA credit needs. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of the AA when arriving at this conclusion. Please refer to the discussion under the State of Alabama for additional details regarding the innovative or flexible lending practices in the Florence MSA AA.

Community Development Loans

The institution made a relatively high level of CD loans in the Florence MSA AA. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion.

As noted under the rated area level, FirstBank originated three CD loans totaling approximately \$6.9 million in the Florence MSA AA. By dollar volume, this equates to 23.8 percent of the bank's CD loans in the State of Alabama as compared to the 2.8 percent of the bank's home mortgage and small business loans in this AA. The following points discuss the bank's CD loans in the Florence MSA AA:

• **Revitalize and Stabilize** – The bank granted a \$1.9 million loan to purchase an apartment complex in a low-income census tract. The loan helps to retain residents in a low-income census tract. Thus, the activity revitalizes and stabilizes a qualifying geography by helping to attract new, or retain existing businesses or residents.

In addition, the CD loans reflect adequate responsiveness to the CD needs of the AA. All of the bank's CD loans in the Florence MSA AA were for revitalization or stabilization efforts in this AA.

As noted under the applicable Description of Assessment Areas, activities that provide community services for low- and moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AAs. Therefore, relative to the bank's capacity and the extent of CD lending opportunities and needs in its AAs, the bank established an adequate level in originating CD loans.

INVESTMENT TEST

FirstBank demonstrated a substantial noncompliant record in the Florence MSA AA regarding the Investment Test. The few, if any QIs, very poor responsiveness to CD needs, and no use of complex and innovative QIs support this conclusion. The appendices list the criteria used to evaluate the Investment Test.

Investment and Grant Activity

The bank made few, if any QIs in the Florence MSA AA.

Responsiveness to Credit and Community Development Needs

FirstBank shows very poor responsiveness through use of investments that directly address identified needs in the Florence MSA AA.

Community Development Initiatives

FirstBank made no use of complex or innovative investments, given the size of the institution and opportunities available in the Florence MSA AA.

SERVICE TEST

FirstBank demonstrated a low satisfactory record in the Florence MSA AA regarding the Service Test. The adequate level regarding the bank's CD services and the limited accessibility of its delivery systems to support this conclusion. The appendices list the criteria considered under this test.

Delivery systems are accessible to limited portions of the Florence MSA AA. Limited branch distribution accessibility and alternative delivery systems support this conclusion. The Florence MSA AA reflects a consistent conclusion to the State of Alabama's Accessibility of Delivery System performance.

Branch Distribution

The bank makes its full-service offices accessible to limited portions of the Florence MSA AA.

The bank's level of branch distribution in low-income tracts rises 94.4 percentage points above the population in low-income census tracts, reflecting an excellent level. The bank maintains no branches in moderate-income tracts. The bank's level falls 15.2 percentage points below the population percentage, reflecting a poor record. Given the consideration of the greater population within moderate-income geographies, the poor performance for moderate-income geographies outweighed the excellent performance in the low-income geographies.

Branch and ATM Distribution by Geography Income Level Florence MSA AA												
Tract Income	Census Tracts		Popula	opulation		Branches		ГМѕ		pen nches		osed nches
Level	#	%	#	%	#	%	#	%	#	%	#	%
Low	3	13.6	5,184	5.6	1	100.0	0	0.0	0	0.0	1	100.0
Moderate	4	18.2	14,050	15.2	0	0.0	0	0.0	0	0.0	0	0.0
Middle	11	50.0	52,310	56.4	0	0.0	0	0.0	0	0.0	0	0.0
Upper	4	18.2	21,193	22.9	0	0.0	0	0.0	0	0.0	0	0.0
NA	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Totals	22	100.0	92,737	100.0	1	100.0	0	100.0	0	100.0	1	100.0

Source: 2015 ACS Data & Bank Data. Due to rounding, totals may not equal 100.0 percent.

Alternative Delivery Systems

The alternative delivery systems are accessible to limited portions of the area. The bank does not operate any ATMs in low- or moderate-income tracts, falling 5.6 percentage points below the population in low-income tracts and 15.2 percentage points below the population in moderate-income tracts. This level of distribution reflects a poor performance.

Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

The institution's record of opening and closing of branches in the Florence MSA AA has generally not adversely affected low- and in moderate- income geographies or individuals of geographies. One branch closed in a low-income tract the Florence MSA AA. No other changes occurred.

Reasonableness of Business Hours and Services

Services, including, where appropriate, business hours, do not vary in a way that inconveniences portions of the Florence MSA AA, particularly low- and moderate-income geographies or individuals. The Florence MSA AA reflects product offerings, services, and branch hours consistent with those discussed at the institution level. Branch hours are from Monday to Friday.

Community Development Services

The institution provides an adequate level of CD services in the Florence MSA AA. Adequate performances regarding the extent of CD services and the responsiveness of CD services to available opportunities to support this conclusion. The appendices list the criteria considered under this performance factor.

The table in the State of Alabama section shows that the bank provided two CD services since the previous evaluation in the Florence MSA AA. This number equates to 33.3 percent of CD services in the State of Alabama, thereby reflecting an adequate level.

Service activities demonstrate the responsiveness to community needs for community services to low- and moderate-income individuals.

The following are examples of CD services specific to the Florence MSA AA:

• *Community Services* –Bank employees assisted with a fundraiser to help raise money for an organization that provides mentoring to low- and moderate-income children.

OTHER ASSESSMENT AREAS – Limited-Scope Review

CONCLUSIONS ON PERFORMANCE CRITERIA IN THE LIMITED-SCOPE ASSESSMENT AREAS

The following table summarizes the conclusions for this rated area's AAs reviewed using limited-scope examination procedures. Examiners drew conclusions regarding the institution's CRA performance from reviewing available facts and data, including performance figures, aggregate lending data comparisons, and demographic information. The conclusions did not alter the bank's overall performance rating.

Assessment Area	Lending Test	Investment Test	Service Test
Birmingham MSA	Below	Exceeds	Below

Facts and data supporting conclusions for each limited-scope AA follow, including a summary of FirstBank's operations and activities. The demographic data for the limited-scope AAs is in Appendix C.

Birmingham MSA AA

The bank's Birmingham MSA AA consists of all of Jefferson County. FirstBank operates one branch in an upper-income tract. The bank originated and engaged in the following activities in the assessment area during the review period.

Activity	#	\$(000s)
Home Mortgage Loans	558	137,563
Small Business Loans	3	1,332
Small Farm Loans	0	0
Community Development Loans	1	1,300
Investments	3	3,001
Community Development Services	1	-

Geographic Distribution

Home Mortgage Loans

Assessment A	Area I	Distributio	on of l	Home M	ortgage	Loan	s by I	ncome C	Catego	ry of t	the Geog	graph	y					20	020
	Total	l Home Mo	ortgage	e Loans	Low-Inc	come '	Γracts	Moder T	ate-Ind Tracts	come		le-Inco racts	ome		er-Inco Cracts	me		vailal ne Tra	
Assessment Area	#	\$	% of Total	Overall Market	% of Owner- Occupied Housing Units	% Bank Loans	Aggre- gate												
Birmingham MSA	558	137,563	5.9	31,065	8.8	2.2	2.1	23.0	10.2	10.7	30.7	28.0	27.2	37.4	59.5	59.9	0.1	0.2	0.1
Source: 2015 A	ACS Do	ıta; 2020 H	MDA I	Data, 202	0 HMDA	Aggre	gate Da	ıta. Due te	o round	ling, to	tals may 1	ıot equ	al 100.	0 percent.					

Small Business Loans

Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography	2020
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	T	otal Loan Busin		nall	_	w-Inco Tracts		Mode	rate-In Fracts	come		lle-Inc Fracts	ome		er-Inco Fracts	ome		Availal me Tra	
Assessment Area	#	\$	% of Total	Overall Market	% Busi- nesses	% Bank Loans	Aggre- gate	% Businesses	% Bank Loans	Aggre- gate									
Birmingham MSA	3	1,332	0.1	17,676	10.7	0.0	10.7	24.8	33.3	21.4	22.7	0.0	20.6	39.7	66.7	45.7	2.0	0.0	1.6
Source: 2020 D&	R Data	ı: 2020 CI	RA Date	a: 2020 i	CRAAC	areaat	e Data	Due to	roundii	ia tota	ls may n	ot eau	1 100 C	nercent					_

Borrower Profile

Home Mortgage Loans

Assessment A	rea D	istributio	n of l	Home M	ortgage	e Loar	s by I	ncome	Categ	ory of	f the Bo	rrowe	er					2	2020
	Total	Home Mo	rtgag	e Loans	l	v-Incor		Moder Bo	rate-In rrowe		l	lle-Inc			er-Inco		Not . Income	Availa e Borr	
Assessment Area	#	\$	% of Total	Overall Market	% Families	% Bank Loans	Aggre- gate	% Families	% Bank Loans	Aggre- gate									
Birmingham MSA	558	137,563	5.9	31,065	26.3	6.8	4.5	15.9	22.4	14.1	17.4	24.2	18.1	40.4	44.6	45.0	0.0	2.0	18.2
Source: 2015 A	urce: 2015 ACS Data; 2020 HMDA Data, 2020 HMDA Aggregate Data. Due to rounding, totals may not equal 100.0 percent.																		

Small Business Loans

Assessment Area D	istribu	tion of L	oans to	Small Bus	sinesses by	Gross A	nnual Reve	nues			2020
	Tota	l Loans to	Small B	usinesses	Businesse	s with Re 1MM	venues <=	Businesse Revenues >		Businesse Revenue Availa	s Not
Assessment Area	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Birmingham MSA	3	1,332	0.1	17,676	81.9	33.3	37.7	6.3	66.7	11.8	0.0
Source: 2020 D&B Da	ta; 2020	CRA Dat	a; 2020 C	CRA Aggreg	ate Data. Due	to round	ing, totals ma	y not equal 10	00.0 perce	ent.	

STATE OF GEORGIA

CRA RATING FOR GEORGIA: SATISFACTORY

The Lending Test is rated: <u>Low Satisfactory</u>
The Investment Test is rated: <u>Low Satisfactory</u>
The Service Test is rated: <u>Low Satisfactory</u>

DESCRIPTION OF INSTITUTION'S OPERATIONS IN GEORGIA

FirstBank designated one AA in Georgia. The Dalton MSA AA includes all 18 CTs in all of Whitfield County, one of the two counties that make up the Dalton, Georgia MSA. The bank operates three full-service offices and one ATM in this area. There have not been any offices opened or closed since the prior evaluation.

Economic and Demographic Data

The assessment area's census tracts reflect the following income designations based on 2015 ACS data: 4 moderate-, 8 middle-, and 6 upper-income tracts. FEMA declared this AA as a major disaster area due to the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogra	aphic Inform	nation of th	e Assessment	Area		
	Assessmen	t Area: Dal	lton MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	18	0.0	22.2	44.4	33.3	0.0
Population by Geography	103,456	0.0	21.1	42.1	36.9	0.0
Housing Units by Geography	39,731	0.0	20.2	42.5	37.3	0.0
Owner-Occupied Units by Geography	22,242	0.0	16.5	40.9	42.7	0.0
Occupied Rental Units by Geography	12,333	0.0	25.6	43.9	30.5	0.0
Vacant Units by Geography	5,156	0.0	23.2	46.6	30.2	0.0
Businesses by Geography	8,075	0.0	18.4	51.2	30.4	0.0
Farms by Geography	238	0.0	5.9	51.7	42.4	0.0
Family Distribution by Income Level	25,402	19.4	19.2	20.5	40.9	0.0
Household Distribution by Income Level	34,575	20.3	17.9	18.5	43.3	0.0
Median Family Income MSA - 19140 Dalton, GA MSA		\$47,062	Median Hous	ing Value		\$120,921
			Median Gross	Rent		\$676
			Families Belo	w Poverty Lo	evel	14.5%

Source: 2015 ACS Data and 2021 D&B Data

Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

Currently, major employers in the Dalton MSA consist of Shaw Industries Inc., Mohawk Industries, and Engineered Floors/J&J Industries.⁷ The Dalton MSA's unemployment rate of 4.0 percent for 2021 is consistent with the 3.9 percent rate for the State of Georgia and below the U.S. rate of 5.3 percent.

Competition

The area contains a moderate level of competition from other chartered banks based on its population, with each of the 22 offices from its 9 institutions serving about 4,702 people on average. FirstBank ranks 6th in market share by capturing 7.1 percent of the area's deposits based on the June 30, 2021, FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Community Contact

Examiners reviewed a contact with a community member knowledgeable about the area's socioeconomic conditions to help assess community credit needs and potential opportunities for bank involvement in the AA. The contact indicated that the community is in need of support for the economy and housing development. The contact stated that opportunities exist for financial institutions to provide credit for single- and multi-family housing.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Dalton MSA AA created varied loan demand for home mortgage and small business loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

Demographic data showing that 38.6 percent of the area's families reported low- or moderate-incomes also suggest a need for activities that benefit projects or organizations that provide community services targeted to these families. The high percentage (22.0 percent) of moderate-income census tracts and the national COVID-19 major disaster area designation suggests a need for activities that revitalize or stabilize qualifying geographies.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, the COVID-19 pandemic resulted in less customer contact with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

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⁷Source: Moody's Analytics, Precis U.S. Metro, April 2022

SCOPE OF EVALUATION – GEORGIA

Lending Test

Loan Categories Reviewed

Examiners considered the following loans granted inside the bank's Dalton MSA AA:

Home Mortgage Loans:

2020: 111 loans totaling \$19,257,000
2021: 147 loans totaling \$26,181,000

Small Business Loans:

2020: 19 loans totaling \$4,878,0002021: 23 loans totaling \$5,277,000

As suggested by the above figures, home mortgage loans generally received the heaviest weighting followed by small business loans.

Investment and Service Tests

The scopes for the Investment and Service Tests remain the same for this rated area as it did for the institution as a whole. Please refer to the institution-level Scope of Evaluation section.

CONCLUSIONS ON PERFORMANCE CRITERIA IN GEORGIA

LENDING TEST

FirstBank demonstrated a low satisfactory record in the State of Georgia regarding the Lending Test. Adequate performance regarding geographic distribution, borrower profile and CD loans, outweighed excellent lending levels to support this conclusion. Examiners also noted that the bank makes limited use of innovative or flexible loans in this AA.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the Dalton MSA AA. Excellent performance regarding home mortgage loans outweighs adequate performance regarding small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Dalton MSA AA.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the Dalton MSA AA. For 2020, the bank originated 111 total reportable home mortgage loans totaling approximately \$19.3 million. FirstBank captured a 4.0 percent market share of the total number and a 4.2 percent market share of the total dollar volume of home mortgage loans.

The bank's activity by number of loans ranks it sixth out of 193 total lenders in the Dalton MSA

AA. This ranking lands the bank in the top 3.1 percent of lenders reporting such loans in this assessment area. The ranking considers the total number and dollar amount of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for home mortgage loans.

Small Business Loans

Small business lending levels reflect adequate responsiveness to AA credit needs in the Dalton MSA AA. For 2020, the bank originated 19 total reportable small business loans totaling approximately \$4.9 million. FirstBank captured a 1.3 percent market share of the total number of loans and a 4.0 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 17th out of 64 total lenders in the Dalton MSA AA. This ranking lands the bank in the top 26.6 percent of lenders reporting such loans in this assessment area. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects adequate performance for small business loans.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the Dalton MSA AA. Adequate records regarding both home mortgage and small business loans support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Dalton MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in the Dalton MSA AA. Adequate performances in moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in moderate-income tracts exceeds aggregate data by 4.1 percentage points, reflective of adequate performance.

	Geographic Distribution of Home Mortgage Loans Dalton MSA AA											
Tract Income Level	% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%						
Low	0.0	0.0	0	0.0	0	0.0						
Moderate	16.5	9.4	15	13.5	1,625	8.4						
Middle	40.9	41.1	33	29.7	5,139	26.7						
Upper	42.7	49.6	63	56.8	12,494	64.9						
Not Available	0.0	0.0	0	0.0	0	0.0						
Totals	100.0	100.0	111	100.0	19,258	100.0						

Small Business Loans

The geographic distribution of small business loans reflects adequate performance in the Dalton MSA AA. Adequate performance in moderate-income geographies supports this conclusion.

As seen in the table below, the bank's lending in moderate-income tracts falls below aggregate data by 2.5 percentage points, reflective of adequate performance.

Geographic Distribution of Small Business Loans Dalton MSA AA											
Tract Income Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	0.0	0.0	0	0.0	0	0.0					
Moderate	17.9	18.3	3	15.8	1,245	25.5					
Middle	51.8	52.6	9	47.4	2,406	49.3					
Upper	30.3	29.1	7	36.8	1,227	25.2					
Not Available	0.0	0.0	0	0.0	0	0.0					
Totals	100.0	100.0	19	100.0	4,878	100.0					

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans outweighed excellent records regarding small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Dalton MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Dalton MSA AA. Adequate performance to both low- and moderate-income borrowers supports this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is higher than the aggregate data by 1.8 percent, reflective of adequate performance. The table further shows that to moderate-income borrowers the bank's lending level is higher than aggregate data by 1.5 percentage points, also reflecting an adequate level.

Dist	Distribution of Home Mortgage Loans by Borrower Income Level Dalton MSA AA											
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%						
Low	19.4	3.6	6	5.4	339	1.8						
Moderate	19.2	17.4	21	18.9	2,708	14.1						
Middle	20.5	20.8	21	18.9	2,698	14.0						
Upper	40.9	41.6	61	55.0	13,243	68.8						
Not Available	0.0	16.6	2	1.8	269	1.4						

Totals	100.0	100.0	111	100.0	19,257	100.0
Source: 2015 ACS Data; 2020 HM	DA Data, 2020 HMDA	Aggregate Data. Due	to rounding, total	ls may not equa	l 100.0 percent.	

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects good performance in the Dalton MSA AA. Good performance to businesses with gross annual revenues of \$1 million or less supports this conclusion. The following table illustrates the distribution of lending by borrower revenue levels within the AA.

Distribu	tion of Small Bu	siness Loans by G Dalton MSA		l Revenue Ca	ntegory	
Gross Revenue Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%
<=\$1,000,000	81.8	37.9	9	47.4	1,008	20.7
>\$1,000,000	6.3		9	47.4	3,800	77.9
Revenue Not Available	11.9		1	5.3	70	1.4
Totals	100.0	100.0	19	100.0	4,878	100.0

As shown in the table above, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 9.5 percent higher than the aggregate level. As a result, this reflects a good level of small business lending in the Dalton MSA AA.

Innovative or Flexible Lending Practices

Due to rounding, totals may not equal 100.0 percent

The institution makes limited use of innovative or flexible lending practices in the State of Georgia in order to serve AA credit needs. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of the AA when arriving at this conclusion.

Community Development Loans

The institution made an adequate level of CD loans in the State of Georgia. Its extent, or dollar volume outweighed the CD loans' poor responsiveness support this conclusion.

FirstBank originated one CD loan totaling approximately \$2.1 million in the State of Georgia. The dollar amount equates to 0.3 percent of the bank's overall level of CD loans as compared to the 1.0 percent of overall HMDA and CRA loans in this AA.

	Community Development Lending										
	State of Georgia										
Assessment Area		Affordable Housing		Community Services		onomic elopment		italize or abilize	7	Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	

Dalton MSA	0	0	0	0	1	2,073	0	0	1	2,073
Source: Bank data										

The following is a notable example of CD loans in the State of Georgia:

• *Economic Development* – The bank granted a \$2.0 million loan that helped promote economic development by financing a loan to a small business that provides primarily lowand moderate-income jobs.

In addition, the CD loans reflect poor responsiveness to the CD needs of the AA. As noted under the applicable Description of Assessment Areas, activities that provide community services for low-and moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AA.

INVESTMENT TEST

FirstBank demonstrated a low satisfactory record in the State of Georgia regarding the Investment Test. The adequate level of QIs and responsiveness outweighed the rare occasional use of complex and innovative QIs support this conclusion. The appendices list the criteria used to evaluate the Investment Test.

Investment and Grant Activity

The bank has an adequate level of QIs in the State of Georgia. The table shows that FirstBank made two QIs totaling approximately \$3.9 million in the State of Georgia. By dollar volume, this equates to 3.4 percent of the total QIs in State of Georgia as compared to 1.9 percent of total deposits in this rated area.

Qualified Investments State of Georgia										
Assessment Area	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Dalton MSA	0	0	0	0	1	945	1	3,000	2	3,945
Source: Bank data										

The following is an example of a key investment in the State of Georgia:

• *Economic Development* – The bank allocated approximately \$945,000 in a mortgage-backed security in the Dalton MSA AA with the underlying loans to finance small businesses.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show adequate responsiveness through use of QIs that directly address identified needs in the State of Georgia. The QIs table shows responsiveness to CD needs in two of four CD purpose categories.

FirstBank's major QIs addressed revitalization and stabilization needs with \$3.0 million in an

investment fund to help provide safe residences for low- and moderate-income seniors.

Community Development Initiatives

FirstBank made rare use of complex or innovative investments, given the size of the institution and opportunities available in the State of Georgia.

SERVICE TEST

FirstBank demonstrated a low satisfactory record in the State of Georgia regarding the Service Test. The relatively adequate level regarding the bank's CD services outweighed the reasonableness of accessibility of its delivery systems to support this conclusion. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are reasonably accessible to limited portions of the State of Georgia. Reasonably accessible branch distribution and alternative delivery systems support this conclusion.

Branch Distribution

The bank makes its full-service offices accessible to limited portions of the State of Georgia.

The bank does not have any branches in moderate-income tracts. The bank's level of branch distribution in moderate-income tracts falls 21.1 percentage points below the population in moderate-income census tracts, reflecting a poor level.

			Su	ate of G	Georgia		Income I				
Tract Income Census Trac		Population		Branches		ATMs		Open Branches		Closed Branches	
#	%	#	%	#	%	#	%	#	%	#	%
0	0.0	0	0.0	0	0.0	0	0.0	0.0	0	0.0	0.0
4	22.2	21,779	21.1	0	0.0	0	0.0	0.0	0	0.0	0.0
8	44.4	43,551	42.1	2	66.7	0	0.0	0.0	0	0.0	0.0
6	33.3	38,126	36.9	1	33.3	1	100.0	0.0	0	0.0	0.0
0	0.0	0	0.0	0	0.0	0	0.0	0.0	0	0.0	0.0
18	100.0	103,456	100.0	3	100.0	1	100.0	0.0	100.0	0.0	100.0
	# 0 4 8 6 0 18	# % 0 0.0 4 22.2 8 44.4 6 33.3 0 0.0 18 100.0	# % # 0 0.0 0 4 22.2 21,779 8 44.4 43,551 6 33.3 38,126 0 0.0 0 18 100.0 103,456	# % # % 0 0.0 0 0.0 4 22.2 21,779 21.1 8 44.4 43,551 42.1 6 33.3 38,126 36.9 0 0.0 0 0.0 18 100.0 103,456 100.0	# % # % # 0 0.0 0 0.0 0 4 22.2 21,779 21.1 0 8 44.4 43,551 42.1 2 6 33.3 38,126 36.9 1 0 0.0 0 0.0 0 18 100.0 103,456 100.0 3	# % # % # % 0 0.0 0 0.0 0 0.0 4 22.2 21,779 21.1 0 0.0 8 44.4 43,551 42.1 2 66.7 6 33.3 38,126 36.9 1 33.3 0 0.0 0 0.0 0 0.0 18 100.0 103,456 100.0 3 100.0	# % # % # % # 0 0.0 0 0.0 0 0.0 0 4 22.2 21,779 21.1 0 0.0 0 8 44.4 43,551 42.1 2 66.7 0 6 33.3 38,126 36.9 1 33.3 1 0 0.0 0 0.0 0 0.0 0	# % # % # % # % 0 0.0 0 0.0 0 0.0 0 0.0 4 22.2 21,779 21.1 0 0.0 0 0.0 8 44.4 43,551 42.1 2 66.7 0 0.0 6 33.3 38,126 36.9 1 33.3 1 100.0 0 0.0 0 0.0 0 0.0 0 0.0 18 100.0 103,456 100.0 3 100.0 1 100.0	# % #	# % # % # % # % # % # % # % # % # % # % 0	# % #

Alternative Delivery Systems

The alternative delivery systems are accessible to limited portions of the AA. As the preceding table illustrates, the bank does not operate any ATMs in moderate-income tracts, which falls 21.1 percentage points below the population in moderate-income CTs, reflecting poor performance.

Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

To the extent changes have been made, the institution's opening and closing of branches has generally not adversely affected the accessibility of its delivery systems, particularly in low- and moderate-income geographies or low- or moderate-income individuals. Since the prior evaluation, the bank has not opened or closed branches in the State of Georgia.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences certain portions of the State of Georgia, particularly low- or moderate-income geographies or individuals. The State of Georgia reflects product offerings, services, and branch hours consistent with discussion at the institution level.

The branches generally have the same product offerings and services, and branch locations have similar hours that vary slightly according to individual area needs. Branch hours are from Monday to Friday.

Community Development Services

The institution provides an adequate level of CD services in the State of Georgia. Adequate performances regarding the extent of CD services and the responsiveness of CD services to available opportunities primarily support this conclusion. The appendices list the criteria considered under this performance factor.

The table shows that the bank provided eight CD services in the State of Georgia since the previous evaluation. This number equates to 4.2 percent of the bank's CD services, thereby reflecting an adequate level.

Community Development Services State of Georgia									
Rated Area	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals				
	#	#	#	#	#				
Dalton MSA	0	8	0	0	8				
Source: Bank records.									

Service activities demonstrate the responsiveness to community needs for community services to low- and moderate-income individuals.

The following are examples of CD services specific to the State of Georgia:

- *Community Service* –Bank employees participated in a fundraiser with an organization that provides human needs for the homeless and families struggling with poverty.
- *Community Services* —Bank employees worked with a non-profit organization to teach financial literacy classes to low- and moderate-income kids. The organization's volunteers serve as role models helping to impact young people's lives by teaching lessons that promote financial capability, work and career readiness, and business ownership.

STATE OF KENTUCKY

CRA RATING FOR KENTUCKY: SATISFACTORY

The Lending Test is rated: <u>Low Satisfactory</u>
The Investment Test is rated: <u>Low Satisfactory</u>
The Service Test is rated: Low Satisfactory

DESCRIPTION OF INSTITUTION'S OPERATIONS IN KENTUCKY

FirstBank designated one AA in Kentucky. The Bowling Green MSA AA includes all 30 CTs in Allen and Warren Counties, two of the four counties that make up the Bowling Green, Kentucky MSA. The bank operates four full-service offices and one ATM in this area. All three offices are new since the previous evaluation and opened as a part of the February 2020 acquisition of The Farmers National Bank of Scottsville. The acquisition required that the bank expand their AA into the State of Kentucky creating a separate rated area and the Bowling Green MSA AA.

Economic and Demographic Data

The AA's census tracts reflect the following income designations based on 2015 ACS data: 2 low-, 6 moderate-, 11 middle-, 10 upper-income tracts, and 1 tract with no income designation. FEMA declared this AA as a major disaster area due to flooding, tornadoes, and the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogra	aphic Inforn	nation of th	e Assessment	Area		
Ass	sessment Ar	ea: Bowlin	g Green MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	30	6.7	20.0	36.7	33.3	3.3
Population by Geography	139,305	5.8	18.8	33.6	40.1	1.8
Housing Units by Geography	58,456	5.6	19.5	36.3	36.7	1.9
Owner-Occupied Units by Geography	31,800	2.3	12.4	39.2	45.9	0.3
Occupied Rental Units by Geography	21,361	10.7	29.5	31.3	24.3	4.1
Vacant Units by Geography	5,295	4.5	22.0	39.4	32.1	2.1
Businesses by Geography	12,967	5.7	17.0	33.9	39.5	4.0
Farms by Geography	608	1.5	8.4	40.0	48.7	1.5
Family Distribution by Income Level	35,020	19.9	17.2	19.8	43.1	0.0
Household Distribution by Income Level	53,161	24.4	14.0	17.6	43.9	0.0
Median Family Income MSA - 14540 Bowling Green, KY MSA	1 22 1101					\$135,071
	•		Median Gross	Rent		\$687
			Families Belo	w Poverty Le	evel	13.1%

Bowling Green's economy is backpedaling. Total employment has shrunk in the last couple of months. Employment in manufacturing and government is steady while services payrolls have fallen. The labor market has encouraged additional workers to leave the labor force, which remains well below its pre-pandemic peak. Bowling Green's recovery will pick up later this year but remain a step behind the national average. ⁸

Currently, major employers in the Bowling Green MSA consist of Houchens Industries, The Medical Center at BG, and Western Kentucky University. The Bowling Green MSA's unemployment rate of 6.3 percent for 2020 is consistent with the 6.4 percent rate for the State of Kentucky and below the U.S. rate of 8.1 percent.

Competition

The area contains a moderate level of competition from other chartered banks based on its population, with each of the 63 offices from its 20 institutions serving about 2,211 people on average. FirstBank ranks 7th in market share by capturing 6.4 percent of the area's deposits based on the June 30, 2021, FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Bowling Green MSA AA created varied loan demand for home mortgage and small business loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

Demographic data showing that 37.1 percent of the area's families reported low- or moderate-incomes also suggest a need for activities that benefit projects or organizations that provide community services targeted to these families. The national COVID-19 major disaster area, and the assessment area's designation as federal disaster areas for other reasons suggests a need for activities that revitalize or stabilize qualifying geographies.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, the COVID-19 pandemic resulted in less customer contact

⁸Source: Moody's Analytics, Precis U.S. Metro, April 2022

⁹Source: Moody's Analytics, Precis U.S. Metro, April 2022

with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

SCOPE OF EVALUATION – KENTUCKY

Lending Test

Loan Categories Reviewed

Examiners considered the following loans granted inside the bank's Bowling Green MSA AA:

Home Mortgage Loans:

2020: 154 loans totaling \$25,161,000
2021: 165 loans totaling \$42,821,000

Small Business Loans:

2020: 69 loans totaling \$10,333,0002021: 51 loans totaling \$6,801,000

Small Farm Loans:

2020: 24 loans totaling \$2,336,0002021: 7 loans totaling \$459,000

As suggested by the above figures, home mortgage loans generally received the heaviest weighting followed by small business loans.

Investment and Service Tests

The scopes for the Investment and Service Tests remain the same for this rated area as it did for the institution as a whole. Please refer to the institution-level Scope of Evaluation section.

CONCLUSIONS ON PERFORMANCE CRITERIA IN KENTUCKY

LENDING TEST

FirstBank demonstrated a low satisfactory record in the State of Kentucky regarding the Lending Test. The adequate performance records regarding geographic distribution and borrower profile distribution, as well as the adequate level of CD loans, limited use of innovative and flexible lending practices, and excellent lending levels, support this conclusion.

Lending Activity

Lending levels reflect excellent responsiveness to the credit needs in the Bowling Green MSA AA. Excellent performance regarding home mortgage loans and good performance regarding both small business and small farm loans support this conclusion. Examiners weighed home mortgage loans heavier than small business and small farm loans in the Bowling Green MSA AA.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to the credit needs in the Bowling Green MSA AA. For 2020, the bank originated 154 total reportable home mortgage loans totaling approximately \$25.3 million. FirstBank captured a 2.0 percent market share of the total number and a 1.5 percent market share of the total dollar volume of home mortgage loans.

The bank's activity by number of loans ranks it 15th out of 259 total lenders in the Bowling Green MSA AA. This ranking lands the bank in the top 5.8 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar amount of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for home mortgage loans.

Small Business Loans

Small business lending levels reflect good responsiveness to the credit needs in the Bowling Green MSA AA. For 2020, the bank originated 69 total reportable small business loans totaling approximately \$10.3 million. FirstBank captured a 2.5 percent market share of the total number of loans and a 5.7 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 13th out of 83 total lenders in the Bowling Green MSA AA. This ranking lands the bank in the top 15.7 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects good performance for small business loans.

Small Farm Loans

Small farm lending levels reflect good responsiveness to the credit needs in the Bowling Green MSA AA. For 2020, the bank originated 24 total reportable small farm loans totaling approximately \$2.3 million. FirstBank captured a 17.0 percent market share of the total number of loans and a 22.3 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 2nd out of 15 total lenders in the Bowling Green MSA AA. This ranking lands the bank in the top 13.3 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects good performance for small farm loans.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the Bowling Green MSA AA. Adequate records regarding home mortgage, small business and small farm loans support this conclusion. Examiners weighed home mortgage loans heavier than small business and small farm loans in the Bowling Green MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in the Bowling Green MSA AA. Adequate performances in low- and moderate-income geographies

support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is higher than aggregate data by 3.4 percent, reflective of adequate performance. The table further shows that in moderate-income census tracts the bank's lending level rises 1.2 percentage points above the aggregate data, also reflecting an adequate level.

Geographic Distribution of Home Mortgage Loans Bowling Green MSA AA												
Tract Income Level	% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%						
Low	2.3	1.8	8	5.2	746	3.0						
Moderate	12.4	10.5	18	11.7	2,015	8.0						
Middle	39.2	31.5	45	29.2	7,301	29.0						
Upper	45.9	55.9	82	53.2	13,603	54.1						
Not Available	0.3	0.4	1	0.6	1,496	5.9						
Totals	100.0	100.0	154	100.0	25,161	100.0						

Small Business Loans

The geographic distribution of small business loans reflects adequate performance in the Bowling Green MSA AA. Adequate performance in low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank did not lend in low-income tracts; however, this falls below aggregate data by only 5.6 percent, reflective of adequate performance. The table further shows that in moderate-income census tracts the bank's lending level falls 6.2 percentage points below the aggregate data, also reflecting an adequate level.

Geographic Distribution of Small Business Loans Bowling Green MSA AA											
Tract Income Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	5.9	5.6	0	0.0	0	0.0					
Moderate	18.0	19.2	9	13.0	425	4.1					
Middle	33.5	30.2	30	43.5	4,349	42.1					
Upper	38.2	41.9	30	43.5	5,559	53.8					
Not Available	4.4	3.1	0	0.0	0	0.0					
Totals	100.0	100.0	69	100	10,333	100.0					

Small Farm Loans

The geographic distribution of small farm loans reflects adequate performance in the Bowling

Green MSA AA. Adequate performance in low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is consistent with aggregate data, reflecting adequate performance. The table further shows that in moderate-income census tracts the bank's lending level falls 2.9 percentage points below the aggregate data, also reflecting an adequate level.

Geographic Distribution of Small Farm Loans Bowling Green MSA AA											
Tract Income Level	% of Farms	Aggregate Performance % of #	#	%	\$(000s)	%					
Low	1.3	0.0	0	0.0	0	0.0					
Moderate	8.8	7.1	1	4.2	344	14.7					
Middle	38.9	48.2	19	79.2	1,412	60.4					
Upper	49.2	44.7	4	16.7	580	24.8					
Not Available	1.7	0.0	0	0.0	0	0.0					
Totals	100.0	100.0	24	100.0	2,336	100.0					

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, good penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans was lifted by excellent records regarding small business and small farm loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business and small farm loans in the Bowling Green MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Bowling Green MSA AA. Adequate performance to both low- and moderate-income borrowers supports this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is higher than the aggregate data by 5.8 percent, reflective of adequate performance. The table further shows that to moderate-income borrowers the bank's lending level is 0.5 percentage points below the aggregate data, reflecting an adequate level.

Distribution of Home Mortgage Loans by Borrower Income Level Bowling Green MSA AA									
Borrower Income Level % of Families Performance # % \$(000s) %									
Low 19.9 5.2 17 11.0 1,284 5.1									

Source: 2015 ACS Data; 2020 HM	DA Data. 2020 HMDA	Aggregate Data, Due	to rounding, total	ls may not eaua	l 100.0% percent.	
Totals	100.0	100.0	154	100.0	25,160	100.0
Not Available	0.0	18.5	27	17.5	5,186	20.6
Upper	43.1	39.1	60	39.0	12,182	48.4
Middle	19.8	20.5	25	16.2	3,789	15.1
Moderate	17.2	16.7	25	16.2	2,719	10.8

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects excellent performance in the Bowling Green MSA AA. Excellent performance to businesses with gross annual revenues of \$1 million or less supports this conclusion. The following table illustrates the distribution of lending by borrower revenue levels within the AA.

Distribution of Small Business Loans by Gross Annual Revenue Category Bowling Green MSA AA											
Gross Revenue Level % of Businesses Aggregate Performance % of #											
<=\$1,000,000	84.0	43.0	58	84.1	7,215	69.8					
>\$1,000,000	4.4	-	10	14.5	3,049	29.5					
Revenue Not Available	11.6	-	1	1.4	69	0.7					
Totals	Totals 100.0 100.0 69 100.0 10,333 100.0										

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data. Due to rounding, totals may not equal 100.0 percent

As shown in the table above, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 41.1 percent higher than the aggregate level. As a result, this reflects an excellent level of small business lending in the Bowling Green MSA AA.

Small Farm Loans

The distribution of small farm loans based on the borrowers' profiles reflects excellent performance in the Bowling Green MSA AA. Excellent performance to farms with gross annual revenues of \$1 million or less supports this conclusion. The following table illustrates the distribution of lending by borrower revenue levels within the AA.

Distrib	Distribution of Small Farm Loans by Gross Annual Revenue Category Bowling Green MSA AA											
Gross Revenue Level Magregate Performance # % \$(000s) %												
<=\$1,000,000	97.7	57.4	23	95.8	2,285	97.8						
>\$1,000,000	0.2	-	0	0.0	0	0.0						
Revenue Not Available	2.1	-	1	4.2	51	2.2						
Totals	100.0	100.0	24	100.0	2,336	100.0						

Source: 2020 D&B Data; 2020 CRA Data; 2020 CRA Aggregate Data. Due to rounding, totals may not equal 100.0 percent

As shown in the table above, the bank's level of lending to small farms with gross annual revenues of \$1 million or less is 38.4 percent higher than the aggregate level. As a result, this reflects an excellent level of small farm lending in the Bowling Green MSA AA.

Innovative or Flexible Lending Practices

The institution makes limited use of innovative or flexible lending practices in the State of Kentucky in order to serve AA credit needs. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of the AA when arriving at this conclusion.

Community Development Loans

The institution has made an adequate level of CD loans in the State of Kentucky. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion.

FirstBank originated three CD loans totaling approximately \$18.9 million in the State of Kentucky. The dollar amount equates to 3.1 percent of the bank's overall level of CD loans as compared to the 1.5 percent of overall HMDA and CRA loans.

Community Development Lending											
			State	e of Kentuc	cky						
Assessment Area	ordable ousing		Community Economic Services Development			Revitalize or Stabilize		Totals			
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Bowling Green MSA	1	12,120	0	0	1	5,290	1	1,496	3	18,906	
Source: Bank data	Source: Bank data										

The following points provide examples of the bank's CD loans in the State of Kentucky:

- *Affordable Housing* The bank originated a \$12.1 million loan for a multi-family apartment complex, where the rents are targeted to individuals with low- and moderate-incomes.
- *Economic Development* The bank granted a \$5.3 million loan that helped to promote economic development in the assessment area.

FirstBank's CD loans reflect adequate responsiveness through use of CD loans that directly address identified needs in the State of Kentucky. CD loans show responsiveness to a variety of CD needs by the dollar amount to three of four CD purpose categories; however, there are no loans for community services in the State of Kentucky. As noted under the applicable Description of Assessment Areas, activities that help revitalize low- and moderate-income geographies and

community services for low- and moderate-income individuals represent CD needs in the bank's AA.

INVESTMENT TEST

FirstBank demonstrated an adequate record in the State of Kentucky regarding the Investment Test. The adequate level of QIs and responsiveness to CD needs outweighed the rare use of complex QIs to support this conclusion. The appendices list the criteria used to evaluate the Investment Test.

Investment and Grant Activity

The bank has an adequate level of QIs in the State of Kentucky. The table for the State of Kentucky shows that FirstBank made eight QIs totaling approximately \$2.2 million. By dollar volume, this equates to 1.9 percent of the total QIs as compared to 2.4 percent of total deposits in this rated area.

Qualified Investments State of Kentucky										
Affordable Community Economic Revitalize or Services Development Stabilize								Γotals		
	#	\$(000s)								
Bowling Green MSA	0	0	3	2	0	0	5	2,235	8	2,237
Source: Bank data										

The following are examples of key investments in the State of Kentucky:

• *Revitalize and Stabilize* – The bank invested approximately \$1.5 million in three municipal bond to construct school facilities.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show good responsiveness through use of QIs that directly address identified needs in the State of Kentucky. As noted in the investment table, for the State of Kentucky, shows responsiveness to CD needs by the dollar amount to two of four CD purpose categories.

FirstBank's major investments addressed revitalization and stabilization needs with approximately \$2.2 million in the purchase of municipal bonds. Larger dollar amount donations support an organization providing human needs for low- and moderate-income individuals.

Community Development Initiatives

FirstBank made rare use of complex or innovative investments, given the size of the institution and opportunities available in the State of Kentucky.

SERVICE TEST

FirstBank demonstrated a low satisfactory record in the State of Kentucky regarding the Service Test. The adequate level regarding the bank's CD services and the reasonableness of accessibility of its delivery systems support this conclusion. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are reasonably accessible to essentially all portions of the State of Kentucky. Accessible branch distribution outweighed unreasonable access to alternative delivery systems to support this conclusion.

Branch Distribution

The bank makes its full-service offices accessible to essentially all portions of the Bowling Green MSA AA.

The bank's level of branch distribution in low-income tracts rises 19.2 percentage points above the population in low-income census tracts, reflecting an excellent level. The bank's level rises 6.2 percentage points above the population percentage in the moderate-income census tracts, reflecting a good level.

Branch and ATM Distribution by Geography Income Level Bowling Green MSA AA												
ract Income Level Census Tracts			Population		Branches		ATMs		Open Branches		Closed Branches	
#	%	#	%	#	%	#	%	#	%	#	%	
2	6.7	8,078	5.8	1	25.0	0	0.0	1	20.0	0	0.0	
6	20.0	26,127	18.8	1	25.0	0	0.0	1	20.0	0	0.0	
11	36.7	46,866	33.6	1	25.0	1	100.0	2	40.0	0	0.0	
10	33.3	55,795	40.1	1	25.0	0	0.0	1	20.0	0	0.0	
1	3.3	2,439	1.8	0	0.0	0	0.0	0	0.0	0	0.0	
30	100.0	139,305	100.0	4	100.0	1	100.0	5	100.0	0	100.0	
	# 2 6 11 10	Census Tracts # % 2 6.7 6 20.0 11 36.7 10 33.3 1 3.3	# % # 2 6.7 8,078 6 20.0 26,127 11 36.7 46,866 10 33.3 55,795 1 3.3 2,439	Bowlin Census Tracts Population # % # % 2 6.7 8,078 5.8 6 20.0 26,127 18.8 11 36.7 46,866 33.6 10 33.3 55,795 40.1 1 3.3 2,439 1.8	Bowling Green Census Tracts Population Brain # % # % # 2 6.7 8,078 5.8 1 6 20.0 26,127 18.8 1 11 36.7 46,866 33.6 1 10 33.3 55,795 40.1 1 1 3.3 2,439 1.8 0	Bowling Green MSA A Census Tracts Population Branches # % # % 2 6.7 8,078 5.8 1 25.0 6 20.0 26,127 18.8 1 25.0 11 36.7 46,866 33.6 1 25.0 10 33.3 55,795 40.1 1 25.0 1 3.3 2,439 1.8 0 0.0	Bowling Green MSA AA Census Tracts Population Branches AT # % # % # 2 6.7 8,078 5.8 1 25.0 0 6 20.0 26,127 18.8 1 25.0 0 11 36.7 46,866 33.6 1 25.0 1 10 33.3 55,795 40.1 1 25.0 0 1 3.3 2,439 1.8 0 0.0 0	Bowling Green MSA AA Census Tracts Population Branches ATMs # % # % # % 2 6.7 8,078 5.8 1 25.0 0 0.0 6 20.0 26,127 18.8 1 25.0 0 0.0 11 36.7 46,866 33.6 1 25.0 1 100.0 10 33.3 55,795 40.1 1 25.0 0 0.0 1 3.3 2,439 1.8 0 0.0 0 0.0	Bowling Green MSA AA Census Tracts Population Branches ATMs OBra # % # % # % # 2 6.7 8,078 5.8 1 25.0 0 0.0 1 6 20.0 26,127 18.8 1 25.0 0 0.0 1 11 36.7 46,866 33.6 1 25.0 1 100.0 2 10 33.3 55,795 40.1 1 25.0 0 0.0 1 1 3.3 2,439 1.8 0 0.0 0 0.0 0	Bowling Green MSA AA Census Tracts Population Branches ATMs Open Branches # % # % # % # % 2 6.7 8,078 5.8 1 25.0 0 0.0 1 20.0 6 20.0 26,127 18.8 1 25.0 0 0.0 1 20.0 11 36.7 46,866 33.6 1 25.0 1 100.0 2 40.0 10 33.3 55,795 40.1 1 25.0 0 0.0 1 20.0 1 3.3 2,439 1.8 0 0.0 0 0.0 0 0.0	Bowling Green MSA AA Census Tracts Population Branches ATMs Open Branches Cloud Branches # % *	

Alternative Delivery Systems

The bank makes its alternative delivery systems unreasonably inaccessible to significant portions of the State of Kentucky.

The preceding table shows that the bank maintains no ATMs in low- and moderate-income tracts. The bank's level falls 5.8 percentage points below the population in low-income census tracts, reflecting an adequate level. The bank's ATMs in moderate-income tracts falls 18.8 percentage points below the population in moderate-income tracts, reflecting very poor performance. Given the consideration of the greater population within moderate-income geographies, the very poor performance for moderate-income geographies outweighed the adequate performance in the low-income geographies. Refer to the Service Test section for the overall bank for specific details of retail banking systems available through

alternative delivery systems.

Changes in Branch Locations

The institution's record of opening and closing of branches in the State of Kentucky improved branch accessibility to low- and moderate-income geographies or individuals. The bank opened five branches, one in a low-income tract, one in a moderate-income tract, two in middle-income tracts, and one in an upper-income tract. No branches opened or closed in low- or moderate-income tracts.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the Bowling Green MSA AA, particularly low- or moderate-income geographies or individuals. The Bowling Green MSA AA reflects product offerings, services, and branch hours consistent with discussion for the State of Kentucky.

The bank's branches have the same product offerings and services, and branch locations have the same hours.

Community Development Services

The institution provides an adequate level of CD services in the State of Kentucky. Good performances regarding the extent of CD services and the responsiveness of CD services to available opportunities primarily support this conclusion. The appendices list the criteria considered under this performance factor.

The table below shows that the bank provided 23 CD services since the previous evaluation in the State of Kentucky. This number equates to 12 percent of the bank's CD services, thereby reflecting an adequate level.

	Community Development Services										
	State of Kentucky										
Rated Area	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals						
	#	#	#	#	#						
Kentucky	0	23	0	0	23						
Source: Bank records.	Source: Bank records.										

Leadership is evident through Board or committee participation in a number of those activities. Service activities demonstrate the responsiveness to community needs by providing community services to low- and moderate-income individuals.

The following are examples of CD services specific to the State of Kentucky:

• Community Service – A bank employee taught elementary classes about bank accounts and

budgeting. The classes were taught at a school where the majority of the students receive free and reduced lunch.

• *Community Services* —Bank employees worked with a non-profit organization to teach financial literacy classes to low- and moderate-income kids. The organization's volunteers serve as role models helping to impact young people's lives by teaching lessons that promote financial capability, work and career readiness, and business ownership.

STATE OF TENNESSEE

CRA RATING FOR TENNESSEE: SATISFACTORY

The Lending Test is rated: <u>Low Satisfactory</u>
The Investment Test is rated: <u>Low Satisfactory</u>
The Service Test is rated: Low Satisfactory

DESCRIPTION OF INSTITUTION'S OPERATIONS IN TENNESSEE

FirstBank designated six AAs in Tennessee as noted in the table below. All AAs in Tennessee conform to the CRA regulatory requirements.

Assessment Area	Counties in Assessment Area	# of CTs	# of Branches
	Counties in Assessment Area	# 01 C 18	# 01 D1 all clies
Jackson MSA	Chester, Crockett, and Madison	35	5
Knoxville MSA	Knox and Union	116	6
Memphis MSA	Fayette and Shelby	232	4
Morristown MSA	Jefferson	9	2
Nashville MSA	Cannon, Davidson, Dickson, Rutherford, Williamson, and Wilson	281	24
Tennessee Non-MSA	Bedford, Benton, Carroll, Coffee, Cumberland, Decatur, DeKalb, Franklin, Henderson, Henry, Humphreys, Lincoln, Moore, Perry, Putnam, and Rhea	119	23

SCOPE OF EVALUATION – TENNESSEE

Full-Scope Assessment Area

Of the six AAs in Tennessee, examiners applied full-scope procedures to the Nashville MSA AA since this AA includes the highest percentage of the bank's loans, deposits, and branches in the State of Tennessee. In addition, in accordance with outstanding procedures, examiners also randomly selected the Knoxville MSA AA for review since this area had not been reviewed using full-scope procedures during the previous two evaluations. Examiners applied limited-scope procedures to the other Tennessee AAs.

Lending Test

Loan Categories Reviewed

Examiners considered the following loans granted inside the bank's Tennessee AAs as reported according to either the HMDA or CRA data collection reporting requirements:

Home Mortgage Loans:

• 2020: 6,881 loans totaling \$1,872,689,000

• 2021: 6,035 loans totaling \$1,739,226,000

Small Business Loans:

2020: 2,181 loans totaling \$342,305,0002021: 2,076 loans totaling \$367,766,000

Small Farm Loans:

2020: 321 loans totaling \$23,725,0002021: 185 loans totaling \$16,522,000

As suggested by the above figures, home mortgage loans generally received the heaviest weighting followed by small business and small farm loans, respectively.

Assessment Area Weighting

The following table shows that the Nashville MSA AA generated the largest percentage of the bank's Tennessee loans, deposits, and branches. Consequently, examiners weighed records in the Nashville MSA AA heaviest when arriving at applicable conclusions and ratings. Examiners weighed performance in each reviewed area consistent with that area's lending level as reflected in the following table.

	Assessment Area Distribution – State of Tennessee											
A A	Loa	ns	Depo	sits	Bra	nches						
Assessment Area	\$(000s)	%	\$(000s)	%	#	%						
Jackson MSA	119,866	2.8	534,371	6.0	5	7.8						
Knoxville MSA	206,561	4.7	998,295	11.2	6	9.4						
Memphis MSA	211,174	4.8	237,758	2.7	4	6.2						
Morristown MSA	36,000	0.8	208,749	2.3	2	3.1						
Nashville MSA	3,028,467	69.4	4,868,662	54.8	24	37.5						
Tennessee Non-MSA	760,164	17.4	2,038,174	23.0	23	36.0						
Total	4,362,232	100.0	8,886,009	100.0	64	100.0						

Investment and Service Tests

The scopes for the Investment and Service Tests remain the same for this rated area as it did for the institution as a whole. Please refer to the institution-level Scope of Examination section.

CONCLUSIONS ON PERFORMANCE CRITERIA IN TENNESSEE

LENDING TEST

FirstBank demonstrated a low satisfactory record in the State of Tennessee regarding the Lending Test. Excellent lending levels, combined with adequate performance records regarding borrower profile distribution, geographic distribution loan distribution, and community development loans

primarily support this conclusion. The bank further exhibited extensive use of innovative and flexible lending levels in this rated area. Conclusions regarding the institution's performance in the State of Tennessee were generally consistent with the conclusions for each AA within the rated area, unless otherwise noted.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the State of Tennessee. Excellent performance regarding home mortgage, small business, and small farm loans support this conclusion. Examiners placed more weight on the bank's home mortgage loans based on the loan volumes. Examiners considered the bank's size, business strategy, and capacity in this state relative to its credit needs when arriving at this conclusion.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the State of Tennessee. For 2020, the bank originated 6,724 total reportable home mortgage loans totaling approximately \$1.8 billion in its Tennessee AAs. FirstBank captured a 3.2 percent market share of the total number of home mortgage loans and a 3.2 percent market share of the total dollar volume of home mortgage loans in the Tennessee AAs.

This volume of activity ranks the bank 3rd out of 1,003 total lenders in the bank's Tennessee AAs. This ranking lands the bank in the top 0.3 percent of lenders reporting such loans in the bank's Tennessee AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Small Business Loans

Small business lending levels reflect excellent responsiveness to AA credit needs in the State of Tennessee. For 2020, the bank originated 2,181 total reportable small business loans totaling approximately \$342.3 million inside its Tennessee AAs. FirstBank captured a 2.5 percent market share of the total number of small business loans and a 6.1 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank 12th out of 299 total lenders in the bank's Tennessee AAs. This ranking lands the bank in the top 4.0 percent of lenders reporting such loans in the bank's Tennessee AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Small Farm Loans

Small farm lending levels reflect excellent responsiveness to AA credit needs in the State of Tennessee. For 2020, the bank originated 321 total reportable small farm loans totaling approximately \$23.7 million inside its Tennessee AAs. FirstBank captured a 27.3 percent market share of the total number of small farm loans and a 35.9 percent market share of the total dollar volume of loans.

This volume of activity ranks the bank 1st out of 44 total lenders in the bank's Tennessee AAs. This ranking lands the bank in the top 2.3 percent of lenders reporting such loans in the bank's

Tennessee AAs. The ranking considers the total number and dollar amount of loans made by each institution.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the State of Tennessee. Adequate records regarding home mortgage, small business, and small farm loans support this conclusion. The bank's performance was consistent throughout the AAs within the rated area, except where noted below. Examiners placed the most weight on the bank's Nashville MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate penetration throughout the State of Tennessee. Adequate performances in all AAs support this conclusion.

Small Business Loans

The geographic distribution of small business loans reflects adequate penetration throughout the State of Tennessee. Adequate performances in all AAs support this conclusion.

Small Farm Loans

The geographic distribution of small farm loans reflects adequate penetration throughout the State of Tennessee. Adequate performances in the Tennessee Non-MSA AA supports this conclusion. The other AAs did not make enough small farm loans to perform a meaningful analysis.

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage and small farm loans outweighed excellent records regarding small business loans to support this conclusion. The bank's performance was generally consistent throughout the AAs, unless otherwise noted below. Examiners placed the most weight on the bank's Nashville MSA AA.

Home Mortgage Loans

The distribution of borrowers reflects adequate penetration among retail customers of different income levels. Adequate performances in all AAs support this conclusion.

Small Business Loans

The distribution of borrowers reflects excellent penetration among business customers of different sizes. Excellent performances in all AAs support this conclusion.

Small Farm Loans

The distribution of borrowers reflects adequate penetration among business customers of different sizes. Adequate performances in the Tennessee Non-MSA AA supports this conclusion. The other AAs did not make enough small farm loans to perform a meaningful analysis.

Innovative or Flexible Lending Practices

The institution makes extensive use of innovative or flexible lending practices in the State of Tennessee. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of its AAs when arriving at this conclusion. The appendices list the criteria considered under this performance factor.

The table below shows that, since the previous evaluation, the bank originated 8,089 innovative or flexible loans totaling approximately \$2.3 billion in the State of Tennessee. This dollar figure equates to 65.1 percent of the bank's total innovative or flexible loans. Given the bank's capacity and the needs in the rated area, the level of innovative and flexible loans reflects excellent responsiveness to the credit needs of the State of Tennessee.

			Inno	vative or Fl State of Te							
Assessment Area	FNN	HLMC/ /IA/State ousing	USDA	/FHA/VA		tfolio Loan Program		Time buyers	Totals		
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Jackson MSA	166	35,065	36	7,436	1	151	16	2,839	219	45,491	
Knoxville MSA	291	77,799	24	7,304	2	328	51	15,273	368	100,704	
Memphis MSA	252	73,665	54	15,036	238	42,599	74	13,383	618	144,683	
Morristown MSA	53	11,822	17	3,352	0	0	3	882	73	16,056	
Nashville MSA	3,981	1,253,167	370	126,221	56	14,099	855	258,355	5,262	1,651,842	
Tennessee Non-MSA	1,073	216,800	322	60,425	4	894	150	24,816	1,549	302,935	
Total	5,816	1,668,318	823	219,774	301	58,071	1,149	315,548	8,089	2,261,711	
Source: Bank records.		•									

Community Development Loans

The institution made an adequate level of community development loans in the State of Tennessee. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion. The bank's performance is relatively consistent throughout the AAs. Examiners placed the most weight on the bank's Nashville MSA AA.

The following table shows that, since the previous evaluation, the bank granted 113 CD loans totaling approximately \$504.2 million in this state. The dollar amount equates to 81.9 percent of the bank's overall level of CD loans as compared to the 74.8 percent of overall HMDA and CRA loans in this state.

	Community Development Loans State of Tennessee									
Affordable Community Economic Revitalize or Bevelopment Stabilize Assessment Area Services Development Stabilize									Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Jackson MSA	1	1,962	0	0	2	2,656	1	8,925	4	13,543

Knoxville MSA	0	0	2	1,831	2	3,062	3	7,747	7	12,640
Memphis MSA	1	12,185	0	0	3	7,168	4	58,791	8	78,144
Morristown MSA	0	0	1	25	0	0	0	0	1	25
Nashville MSA	7	48,059	1	2,671	16	34,020	44	257,098	68	341,848
Tennessee Non-MSA	0	0	1	1,100	6	9,286	2	2,456	9	12,842
Statewide	1	4,335	0	0	6	8,883	9	31,913	16	45,131
Total	10	66,541	5	5,627	35	65,075	63	366,930	113	504,173
Source: Bank records.										

Besides their extent, the CD loans reflect good responsiveness to the state's CD needs. As seen in the table above, 72.8 percent of the dollar volume of the state's CD loans help revitalize or stabilize low-and moderate-income geographies, while 1.1 percent benefit community services for low- and moderate-income individuals.

As noted under the applicable Description of Assessment Areas, activities that provide community services for low- and moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AAs. Therefore, relative to the bank's capacity and the extent of CD lending opportunities and needs in its AAs, the bank established an adequate level in originating CD loans.

The following point discusses the bank's CD lending activities in the broader statewide area of Tennessee:

- **Revitalize** or **Stabilize** The bank originated a loan totaling approximately \$6.2 million to purchase a business in a moderate-income area. This loan revitalized a qualifying geography and provided stabilizing effects by retaining a business in the area.
- *Economic Development* The bank originated a loan totaling approximately \$2.5 million that helped promote economic development by retaining jobs in a moderate-income area.

INVESTMENT TEST

FirstBank demonstrated a high satisfactory record in the State of Tennessee regarding the Investment Test. The AAs in this state generally reflect consistent performance in the Investment Test for the state. The significant level of QIs outweighed the adequate responsiveness to CD needs and no use of complex and innovative QIs to support this conclusion.

Investment and Grant Activity

The bank has a significant level of QIs in the State of Tennessee.

The table below shows that FirstBank made 93 QIs totaling approximately \$84.5 million in the State of Tennessee. By dollar volume, this equates to 72.4 percent of the bank's total QIs as compared to 74.8 percent of total deposits in this rated area. The dollar amount includes QIs in the

statewide area within the State of Tennessee when the dollar amount of QIs is readily available within the State of Tennessee.

		•		Investme						
Assessment Area		Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Fotals
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Jackson MSA	1	500	1	1,160	2	1,285	0	0	4	2,945
Knoxville MSA	1	500	4	1,201	1	1,250	0	0	6	2,951
Memphis MSA	6	11,184	0	0	0	0	2	2,000	8	13,184
Morristown MSA	1	500	1	3,000	0	0	0	0	2	3,500
Nashville MSA	33	37,181	8	1,204	2	1,000	2	254	45	39,639
Tennessee Non-MSA	0	0	6	8	0	0	6	4,800	12	4,808
Statewide Activities	9	8,828	0	0	6	8,388	1	250	16	17,466
Total	51	58,693	20	6,573	11	11,923	11	7,304	93	84,493
Source: Bank records					•		•			

Since FirstBank's investments addressed community credit needs inside the bank's AAs within the State of Tennessee, statewide Tennessee activities includes investments in different areas outside of the bank's AAs within the State of Tennessee.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities shows adequate responsiveness through use of QIs that directly address identified needs in the State of Tennessee. Although the majority of the CD loans in the State of Tennessee were for affordable housing (69.5 percent by dollar volume), the bank also had CD loans in all other categories. Community services to low- and moderate-income individuals and activities that help revitalize or stabilize low- and moderate-income geographies are the primary needs in the area.

FirstBank's major QIs addressed the following needs throughout various AAs in the State of Tennessee:

- Affordable housing needs with approximately \$25.5 million in the purchase of mortgage-backed securities with underlying loans to low- and moderate-income individuals.
- Affordable housing needs with approximately \$2.5 million in three Community
 Development Financial Institutions (CDFI) for permanent financing to developers of LowIncome Housing Tax Credit properties that construct or rehabilitate affordable or mixedincome multifamily housing.
- Economic Development needs with approximately \$3.8 million in four CDFIs for financing to small businesses for permanent job creation and business expansion.

Community Development Initiatives

FirstBank does not use innovative or complex investments to support CD initiatives in the State of Tennessee.

SERVICE TEST

FirstBank demonstrated a high satisfactory record for the State of Tennessee regarding the Service Test. The relatively high level regarding the bank's CD services lifted the limited accessibility of its delivery systems, its changes in branch locations, and its reasonableness of business hours and services to support this conclusion. The Jackson MSA, Memphis MSA, Morristown MSA, and Tennessee Non-MSA assessment areas reflect performances, regarding the Service Test, below that of the state level. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems reasonably accessible to portions of the bank's AAs in the State of Tennessee. Reasonable accessible branch distribution and alternative delivery systems' accessibility to limited portions of bank's AAs support this conclusion. The State of Tennessee reflects consistent conclusions to the institution's Accessibility of Delivery System performance.

Branch Distribution

The bank makes its full-service offices reasonably accessible to portions of the institution's AAs in the State of Tennessee.

The bank's level of branch distribution in low-income tracts falls 10.1 percentage points below the population in low-income census tracts, reflecting a poor level. The bank's level rises 3.1 percentage points above the population percentage in the moderate-income census tracts, reflecting an adequate level. Given the consideration of the greater population within moderate-income geographies, the adequate performance for moderate-income geographies outweighed the poor performance in the low-income geographies.

		Bran	ch and ATN			by Geogi nnessee	raphy I	ncome L	evel			
Tract Income	Census	Tracts	Population		Branches		ATMs		Open Branches		Closed Branches	
Level	#	%	#	%	#	%	#	%	#	%	#	%
Low	108	13.6	347,933	10.1	0	0.0	2	4.9	0	0.0	0	0.0
Moderate	160	20.2	699,957	20.3	11	17.2	2	4.9	0	0.0	1	16.7
Middle	278	35.1	1,256,975	36.4	29	45.3	20	48.8	0	0.0	1	16.7
Upper	231	29.2	1,133,289	32.8	19	29.7	14	34.1	0	0.0	4	66.7
NA	15	1.9	17,532	0.5	5	7.8	3	7.3	0	0.0	0	0.0
Totals	792	100.0	3,455,686	100.0	64	100.0	41	100.0	0	100.0	6	100.0

Alternative Delivery Systems

The bank makes its alternative delivery systems accessible to limited portions of the bank's AAs in the State of Tennessee.

The preceding table shows that the bank's ATMs in low-income tracts falls 5.2 percentage points below the population in low-income census tracts, thereby reflecting an adequate level. The bank's ATMs in moderate-income tracts falls 15.4 percentage points below the population in moderate-income tracts, reflecting a poor performance. Examiners placed more weight on moderate-income tracts given the significantly higher population in those geographies.

Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

The institution's record of opening and closing of branches in State of Tennessee has generally not adversely affected low- and moderate- income geographies or individuals of geographies. No branch changes occurred in low-income tracts in the State of Tennessee. Six branches closed, one in a moderate-income tract, one in a middle-income tract, and four in upper-income tracts.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the State of Tennessee, particularly low- or moderate-income geographies or individuals. The State of Tennessee reflects product offerings, services, and branch hours that are generally consistent with discussion at the institution level.

The bank's branches generally have the same product offerings and services, and branch locations have similar hours that vary slightly according to individual AA's needs.

Community Development Services

The institution provides a relatively high level of CD services for the State of Tennessee. Good performances regarding the extent of CD services and the responsiveness of CD services to available opportunities to support this conclusion. The appendices list the criteria considered under this performance factor.

The following table shows that the bank provided 133 CD services since the previous evaluation. This number equates to 69.6 percent of total CD services, thereby reflecting a good level.

	Community	Development	Services							
	State of Tennessee									
Assessment Area Affordable Community Economic Revitalize Overlopment Over Stabilize Totals										
	#	#	#	#	#					
Jackson MSA	0	1	1	0	2					

		Development te of Tennesse			
Knoxville MSA	21	23	0	3	47
Memphis MSA	0	0	0	0	0
Morristown MSA	0	0	0	0	0
Nashville MSA	11	61	0	1	73
Tennessee Non-MSA	1	9	1	0	11
Total	33	94	2	4	133
Source: Bank Data	•	•	•		•

Leadership is evident through Board or committee participation in a number of those activities. FirstBank had no regional or statewide CD services in this rated area, so please reference the full-scope AA sections for examples of the bank's CD services in the State of Tennessee.

NASHVILLE MSA – Full-Scope Review

DESCRIPTION OF INSTITUTION'S OPERATIONS IN NASHVILLE MSA

The Nashville MSA AA includes all 281 census tracts that make up Canon, Davidson, Dickson, Rutherford, Williamson, and Wilson Counties, six of 13 total counties that make up the Nashville-Davidson-Murfreesboro-Franklin, Tennessee MSA, located in middle Tennessee.

Economic and Demographic Data

The AA's census tracts reflect the following income designations based on 2015 ACS data: 31 low-, 69 moderate-, 92 middle-, 85 upper-income tracts, and four tracts with no income designation. FEMA declared this AA as a major disaster area due to flooding, severe storms, tornadoes, and the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogr	aphic Inforn	nation of th	e Assessment	Area							
Assessment Area: Nashville MSA											
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #					
Geographies (Census Tracts)	281	11.0	24.6	32.7	30.2	1.4					
Population by Geography	1,327,224	7.9	23.6	35.7	32.5	0.3					
Housing Units by Geography	545,551	8.3	24.5	35.8	31.4	0.0					
Owner-Occupied Units by Geography	318,124	3.8	17.5	38.8	39.8	0.0					
Occupied Rental Units by Geography	184,698	14.7	35.3	31.1	18.8	0.0					
Vacant Units by Geography	42,729	13.5	29.7	32.9	23.8	0.0					
Businesses by Geography	162,723	8.1	18.9	27.5	44.7	0.9					
Farms by Geography	3,388	4.4	17.0	37.0	41.3	0.4					

Family Distribution by Income Level	322,056	20.5	16.8	19.6	43.1	0.0
Household Distribution by Income Level	502,822	22.6	16.4	17.8	43.2	0.0
Median Family Income MSA - 34980 Nashville-DavidsonMurfreesboro Franklin, TN MSA		\$66,441	Median Hous	ing Value		\$211,181
			Median Gross	s Rent		\$906
			Families Belo	ow Poverty L	evel	10.3%

Source: 2015 ACS Data and 2021 D&B Data

Due to rounding, totals may not equal 100.0 percent

Nashville's economy is soaring above its in-state peers. Non-farm employment has fully recovered from the COVID-19 pandemic. Professional services are leading growth with new jobs, higher than the national average. However, the manufacturing sector is not showing job growth. House prices are rising at a chart-topping pace and are among the top fastest growing nationally. Strong price gains are attracting investors. Meanwhile, price affordability is rapidly falling, and dropping below the U.S. level by a large margin. Strong net migration should keep a floor under demand, but given highly inflated housing valuations, elevated speculation, and quickly growing debt burdens, the risk of a correction is high. ¹⁰

Currently, major employers in the Nashville MSA consist of Vanderbilt University Medical Center, Nissan North America Inc., and HCA Inc.¹¹ The Nashville MSA's unemployment rate of 7.0 percent for 2020 is lower than the 7.4 percent rate for the State of Tennessee but below the U.S. rate of 8.1 percent.

Competition

The area contains a high level of competition from other chartered banks based on its population, with each of the 444 offices from its 56 institutions serving about 2,989 people on average. FirstBank ranks 6th in market share by capturing 6.2 percent of the area's deposits based on the June 30, 2021, FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Nashville MSA AA created varied loan demand for small business and residential real estate and small business loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

^(*) The NA category consists of geographies that have not been assigned an income classification.

¹⁰Source: Moody's Analytics, Precis U.S. Metro, April 2022

¹¹Source: Moody's Analytics, Precis U.S. Metro, April 2022

Demographic data showing that 37.3 percent of the area's families reported low- or moderate-incomes also suggest a need for activities that benefit projects or organizations that provide community services targeted to these families. In addition, 35.6 percent of the area's census tracts received low- or moderate-income designations, the national COVID-19 major disaster area, and the AA's designation as federal disaster areas for other reasons, suggests a need for activities that revitalize or stabilize qualifying geographies.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, the COVID-19 pandemic resulted in less customer contact with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

CONCLUSIONS ON PERFORMANCE CRITERIA IN NASHVILLE MSA

LENDING TEST

FirstBank demonstrated a high satisfactory record in the Nashville MSA AA regarding the Lending Test. Excellent performance regarding lending activity and a relatively high level of CD lending lifted adequate performance records regarding the borrower profile loan distribution and geographic loan distribution to support this conclusion. The bank further exhibited extensive use of innovative and flexible lending levels in this rated area.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the Nashville MSA AA. Excellent performance regarding both home mortgage and small business loans support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Nashville MSA AA.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the Nashville MSA AA. For 2020, the bank originated 4,477 total reportable home mortgage loans totaling approximately \$1.4 billion. FirstBank captured a 3.9 percent market share of the total number and a 4.0 percent market share of the total dollar volume of home mortgage loans.

The bank's activity by number of loans ranks it 3rd out of 835 total lenders in the Nashville MSA AA. This ranking lands the bank in the top 0.4 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar amount of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for home mortgage loans.

Small Business Loans

Small business lending levels reflect excellent responsiveness to AA credit needs in the Nashville MSA AA. For 2020, the bank originated 483 total reportable small business loans totaling approximately \$115.9 million. FirstBank captured a 1.1 percent market share of the total number of loans and a 4.0 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 19th out of 250 total lenders in the Nashville MSA AA. This ranking lands the bank in the top 7.6 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for small business loans.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the Nashville MSA AA. Adequate records regarding both home mortgage and small business loans support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Nashville MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in Nashville MSA AA. Adequate performances in both low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is slightly lower than the aggregate data by 0.4 percent, which is reflective of adequate performance. The table further shows that, in moderate-income census tracts, the bank's lending level falls 2.1 percentage points below the aggregate data, also reflecting an adequate level.

Geographic Distribution of Home Mortgage Loans Nashville MSA AA										
% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%					
3.8	4.9	208	4.5	74,570	5.0					
17.5	13.1	507	11.0	130,800	8.8					
38.8	36.9	1,579	34.1	406,007	27.4					
39.8	45.1	2,333	50.4	869,163	58.7					
0.0	0.0	2	0.0	490	0.0					
100.0	100.0	4,629	100.0	1,481,030	100.0					
	% of Owner-Occupied Housing Units 3.8 17.5 38.8 39.8 0.0	Nashville MSA AA % of Owner-Occupied Housing Units Aggregate Performance % of # 3.8 4.9 17.5 13.1 38.8 36.9 39.8 45.1 0.0 0.0	Nashville MSA AA % of Owner-Occupied Housing Units Aggregate Performance % of # # 3.8 4.9 208 17.5 13.1 507 38.8 36.9 1,579 39.8 45.1 2,333 0.0 0.0 2	Nashville MSA AA % of Owner-Occupied Housing Units Aggregate Performance % of # # % 3.8 4.9 208 4.5 17.5 13.1 507 11.0 38.8 36.9 1,579 34.1 39.8 45.1 2,333 50.4 0.0 0.0 2 0.0	Nashville MSA AA % of Owner-Occupied Housing Units Aggregate Performance % of # # % (000s) 17.5 13.1 507 11.0 130,800 38.8 36.9 1,579 34.1 406,007 39.8 45.1 2,333 50.4 869,163 0.0 0.0 2 0.0 490					

Small Business Loans

The geographic distribution of small business loans reflects adequate performance in the Nashville MSA AA. Adequate performances in both low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is slightly higher than the aggregate data by 0.4 percent, reflective of adequate performance. The table further shows that in moderate-income census tracts the bank's lending level rises 1.8 percentage points above the aggregate data, reflecting an adequate level.

rformance % of # 8.7 18.1	# 44 96	% 9.1 19.9	\$(000s) 13,684	11.8
	+		- ,	
18.1	96	10.0	22.610	10.5
	1	19.9	22,619	19.5
26.0	147	30.4	30,081	26.0
46.4	193	40.0	48,845	42.2
0.9	3	0.6	650	0.6
100.0	483	100.0	115,879	100.0
	100.0	100.0 483	100.0 483 100.0	

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans outweighed and excellent records regarding small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Nashville MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Nashville MSA AA. Adequate performance to both low- and moderate-income borrowers support this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is slightly lower than the aggregate data by 0.8 percent, reflective of adequate performance. The table further shows that to moderate-income borrowers the bank's lending level falls 0.4 percentage points below the aggregate data, reflecting an adequate level.

Distribution of Home Mortgage Loans by Borrower Income Level Nashville MSA AA									
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%			
Low	20.5	4.1	155	3.3	23,841	1.6			
Moderate	16.8	15.0	712	15.4	142,709	9.6			
Middle	19.6	19.2	926	20.0	244,373	16.5			
Upper	43.1	44.8	2,603	56.2	945,991	63.9			

Not Available	0.0	16.8	233	5.0	124,115	8.4			
Totals	100.0	100.0	4,629	100.0	1,481,029	100.0			
Source: 2015 ACS Data; 2020 HM	Source: 2015 ACS Data; 2020 HMDA Data, 2020 HMDA Aggregate Data. Due to rounding, totals may not equal 100.0 percent.								

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects excellent performance in the Nashville MSA AA. Excellent performance to businesses with gross annual revenues of \$1 million or less supports this conclusion.

As shown in the table above, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 30.4 percent higher than the aggregate level. As a result, this reflects an excellent level of small business lending in the Nashville MSA AA.

Distribution of Small Business Loans by Gross Annual Revenue Category Nashville MSA AA									
Gross Revenue Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%			
<=\$1,000,000	86.5	41.7	348	72.1	76,457	66.0			
>\$1,000,000	4.4	-	131	27.1	38,101	32.9			
Revenue Not Available	9.1	-	4	0.8	1,320	1.1			
Totals	100.0	100.0	483	100.0	115,878	100.0			

Due to rounding, totals may not equal 100.0 percent

Innovative or Flexible Lending Practices

The institution makes extensive use of innovative or flexible lending practices in the Nashville MSA AA in order to serve AA credit needs. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of the AA when arriving at this conclusion. Please refer to the discussion under the State of Tennessee for additional details regarding the innovative or flexible lending practices in the Nashville MSA AA.

Community Development Loans

The institution made a relatively high level of CD loans in the Nashville MSA AA. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion.

As noted under the rated area level, FirstBank originated 68 CD loans totaling approximately \$504.2 million in the Nashville MSA AA. By dollar volume, this equates to 67.8 percent of the bank's CD loans in the State of Tennessee as compared to the 69.4 percent of the bank's home mortgage and small business loans in this AA. The following points discuss examples of the bank's CD loans in the Nashville MSA AA:

- *Revitalize or Stabilize* The bank originated a \$32.5 million loan to purchase a student housing complex in a moderate-income area. The loan revitalized the area and provided a stabilizing effect by attracting businesses and residents to the area.
- *Revitalize or Stabilize* The bank granted a \$2.2 million loan to purchase a retail store located in a moderate-income census tract. The loan revitalized the area and provided a stabilizing effect by attracting businesses and residents to the area.

In addition, the CD loan reflects excellent responsiveness to the CD needs of the AA. The institution's CD lending activities in the Nashville MSA AA are dispersed among the various categories and are responsive to the two CD needs in the Nashville MSA AA.

INVESTMENT TEST

FirstBank demonstrated a low satisfactory record in the Nashville MSA AA regarding the Investment Test. The adequate level of QIs and responsiveness to CD needs outweighed no use of complex and innovative QIs to support this conclusion. The appendices list the criteria used to evaluate the Investment Test.

Investment and Grant Activity

The bank has an adequate level of QIs in the Nashville MSA AA. The table for the State of Tennessee shows that FirstBank made 45 QIs totaling approximately \$39.6 million in the Nashville MSA AA. By dollar volume, this equates to 46.9 percent of the total QIs in the State of Tennessee as compared to 54.8 percent of total deposits in this area.

The following is an example of a key investment in the Nashville MSA AA:

• *Affordable Housing* - The bank allocated approximately \$33.0 million in mortgage-backed securities in the Nashville MSA AA with the underlying loans to finance affordable housing for low- and moderate-income individuals.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show adequate responsiveness through use of investments that directly address identified needs in the Nashville MSA AA. The QIs table for the State of Tennessee shows responsiveness in the Nashville MSA AA to CD needs by the dollar amount for all CD purpose categories.

FirstBank's major investments addressed affordable housing needs with approximately \$37.1 million in the purchase of mortgage-backed securities and municipal bonds with underlying loans to low- and moderate-income individuals.

Additional CD investment opportunities for larger dollar amounts and donations were made for economic development to small businesses, community services for low- and moderate-income individuals, and revitalization and stabilization efforts within the Nashville MSA AA.

Community Development Initiatives

FirstBank made no use of complex or innovative investments, given the size of the institution and opportunities available in the Nashville MSA AA.

SERVICE TEST

FirstBank demonstrated a high satisfactory record in the Nashville MSA AA regarding the Service Test. The relatively high level regarding the bank's CD services outweighed the reasonableness of accessibility of its delivery systems to support this conclusion. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are accessible to limited portions of the Nashville MSA AA. Accessibility to limited portions of the AA outweighed unreasonable access to alternative delivery systems to support this conclusion.

Branch Distribution

The bank makes its full-service offices accessible to limited portions of the Nashville MSA AA.

The bank's level of branch distribution in low-income tracts falls 7.9 percentage points below the population in low-income census tracts, reflecting a poor level. The bank's level falls 11.1 percentage points below the population percentage in the moderate-income census tracts, reflecting a poor level.

		Dian	ch and ATI			ISA AA	гарпу	income i	zevei			
Tract Income		ulation Branches ATMs Open Branches		ATMs		•	Closed Branches					
Level	#	%	#	%	#	%	#	%	#	%	#	%
Low	31	11.0	104,688	7.9	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	69	24.6	313,200	23.6	3	12.5	0	0.0	0	0.0	1	16.7
Middle	92	32.7	473,161	35.7	6	25.0	0	0.0	0	0.0	1	16.7
Upper	85	30.2	431,978	32.5	10	41.7	0	0.0	0	0.0	4	66.7
NA	4	1.4	4,197	0.3	5	20.8	0	0.0	0	0.0	0	0.0
Totals	281	100.0	1,327,224	100.0	24	100.0	0	100.0	0	100.0	6	100.0

Alternative Delivery Systems

The bank makes its alternative delivery systems unreasonably accessible to significant portions of the Nashville MSA AA.

The preceding table shows that the bank does not have ATMs in low- and moderate-income tracts, thereby reflecting a very poor level. Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

The institution's record of opening and closing of branches in the Nashville MSA AA has generally not adversely affected low- and in moderate- income geographies or individuals of geographies. One branch closed in a moderate-income tract in the Nashville MSA AA. No branches opened in this AA.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the Nashville MSA AA, particularly low- or moderate-income geographies or individuals. The Nashville MSA AA reflects product offerings, services, and branch hours consistent with discussion for the State of Tennessee.

The bank's branches generally have the same product offerings and services, and branch locations have the same hours.

Community Development Services

The institution provides a relatively high level of CD services in the Nashville MSA AA. Good performances regarding the extent of CD services and the responsiveness of CD services to available opportunities to support this conclusion. The appendices list the criteria considered under this performance factor.

The table in the State of Tennessee section shows that the bank provided 73 CD services since the previous evaluation in the Nashville MSA AA. This number equates to 54.9 percent of CD services for the State of Tennessee.

Leadership is evident through Board or committee participation in a number of those activities. Service activities demonstrate the responsiveness to community needs for community services to low- and moderate-income individuals.

The following are examples of CD services specific to the Nashville MSA AA:

- *Affordable Housing* A bank employee provided financial education on the process of purchasing a home to low- and moderate-income homebuyers.
- *Community Services* A bank employee teaches personal finance classes at a non-profit organization that assists men as they transition from prison to the community.

KNOXVILLE MSA – Full-Scope Review

DESCRIPTION OF INSTITUTION'S OPERATIONS IN KNOXVILLE MSA

The Knoxville MSA AA includes all 116 census tracts that make up Knox and Union Counties, two of the eight counties that make up the Knoxville, Tennessee MSA, located in east Tennessee.

Economic and Demographic Data

The AA's census tracts reflect the following income designations based on 2015 ACS data: 9 low-, 23 moderate-, 43 middle-, 39 upper-income tracts, and 2 tracts with no income designation. FEMA declared this AA as a major disaster area due to the COVID-19 pandemic during the majority of the evaluation period. The following table notes certain demographic data for the area.

Demogra	aphic Inform	nation of th	e Assessment	Area		
	Assessment	Area: Kno	xville MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	116	7.8	19.8	37.1	33.6	1.7
Population by Geography	463,444	6.2	19.4	38.1	35.0	1.2
Housing Units by Geography	207,180	6.8	21.7	38.7	32.7	0.1
Owner-Occupied Units by Geography	121,304	3.1	15.5	41.4	40.1	0.0
Occupied Rental Units by Geography	66,727	13.3	30.7	34.2	21.6	0.1
Vacant Units by Geography	19,149	8.1	29.2	37.4	24.9	0.3
Businesses by Geography	43,217	4.6	15.4	31.6	47.9	0.5
Farms by Geography	1,004	2.8	15.8	37.0	43.9	0.5
Family Distribution by Income Level	115,735	20.6	15.7	19.0	44.7	0.0
Household Distribution by Income Level	188,031	23.3	15.8	16.1	44.7	0.0
Median Family Income MSA - 28940 Knoxville, TN MSA		\$59,829	Median Hous	ing Value		\$165,132
			Median Gross	Rent		\$787
			Families Belo	w Poverty Lo	evel	11.2%

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

Competition

The area contains a high level of competition from other chartered banks based on its population, with each of the 143 offices from its 30 institutions serving about 3,240 people on average. FirstBank ranks 6th in market share by capturing 5.7 percent of the area's deposits based on the June 30, 2021, FDIC Deposit Market Share Report. However, non-banks heighten the competition level with many offering the remote delivery of products through digital devices. These non-banks

include fintech companies, credit unions, mortgage companies, and finance companies. Overall, the competition level allows for lending opportunities.

Credit and Community Development Needs and Opportunities

Consistent with other metropolitan areas, the Knoxville MSA AA created varied loan demand for residential real estate and small business loans. Considering information from bank management and demographic and economic information, examiners ascertained that the primary credit needs of the area include home mortgage and small business loans.

Demographic data showing that 36.3 percent of the area's families reported low- or moderate-incomes also suggest a need for activities that benefit projects or organizations that provide community services targeted to these families. In addition, 27.6 percent of the area's census tracts received low- and moderate-income designations and the national COVID-19 major disaster area suggests a need for activities that revitalize or stabilize qualifying geographies.

The financial hardship from the COVID-19 pandemic created an emerging need for retail banking service products to the unbanked for quick access to funds from Economic Impact checks, funds for unemployment payments, and to pay bills preventing late payments on existing debt obligations. Given that the COVID-19 pandemic affected borrowers in a variety of ways, a significant emerging need exists for payment accommodations that facilitate the borrower's ability to work through the immediate impact of the virus. Lastly, the COVID-19 pandemic resulted in less customer contact with physical banking facilities, significantly increasing the need for the digital delivery of banking products and services throughout the whole product life cycle.

CONCLUSIONS ON PERFORMANCE CRITERIA IN KNOXVILLE MSA

LENDING TEST

FirstBank demonstrated a low satisfactory record in the Knoxville MSA AA regarding the Lending Test. Adequate performance records regarding borrower profile loan distribution, geographic loan distribution, and CD lending and the limited use of innovative and flexible lending practices outweighed excellent performance regarding lending activity to support this conclusion.

Lending Activity

Lending levels reflect excellent responsiveness to AA credit needs in the Knoxville MSA AA. Excellent performance regarding both home mortgage and small business loans to support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Knoxville MSA AA.

Home Mortgage Loans

Home mortgage lending levels reflect excellent responsiveness to AA credit needs in the Knoxville MSA AA. For 2020, the bank originated 273 total reportable home mortgage loans totaling approximately \$70.3 million. FirstBank captured a 1.0 percent market share of the total number and a 1.0 percent market share of the total dollar volume of home mortgage loans.

The bank's activity by number of loans ranks it 26th out of 534 total lenders in the Knoxville MSA AA. This ranking lands the bank in the top 4.9 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar amount of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for home mortgage loans.

Small Business Loans

Small business lending levels reflect excellent responsiveness to AA credit needs in the Knoxville MSA AA. For 2020, the bank originated 151 total reportable small business loans totaling approximately \$38.9 million. FirstBank captured a 1.3 percent market share of the total number of loans and a 4.5 percent market share of the total dollar volume of loans.

The bank's activity by number of loans ranks it 15th out of 142 total lenders in the Knoxville MSA AA. This ranking lands the bank in the top 10.6 percent of lenders reporting such loans in this AA. The ranking considers the total number and dollar volume of loans made by each institution. Given the considerations previously noted, the activity level reflects excellent performance for small business loans.

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the Knoxville MSA AA. Adequate records regarding both home mortgage and small business loans support this conclusion. Examiners weighed home mortgage loans heavier than small business loans in the Knoxville MSA AA.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects adequate performance in the Knoxville MSA AA. Adequate performance in both low- and moderate-income geographies supports this conclusion.

As seen in the table below, the bank's lending in low-income tracts is slightly higher than the aggregate data by 0.4 percent, which is reflective of adequate performance. The table further shows that, in moderate-income census tracts, the bank's lending level rises 0.5 percentage points higher than the aggregate data, also reflecting an adequate level.

Geographic Distribution of Home Mortgage Loans Knoxville MSA AA									
Tract Income Level	% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%			
Low	3.1	1.9	7	2.6	629	0.9			
Moderate	15.5	10.9	31	11.4	4,211	6.0			
Middle	41.4	36.3	68	24.9	11,483	16.4			
Upper	40.1	50.8	166	60.8	53,500	76.4			
Not Available	0.0	0.0	1	0.4	191	0.3			

Totals	100.0	100.0	273	100.0	70,014	100.0
Source: 2015 ACS Data; 2020 HMDA 1	Data, 2020 HMDA Aggre	egate Data. Due to rou	nding, totals may n	ot equal 100.0) percent.	

Small Business Loans

The geographic distribution of small business loans reflects adequate performance in the Knoxville MSA AA. Adequate performance in both low- and moderate-income geographies support this conclusion.

As seen in the table below, the bank's lending in low-income tracts is higher than the aggregate data by 2.8 percent, which is reflective of adequate performance. The table further shows that, in moderate-income census tracts, the bank's lending level falls 3.6 percentage points lower than the aggregate data, also reflecting an adequate level.

Geographic Distribution of Small Business Loans Knoxville MSA AA									
Tract Income Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%			
Low	4.5	3.2	9	6.0	1,201	3.1			
Moderate	15.6	12.9	14	9.3	2,604	6.7			
Middle	31.8	31.3	45	29.8	12,561	32.3			
Upper	47.6	52.5	83	55.0	22,525	57.9			
Not Available	0.5	0.1	0	0.0	0	0.0			
Totals	100.0	100.0	151	100.0	38,891	100.0			

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels and business customers of different sizes. Adequate records regarding home mortgage loans outweighed small business loans to support this conclusion. Examiners weighed small business loans heavier than home mortgage loans in the Knoxville MSA AA.

Home Mortgage Loans

The distribution of home mortgage loans based on the borrowers' profiles reflects adequate performance in the Knoxville MSA AA. Adequate performance to both low- and moderate-income borrowers support this conclusion.

As seen in the table below, the bank's lending to low-income borrowers is higher than the aggregate data by 1.4 percent, reflective of adequate performance. The table further shows that, to moderate-income borrowers, the bank's lending level falls 2.1 percentage points below the aggregate data, also reflecting an adequate level.

Distribution of Home Mortgage Loans by Borrower Income Level Knoxville MSA AA									
% of Families	Aggregate Performance % of #	#	%	\$(000s)	%				
20.6	4.8	17	6.2	1,419	2.0				
15.7	14.9	35	12.8	4,933	7.0				
19.0	18.7	32	11.7	7,230	10.3				
44.7	44.6	165	60.4	49,062	70.1				
0.0	17.1	24	8.8	7,370	10.5				
100.0	100.0	273	100.0	70,014	100.0				
	% of Families 20.6 15.7 19.0 44.7 0.0	Knoxville MSA % of Families Aggregate Performance % of # 20.6 4.8 15.7 14.9 19.0 18.7 44.7 44.6 0.0 17.1	Knoxville MSA AA % of Families Aggregate Performance % of # # 20.6 4.8 17 15.7 14.9 35 19.0 18.7 32 44.7 44.6 165 0.0 17.1 24	Knoxville MSA AA % of Families Aggregate Performance % of # # % 20.6 4.8 17 6.2 15.7 14.9 35 12.8 19.0 18.7 32 11.7 44.7 44.6 165 60.4 0.0 17.1 24 8.8	Knoxville MSA AA % of Families Aggregate Performance % of # % \$(000s) 20.6 4.8 17 6.2 1,419 15.7 14.9 35 12.8 4,933 19.0 18.7 32 11.7 7,230 44.7 44.6 165 60.4 49,062 0.0 17.1 24 8.8 7,370				

Small Business Loans

The distribution of small business loans based on the borrowers' profiles reflects excellent performance in the Knoxville MSA AA. Excellent performance to businesses with gross annual revenues of \$1 million or less supports this conclusion. The following table illustrates the distribution of lending by borrower revenue levels within the AA.

As shown in the table above, the bank's level of lending to small businesses with gross annual revenues of \$1 million or less is 17.8 percent higher than the aggregate level. As a result, this reflects an excellent level of small business lending in the Knoxville MSA AA.

Distribution of Small Business Loans by Gross Annual Revenue Category Knoxville MSA AA									
Gross Revenue Level	% of Businesses	Aggregate Performance % of #	#	%	\$(000s)	%			
<=\$1,000,000	83.0	39.2	86	57.0	20,115	51.7			
>\$1,000,000	5.5	-	60	39.7	17,668	45.4			
Revenue Not Available	11.4	-	5	3.3	1,107	2.8			
Totals	100.0	100.0	151	100.0	38,890	100.0			

Innovative or Flexible Lending Practices

Due to rounding, totals may not equal 100.0 percent

The institution makes limited use of innovative or flexible lending practices in the Knoxville MSA AA in order to serve AA credit needs. The number and dollar volume of innovative loan products and flexible lending practices supports this conclusion. Examiners considered the dollar volume relative to the institution's capacity and the credit needs of the AA when arriving at this conclusion. Please refer to the discussion under the State of Tennessee for additional details regarding the innovative or flexible lending practices in the Knoxville MSA AA.

Community Development Loans

The institution made an adequate level of CD loans in the Knoxville MSA AA. Its extent, or dollar volume, of CD loans and the CD loans' responsiveness support this conclusion.

As noted under the rated area level, FirstBank originated seven CD loans totaling approximately \$12.6 million in the Knoxville MSA AA. By dollar volume, this equates to 2.5 percent of the bank's CD loans in the State of Tennessee as compared to the 4.7 percent of the bank's home mortgage and small business loans in this AA. The following points discuss the bank's CD loans in the Knoxville MSA AA:

- *Affordable Housing* The bank granted a \$1.7 million loan for the construction of a senior living center for low- and moderate-income seniors.
- *Revitalize or Stabilize* The bank granted a \$5.0 million loan to help expand a business and provide low- and moderate-income employment. The loan helps to support primarily low- and moderate-income jobs.

In addition, the CD loans reflect good responsiveness to the CD needs of the AA. Approximately 61.3 percent of the dollar volume of the AA's CD loans help to revitalize and stabilize low- and moderate-income geographies, while 24.2 percent promote economic development, and 14.5 percent help provide community services for low- and moderate-income individuals. As noted under the applicable Description of Assessment Areas, activities that provide community services for low- and moderate-income individuals and revitalize or stabilize qualifying geographies represent CD needs in the bank's AA.

INVESTMENT TEST

FirstBank demonstrated a low satisfactory record in the Knoxville MSA AA regarding the Investment Test. The adequate level of QIs and responsiveness to CD needs outweigh no use of complex and innovative QIs to support this conclusion. The appendices list the criteria used to evaluate the Investment Test.

Investment and Grant Activity

The bank has an adequate level of QIs in the Knoxville MSA AA. The table for the State of Tennessee shows that FirstBank made six QIs totaling approximately \$2.9 million in the Knoxville MSA AA. By dollar volume, this equates to 3.5 percent of the total QIs in the State of Tennessee as compared to 11.2 percent of total deposits in this rated area.

The following is an example of a key investment in the Knoxville MSA AA:

• *Affordable Housing* – The bank allocated approximately \$1.3 million in a mortgage-backed security in the Knoxville MSA AA with the underlying loans to finance multi-family housing for low- and moderate-income individuals.

Responsiveness to Credit and Community Development Needs

FirstBank's CD activities show adequate responsiveness through use of investments that directly address identified needs in the Knoxville MSA AA. The QIs table for the State of Tennessee shows responsiveness in the Knoxville MSA AA to CD needs by the dollar amount for three of the four CD purpose categories.

Community Development Initiatives

FirstBank made no use of complex or innovative investments, given the size of the institution and opportunities available in the Knoxville MSA AA.

SERVICE TEST

FirstBank demonstrated a low satisfactory record in the Knoxville MSA AA regarding the Service Test. The adequate level regarding the bank's CD services and reasonable accessibility of its delivery systems support this conclusion. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are reasonably accessible to portions of the Knoxville MSA AA. Reasonable branch distribution outweighed limited accessibility to alternative delivery systems to support this conclusion. The Knoxville MSA AA area reflects a consistent conclusion to the State of Tennessee's Accessibility of Delivery System performance.

Branch Distribution

The bank makes its full-service offices reasonably accessible to portions of the Knoxville MSA AA.

The bank maintains no branches in low-income tracts. The bank's level falls 6.2 percentage points below the population percentage, reflecting an adequate level. In moderate-income tracts, the bank's level rises 13.9 percentage points above the population percentage, reflecting an excellent level. Given the consideration of the greater population within moderate-income geographies, the adequate performance for moderate-income geographies outweighed the poor performance in the low-income geographies.

		Bran	ch and AT			by Geog ASA AA		ncome I	Level			
Tract Income	Census	Tracts	Popula	tion	Brai	nches	AT	Ms	-	oen nches		osed nches
Level	#	%	#	%	#	%	#	%	#	%	#	%
Low	9	7.8	28,915	6.2	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	23	19.8	90,077	19.4	2	33.3	0	0.0	0	0.0	0	0.0
Middle	43	37.1	176,528	38.1	1	16.7	0	0.0	0	0.0	0	0.0
Upper	39	33.6	162,249	35.0	3	50.0	2	100.0	0	0.0	0	0.0
NA	2	1.7	5,675	1.2	0	0.0	0	0.0	0	0.0	0	0.0

Totals	116	100.0	463,444	100.0	6	100.0	2	100.0	0	100.0	0	100.0
Source: 2015 ACS D	ata & Bank	k Data. Di	ue to rounding	, totals ma	y not equa	al 100.0 per	rcent					

Alternative Delivery Systems

The bank makes its alternative delivery systems accessible to limited portions of the Knoxville MSA AA.

The preceding table shows that the bank maintains no ATMs in low-income tracts. The bank's ATMs in low-income tracts falls 6.2 percentage points below the population in low-income tracts, reflecting adequate performance. The preceding table also shows that the bank maintains no ATMs in moderate-income tracts. The bank's ATMs in moderate-income tracts falls 33.3 percentage points below the population in moderate-income tracts, reflecting poor performance. Examiners also observed the alternative delivery systems such as online and mobile banking provide some services to those in low-and moderate-income tracts or low- and moderate-income population. Refer to the Service Test section for the overall bank for specific details of retail banking systems available through alternative delivery systems.

Changes in Branch Locations

The institution's record of opening and closing of branches in the Knoxville MSA AA has generally not adversely affected low- and in moderate- income geographies or individuals of geographies. No branch changes occurred in low- and moderate-income tracts the Knoxville MSA AA.

Reasonableness of Business Hours and Services

Services, including where appropriate, business hours, do not vary in a way that inconveniences portions of the Knoxville MSA AA, particularly low- or moderate-income geographies or individuals. The Knoxville MSA AA reflects product offerings, services, and branch hours generally consistent with discussion for the State of Tennessee.

The bank's branches have the same product offerings and services, and branch locations have similar hours that vary slightly according to area needs.

Community Development Services

The institution provides an adequate level of CD services in the Knoxville MSA AA. Good performances regarding the extent of CD services and the responsiveness of CD services to available opportunities to support this conclusion. The appendices list the criteria considered under this performance factor.

The table in the State of Tennessee section shows that the bank provided 47 CD services since the previous evaluation in the Knoxville MSA AA. This number equates to 35.3 percent CD services, in the State of Tennessee, reflecting an adequate level.

Leadership is evident through Board or committee participation in a number of those activities. Service activities demonstrate the responsiveness to community needs for community services to low- and moderate-income individuals.

The following are examples of CD services specific to the Knoxville MSA AA:

- *Community Services* —Bank employees taught financial literacy classes to kids at an organization that provides community services to low- and moderate-income youth. Thus, the activity provides community services primarily to low- and moderate-income individuals.
- *Community Service* A bank employee serves on the Board of Directors of a local organization that provides affordable and quality health care to low-income individuals.

OTHER ASSESSMENT AREAS – Limited-Scope Review

CONCLUSIONS ON PERFORMANCE CRITERIA IN THE LIMITED-SCOPE ASSESSMENT AREAS

The following table summarizes the conclusions for this rated area's AAs reviewed using limited-scope examination procedures. Examiners drew conclusions regarding the institution's CRA performance from reviewing available facts and data, including performance figures, aggregate lending data comparisons, and demographic information. The conclusions did not alter the bank's overall performance rating.

Assessment Area	Lending Test	Investment Test	Service Test
Jackson MSA	Consistent	Below	Below
Memphis MSA	Consistent	Consistent	Below
Morristown MSA	Consistent	Below	Below
Tennessee Non-MSA	Consistent	Consistent	Below

Facts and data supporting conclusions for each limited-scope AA follow, including a summary of FirstBank's operations and activities. The demographic data for the limited-scope AAs is in Appendix C.

Jackson MSA AA

The bank's Jackson MSA AA consists of all of Chester, Crockett, and Madison Counties. FirstBank operates five branches in this AA, four in middle-income tracts and one in an upper-income tract. The bank originated and engaged in the following activities in the AA during the review period.

Activity	#	\$(000s)
Home Mortgage Loans	189	34,303
Small Business Loans	174	22,608
Small Farm Loans	0	0
Community Development Loans	4	13,543
Investments	4	2,945
CD Services	2	-

Memphis MSA AA

The bank's Memphis MSA AA consists of all of Fayette and Shelby Counties. FirstBank operates four branches in this AA: one in a middle-income tract and three in upper-income tracts. The bank originated and engaged in the following activities in the assessment area during the review period.

Activity	#	\$(000s)
Home Mortgage Loans	308	66,390
Small Business Loans	93	27,613
Small Farm Loans	0	0
Community Development Loans	8	78,144
Investments	8	13,184
CD Services	0	-

Morristown MSA AA

The bank's Morristown MSA AA consists of all of Jefferson County. FirstBank operates two branches in this AA in middle-income tracts. The bank originated and engaged in the following activities in the AA during the review period.

Activity	#	\$(000s)
Home Mortgage Loans	57	9,733
Small Business Loans	37	5,010
Small Farm Loans	0	0
Community Development Loans	1	25
Investments	2	3,500
CD Services	0	-

Tennessee Non-MSA AA

The bank's Tennessee Non-MSA AA consists of all of Cannon, Davidson, Dickson, Rutherford, Williamson, and Wilson Counties. FirstBank operates 23 branches in this AA: 6 in moderate-income tracts, 15 in middle-income tracts, and 2 in an upper-income tracts. The bank originated and engaged in the following activities in the AA during the review period.

Activity	#	\$(000s)
Home Mortgage Loans	1,425	211,219
Small Business Loans	1,243	132,306
Small Farm Loans	304	21,936
Community Development Loans	9	12,842
Investments	12	4,808
CD Services	11	-

Geographic Distribution

Home Mortgage Loans

Assessment A	Area I	Distributio	on of l	Home M	ortgage	Loan	s by I	ncome C	Catego	ry of	the Geog	graph	y					20	020
	Total	l Home Mo	ortgage	e Loans	Low-In	come '	Γracts	Moder T	ate-Ind racts	come		le-Inco	ome		er-Inco	me		Availal ne Tra	
Assessment Area	#	\$	% of Total	Overall Market	% of Owner- Occupied Housing Units	% Bank Loans	Aggre- gate												

Jackson MSA	189	34,303	2.0	4,819	2.9	0.0	0.6	14.1	8.5	10.9	47.4	41.3	38.6	35.3	50.3	49.8	0.2	0.0	0.1
Memphis MSA	308	66,390	3.3	40,720	13.1	4.9	3.6	17.6	16.2	8.2	19.2	14.6	15.9	50.0	64.3	72.3	0.2	0.0	0.0
Morristown MSA	57	9,733	0.6	2,302	0.0	0.0	0.0	0.0	0.0	0.0	66.3	73.7	67.6	33.7	26.3	32.4	0.0	0.0	0.0
TN Non-MSA	1,425	211,219	15.1	20,972	0.0	0.0	0.0	8.3	7.6	6.7	71.3	68.4	70.6	20.4	24.0	22.7	0.0	0.0	0.0
Source: 2015 A	ACS Da	ta; 2020 H	MDA I	Data, 2020) HMDA	Aggre	gate Da	ıta. Due t	o round	ling, to	tals may i	not equ	al 100.	0 percent					

Small Business Loans

Assessment Ar	ea Dis	stributio	n of L	oans to	Small	Busi	nesses	by Inc	ome C	atego	ry of th	e Geo	graph	y				2	2020	
	Te	otal Loan Busin		nall	-	w-Inco Tracts		Mode	rate-In Fracts	come		lle-Inc Fracts	ome		er-Inco Tracts	ome		Not Available- Income Tracts		
Assessment Area	#	\$	% of Total	Overall Market	% Busi- nesses	% Bank Loans	Aggre- gate	% Businesses	% Bank Loans	Aggre- gate										
Jackson MSA	174	22,608	7.0	2,691	2.6	1.7	1.6	22.0	21.3	21.9	40.6	37.9	36.0	28.6	33.9	32.9	6.1	5.2	7.7	
Memphis MSA	93	27,613	3.7	19,976	13.8	3.2	12.1	16.1	14.0	15.5	17.8	15.1	16.9	51.0	64.5	54.4	1.2	3.2	1.2	
Morristown MSA	37	5,010	1.5	710	0.0	0.0	0.0	0.0	0.0	0.0	67.8	67.6	67.3	32.2	32.4	32.7	0.0	0.0	0.0	
TN Non-MSA	1,243	132,306	50.0	7,113	0.0	0.0	0.0	17.7	12.0	15.6	62.4	64.1	63.0	19.9	23.9	21.4	0.1	0.0	0.0	
Source: 2020 D&	B Data	ı; 2020 CF	RA Date	ı; 2020 (CRA Ag	gregat	e Data.	Due to	roundi	ng, tota	ıls may n	ot equa	ıl 100.0	percent	t.					

Small Farm Loans

	Total Loans to Farms						me		rate-In Fracts	come		lle-Inco	ome		er-Inco Tracts		Not Available- Income Tracts		
Assessment Area	#	\$	% of Total	Overall Market	% Farms	% Bank Loans	Aggre- gate	% Farms	% Bank Loans	Aggre- gate									
TN Non-MSA	304	21,936	87.9	670	0.0	0.0	0.0	6.2	3.3	2.5	73.7	74.3	76.0	20.1	22.4	21.5	0.0	0.0	0.0

Borrower Profile

Home Mortgage Loans

	Total	Home Mo	rtgag	e Loans		v-Incoi rrowei		Moder Bo	rate-In rrowei			lle-Inc rrowe			er-Inco rrowe		Not Available- Income Borrowers		
Assessment Area	#	\$	% of Total	Overall Market	% Families	% Bank Loans	Aggre- gate	% Families	% Bank Loans	Aggre gate									
Jackson MSA	189	34,303	2.0	4,819	22.1	2.1	3.4	17.8	13.8	14.5	18.7	21.2	19.4	41.4	59.3	43.0	0.0	3.7	19.7
Memphis MSA	308	66,390	3.3	40,720	26.0	5.8	2.3	15.2	17.2	9.7	16.3	21.8	16.5	42.5	47.4	49.7	0.0	7.8	21.8
Morristown MSA	57	9,733	0.6	2,302	18.0	7.0	3.1	18.2	8.8	13.8	21.1	24.6	18.2	42.7	56.1	42.6	0.0	3.5	22.3
TN Non-MSA	1,425	211,219	15.1	20,972	19.5	3.9	3.1	17.6	14.7	11.6	20.3	19.4	19.5	42.6	57.5	44.3	0.0	4.4	21.5

Small Business Loans

	Tota	l Loans to	Small B	usinesses	Businesses	with Re 1MM	venues <=	Businesses Revenues >		Businesses with Revenues Not Available	
Assessment Area	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Jackson MSA	174	22,608	7.0	2,691	79.7	89.1	44.1	5.4	9.8	14.8	1.1
Memphis MSA	93	27,613	3.7	19,976	83.3	51.6	33.4	5.6	48.4	11.1	0.0
Morristown MSA	37	5,010	1.5	710	85.4	73.0 35.6		3.4	27.0	11.2	0.0
TN Non-MSA	1,243	132,306	50.0	7,113	82.1	88.2	45.5	4.6	11.1	13.3	0.7

Small Farm Loans

ssessment Area Distribution of Loans to Farms by Gross Annual Revenues 202														
	Total Loa	ans to Fa	rms	Farms with	Revenue	es <= 1MM			Revenues	s Not				
#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans				
304	21,936	87.9	670	96.1	99.0	70.7	1.8	1.0	2.2	0.0				
	#	# \$	# \$ % of Total	# S Total Market	# \$ % of Overall % Businesses	# \$ % of Total Market Businesses Bank Loans	# \$ % of Total Market Businesses Bank Loans Aggregate	# \$ % of Overall Market Businesses Businesses Aggregate Businesses Washes Compared to the compared to th	# \$ % of Total Market Businesses Bank Loans Revenues > 1MM Revenues > 1MM Revenues > 1MM % Bank Loans	# \$ \bigcirc \text{of Overall Market} \text{ Overall Businesses} \text{ Volume and Dusinesses Businesses} \text{ Businesses Businesses Businesses} \text{ Businesses Businesses Businesses} \text{ Revenues } \text{ Aggregate Businesses Businesses} \text{ Bank Businesses Businesses} \text{ Businesses Businesses} \text{ Businesses Businesses} \text{ Businesses} Busines				

APPENDICES

LARGE BANK PERFORMANCE CRITERIA

Lending Test

The Lending Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) through its lending activities by considering a bank's home mortgage, small business, small farm, and community development lending. If consumer lending constitutes a substantial majority of a bank's business, the FDIC will evaluate the bank's consumer lending in one or more of the following categories: motor vehicle, credit card, other secured, and other unsecured. The bank's lending performance is evaluated pursuant to the following criteria:

- 1) The number and amount of the bank's home mortgage, small business, small farm, and consumer loans, if applicable, in the bank's assessment area;
- 2) The geographic distribution of the bank's home mortgage, small business, small farm, and consumer loans, if applicable, based on the loan location, including:
 - i. The proportion of the bank's lending in the bank's assessment area(s);
 - ii. The dispersion of lending in the bank's assessment areas(s); and
 - iii. The number and amount of loans in low-, moderate-, middle- and upper-income geographies in the bank's assessment area(s);
- 3) The distribution, particularly in the bank's assessment area(s), of the bank's home mortgage, small business, small farm, and consumer loans, if applicable, based on borrower characteristics, including the number and amount of:
 - i. Home mortgage loans low-, moderate-, middle- and upper-income individuals
 - ii. Small business and small farm loans to businesses and farms with gross annual revenues of \$1 million or less;
 - iii. Small business and small farm loans by loan amount at origination; and
 - iv. Consumer loans, if applicable, to low-, moderate-, middle- and upper-income individuals;
- 4) The bank's community development lending, including the number and amount of community development loans, and their complexity and innovativeness; and
- 5) The bank's use of innovative or flexible lending practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies.

Investment Test

The Investment Test evaluates the institution's record of helping to meet the credit needs of its assessment area(s) through qualified investments that benefit its assessment area(s) or a broader statewide or regional area that includes the bank's assessment area(s). Activities considered under the Lending or Service Test may not be considered under the investment test. The bank's investment performance is evaluated pursuant to the following criteria:

- 1) The dollar amount of qualified investments;
- 2) The innovativeness or complexity of qualified investments;
- 3) The responsiveness of qualified investments to available opportunities; and
- 4) The degree to which qualified investments are not routinely provided by private investors.

Service Test

The Service Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) by analyzing both the availability and effectiveness of the bank's systems for delivering retail banking services and the extent and innovativeness of its community development services.

The bank's retail banking services are evaluated pursuant to the following criteria:

- 1) The current distribution of the bank's branches among low-, moderate-, middle-, and upper-income geographies;
- 2) In the context of its current distribution of the bank's branches, the bank's record of opening and closing branches, particularly branches located in low- or moderate-income geographies or primarily serving low- or moderate-income individuals;
- 3) The availability and effectiveness of alternative systems for delivering retail banking services (*e.g.*, RSFs, RSFs not owned or operated by or exclusively for the bank, banking by telephone or computer, loan production offices, and bank-at-work or bank-by-mail programs) in low- and moderate-income geographies and to low- and moderate-income individuals; and
- 4) The range of services provided in low-, moderate-, middle-, and upper-income geographies and the degree to which the services are tailored to meet the needs of those geographies.

The bank's community development services are evaluated pursuant to the following criteria:

- 1) The extent to which the bank provides community development services; and
- 2) The innovativeness and responsiveness of community development services.

SUMMARY OF RATINGS FOR RATED AREAS

Rated Area	Lending Test	Investment Test	Service Test	Rating
Chattanooga Multi-State MSA	Low Satisfactory	High Satisfactory	Low Satisfactory	Satisfactory
Alabama	Low Satisfactory		Low Satisfactory	Satisfactory
Georgia	Low Satisfactory	Low Satisfactory	Low Satisfactory	Satisfactory
Kentucky	Low Satisfactory	Low Satisfactory	Low Satisfactory	Satisfactory
Tennessee	High Satisfactory	Low Satisfactory	High Satisfactory	Satisfactory

DESCRIPTION OF LIMITED-SCOPE ASSESSMENT AREAS

ALABAMA

Birmingham MSA

The Birmingham MSA AA consists of all of Jefferson County. Demographic data for this AA is included in the following table.

Demogra	aphic Inform	nation of th	e Assessment	Area		
A	ssessment A	rea: Birmi	ngham MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	163	19.0	29.4	26.4	24.5	0.6
Population by Geography	659,026	14.4	26.1	27.2	31.6	0.7
Housing Units by Geography	303,755	16.1	28.0	26.1	29.3	0.5
Owner-Occupied Units by Geography	164,894	8.8	23.0	30.7	37.4	0.1
Occupied Rental Units by Geography	96,035	24.2	32.6	20.6	21.4	1.2
Vacant Units by Geography	42,826	26.4	36.7	20.6	15.6	0.7
Businesses by Geography	53,296	10.8	25.5	22.7	39.0	2.0
Farms by Geography	951	6.3	18.6	24.4	49.6	1.1
Family Distribution by Income Level	166,460	26.3	15.9	17.4	40.4	0.0
Household Distribution by Income Level	260,929	28.2	15.9	16.0	39.9	0.0
Median Family Income MSA - 13820 Birmingham-Hoover, AL MSA		\$63,259	Median Hous		\$161,491	
			Median Gross	Rent		\$805
			Families Belo	evel	15.0%	

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

The AA is competitive in the financial services market. According to the FDIC Deposit Market Share data as of June 30, 2021, 39 institutions operated 191 offices within this AA. Of these institutions, FirstBank ranked 38th with less than zero percent of the deposit market share. The top five financial institutions account for 80.7 percent of the total deposit market share.

TENNESSEE

Jackson MSA

The Jackson MSA AA consists of all of Chester, Crockett, and Madison Counties. Demographic data for this AA is included in the following table.

Demographic Information of the Assessment Area

	Assessment	Area: Jacl	kson MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	35	8.6	20.0	42.9	25.7	2.9
Population by Geography	130,108	5.7	18.7	43.3	31.3	1.1
Housing Units by Geography	55,856	6.2	20.3	42.6	29.6	1.3
Owner-Occupied Units by Geography	31,990	2.9	14.1	47.4	35.3	0.2
Occupied Rental Units by Geography	16,303	10.2	29.1	35.4	22.4	2.8
Vacant Units by Geography	7,563	11.6	27.2	37.4	21.1	2.7
Businesses by Geography	9,570	2.6	21.9	40.2	29.6	5.8
Farms by Geography	381	0.5	17.6	49.1	31.2	1.6
Family Distribution by Income Level	32,623	22.1	17.8	18.7	41.4	0.0
Household Distribution by Income Level	48,293	24.9	15.7	16.5	43.0	0.0
Median Family Income MSA - 27180 Jackson, TN MSA		\$51,510	Median Hous	ing Value		\$113,822
			Median Gross	s Rent		\$743
			Families Belo	w Poverty Le	evel	14.8%

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

The AA is competitive in the financial services market. According to the FDIC Deposit Market Share data as of June 30, 2021, 17 institutions operated 50 offices within this AA. Of these institutions, FirstBank ranked 2nd with 17.1 percent deposit market share. The top 5 financial institutions account for 72.0 percent of the total deposit market share.

Memphis MSA

The Memphis MSA AA consists of all of Fayette and Shelby Counties. Demographic data for this AA is included in the following table.

Demographic Information of the Assessment Area															
	Assessment Area: Memphis MSA														
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #									
Geographies (Census Tracts)	232	28.0	20.7	17.2	31.5	2.6									
Population by Geography	976,564	21.2	21.0	17.4	39.7	0.6									
Housing Units by Geography	417,807	23.7	20.7	17.4	37.9	0.3									
Owner-Occupied Units by Geography	210,883	13.1	17.6	19.2	50.0	0.2									
Occupied Rental Units by Geography	151,187	32.0	24.0	16.0	27.7	0.3									
Vacant Units by Geography	55,737	41.0	23.6	14.3	20.0	1.1									
Businesses by Geography	85,399	14.2	16.5	17.9	50.4	1.0									

^(*) The NA category consists of geographies that have not been assigned an income classification.

Farms by Geography	1,754	8.6	12.3	23.4	54.8	0.9
Family Distribution by Income Level	231,420	26.0	15.2	16.3	42.5	0.0
Household Distribution by Income Level	362,070			15.9	41.8	0.0
Median Family Income MSA - 32820 Memphis, TN-MS-AR MSA		\$58,214	Median Hous	ing Value		\$136,512
			Median Gross	s Rent		\$865
			Families Belo	ow Poverty L	evel	16.3%

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

The AA is competitive in the financial services market. According to the FDIC Deposit Market Share data as of June 30, 2021, 34 institutions operated 236 offices within this AA. Of these institutions, FirstBank ranked 22nd with 1.0 percent deposit market share. The top five financial institutions account for 71.1 percent of the total deposit market share.

Morristown MSA

The Morristown MSA AA consists of all of Jefferson County. Demographic data for this AA is included in the following table.

Demogra	aphic Infori	nation of th	ne Assessment	Area		
A	ssessment A	rea: Morr	istown MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	9	0.0	0.0	66.7	33.3	0.0
Population by Geography	52,490	0.0	0.0	69.6	30.4	0.0
Housing Units by Geography	23,592	0.0	0.0	70.7	29.3	0.0
Owner-Occupied Units by Geography	14,439	0.0	0.0	66.3	33.7	0.0
Occupied Rental Units by Geography	5,240	0.0	0.0	78.9	21.1	0.0
Vacant Units by Geography	3,913	0.0	0.0	76.1	23.9	0.0
Businesses by Geography	2,916	0.0	0.0	68.0	32.0	0.0
Farms by Geography	129	0.0	0.0	58.9	41.1	0.0
Family Distribution by Income Level	14,068	18.0	18.2	21.1	42.7	0.0
Household Distribution by Income Level	19,679	22.0	14.6	17.9	45.6	0.0
Median Family Income MSA - 34100 Morristown, TN MSA		\$48,094	Median Hous	ing Value		\$132,645
			Median Gross	Rent		\$643
			Families Belo	w Poverty Le	evel	11.6%

Source: 2015 ACS Data and 2021 D&B Data

Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

^(*) The NA category consists of geographies that have not been assigned an income classification.

The AA is competitive in the financial services market. According to the FDIC Deposit Market Share data as of June 30, 2021, nine institutions operated 15 offices within this AA. Of these institutions, FirstBank ranked 1st with 25.1 percent deposit market share. The top five financial institutions account for 82.9 percent of the total deposit market share.

Tennessee Non-MSA

The Tennessee Non-MSA AA consists of all of Bedford, Benton, Carroll, Coffee, Cumberland, Decatur, DeKalb, Franklin, Henderson, Henry, Humphreys, Lincoln, Moore, Perry, Putnam and Rhea Counties. Demographic data for this AA is included in the following table.

Demogra	aphic Inforn	nation of th	e Assessment	Area		
Ass	sessment Ar	ea: Tennes	see Non-MSA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	119	0.0	10.9	68.9	18.5	1.7
Population by Geography	505,856	0.0	13.2	68.1	18.7	0.0
Housing Units by Geography	236,505	0.0	12.6	69.4	18.0	0.0
Owner-Occupied Units by Geography	143,947	0.0	8.3	71.3	20.4	0.0
Occupied Rental Units by Geography	57,269	0.0	24.4	62.0	13.7	0.0
Vacant Units by Geography	35,289	0.0	11.1	73.9	15.0	0.0
Businesses by Geography	31,715	0.0	17.6	62.5	19.9	0.1
Farms by Geography	1,641	0.0	6.3	73.6	20.0	0.0
Family Distribution by Income Level	136,480	19.5	17.6	20.3	42.6	0.0
Household Distribution by Income Level	201,216	22.7	15.6	17.9	43.8	0.0
Median Family Income Non-MSAs - TN		\$46,066	Median Hous	ing Value		\$114,989
			Median Gross	Rent		\$619
			Families Belo	evel	14.5%	

Source: 2015 ACS Data and 2021 D&B Data Due to rounding, totals may not equal 100.0 percent

(*) The NA category consists of geographies that have not been assigned an income classification.

The AA is competitive in the financial services market. According to the FDIC Deposit Market Share data as of June 30, 2021, 51 institutions operated 184 offices within this AA. Of these institutions, FirstBank ranked 1st with 15.6 percent deposit market share. The top five financial institutions account for 41.8 percent of the total deposit market share.

GLOSSARY

Aggregate Lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

American Community Survey (ACS): A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five year estimates based on population thresholds.

Area Median Income: The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

Assessment Area: A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

Community Development: For loans, investments, and services to qualify as community development activities, their primary purpose must:

- (1) Support affordable housing for low- and moderate-income individuals;
- (2) Target community services toward low- and moderate-income individuals;
- (3) Promote economic development by financing small businesses or farms; or
- (4) Provide activities that revitalize or stabilize low- and moderate-income geographies, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies.

Community Development Corporation (CDC): A CDC allows banks and holding companies to make equity type of investments in community development projects. Bank CDCs can develop innovative debt instruments or provide near-equity investments tailored to the development needs of the community. Bank CDCs are also tailored to their financial and marketing needs. A CDC may purchase, own, rehabilitate, construct, manage, and sell real property. Also, it may make equity or debt investments in development projects and in local businesses. The CDC activities are expected to directly benefit low- and moderate-income groups, and the investment dollars should not represent an undue risk on the banking organization.

Community Development Financial Institutions (CDFIs): CDFIs are private intermediaries (either for profit or nonprofit) with community development as their primary mission. A CDFI facilitates the flow of lending and investment capital into distressed communities and to individuals who have been unable to take advantage of the services offered by traditional financial institutions. Some basic types of CDFIs include community development banks, community development loan funds, community development credit unions, micro enterprise funds, and community development venture capital funds.

A certified CDFI must meet eligibility requirements. These requirements include the following:

- Having a primary mission of promoting community development;
- Serving an investment area or target population;
- Providing development services;
- Maintaining accountability to residents of its investment area or targeted population through representation on its governing board of directors, or by other means;
- Not constituting an agency or instrumentality of the United States, of any state or political subdivision of a state.

Community Development Loan: A loan that:

- (1) Has as its primary purpose community development; and
- (2) Except in the case of a wholesale or limited purpose bank:
 - (i) Has not been reported or collected by the bank or an affiliate for consideration in the bank's assessment area as a home mortgage, small business, small farm, or consumer loan, unless it is a multifamily dwelling loan (as described in Appendix A to Part 203 of this title); and
 - (ii) Benefits the bank's assessment area(s) or a broader statewide or regional area including the bank's assessment area(s).

Community Development Service: A service that:

- (1) Has as its primary purpose community development;
- (2) Is related to the provision of financial services; and
- (3) Has not been considered in the evaluation of the bank's retail banking services under § 345.24(d).

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

Distressed Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as distressed if it is in a county that meets one or more of the following triggers:

- (1) An unemployment rate of at least 1.5 times the national average;
- (2) A poverty rate of 20 percent or more; or
- (3) A population loss of 10 percent or more between the previous and most recent decennial census or a net migration loss of 5 percent or more over the 5-year period preceding the most recent census.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

FFIEC-Estimated Income Data: The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

Full-Scope Review: A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Loans: Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

Housing Unit: Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

Limited-Scope Review: A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area.

Performance under applicable tests is often analyzed using only quantitative factors (for example, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

Low-Income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Low Income Housing Tax Credit: The Low-Income Housing Tax Credit Program is a housing program contained within the Internal Revenue Code of 1986, as amended. It is administered by the U.S. Department of the Treasury and the Internal Revenue Service. The U.S. Treasury Department distributes low-income housing tax credits to housing credit agencies through the Internal Revenue Service. The housing agencies allocate tax credits on a competitive basis.

Developers who acquire, rehabilitate, or construct low-income rental housing may keep their tax credits. Or, they may sell them to corporations or investor groups, who, as owners of these properties, will be able to reduce their own federal tax payments. The credit can be claimed annually for ten consecutive years. For a project to be eligible, the developer must set aside a specific percentage of units for occupancy by low-income residents. The set-aside requirement remains throughout the compliance period, usually 30 years.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Median Income: The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Micropolitan Statistical Area: CBSA associated with at least one urbanized area having a population of at least 10,000, but less than 50,000.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

Nonmetropolitan Area (also known as **non-MSA**): All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

Small Business Investment Company (SBIC): SBICs are privately-owned investment companies which are licensed and regulated by the Small Business Administration (SBA). SBICs provide long-term loans and/or venture capital to small firms. Because money for venture or risk investments is difficult for small firms to obtain, SBA provides assistance to SBICs to stimulate and supplement the flow of private equity and long-term loan funds to small companies. Venture capitalists participate in the SBIC program to supplement their own private capital with funds borrowed at favorable rates through SBA's guarantee of SBIC debentures. These SBIC debentures are then sold to private investors. An SBIC's success is linked to the growth and profitability of the companies that it finances. Therefore, some SBICs primarily assist businesses with significant growth potential, such as new firms in innovative industries. SBICs finance small firms by providing straight loans and/or equity-type investments. This kind of financing gives them partial ownership of those businesses and the possibility of sharing in the companies' profits as they grow and prosper.

Small Business Loan: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small Farm Loan: A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Underserved Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as underserved if it meets criteria for population size, density, and dispersion indicating the area's population is sufficiently small, thin, and distant from a population center that the tract is likely to have difficulty financing the fixed costs of meeting essential community needs.

Upper-Income: Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

Urban Area: All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, "urban" consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

"Urban" excludes the rural portions of "extended cities"; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.

						FirstBa	ınk Braı	nch Loc	ations &	Servicii	ng Information							
	Facility-Based Assessment Area	Branch Name	Branch w/ATM	Address	City	State	Zip	State	County Code	MSA	Census Tract	Tract Income	Tract Minority	Branch Ho	urs	Drive-T	hru Hours	Services
1	13820 Birmingham AL	Birmingham - Hollywood	No	404 Hollywood Blvd	Birmingham	AL	35209	01	073	13820	0108.02	UPP	3.99%		0 am - 5:00 pm osed	ı	N/A	Full Service Branch Instant Issue Debit Card
2	13820 Birmingham AL	Birmingham Financial Center	Yes	505 20th St N	Birmingham	AL	35203	01	073	13820	0027.02	UNK	86.33%	· · ·	0 am - 5:00 pm osed	1	N/A	Full Service Branch Walk Up ATM Instant Issue Debit Card
	0 1	<u> </u>													0 am - 4:30 pm 0 am - 5:00 pm	Monday - Thursday Friday	8:00 am - 4:30 pm 8:00 am - 5:00 pm	Full Service Branch 24-hour Drive Up ATM
3	14540 Bowling Green KY	Bowling Green - Campbell Lane	Yes	1515 Campbell Ln	Bowling Green	KY	42104	21	227	14540	0107.01	MID	34.51%	Monday - Thursday 8:30	osed 0 am - 4:30 pm	Saturday Monday - Thursday	Closed 8:00 am - 4:30 pm	Instant Issue Debit Card Full Service Branch
4	14540 Bowling Green KY	Bowling Green - Fairview	Yes	948 Fairview	Bowling Green	KY	42101	21	227	14540	0102.00	LOW	57.83%	Saturday Clo	0 am - 5:00 pm sed 0 am - 4:30 pm	Friday Saturday Monday - Thursday	8:00 am - 5:00 pm Closed 8:00 am - 4:30 pm	24-hour Drive Up ATM Instant Issue Debit Card Full Service Branch
5	14540 Bowling Green KY	Bowling Green - Scottsville Road	Yes	5290 Scottsville Rd	Bowling Green	KY	42104	21	227	14540	0108.01	MID	21.86%	Friday 8:30	0 am - 5:00 pm osed	Friday Saturday	8:00 am - 5:00 pm Closed	24-hour Drive Up ATM Instant Issue Debit Card
6	14540 Bowling Green KY	Scottsville - Veterans Memorial Hwy	Yes	1595 Veterans Memorial Hwy	Scottsville	KY	42164	21	003	14540	9203.00	MOD	8.65%	l '	0 am - 4:30 pm 0 am - 5:00 pm osed	Monday - Thursday Friday Saturday	8:00 am - 4:30 pm 8:00 am - 5:00 pm 8:00 am - 12:00 pm	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
7	16860 Chattanooga TN-GA	Chattanooga - East Ridge	Yes	4227 Ringgold Rd	Chattanooga	TN	37412	47	065	16860	0117.00	MID	27.09%	Monday - Friday 8:30	0 am - 5:00 pm osed	Monday - Friday Saturday	8:30 am - 5:00 pm Closed	Full Service Branch 24-hour Drive Up ATM Full Service Branch
8	16860 Chattanooga TN-GA	Chattanooga - Northshore	Yes	319 Manufacturer's Rd	Chattanooga	TN	37405	47	065	16860	0008.00	UPP	24.49%		0 am - 5:00 pm osed	Monday - Friday Saturday	8:30 am - 5:00 pm Closed	24-hour Drive Up ATM Instant Issue Debit Card
9	16860 Chattanooga TN-GA	Chattanooga - Ooltewah	Yes	9217 Lee Hwy	Ooltewah	TN	37363	47	065	16860	0112.06	MID	23.43%	Saturday Clo		Monday - Friday Saturday	8:30 am - 5:00 pm Closed	Full Service Branch 24-hour Drive Up ATM Full Service Branch
10	16860 Chattanooga TN-GA	Chattanooga - Shallowford	Yes	7442 Shallowford Rd	Chattanooga	TN	37421	47	065	16860	0113.21	UPP	37.83%	Saturday Clo	0 am - 5:00 pm osed 0 am - 4:00 pm	Monday - Friday Saturday	8:30 am - 5:00 pm Closed	24-hour Drive Up ATM Full Service Branch
11	16860 Chattanooga TN-GA	Fort Oglethorpe	Yes	3610 Battlefield Pkwy	Fort Oglethorpe	GA	30742	13	047	16860	0304.04	MID	14.04%	Friday 9:00 Saturday Clo	0 am - 5:00 pm esed	Monday - Friday Saturday	8:00 am - 5:00 pm 9:00 am - 12:00 pm	24-hour Drive Up ATM Instant Issue Debit Card
12	16860 Chattanooga TN-GA	Hixson	Yes	1959 Northpoint Blvd	Hixson	TN	37343	47	065	16860	0104.31	MID	22.77%	Saturday Clo	0 am - 5:00 pm osed 0 am - 4:00 pm	Monday - Friday Saturday	8:30 am - 5:00 pm Closed	Full Service Branch 24-hour Drive Up ATM
13	16860 Chattanooga TN-GA	Ringgold	Yes	5063 Alabama Hwy	Ringgold	GA	30736	13	047	16860	0302.01	MID	13.68%	Friday 9:00 Saturday Clo	0 am - 5:00 pm osed	Monday - Friday Saturday	8:00 am - 5:00 pm 9:00 am - 12:00 pm	Full Service Branch 24-hour Drive Up ATM
14	19140 Dalton GA	Dalton - Thornton Ave	Yes	401 South Thornton Ave	Dalton	GA	30720	13	313	19140	0005.02	MOD	57.73	Friday 9:00	0 am - 4:00 pm 0 am - 5:00 pm osed	Monday - Thursday Friday Saturday	8:30 am - 4:00 pm 8:30 am - 5:30 pm Closed	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
15	19140 Dalton GA	Dalton - Varnell	Yes	3895 Cleveland Hwy	Dalton	GA	30721	13	313	19140	0001.03	UPP	29.77	Friday 9:00	0 am - 4:00 pm 0 am - 5:00 pm osed	Monday - Thursday Friday Saturday	8:30 am - 4:00 pm 8:30 am - 5:30 pm Closed	Full Service Branch 24-hour Drive Up ATM
														Monday - Thursday 8:30		WALK-UP ATM Monday - Friday	HOURS 7:00 am - 10:00 pm 9:00 am - 10:00 pm	Full Service Branch
16	22520 Florence AL	Florence	Yes	123 North Court St	Florence	AL	35630	01	077	22520	0101.00	LOW	38.90	Saturday Clo Monday - Thursday 8:30	osed 0 am - 4:00 pm	Saturday Sunday Monday - Thursday	9:00 am - 10:00 pm 10:00 am - 6:00 pm 8:30 am - 4:00 pm	Walk Up ATM Full Service Branch
17	22620 Huntsville AL	Huntsville	Yes	720 Gallatin St SW #150	Huntsville	AL	35801	01	089	26620	0031.00	UPP	30.41	Saturday Clo	0 am - 5:00 pm osed 0 am - 4:00 pm	Friday Saturday	8:30 am - 5:00 pm Closed	24-hour Drive Up ATM Instant Issue Debit Card Full Service Branch
18	22620 Huntsville AL	Huntsville-Providence	Yes	1658 Old Monrovia RD NW #110	Huntsville	AL	35806	01	089	26620	0106.26	MID	49.36	Friday 8:30 Saturday Clo	0 am - 5:00 pm sed		N/A	24-hour Drive Up ATM Instant Issue Debit Card
19	27180 Jackson TN	Friendship	Yes	650 Main St	Friendship	TN	38034	47	033	27180	9612.00	MID	15.31	Friday 8:30	0 am - 4:00 pm 0 am - 5:00 pm osed	Monday - Thursday Friday Saturday	8:30 am - 4:00 pm 8:30 am - 5:00 pm Closed	Full Service Branch Walk Up ATM

						FirstBa	ınk Braı	nch Lo	cations &	Servici	ng Information					
	Facility-Based Assessment Area	Branch Name	Branch w/ATM	Address	City	State	Zip	State	County Code	MSA	Census Tract	Tract Income	Tract Minority	Branch Hours	Drive-Thru Hours	Services
20 27	180 Jackson TN	Henderson - Main	No	101 East Main St	Henderson	TN	38340	47	023	27180	9702.00	MID	26.24	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	N/A	Full Service Branch Instant Issue Debit Card
21 27	180 Jackson TN	Jackson - Channing Way	Yes	11 Channing Way	Jackson	TN	38305	47	113	27180	0016.04	UPP	29.84	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday 9:00 am - 1:00 pm	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
	180 Jackson TN	Jackson - University Pkwy	Yes	15 West University Pkwy	Jackson		38305		113	27180	0016.12	MID	48.13	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm	Full Service Branch 24-hour Drive Up ATM
														Saturday Closed Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm	Saturday Closed Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm	Full Service Branch 24-hour Drive Up ATM
	180 Jackson TN	Jackson	Yes	2113 S Highland Ave	Jackson		38301			27180	0013.00	MOD	25.76	Saturday Closed Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm	Saturday Closed N/A	Full Service Branch
24 289	940 Knoxville TN	Knoxville - Langley	Yes	520 W Summit Hill Dr, Suite B101	Knoxville	TN	37902	47	093	28940	0001.00	UPP	17.72	Saturday Closed Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm	Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm	24-hour Walk Up ATM Full Service Branch 24-hour Drive Up ATM
25 289	940 Knoxville TN	Knoxville - West	Yes	10216 Kingston Pike	Knoxville	TN	37922	47	093	28940	0058.07	UPP	22.65	Saturday Closed Monday - Thursday 9:00 am - 4:00 pm Friday 9:00 am - 5:30 pm	Saturday Closed Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:30 pm	Instant Issue Debit Card Full Service Branch 24-hour Drive Up ATM
26 289	940 Knoxville TN	Maynardville	Yes	2905 Maynardville Hwy	Maynardville	TN	37807	47	173	28940	0402.01	MOD	07.53	Saturday Closed Monday - Friday 8:30 am - 5:00 pm	Saturday Closed Monday - Friday 8:30 am - 5:00 pm	Instant Issue Debit Card Full Service Branch 24-hour Drive Up ATM
27 289	940 Knoxville TN	Bearden	Yes	5537 Kingston Pike	Knoxville	TN	37919	47	093	28940	0037.00	UPP	22.60	Saturday Closed Monday - Friday 8:30 am - 5:00 pm	Saturday Closed Monday - Friday 8:30 am - 5:00 pm	Instant Issue Debit Card Full Service Branch 24-hour Drive Up ATM
28 289	940 Knoxville TN	Knoxville - Emory Road	Yes	233 E. Emory Road # 109	Powell	TN	37849	47	093	28940	0061.02	MID	08.78	Saturday Closed Monday - Thursday 8:30 am - 4:30 pm	Saturday Closed Monday - Friday 8:00 am - 5:00 pm	Instant Issue Debit Card
29 328	820 Memphis TN	Bartlett	Yes	8398 US Hwy 64	Bartlett	TN	38133	47	157	38133	0208.32	UPP	42.57	Friday 8:30 am - 5:00 pm Saturday Closed Monday - Thursday 8:30 am - 4:30 pm	Saturday Closed Monday - Friday 8:00 am - 5:00 pm	Full Service Branch 24-hour Drive Up ATM
30 328	820 Memphis TN	Oakland	Yes	6280 Hwy 64	Oakland	TN	38060	47	047	32820	0604.03	UPP	28.00	Friday 8:30 am - 5:00 pm Saturday Closed Monday - Thursday 8:30 am - 4:30 pm	Saturday Closed	Full Service Branch 24-hour Drive Up ATM
31 328	820 Memphis TN	TraVure	Yes	6815 Poplar Ave #100	Memphis	TN	37138	47	157	32820	0214.30	UPP	20.16	Friday 8:30 am - 5:00 pm Saturday Closed	N/A	Full Service Branch 24-hour Drive Up ATM
32 34 ⁻	100 Morristown TN	Dandridge	Yes	1013 S Hwy 92	Dandridge	TN	37725	47	089	34100	0707.00	UPP	08.65	Monday - Thursday 9:00 am - 4:00 pm Friday 9:00 am - 5:30 pm Saturday Closed	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:30 pm Saturday Closed	Full Service Branch 24-hour Drive Up ATM
33 34 ⁻	100 Morristown TN	Jefferson City	Yes	167 W Broadway Blvd	Jefferson	TN	37760	47	089	34100	0706.00	MID	07.41	Monday - Thursday 9:00 am - 4:00 pm Friday 9:00 am - 5:30 pm Saturday Closed	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:30 pm Saturday Closed	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
34 349	980 Nashville TN	Cool Springs	Yes	3310 Aspen Grove Dr	Franklin	TN	37067	47	187	34980	0509.05	UPP	26.52	Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
35 349	980 Nashville TN	Dickson	Yes	345 Hwy 46 S	Dickson	TN	37055	47	043	34980	0606.02	MOD	23.16	Monday - Thursday 8:00 am - 4:00 pm Friday 8:00 am - 5:00 pm Saturday Closed	Monday - Thursday 7:30 am - 4:00 pm Friday 7:30 am - 6:00 pm Saturday Closed	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
36 349	980 Nashville TN	Fairview	Yes	2202 Fairview Blvd	Fairview	TN	37062	47	187	34980	0505.03	MID	11.84	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:60 pm Saturday Closed	Monday - Thursday 8:30 am - 5:00 pm	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card
37 349	980 Nashville TN	Franklin Post Office	Yes	510 Columbia Ave	Franklin	TN	37064	47	187	34980	0508.02	UPP	09.22	Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 5:00 pm	Full Service Branch 24-hour Drive Up ATM Instant Issue Debit Card

					FirstBa	ank Brai	nch Lo	cations &	Servicii	ng Information						
Facility-Based Assessment Area	Branch Name	Branch w/ATM	Address	City	State	Zip	State	County Code	MSA	Census Tract	Tract Income	Tract Minority	Branch Hours	Drive-T	nru Hours	Services
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday		Full Service Branch
38 34980 Nashville TN	Berry Farms	Yes	40 Moss Lane, Suite 100	Franklin	TN	37064	47	187	34980	0509.08	UPP	11.23	Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM Instant Issue Debit Card
36 34960 Nasiiville IIV	belly raillis	165	40 Ploss Lane, Suite 100	FIAIIKUII	IIN	37004	47	107	34360	0309.08	UFF	11.23	Saturday Closed Monday - Thursday 8:30 am - 5:00 pm	Saturday Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
39 34980 Nashville TN	FS- Nolensville Road	Yes	7216 Nolensville Road, Suite 100	Nolensville	TN	37135	47	187	34980	0501.02	Upp	22.00	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
40 34980 Nashville TN	FS- Pewitt Dr	Yes	134 Pewitt Dr, Suite 100	Brentwood	TN	37027	47	187	34980	0503.04	UPP	12.24	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
		l l		_			l						Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
41 34980 Nashville TN	FS- Presidents Place	Yes	724 Presidents Place	Smyrna	TN	37167	47	149	34980	0403.11	MID	44.00	Saturday Closed	Saturday	Closed	Instant Issue Debit Card Full Service Branch
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:30 am - 5:00 pm	24-hour Drive Up ATM
42 34980 Nashville TN	WestHaven	Yes	1015 Westhaven Blvd, Suite 150	Franklin	TNI	37064	47	187	34980	0506.02	UPP	10.94	Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	Instant Issue Debit Card
42 34980 Nasiiville IIV	westnaven	res	1015 Westilaven Bivd, Suite 150	Flankun	IIN	37064	47	167	34960	0506.02	UPP	10.94	Saturday Closed	Saturday	Closed	Full Service Branch
													Monday - Thursday 8:30 am - 5:00 pm Friday 8:30 am - 5:00 pm	Monday - Thursday Friday	8:30 am - 5:00 pm 8:30 am - 5:00 pm	24-hour Drive Up ATM
43 34980 Nashville TN	Springhill	Yes	4824 Main Street, Suite A	Spring Hill	TN	37174	47	187	34980	0512.06	UPP	22.09	l '	1 '	Closed	Instant Issue Debit Card
40 04000 (400)(400)	Ортпунк	100	4024 Idill Officer, Guite /	Оргинд гим		07174	+	107	04000	0012.00	011	22.00	Saturday Closed Monday - Thursday 8:30 am - 5:00 pm	Saturday Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
44 34980 Nashville TN	FS-Memorial Blvd	Yes	2415 Memorial Blvd	Murfreesboro	TN	37129	47	149	34980	0413.02	MID	21.65	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
45 34980 Nashville TN	FS-Old Fort	Yes	2610 Old Fort Parkway	Murfreesboro	TN	37128	47	149	34980	0409.06	MID	42.46	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 4:00 pm	 	8:30 am - 5:00 pm	
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	Full Service Branch
46 34980 Nashville TN	Goodlettsville	Yes	885 Conference Dr	Goodlettsville	TN	37072	47	037	34980	0103.03	MOD	50.05	Saturday Closed	Saturday	Closed	24-hour Drive Up ATM
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
47 34980 Nashville TN	Mt. Juliet	Yes	4110 N Mt. Juliet Rd #300	Mt. Juliet	TN	37122	47	189	34980	0303.09	UPP	22.50	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:00 am - 5:00 pm	Full Service Branch
							l						Friday 8:30 am - 5:00 pm	Friday	8:00 am - 5:00 pm	24-hour Drive Up ATM
48 34980 Nashville TN	Murfreesboro - Main	Yes	615 Memorial Blvd	Murfreesboro	TN	37129	47	149	34980	0417.00	MOD	35.36	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:00 am - 5:00 pm	Full Service Branch
49 34980 Nashville TN	Murfreesboro - Salem	V	2670 New Salem Hwy	Murfreesboro	TNI	07400	47	149	0.4000	0409.08	MID	20.05	Friday 8:30 am - 5:00 pm	Friday	8:00 am - 5:00 pm	24-hour Drive Up ATM
49 34980 Nashville IN	Murrreesboro - Salem	Yes	2670 New Salem Hwy	Murrreesboro	IIN	37128	47	149	34980	0409.08	MID	36.95	Saturday Closed	Saturday	Closed	24-110di Blive Op All-1
						l							Monday - Thursday 8:30 am - 5:00 pm		8:30 am - 5:00 pm	Full Service Branch
50 34980 Nashville TN	Nashville - Green Hills	Yes	2121 Abbott Martin Rd	Nashville	TN	37215	47	037	34980	0179.01	UPP	14.68	Friday 8:30 am - 5:00 pm Saturday Closed	Friday Saturday	8:30 am - 5:00 pm Closed	24-hour Drive Up ATM
0.0001100111101111	THE STATE OF CONTINUE	100	2121788801114111114	11461111110		0,2.0	- "	007	0.000	0170101	0		Monday - Thursday 8:30 am - 5:00 pm	Monday - Thursday	8:30 am - 5:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	24-hour Drive Up ATM
51 34980 Nashville TN	Nashville - West End	Yes	1817 West End Ave	Nashville	TN	37203	47	037	34980	0195.01	UPP	23.42	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
		+ +					t	<u> </u>					Monday - Friday 8:30 am - 5:00 pm	Monday - Friday	8:00 am - 5:00 pm	Full Service Branch
52 34980 Nashville TN	Smyrna	Yes	417 S Lowry St	Smyrna	TN	37167	47	149	34980	0423.01	MID	55.48	Saturday Closed	Saturday	Closed	24-hour Drive Up ATM
	·		-				t T						Monday - Thursday 8:00 am - 4:00 pm	Monday - Thursday	8:00 am - 4:00 pm	Full Service Branch
1					I	l	l						Friday 8:00 am - 5:00 pm	Friday	8:00 am - 5:00 pm	24-hour Drive Up ATM
53 34980 Nashville TN	Woodbury	Yes	101 West Main St	Woodbury	TN	37190	47	015	34980	9602.01	MOD	12.20	Saturday Closed	Saturday	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 5:00 pm			
1	One22One				I	l	l						Friday 8:30 am - 5:00 pm	1	N/A	Full Service Branch
54 34980 Nashville TN	Corporate Headquarters	Yes	1221 Broadway #1300	Nashville	TN	37203	47	037	34980	0195.02	UPP	21.70	Saturday Closed	<u> </u>		Walk Up ATM
													Monday - Thursday 8:30 am - 4:00 pm	Monday - Thursday	8:30 am - 4:00 pm	
1					I	l	l						Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	Full Service Branch
55 99999 TN Non MSA	Bruceton - Hollow Rock	Yes	28915 Broad St	Hollow Rock	TN	38342	47	017	99999	9620.00	MID	12.14	Saturday Closed	Saturday	Closed	24-hour Drive Up ATM

					FirstBa	ınk Braı	nch Lo	cations &	Servici	ng Information						
Facility-Based Assessment Area	Branch Name	Branch w/ATM	Address	City	State		State	County	MSA	Census Tract	Tract Income	Tract Minority	Branch Hours	Drive-Th	ru Hours	Services
													Monday - Thursday 8:30 am - 4:00 pm	Monday - Thursday	8:30 am - 4:00 pm	Full Service Branch
				1		l	l						Friday 8:30 am - 5:00 pm	•	8:30 am - 5:00 pm	24-hour Drive Up ATM
56 99999 TN Non MSA	Camden North	Yes	126 US-641 N	Camden	TN	38320	47	005	99999	9633.00	MID	13.47	Saturday Closed		Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 4:00 pm		8:30 am - 4:00 pm	Full Service Branch
57 99999 TN Non MSA	Clarksburg	Yes	3260 Hwy 22 S	Clarksburg	TNI	38324	47	017	99999	9625.00	MID	14.94	Friday 8:30 am - 5:00 pm	•	8:30 am - 5:00 pm	24-hour Drive Up ATM
37 99999 IN NOITHSA	Clarksburg	res	3200 TWy 22 3	Clarksburg	IIN	30324	47	017	99999	9025.00	לוויו	14.54	Saturday Closed Monday - Thursday 8:00 am - 4:00 pm	<u> </u>	8:00 am - 4:30 pm	Full Service Branch
													Friday 8:00 am - 5:00 pm		8:00 am - 5:00 pm	24-hour Drive Up ATM
58 99999 TN Non MSA	Crossville	Yes	139 Elmore Rd	Crossville	TN	38555	47	035	99999	9705.02	MOD	12.73	Saturday Closed		8:00 am - 12:00 pm	Instant Issue Debit Card
ee eesee iiviteiii isk		100	Too Editional Tid	0.00011110	<u> </u>	00000	<u> </u>		00000	0,00.02	1.05	12170	Monday - Thursday 8:30 am - 4:00 pm		8:30 am - 4:00 pm	Full Service Branch
													Friday 8:30 am - 5:00 pm		8:30 am - 5:00 pm	24-hour Drive Up ATM
59 99999 TN Non MSA	Dayton	Yes	1525 Market St	Dayton	TN	37321	47	143	99999	9754.01	MOD	21.36	Saturday Closed	1 '	Closed	Instant Issue Debit Card
													Monday - Thursday 8:30 am - 4:30 pm		8:15 am - 5:00 pm	
													Friday 8:30 am - 5:00 pm			Full Service Branch
60 99999 TN Non MSA	Decherd	Yes	2200 Decherd Blvd	Decherd	TN	37324	47	051	99999	9604.00	MID	20.36	Saturday Closed	Saturday	Closed	24-hour Drive Up ATM
				1		1							Monday - Thursday 8:30 am - 4:00 pm	Monday - Thursday	8:30 am - 4:00 pm	
													Friday 8:30 am - 5:00 pm	Friday	8:30 am - 5:00 pm	Full Service Branch
61 99999 TN Non MSA	Fayetteville	Yes	1927 Wilson Pkwy	Fayetteville	TN	37334	47	103	99999	9753.00	MID	28.70	Saturday Closed	Saturday	Closed	24-hour Drive Up ATM
													Monday - Thursday 8:30 am - 4:00 pm			
	Huntingdon - Main												Friday 8:30 am - 5:00 pm	N	/A	Full Service Branch
62 99999 TN Non MSA	Temporarily Closed	No	19685 East Main St	Huntingdon	TN	38344	47	017	99999	9621.00	MID	20.78	Saturday Closed			Instant Issue Debit Card
													Monday - Thursday 8:30 am - 4:30 pm	Monday - Friday	8:00 am - 5:00 pm	
													Friday 8:30 am - 5:00 pm			Full Service Branch
63 99999 TN Non MSA	Lexington - East	Yes	53 East Church St	Lexington	TN	38351	47	077	99999	9753.01	MID	16.83	Saturday Closed		Closed	24-hour Drive Up ATM
													Monday - Thursday 8:30 am - 4:30 pm	1 '	8:00 am - 5:00 pm	5 40 . 5 .
				1		l	l						Friday 8:30 am - 5:00 pm	•	8:00 am - 5:00 pm	Full Service Branch
64 99999 TN Non MSA	Lexington - West	No	101 West Church St	Lexington	TN	38351	47	077	99999	9754.00	MOD	26.60	Saturday Closed		Closed	Instant Issue Debit Card
													Monday - Thursday 8:00 am - 4:00 pm	1 ' '	8:00 am - 4:00 pm	Limited Service Branch
05 00000 TN N NOA	Linden Underserved/Distressed Tract		400.144	1			۱.,	405		0000 04		00.07	Friday 8:00 am - 5:00 pm	1 '	8:00 am - 5:00 pm	24-hour Walk Up ATM Instant Issue Debit Card
65 99999 TN Non MSA	Onderserved/Distressed fract	Yes	120 West Main St	Linden	IN	37096	47	135	99999	9302.01	MID	09.87	Saturday Closed	Saturday	Closed	Ilistant Issue Debit Caru
	Lynchburg												Monday - Thursday 8:30 am - 4:30 pm			Full Service Branch
66 99999 TN Non MSA	(Farmers Bank of Lynchburg)	Yes	71 Machania St South	Lunahhura	TNI	37352	47	107	99999	9302.00	UPP	10.06	Friday 8:15 am - 5:00 pm	l N	I/A	24-hour Drive Up ATM
66 99999 IN NOITHSA	(Furniers Bunk of Lynonburg)	res	71 Mechanic St South	Lynchburg	IIN	3/352	47	127	99999	9302.00	UPP	10.06	Saturday Closed	Manday Fodey	0.45 5.00	24 Hour Blive op / 111
													Monday - Thursday 8:30 am - 4:30 pm	Monday - Frday	8:15 am - 5:00 pm	Full Service Branch
67 99999 TN Non MSA	Manchester	Yes	1500 Hillsboro Blvd	Manchester	TN	37355	47	031	99999	9705.02	UPP	19.25	Friday 8:15 am - 5:00 pm Saturday Closed	Saturday	Closed	24-hour Drive Up ATM
67 55555 HV NOH 116/C	Tullonostoi	100	1000 Tillioboto Biva	Tidilollostoi		07000		001	00000	0700.02	011	10.20	Monday - Thursday 8:00 am - 4:00 pm		8:00 am - 4:00 pm	Full Service Branch
													Friday 8:00 am - 5:00 pm		8:00 am - 5:00 pm	24-hour Drive Up ATM
68 99999 TN Non MSA	Paris - Mineral Wells	Yes	1068 Mineral Wells Ave	Paris	TN	38242	47	079	99999	9695.02	MID	17.62	Saturday Closed	•	9:00 am - 12:00 pm	Instant Issue Debit Card
		1 1				 		İ					Monday - Thursday 8:00 am - 4:00 pm	 	8:00 am - 4:00 pm	
													Friday 8:00 am - 5:00 pm		8:00 am - 5:00 pm	Full Service Branch
69 99999 TN Non MSA	Paris - West Wood St	Yes	101 West Wood St	Paris	TN	38242	47	079	99999	9693.00	MOD	39.34	Saturday Closed	1 '	Closed	24-hour Drive Up ATM
1		1 1		i		1		Ī								
1						l	l						Monday - Thursday 8:30 am - 4:30 pm	Monday - Friday	8:00 am - 5:00 pm	Limited Service Branch
1						l	l						Friday 8:30 am - 5:00 pm			24-hour Drive Up ATM
70 99999 TN Non MSA	Parsons	Yes	450 Tennessee Ave S	Parsons	TN	38363	47	039	99999	9550.04	MOD	13.17	Saturday 8:30 am - 12:30 pm	Saturday	8:30 am - 12:30 pm	Instant Isuue Debit Card
													Monday - Thursday 8:30 am - 4:30 pm	Monday -Thursday	8:00 am - 4:30 pm	
1	Scotts Hill					l	l						Friday 8:30 am - 5:00 pm	Friday	8:00 am - 5:00 pm	
71 99999 TN Non MSA	(Farmer's State Bank)	No	20 TN-114	Scotts Hill	TN	38374	47	077	99999	9755.00	MID	06.11	Saturday Closed	Saturday	8:00 am - 12:00 pm	Full Service Branch
							_						Monday - Thursday 8:30 am - 4:00 pm	Monday - Thursday	8:00 am - 4:00 pm	
1						l	l						Friday 8:30 am - 5:00 pm	Friday	8:00 am - 5:00 pm	Full Service Branch
72 99999 TN Non MSA	Shelbyville	Yes	508 Madison St	Shelbyville	TN	37160	47	003	99999	9505.00	MID	41.80	Saturday Closed	Saturday	Closed	24-hour Walk Up ATM

						FirstBa	ank Brar	nch Loc	ations &	Servicii	ng Information					
	Facility-Based Assessment Area	Branch Name	Branch w/ATM	Address	City	State	Zip	State	County Code	MSA	Census Tract	Tract Income	Tract Minority	Branch Hours	Drive-Thru Hours	Services
73	99999 TN Non MSA	Smithville	Yes	200 West Main St	Smithville	TN	37166	47	041	99999	9202.01	MOD	17.74	Monday - Thursday 8:00 am - 4:00 pm Friday 8:00 am - 5:00 pm Saturday 9:00 am - 12:00 pm	Monday - Thursday 8:00 am - 4 Friday 8:00 am - 5 Saturday 9:00 am - 1	5:00 pm 24-hour Drive Up ATM
74	99999 TN Non MSA	Tullahoma	Yes	340 West Lincoln St	Tullahoma	TN	37388	47	031	99999	9710.02	MID	15.80	Monday - Thursday 8:30 am - 4:30 pm Friday 8:15 am - 5:00 pm Saturday Closed	Monday - Thursday 8:15 am - 5 Friday 8:15 am - 5 Saturday Closed	24-hour Drive Up ATM Instant Issue Debit Card
75	99999 TN Non MSA	Waverly	Yes	416 West Main St	Waverly	TN	37185	47	085	99999	1303.00	MID	12.92	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday	5:00 pm 24-hour Drive Up ATM Instant Issue Debit Card
76	99999 TN Non MSA	Cookeville	Yes	749 South Willow Avenue	Cookeville	TN	38501	47	141	99999	0006.00	UPP	16.22	Monday - Thursday 8:00 am - 4:00 pm Friday 8:00 am - 5:00 pm Saturday Closed Monday - Friday 8:30 am - 5:00 pm	Monday - Thursday	5:00 pm Full Service Branch 24-hour Drive Up ATM
77	13820 Birmingham AL	Greystone	No	5354 Highway 280	Birmingham	AL	35242	01	117	13820	0303.30	UPP	16.50	Monday - Friday 8:30 am - 5:00 pm Saturday Closed Monday - Thursday 8:30 am - 4:30 pm	Monday - Friday 8:30 am - 5 Saturday Closed Monday - Thursday 8:00 am - 4	Full Service Branch
78	14540 Bowling Green KY	Scottsville - White Plains	Yes	1520 Old Gallatin Road	Scottsville	KY	42164	21	003	14540	9204.00	MID	8.92%	Friday 8:30 am - 5:00 pm Saturday Closed	Friday 8:00 am - 5 Saturday Closed	Limited Service Branch 24-hour Drive Up ATM
79	27180 Jackson TN	Henderson - North Side	Yes	425 East Main St	Henderson	TN	38340	47	023	27180	9702.00	MID	26.24%	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 4 Friday 8:30 am - 5 Saturday Closed	Limited Complete Documb
80	99999 TN Non MSA	Huntingdon - Northside	No	123 Second Ave	Huntingdon	TN	38344	47	017	99999	9621.02	MID	20.78%	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 4 Friday 8:30 am - 5 Saturday Closed	'
81	99999 TN Non MSA	Huntingdon - East End	Yes	20340 East Main St	Huntingdon	TN	38344	47	017	99999	9621.02	MID	20.78%	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 4 Friday 8:30 am - 5 Saturday Closed	
82	99999 TN Non MSA	Lexington - Hospital Dr	Yes	164 Hospital Dr	Lexington	TN	38351	47	077	99999	9754.00	MID	26.60%	Monday - Thursday 8:00 am - 5:00 pm Friday 8:00 am - 5:00 pm Saturday 8:00 am - 12:30 pm	Monday - Thursday 8:00 am - 5 Friday 8:00 am - 5 Saturday 8:00 am - 1	5:00 pm Limited Service Branch
83	99999 TN Non MSA	Camden	Yes	25 N. Rosemary Ave	Camden	TN	38320	47	005	99999	9633.00	MID	13.47%	N/A	Monday - Thursday 8:30 am - 4 Friday 8:30 am - 5 Saturday Closed	i i i i i i i i i i i i i i i i i i i
84	99999 TN Non MSA	Parkers Crossroads	No	45 Wildersville Rd	Wildersville	TN	38388	47	077	99999	9751.00	MID	16.98%	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	Monday - Thursday 8:30 am - 4 Friday 8:30 am - 5 Saturday Closed	· •
85	99999 TN Non MSA	Huntingdon Temporary Limited Service Branch (While Huntingdon Main Temporary Closure)		108 Second Avenue	Huntingdon	TN	38344	47	17	99999	9621.02	UPP	20.78%	Monday - Thursday 8:30 am - 4:00 pm Friday 8:30 am - 5:00 pm Saturday Closed	N/A	Temporary Limited Service Branch (Effective 11/20/2024 - no cash)

					Alone ATM	s Geographical Information								
				Drive-Up (DU), Lobby (LB)										
Facility-Based			_	Through the Wall (TTW)	Deposit			_		_	_			
Assessment Area	Branch Name/Number	ATM ID	Branch	Walk-Up (WU)	Taking		City	State			County	MSA		Tract Income
28940 - Knoxville TN	Bijou (191)	JA0181		WU		803 South Gay Street	Knoxville	TN	37902	47	093	28940	0001.00	UPP
27180 - Jackson TN	Corner Express (191)	JA0176		WU		530 West Main Street	Henderson	TN	38340	47	023	27180	9702.00	MID
99999 - TN Non-MSA	Daddy Billy's (191)	JA0182		WU		119 NW Atlantic Street	Tullahoma	TN	37388	47	031	99999	9708.01	UPP
27180 - Jackson TN	Freed Hardeman (191)	JA0186		WU		158 East Main Street	Henderson	TN	38351	47	023	27180	9702.00	MID
99999 - TN Non-MSA	lmart (191)	JA0173		WU		21465 Highway 22 North	Wildersville	TN	38388	47	077	99999	9751.00	MID
99999 - TN Non-MSA	JD Visitor's Center (191)	JA0185		WU		182 Lynchburg Highway	Lynchburg	TN	37352	47	127	99999	9302.00	UPP
27180 - Jackson TN	ATM Thriftis (191)	JA0187		WU	✓	826 S. Cavalier Drive	Friendship	TN	38034	47	033	27180	9612.00	MID
27180 - Jackson TN	Oden's BP (191)	JA0175		WU		375 N Church Avenue	Henderson	TN	38340	47	023	27180	9702.00	MID
OUTSIDE BANK'S AA 34980 - Nashville TN														
081 - Hickman County	Owens Corner Mart (191)	JA0189		WU		1745 Highway 100	Centerville	TN	37033	47	081	34980	9503.02	MOD
27180 - Jackson TN	Piggly Wiggly (191)	JA0183		WU		539 West Main Street	Henderson	TN	38351	47	023	27180	9702.00	MID
16860 - Chattanooga TN-GA	Pruett's Signal Mountain (191)	JA0395		WU	~	1210 Taft Hwy #R	Signal Mountain	TN	37377	47	065	16860	0110.04	UPP
99999 - TN Non-MSA	Sak N Pak (191)	JA0174		WU		500 South Main Street	Estill Springs	TN	37330	47	051	99999	9602.02	MID
99999 - TN Non-MSA	Scotts Hill Foodland (191)	JA0170		WU		670 Highway 114	Scotts Hill	TN	37160	47	077	99999	9755.00	MID
27180 - Jackson TN	Union University (191)	JA0166		WU		1050 University Drive	Jackson	TN	38305	47	113	27180	0016.05	MID
99999 - TN Non-MSA	Paris Landing Inn (191)	JA2030		WU		400 Lodge Rd	Buchanan	TN	38222	47	079	99999	9690.01	MID
34100 - Morristown TN	Carson Newman (191)	JA2232		WU		2130 Branner Ave	Jefferson City	TN	37760	47	089	34100	0703.00	MID

Opened/Closed Branches (2023 – 2024)



Opened/ Closed	Notes	Year	Branch Name/Address	MSA	County	Census Tract
Opened	New Branch Opened 1/17/2023. Moved from Old Branch Located at 851 South Willow Ave, Cookeville, TN	2023	Cookeville 749 S Willow Ave Cookeville, TN 38501	99999	141 - Putnam	0006.00 UPP
Opened	New Branch & Corporate HQ Opened 6/26/2023. Moved from Old Branch/HQ Located at 211 Commerce St, Nashville, TN	2023	One22One 1221 Broadway #1300 Nashville, TN 37203	34980	037 – Davidson	0195.02 UPP
Opened	New Branch Opened 10/23/2023. Moved from Old Branch Located at 5200 Clinton Hwy, Knoxville, TN	2023	233 E. Emory Rd Suite 109 Powell, TN 37849	28940	093 - Knox	0061.02 MID
Opened	Branch Opened 5/8/2024	2024	Greystone 5354 Highway 280 Birmingham, AL 35242	13820	117 – Shelby	0303.30 UPP
Opened	TEMPORARILY OPENED LIMITED-SERVICE BRANCH (while Huntingdon-Main closed) 11/20/2024	2024	Huntingdon LPO/DPO 108 Second Ave Huntingdon, TN 38344	99999	017 – Carroll	9621.02 UPP
Closed	Branch Closed 01/13/2023. Moved to New Branch Located at 749 S Willow Ave, Cookeville, TN	2023	Cookeville 851 South Willow Ave Cookeville, TN 38501	99999	141 - Putnam	0006.00 UPP
Closed	Branch/HQ Closed 6/22/2023. Moved to New Branch/HQ Located at 1221 Broadway #1300, Nashville, TN	2023	Nashville – Commerce 211 Commerce St Nashville, TN 37201	34980	037 – Davidson	0195.00 UPP
Closed	Branch Closed 8/31/2023	2023	Chattanooga – Southside 1301 Cowart St Chattanooga, TN 37402	16860	065 – Hamilton	0031.00 UPP
Closed	Branch Closed 11/2/2023. Moved to New Branch Located at 233 E. Emory Rd #109, Powell, TN	2023	Knoxville – Clinton Hwy 5200 Clinton Hwy Knoxville, TN 37912	28940	093 – Knox	0039.02 MOD
Closed	Branch Closed 1/16/2024	2024	Dalton – Cleveland Road 1237 Glenwood Ave Dalton, GA 30721	19140	313 – Whitfield	0005.02 MOD
Closed	Branch Closed 1/16/2024	2024	Farragut 11820 Kingston Pike Farragut, TN 37934	28940	093 – Knox	0058.13 UPP
Closed	Drive-Thru Branch Closed 1/16/2024	2024	Henderson East End 132 N Washington Ave Henderson, TN 38340	27180	023 – Chester	9702.00 MID
Closed	Drive-Thru Branch Closed 1/16/2024	2024	Lexington – Eastgate 595 East Church St Lexington, TN 38351	99999	077 – Henderson	9754.00 MID
Closed	Branch Closed 1/16/2024	2024	FS – Carothers Parkway 5040 Carothers Parkway Suite 100 Franklin, TN 37067	34980	187 – Williamson	0510.01 UPP
Closed	Branch Closed 1/16/2024	2024	FS – South Church 2782 South Church St	34980	149 - Rutherford	0409.10 MID

Opened/Closed Branches (2024)



Opened/ Closed	Notes	Year	Branch Name/Address	MSA	County	Census Tract
			Murfreesboro, TN 37127			
Closed	Branch Closed 1/16/2024	2024	Camden – Downtown 21 N Forest Ave Camden, TN 38320	99999	005 – Benton	9633.00 MOD
Closed	Branch Closed 8/8/2024	2024	Poplar 6482 Poplar Ave Memphis, TN 38119	32820	157 - Shelby	0213.11 UPP
Closed	TEMPORARILY CLOSED (for construction) 10/4/2024	2024	Huntingdon - Main 19685 East Main St Huntingdon, TN 38344	99999	017 – Carroll	9621.00 MID



Installed/ Removed	Notes	Year	ATM Name/Address	MSA	County	Census Tract
Removed	Removed from Service 8/1/2023	2023	Walgreens #03535 2289 Gunbarrel Chattanooga, TN 37421	16860 Chattanooga, TN-GA	065 - Hamilton	0114.46 MID
Removed	Removed from Service 8/1/2023	2023	Walgreens #03537 5301 Ringgold Road East Ridge, TN 37412	16860 Chattanooga, TN-GA	065 - Hamilton	0116.00 MOD
Removed	Removed from Service 8/1/2023	2023	Walgreens #04084 4542 Highway 58 Chattanooga, TN 37416	16860 Chattanooga, TN-GA	065 - Hamilton	0114.02 MID
Removed	Removed from Service 8/1/2023	2023	Walgreens #05676 – FirstBank 1359 Poplar Ave Memphis, TN 38104	32820 – Memphis, TN-AR-MS	157 - Shelby	0036.00 MID
Removed	Removed from Service 8/1/2023	2023	Walgreens #06278 – FirstBank 3689 Houston Levee Rd Collierville, TN 38017	32820 – Memphis, TN-AR-MS	157 - Shelby	0213.55 UPP
Removed	Removed from Service 8/1/2023	2023	Walgreens #06465 – FirstBank 6697 Stage Rd Bartlett, TN 38134	32820 – Memphis, TN-AR-MS	157 - Shelby	0206.22 MID
Removed	Removed from Service 8/1/2023	2023	Walgreens #07038 – FirstBank 1943 Berryhill Rd Cordova, TN 38016	32820 – Memphis, TN-AR-MS	157 - Shelby	0211.41 MID
Removed	Removed from Service 8/1/2023	2023	Walgreens #07312 4810 Rossville Blvd Chattanooga, TN 37407	16860 Chattanooga, TN-GA	065 - Hamilton	0024.00 LOW
Removed	Removed from Service 8/1/2023	2023	Walgreens #07779 110 N Market St Chattanooga, TN 37405	16860 Chattanooga, TN-GA	065 - Hamilton	0006.00 UPP
Removed	Removed from Service 8/1/2023	2023	Walgreens #11160 9307 Lee Highway Ooltewah, TN 37363	16860 Chattanooga, TN-GA	065 - Hamilton	0112.06 MID
Removed	Removed from Service 8/2/2023	2023	Walgreens #03536 5478 Highway 153 Hixson, TN 37343	16860 Chattanooga, TN-GA	065 - Hamilton	0104.31 MID
Removed	Removed from Service 8/2/2023	2023	Walgreens #03954 4039 Dayton Blvd Red Bank, TN 37415	16860 Chattanooga, TN-GA	065 - Hamilton	0106.00 MID
Removed	Removed from Service 8/2/2023	2023	Walgreens #10495 121 Harrison Lane Soddy Daisy, TN 37379	16860 Chattanooga, TN-GA	065 - Hamilton	0103.08 MID
Removed	Removed from Service 8/28/2023	2023	Walgreens #04628 – FirstBank 987 Union Ave Memphis, TN 38104	32820 – Memphis, TN-AR-MS	157 - Shelby	0037.00 LOW
Removed	Removed from Service 8/28/2023	2023	Walgreens #06143 3550 Broad St Chattanooga, TN 37409	16860 Chattanooga, TN-GA	065 - Hamilton	0019.00 LOW
Removed	Removed from Service 8/28/2023	2023	Walgreens #06777 8714 E Brainerd Road Chattanooga, TN 37421	16860 Chattanooga, TN-GA	065 - Hamilton	0113.25 UPP



Installed/ Removed	Notes	Year	ATM Name/Address	MSA	County	Census Tract
Removed	Removed from Service 8/28/2023	2023	Walgreens #06985 – FirstBank 2960 Canada Road Lakeland, TN 38002	32820 – Memphis, TN-AR-MS	157 - Shelby	0208.37 MID
Removed	Removed from Service 8/29/2023	2023	Walgreens #06212 – FirstBank 824 W Poplar Ave Collierville, TN 38017	32820 – Memphis, TN-AR-MS	157 - Shelby	0215.30 UPP
Removed	Removed from Service 8/30/2023	2023	Walgreens #00586 – FirstBank 2 North Main Memphis, TN 38103	32820 – Memphis, TN-AR-MS	157 - Shelby	0042.00 UPP
Removed	Removed from Service 8/30/2023	2023	Walgreens #05654 – FirstBank 6770 Macon Rd Memphis, TN 38134	32820 – Memphis, TN-AR-MS	157 - Shelby	0211.21 MID
Removed	Removed from Service 8/31/2023	2023	Walgreens #05066 – FirstBank 9085 Highway 64 Arlington, TN 38002	32820 – Memphis, TN-AR-MS	157 - Shelby	0211.41 MID
Removed	Removed from Service 8/31/2023	2023	Walgreens #00671 – FirstBank 4680 Poplar Ave Memphis, TN 38117	32820 - Memphis, TN-AR-MS	157 - Shelby	0085.00 UPP
Removed	Removed from Service 8/31/2023	2023	Walgreens #15287 – FirstBank 5190 Poplar Ave Memphis, TN 38117	32820 – Memphis, TN-AR-MS	157 - Shelby	0096.00 UPP
Removed	Removed from Service 9/1/2023	2023	Walgreens #03227 – FirstBank 3381 Poplar Ave Memphis, TN 38111	32820 – Memphis, TN-AR-MS	157 - Shelby	0072.00 UPP
Removed	Removed from Service 9/1/2023	2023	Walgreens #07808 – FirstBank 6310 Poplar Ave Memphis, TN 38119	32820 – Memphis, TN-AR-MS	157 - Shelby	0213.11 UPP
Removed	Removed from Service 9/5/2023	2023	Walgreens #01512 – FirstBank 7650 W Farmington Blvd Germantown, TN 38138	32820 – Memphis, TN-AR-MS	157 - Shelby	0214.20 UPP
Removed	Removed from Service 9/5/2023	2023	Walgreens #04083 – FirstBank 5950 Stage Rd Bartlett, TN 38134	32820 – Memphis, TN-AR-MS	157 - Shelby	0206.51 MID
Removed	Removed from Service 9/5/2023	2023	Walgreens #05345 – FirstBank 2891 Kirby Pkwy Memphis, TN 38119	32820 – Memphis, TN-AR-MS	157 - Shelby	0213.31 UPP
Removed	Removed from Service 9/5/2023	2023	Walgreens #06353 3508 Ringgold Rd East Ridge, TN 37412	16860 Chattanooga, TN-GA	065 - Hamilton	0118.00 MID
Removed	Removed from Service 9/14/2023	2023	Walgreens #03538 3605 Brainerd Rd Chattanooga, TN 37411	16860 Chattanooga, TN-GA	065 - Hamilton	0029.00 MID
Removed	Removed from Service 9/25/2023	2023	Walgreens #03473 – FirstBank 1863 Union Ave Memphis, TN 38104	32820 – Memphis, TN-AR-MS	157 - Shelby	0032.00 UPP
Removed	Removed from Service 9/25/2023	2023	Walgreens #04312 – FirstBank 9325 Poplar Ave Germantown, TN 38138	32820 - Memphis, TN-AR-MS	157 - Shelby	0213.41 UPP
Removed	Removed from Service November 2024	2024	B & C Quick Stop 200 LaFayette Rd	16860 Chattanooga, TN-GA OUTSIDE BANK'S AA	295 -Walker	0205.03 MID



Installed/ Removed	Notes	Year	ATM Name/Address	MSA	County	Census Tract
			Chickamauga, GA 30707			
Removed	Removed from Service November 2024	2024	Lookouts Stadium 201 Power Alley Chattanooga, TN 37402	16860 Chattanooga, TN-GA	065 - Hamilton	0031.00 UPP
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #1 11320 Highway 41 Ringgold, GA 30736	16860 Chattanooga, TN-GA	047 - Catoosa	0301.00 MID
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #2 221 Highway 41 Ringgold, GA 30736	16860 Chattanooga, TN-GA	047 - Catoosa	0304.02 UPP
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #3 1842 Mack Smith Rd Rossville, GA 30741	16860 Chattanooga, TN-GA	047 - Catoosa	0305.02 MOD
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #4 8524 Alabama Highway Ringgold, GA 30736	16860 Chattanooga, TN-GA	047 - Catoosa	0303.03 UPP
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #5 795 Chickamauga Ave Rossville, GA 30741	16860 Chattanooga, TN-GA OUTSIDE BANK'S AA	295 - Walker	0202.00 MOD
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #6 1649 Battlefield Pkwy Fort Oglethorpe, GA 30742	16860 Chattanooga, TN-GA	047 - Catoosa	0307.02 MID
Removed	Removed from Service November 2024	2024	Mega Star Food Mart #7 4317 Cloud Springs Road Ringgold, GA 30736	16860 Chattanooga, TN-GA	047 - Catoosa	0304.02 UPP
Removed	Removed from Service November 2024	2024	Mr. Speedy I 6001 Shallowford Rd Chattanooga, TN 37421	16860 Chattanooga, TN-GA	065 - Hamilton	0114.43 MID
Removed	Removed from Service November 2024	2024	Mr. Speedy II 948 Spring Creek Rd East Ridge TN 37412	16860 Chattanooga, TN-GA	065 - Hamilton	0116.00 MOD
Removed	Removed from Service November 2024	2024	Mr. Speedy III 3326 Ringgold Rd East Ridge, TN 37412	16860 Chattanooga, TN-GA	065 - Hamilton	0118.00 MID
Removed	Removed from Service November 2024	2024	US Xpress 1535 New Hope Church Rd Tunnel Hill, GA 30755	19140 – Dalton, GA	313 - Whitfield	0005.01 MID
Removed	Removed from Service November 2024	2024	UTC McKenzie Arena 720 E 4 th St Cleveland, TN 37311	16860 Chattanooga, TN-GA	065 - Hamilton	0124.00 UPP
Removed	Removed from Service November 2024	2024	Walgreens #04201 35 25 th St NW Cleveland, TN 37311	17420 - Cleveland, TN OUTSIDE BANK'S AA	011 - Bradley	0106.00 MID
Removed	Removed from Service November 2024	2024	Walgreens #07540 2399 McGrady Dr SE Cleveland, TN 37323	17420 – Cleveland, TN OUTSIDE BANK'S AA	011 - Bradley	0109.00 MID



Installed/ Removed	Notes	Year	ATM Name/Address	MSA	County	Census Tract
Removed	Removed from Service November 2024	2024	Walgreens #11732 2900 Paul Huff Pkwy NW Cleveland, TN 37312	17420 - Cleveland, TN OUTSIDE BANK'S AA	011 - Bradley	0114.03 MID
Removed	Removed from Service November 2024	2024	ATM Thriftis 826 S Cavalier Dr Friendship, TN 38034	27180 – Jackson, TN	033 - Crockett	9612.00 MID
Removed	Removed from Service November 2024	2024	Walgreens #12049 4420 Ocoee St N Cleveland, TN 37312	17420 – Cleveland, TN OUTSIDE BANK'S AA	011 - Bradley	0102.01 MOD
Removed	Removed from Service November 2024	2024	Carson Newman 2130 Branner Ave Jefferson City, TN 3760	34100 – Morristown, TN	089 - Jefferson	0703.00 MID



CREDIT SERVICES OFFERED

Consumer Loans

- Automobile or Truck
- Consumer Goods
- Recreational Vehicles Boats, RVs, etc.
- Residential Mortgages
- Home Improvement Loans
- Balloon 1st and 2nd Mortgages
- Real Estate Loans
- Construction Loans
- Lots and Vacant Land Loans
- Home Equity Lines of Credit
- Overdraft Protection Plan
- ARM Loans

Business Loans

- Construction Loans on Business & Industrial Properties
- Mortgage Loans on Business & Industrial Properties
- Business Lines of Credit
- Accounts Receivable Loans
- Business Real Estate Term Loans
- Business Equipment or Vehicle Term Loan
- Facility Construction/Expansion Loans
- Debt Consolidation Loans
- Inventory Financing
- Letters of Credit
- Working Capital Lines
- Business Term Loan

Agriculture Loans

Credit Card Applications

Overdraft Protection Options

Fees and Charges may include: (These fees vary depending on the type and amount of loan.)

- Finance Charges
- Loan Fees
- Attorney Fees
- Credit Report Charges
- Appraisal Fees
- Miscellaneous Real Estate Closing Fees



CREDIT SERVICES OFFERED

FirstBank Mortgage offers:

- Conventional Fixed Rate Loans
- FHA and VA Fixed Rate Loans
- WA Interest Rate Reduction Loans
- USDA Rural Housing and Acreage Loans
- Jumbo Mortgage Loans
- Adjustable Rate First Mortgages (ARMs)
- First Time Homebuyer Programs
- TN Housing Development Agency loans
- Additional Approved Down Payment Assistance Programs: 100% Affordable Housing Mortgage
 The Housing Fund-Nashville, TN

DEPOSIT SERVICES OFFERED

- ACH Services/Direct Deposit
- Personal Checking Accounts
- First Rewards Checking
- Online Banking/Bill Payment
- Mobile Banking/Mobile App
- Christmas Savings Accounts
- Free Checking Accounts
- Safe Deposit Boxes
- Certificate of Deposit
- IRAs
- ATM/Debit Cards
- Senior Checking Accounts
- 24-Hour Telephone Banking
- 24-Hour ATM Service
- Cashier Checks
- Basic Savings Accounts
- Consumer Fed Funds Money Market

- Swipe Smart (Bank On Account)
- Commercial Cash Management Services
- Commercial Checking Accounts
- FirstBusiness Checking
- FirstCommercial Checking
- Public Funds Regular & Interest Checking
- Commercial Money Market Tiered
- First Lottery Deposit Accounts
- FirstBank Image Statements
- Wire Transfers
- FirstRate Money Market Savings
- Cashier checks
- Commercial Fed Funds Money Market
- Non-Profit First Business Deposit Accounts
- UTMA Minor Savings Accounts
- Health Savings Accounts
- Overdraft Protection

MISCELLANEOUS SERVICES OFFERED

- Internet banking
- Time and temperature services telephone line (731-968-8181)
- Check imaging of monthly statements
- Online business and consumer credit card applications



MISCELLANEOUS SERVICES OFFERED

No charge for use of FirstBank ATMs at office/branch locations

TREASURY MANAGEMENT SERVICES

Receivables

- ACH Collections and Cash Concentration
- Remote Deposit Capture
- Wholesale Lockbox
- Merchant Services
- Remove Cash Capture Vault
- Cash services
- Wire Services and Notifications

Payables

- ACH Direct Deposit & Vendor Payments
- Commercial OneCard
- Business Credit Card
- Online Wire Origination

Cash Management

- Balance and Transaction Reporting
- Zero Balance Accounts
- Reconciliation
- Line of Credit Sweep
- Overnight Repurchase Sweep
- Insured Cash Sweep

Fraud Protection Services

- Positive Pay
- ACH Filter and Blocks
- Online Banking Controls
- Alerts and Notifications

PRODUCTS AND SERVICES FIRSTBANK INVESTMENT PARTNERS OFFER

All FirstBank branches offer the following types of investment products, by appointment only with FirstBank investment partners. Services include Financial Planning, Financial Planning, Investment Management and College Funding. Brokerage and Advisory accounts are based on commission structures.

Types of Accounts

- Custodial Accounts
- Individual Retail Accounts
- Individual Retail Advisory Accounts
- Joint Accounts
- Transfer on Death (TOD)
- Trust Brokerage Accounts
- Uniform Transfer to Minor (UTMA)

Individual Retirement Accounts

- 401k Rollover IRAs
- Roth IRAs
- SEP IRAs
- Simple IRAs
- Traditional IRAs

Employer Retirement Accounts

- 401k plans
- Defined benefit plans
- Profit sharing plans

Bonds & Fixed Income

- Brokered CDs
- Corporate bonds
- Government bonds
- Mortgage-backed bonds
- Municipal bonds
- Treasuries



PRODUCTS AND SERVICES FIRSTBANK INVESTMENT PARTNERS OFFER

All FirstBank branches offer the following types of investment products, by appointment only with FirstBank investment partners. Services include Financial Planning, Financial Planning, Investment Management and College Funding. Brokerage and Advisory accounts are based on commission structures.

General Securities Equities (Stock) ETFs Mutual funds Unit investment trusts	Annuities 1035 Exchange Fixed annuities Fixed indexed annuities Variable annuities
Alternative Investment Business development companies Real estate investment trusts Single stock risk management Structured products	Annuities 1035 Exchange Fixed annuities Fixed indexed annuities Variable annuities

BUSINESS PRODUCTS

Product	FirstBusiness	Non-Profit First Business	FirstCommercial	First Lottery	First IOLTA	Public Funds Regular Checking	Public Funds Interest Checking	Commercial Money Market Tiered
Type Code	BUS BUS	BUS NP	сом сом	COM TLC	DSN LNC	PFT PFR	PFT PFI	ММР МСТ
Minimum to Open	\$100	\$100	\$1,000	\$0	\$0	\$100	\$5,000	\$5,000
Special Qualifiers		Must have IRS not-for- profit designation		Used for lottery proceeds only	Attorneys only	Must be a public entity	Must be a public entity	
Monthly Service Fee	\$0	\$0	\$20	\$0	\$0	\$0	\$10	\$10
Balance to Avoid Fee	\$0	\$5,000	Earnings Credit	\$0	\$0	\$0	\$5,000	\$5,000
Transaction Fees	500 items free \$.30/item over 500	50 items free \$.20/debit & credit \$.15/deposited item over 50	(AA only) Varies from \$ 0.09 – \$0.70			Up to 100 free transactions per statement cycle Varies by item \$.07 - \$.16/item	Varies by item \$.07 - \$.16/item	\$10/transaction over 6
Interest Bearing	No	No	No	No	Yes	No	Yes	Yes
Interest Tiers					\$.01+		\$5,000-\$19,999.99 \$20,000-\$99,999.99 \$100,000-\$249,999.99 \$250,000-\$499,999.99 \$500,000-\$999,999.99	\$5,000-\$19,999.99 \$20,000-\$99,999.99 \$100,000-\$249,999.99 \$250,000-\$499,999.99 \$500,000-\$999,999.99
eStatement	Optional	Optional	Optional	Optional	Optional	Optional	Optional	Optional

BUSINESS SCHEDULE OF FEES

Effectice 07,20,2023

BUSINESS ACCOUNTS

FIRSTBUSINESS CHECKING

Up to 500 FREE transactions each statement cycle. \$0.30 per item over 500.

FIRSTCOMMERCIAL CHECKING

\$20 Monthly Account Maintenance Fee

\$0.16 Checks Paid and Other Debits

\$0.70 Deposit and Other Credits

\$0.09 On US (FirstBank) items Deposited

\$0.10 Not on US (FirstBank) Items Deposited

\$0.11 ACH Items Received

\$8 Return Items Deposited

\$50.00 Online Banking Current Day Reporting

\$40.00 Online Banking Previous Day Reporting

\$1 Foreign ATM Fee

NON-PROFIT FIRSTBUSINESS CHECKING

Up to 50 FREE items each statement cycle

\$0.20 Debit and Credit over 50

\$0.15 Deposited item over 50

\$1 Foreign ATM Fee

COMMERCIAL MONEY MARKET TIERED

\$10 Monthly Account Maintenance Fee if current balance falls below \$5,000.

\$10 will be assessed for each withdrawal over six per statement cycle.

COMMERCIAL FED FUNDS MONEY MARKET

\$10 Monthly Account Maintenance Fee if current balance falls below \$100.000.

\$10 will be assessed for each withdrawal over six per statement cycle.

FIRST LOTTERY

\$0 Monthly Account Maintenance Fee.

FIRST IOLTA

\$0 Monthly Account Maintenance Fee.

PUBLIC FUNDS ACCOUNTS

Regular Checking

Up to 100 FREE transactions per statement cycle

\$0.16 Debit Transactions

\$0.16 Credit Transactions

\$0.10 Not on US (FirstBank) Items Deposited

\$0.07 On US (FirstBank) Items Deposited

\$0.11 ACH Debit and Credit Items

Interest Checking

\$10 Monthly Account Maintenance Fee if balance falls below \$5,000.

Interest will be forfeited if balance falls below \$5,000.

\$0.16 Debit Transactions

\$0.16 Credit Transactions

\$0.10 Not on US (FirstBank) Items Deposited

\$0.07 On US (FirstBank) Items Deposited

\$0.11 ACH Debit and Credit Items

ADDITIONAL MISCELLANEOUS FEES

Wire Transfer - \$15 for incoming domestic and international, \$20 for outgoing domestic. \$50 for outgoing international.

Account Research - \$20 an hour with a \$25 minimum

Dormant Accounts - \$5 service charge per account cycle
on balances below \$1,000 and no transaction activity for
18 months.

Account Closing Fee - \$15 for accounts closing within six months of opening date.

Escheatment Fee - \$100

ATM Debit Card Replacement Fee - \$5 (First two cards free)

Statement Reprints - \$5 without images - \$10 with images

Treasury/Cash Management Services - Custom Pricing

Returned Deposited Item Fee - \$5

Overdraft Item Fee (may be created)* - \$35

Continuous Daily Overdraft Fee - \$5 (daily fee applied on all business accounts after 5 consecutive business days overdrawn).

Nonsufficient (NSF) Funds Fee - \$35

Night Depository Bag - \$20 (First bag free)

Sweep Transaction Charge - \$5

Stop Payment Charge - \$32

Account Activity Printouts - \$5

Account Verification - \$25

Garnishments/Levies - \$125 (or the maximum allowed by applicable law)

Money Orders - \$7.50

Cashier's Checks - \$5

Photocopies - \$0.25 per page

Money Services Business Fees - Up to \$150 See additional MSB fee information.

ATM TRANSACTIONS

No charge for use of ATMs at office/branch locations or ATMs displaying the FirstBank logo.

Non-ATM provider may charge additional fee.

*Overdrafts may be created by check, in-person withdrawals, ATM withdrawals or other electronic means.





PERSONAL PRODUCTS - Checking and Savings Options

	FirstRewards Checking	Essential Checking	Swipe Smart Checking	USA Checking	Interest Checking	FirstRate Money Market	Money Market	Basic Savings	Minor Savings	Christmas Savings	HSA Savings
MINIMUM OPENING BALANCE	\$0	\$0	\$25	\$100	\$1,000	\$5,000	\$2,500	\$50	\$25	\$25	\$ 0
MONTHLY MAINTENANCE FEE	\$0	\$0	\$0	\$O	\$8 if balance falls below \$1,000	\$10 if balance falls below \$5,000	\$10 if balance falls below \$2,500	\$5 a month if balance falls below \$50	\$0	\$0	\$O
INTEREST	YES	NO	NO	NO	YES	YES	YES	YES	YES	YES	YES
INTEREST TIERS	\$0 - \$25,000 Over \$25,000	NO	NO	NO	\$1,000 - \$9,999.99 \$10,000 - \$24,999.99 \$25,000 - \$49,999.99 \$50,000 +	\$0 - \$250,000 \$250,000 +	\$2,500 - \$9,999.99 \$10,000.00 - \$99,999.99 \$100,000.00 - \$249,999.99 \$250,000.00 +	\$25 +	\$25 +	NO	NO
FREE DEBIT/ATM CARD*	YES	YES	YES	YES	YES	NO	NO	ATM ONLY	ATM ONLY	NO	YES
DAILY BALANCE REQUIREMENTS TO AVOID FEE	NONE	NONE	NONE	NONE	\$1,000	\$5,000	\$2,500	\$50	NONE	NONE	NONE
FREE OR DISCOUNTED CHECKS	NO	NO	NOT AVAILABLE	YES Some restrictions may apply	NO	NO	NO	NO	NO	NO	NO
FREE ONLINE & MOBILE BANKING WITH BILL PAY**	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
FREE ONLINE E-STATEMENTS	REQUIRED	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
ADDITIONAL FEATURES/REQUIREMENTS	Limit 2 accounts per primary account holder social security number Non-FirstBank ATM are refunded each month Higher interest earned when these qualifications are met: • 10 settled debit card point of sale (POS) transactions per statement cycle • One (1) automated clearing house (ACH) debit or ACH Credit per statement cycle	Paper statements \$2.50 Per month	Dormant and Escheatment Fees Waived	For those 62 years of age and older	Interest paid on \$1,000 or greater	Interest paid monthly \$2 per withdrawal over six Meet FirstRewards requirements to qualify for Reward rates	Interest paid monthly \$2 per withdrawal over six	Interest paid monthly \$2 per withdrawal over six	Interest paid monthly \$2 per withdrawal over six 21 years and under	Interest paid monthly \$2 per withdrawal over six	Must follow IRS guidelines

See Schedule of Fees, Terms and Conditions or Truth-in Savings Disclosure Addendum for further account information. All FirstBank accounts are subject to opening requirements. Some restrictions may apply. *Overdraft fees may apply. **Third party rates may apply. See your account disclosure for full details.

CONSUMER SCHEDULE OF FEES

Effective January 29, 2025

PERSONAL ACCOUNTS

FIRSTREWARDS CHECKING

\$0 per monthly statement cycle. Electronic statements are required.

INTEREST CHECKING

\$8 per monthly statement cycle if account balance falls below \$1,000 any day of the monthly statement cycle.

ESSENTIAL CHECKING

Electronic statements. Additional fees may apply for paper statements.

SWIPE SMART

Electronic and paper statements are available. Dormant and escheatment fees are waived.

USA CHECKING

\$0 per monthly statement cycle.

FIRSTRATE MONEY MARKET

\$10 per month will be imposed if the account balance falls below \$5,000 any day of the statement cycle.

\$2 will be assessed for each withdrawal over six per statement cycle.

CONSUMER FED FUNDS MONEY MARKET

\$10 per month will be imposed if the account balance falls below \$100,000 any day of the statement cycle, waived with Essential Checking.

\$2 will be assessed for each withdrawal over six per statement cycle.

MONEY MARKET TIERED

\$10 per month will be imposed if the account balance falls below \$2,500 any day of the statement cycle.

\$2 will be assessed for each withdrawal over six per statement cycle.

HEALTH SAVINGS ACCOUNT

\$0 per monthly statement cycle.

BASIC SAVINGS

\$5 per statement cycle if account balance falls below \$50 any day of the statement cycle.

\$2 per each withdrawal over six per month.

CHRISTMAS SAVINGS

\$2 per withdrawal over six per month.

UTMA (Uniform Transfers to Minor Act)

\$2 per withdrawal over six per month.

ADDITIONAL MISCELLANEOUS FEES

Wire Transfer - \$15 for incoming domestic and international, \$20 for outgoing domestic, \$50 for outgoing international.

Account Research - \$20 an hour with a \$25 minimum.

Dormant Accounts - \$5 service charge per account cycle on balances below \$1,000 and no transaction activity for 18 months.

Account Closing Fee - \$15 for accounts closing within six months of opening date.

Escheatment Fee - \$100

ATM Debit Card Replacement Fee - \$5 (First two cards free)

Statement Reprints - \$5 without images - \$10 with images

Paper Statement Fee - \$2.50

Overdraft Item Fee* - \$35

Night Depository Bag - \$20 (First bag free)

Sweep Transaction Charge - \$5

Stop Payment Charge - \$32

Account Activity Printouts - \$5

Account Verification - \$25

Garnishments/Levies - \$125 (or the maximum allowed by applicable law)

Money Orders - \$7.50

Cashier's Checks - \$5

Photocopies - \$0.25 per page

ATM TRANSACTIONS

No charge for use of ATMs at office/branch locations or ATMs displaying the FirstBank logo.

Non-ATM provider may charge additional fee.

*Overdrafts may be created by check, in-person withdrawals, ATM withdrawals or other electronic means.





Facility-Based Assessment Areas Maps & Geographical Information

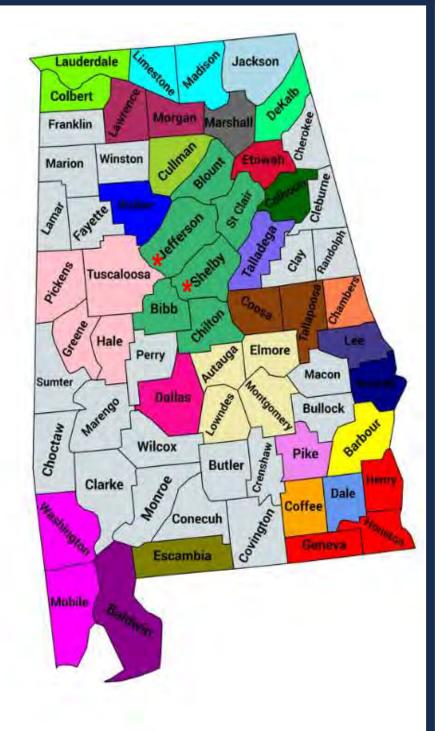
List of Facility-Based Assessment Areas

Facility-Based Assessment Areas	Description of Counties
Chattanooga Multi-State MSA	
16860-Chattanooga, TN-GA	Hamilton (065), Catoosa (047)
Alabama	
13820 - Birmingham-Hoover, AL	Jefferson (073), Shelby (117)
22520-Florence-Muscle Shoals, AL	Lauderdale (077)
26620-Huntsville, AL	Madison (089)
Georgia	
19140 -Dalton, GA	Whitfield (313)
Kentucky	
14540-Bowling Green, KY	Allen (003), Warren (227)
Tennessee	
99999 -TN Non-MSA	Bedford (003), Benton (005), Carroll (017), Coffee (031), Cumberland (035), Franklin (051), Decatur (039), DeKalb (041), Henderson (077), Henry (079), Humphreys (085), Lincoln (103), Moore (127), Perry (135), Putnam (141), Rhea (143)
27180-Jackson, TN	Chester (023), Crockett (033), Madison (113)
32820-Memphis, TN-AR-MS	Fayette (047); Shelby (157)
34100-Morristown, TN	Jefferson(089)
28940-Knoxville, TN	Knox (093), Union (173)
34980 -NashvilleDavidsonMurfreesboro Franklin, TN	Cannon (015), Davidson (037), Dickson (043), Rutherford (149), Williamson (187), Wilson (189)

State of Alabama 13820 Birmingham-Hoover, AL

Counties: Jefferson (073), Shelby (117)







MSA: 13820 - Birmingham, AL Facility-Based Assessment Area Geographical Information

			raphical Information	T . 1.14: 1: 0/
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(073) Jefferson	(01) AL	0001.00	Low	88.29
(073) Jefferson	(01) AL	0003.00	Low	88.96
(073) Jefferson	(01) AL	0004.00	Moderate	93.65
(073) Jefferson	(01) AL	0005.00	Low	96.15
(073) Jefferson	(01) AL	0007.00	Low	99.29
(073) Jefferson	(01) AL	00.8000	Low	98.15
(073) Jefferson	(01) AL	0011.00	Moderate	97.24
(073) Jefferson	(01) AL	0012.00	Middle	95.23
(073) Jefferson	(01) AL	0014.00	Middle	98.55
(073) Jefferson	(01) AL	0015.00	Moderate	93.76
(073) Jefferson	(01) AL	0016.00	Moderate	86.92
(073) Jefferson	(01) AL	0019.02	Low	90.80
(073) Jefferson	(01) AL	0020.00	Low	80.97
(073) Jefferson	(01) AL	0021.00	Moderate	83.29
(073) Jefferson	(01) AL	0022.00	Low	91.84
(073) Jefferson	(01) AL	0023.03	Moderate	95.60
(073) Jefferson	(01) AL	0023.05	Middle	33.80
(073) Jefferson	(01) AL	0023.06	Upper	22.36
(073) Jefferson	(01) AL	0024.01	Low	42.81
(073) Jefferson	(01) AL	0024.02	Low	94.54
(073) Jefferson	(01) AL	0027.01	Upper	28.27
(073) Jefferson	(01) AL	0027.02	Unknown	86.33
(073) Jefferson	(01) AL	0029.00	Low	96.52
(073) Jefferson	(01) AL	0030.01	Moderate	68.47
(073) Jefferson	(01) AL	0030.02	Moderate	98.48
(073) Jefferson	(01) AL	0031.00	Low	97.12
(073) Jefferson	(01) AL	0032.00	Low	99.64
(073) Jefferson	(01) AL	0033.00	Moderate	97.35
(073) Jefferson	(01) AL	0034.00	Low	96.21
(073) Jefferson	(01) AL	0035.00	Moderate	92.38
(073) Jefferson	(01) AL	0036.00	Moderate	97.20
(073) Jefferson	(01) AL	0037.00	Low	96.81
(073) Jefferson	(01) AL	0038.02	Moderate	97.13
(073) Jefferson	(01) AL	0038.03	Moderate	98.25
(073) Jefferson	(01) AL	0039.00	Moderate	96.52
(073) Jefferson	(01) AL	0040.00	Low	95.88
(073) Jefferson	(01) AL	0042.00	Moderate	92.71
(073) Jefferson	(01) AL	0045.01	Unknown	50.43
(073) Jefferson	(01) AL	0045.02	Low	61.03
(073) Jefferson	(01) AL	0047.01	Upper	23.23
(073) Jefferson	(01) AL	0047.02	Upper	15.31
(073) Jefferson	(01) AL	0048.00	Upper	13.28
(073) Jefferson	(01) AL	0049.01	Upper	31.79
(073) Jefferson	(01) AL	0049.02	Upper	39.27
(073) Jefferson	(01) AL	0050.00	Moderate	40.16
(073) Jefferson	(01) AL	0051.01	Low	96.39
(073) Jefferson	(01) AL	0051.03	Moderate	97.20
(073) Jefferson	(01) AL	0051.04	Moderate	84.02
(073) Jefferson	(01) AL	0052.00	Moderate	99.29
(073) Jefferson	(01) AL	0053.02	Middle	59.13
(073) Jefferson	(01) AL	0055.00	Low	86.16
(073) Jefferson	(01) AL	0056.00	Middle	23.41
(073) Jefferson	(01) AL	0057.01	Moderate	97.19
(073) Jefferson	(01) AL	0057.02	Unknown	97.76



MSA: 13820 - Birmingham, AL Facility-Based Assessment Area Geographical Information

	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(073) Jefferson	(01) AL	0058.00	Moderate	68.68	
(073) Jefferson	(01) AL	0059.03	Middle	80.70	
(073) Jefferson	(01) AL	0059.05	Moderate	86.50	
(073) Jefferson	(01) AL	0059.07	Moderate	81.46	
(073) Jefferson	(01) AL	0059.08	Moderate	87.18	
(073) Jefferson	(01) AL	0059.09	Moderate	91.85	
(073) Jefferson	(01) AL	0059.10	Moderate	93.62	
(073) Jefferson	(01) AL	0100.01	Moderate	53.83	
(073) Jefferson	(01) AL	0100.02	Middle	48.11	
(073) Jefferson	(01) AL	0101.00	Unknown	98.33	
(073) Jefferson	(01) AL	0102.00	Low	81.27	
(073) Jefferson	(01) AL	0103.01	Moderate	87.05	
(073) Jefferson	(01) AL	0103.02	Unknown	98.01	
(073) Jefferson	(01) AL	0104.01	Low	82.82	
(073) Jefferson	(01) AL	0104.02	Moderate	83.00	
(073) Jefferson	(01) AL	0105.00	Moderate	87.92	
(073) Jefferson	(01) AL	0106.03	Moderate	98.16	
(073) Jefferson	(01) AL	0106.04	Low	98.06	
(073) Jefferson	(01) AL	0106.05	Moderate	95.19	
(073) Jefferson	(01) AL	0107.01	Upper	41.00	
(073) Jefferson	(01) AL	0107.02	Upper	20.58	
(073) Jefferson	(01) AL	0107.03	Upper	9.52	
(073) Jefferson	(01) AL	0107.04	Upper	55.71	
(073) Jefferson	(01) AL	0107.05	Upper	12.90	
(073) Jefferson	(01) AL	0107.06	Middle	42.80	
(073) Jefferson	(01) AL	0108.01	Upper	7.75	
(073) Jefferson	(01) AL	0108.02	Upper	3.99	
(073) Jefferson	(01) AL	0108.03	Upper	38.87	
(073) Jefferson	(01) AL	0108.04	Upper	5.89	
(073) Jefferson	(01) AL	0108.06	Upper	8.34	
(073) Jefferson	(01) AL	0108.07	Upper	22.00	
(073) Jefferson	(01) AL	0109.00	Moderate	80.21	
(073) Jefferson	(01) AL	0110.02	Moderate	55.17	
(073) Jefferson	(01) AL	0110.03	Moderate	28.94	
(073) Jefferson	(01) AL	0110.04	Upper	22.45	
(073) Jefferson	(01) AL	0111.08	Upper	27.28	
(073) Jefferson	(01) AL	0111.09	Upper	12.10	
(073) Jefferson	(01) AL	0111.10	Upper	38.78	
(073) Jefferson	(01) AL	0111.12	Moderate	68.22	
(073) Jefferson	(01) AL	0111.13	Middle	72.29	
(073) Jefferson	(01) AL	0111.14	Upper	18.64	
(073) Jefferson	(01) AL	0111.15	Upper	23.83	
(073) Jefferson	(01) AL	0111.16	Upper	16.64	
(073) Jefferson	(01) AL	0111.17	Middle	41.73	
(073) Jefferson	(01) AL	0112.05	Middle	43.92	
(073) Jefferson	(01) AL	0112.06	Middle	31.66	
(073) Jefferson	(01) AL	0112.07	Moderate	82.79	
(073) Jefferson	(01) AL	0112.08	Middle	55.67	
(073) Jefferson	(01) AL	0112.09	Middle	88.60	
(073) Jefferson	(01) AL	0112.10	Moderate	75.15	
(073) Jefferson	(01) AL	0113.01	Middle	28.21	
(073) Jefferson	(01) AL	0113.03	Upper	10.58	
(073) Jefferson	(01) AL	0113.04	Middle	10.65	
(073) Jefferson	(01) AL	0114.01	Moderate	24.47	



MSA: 13820 - Birmingham, AL Facility-Based Assessment Area Geographical Information

	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(073) Jefferson	(01) AL	0114.02	Upper	6.73	
(073) Jefferson	(01) AL	0115.00	Middle	6.91	
(073) Jefferson	(01) AL	0116.00	Upper	15.01	
(073) Jefferson	(01) AL	0117.04	Middle	9.92	
(073) Jefferson	(01) AL	0117.06	Middle	21.05	
(073) Jefferson	(01) AL	0117.07	Middle	28.37	
(073) Jefferson	(01) AL	0117.08	Upper	29.76	
(073) Jefferson	(01) AL	0117.09	Middle	34.56	
(073) Jefferson	(01) AL	0117.10	Middle	13.68	
(073) Jefferson	(01) AL	0118.03	Moderate	89.13	
(073) Jefferson	(01) AL	0118.04	Moderate	88.48	
(073) Jefferson	(01) AL	0118.05	Moderate	72.83	
(073) Jefferson	(01) AL	0118.06	Moderate	80.64	
(073) Jefferson	(01) AL	0119.01	Moderate	58.82	
(073) Jefferson	(01) AL	0119.04	Middle	94.67	
(073) Jefferson	(01) AL	0120.01	Middle	67.00	
(073) Jefferson	(01) AL	0120.03	Upper	49.24	
(073) Jefferson	(01) AL	0120.04	Middle	59.21	
(073) Jefferson	(01) AL	0121.03	Moderate	63.57	
(073) Jefferson	(01) AL	0121.04	Middle	50.68	
(073) Jefferson	(01) AL	0122.00	Middle	32.70	
(073) Jefferson	(01) AL	0123.02	Middle	12.51	
(073) Jefferson	(01) AL	0123.04	Middle	60.90	
(073) Jefferson	(01) AL	0123.06	Middle	86.90	
(073) Jefferson	(01) AL	0123.07	Middle	61.46	
(073) Jefferson	(01) AL	0124.01	Middle	94.32	
(073) Jefferson	(01) AL	0124.02	Moderate	76.92	
(073) Jefferson	(01) AL	0124.03	Middle	61.22	
(073) Jefferson	(01) AL	0125.00	Moderate	53.87	
(073) Jefferson	(01) AL	0126.02	Moderate	49.42	
(073) Jefferson	(01) AL	0127.01	Middle	43.45	
(073) Jefferson	(01) AL	0127.03	Upper	21.91	
(073) Jefferson	(01) AL	0127.04	Upper	17.80	
(073) Jefferson	(01) AL	0128.02	Upper	12.51	
(073) Jefferson	(01) AL	0128.04	Upper	11.90	
(073) Jefferson	(01) AL	0128.05	Upper	33.44	
(073) Jefferson	(01) AL	0129.05	Upper	7.72	
(073) Jefferson	(01) AL	0129.07	Middle	34.21	
(073) Jefferson	(01) AL	0129.08	Moderate	53.19	
(073) Jefferson	(01) AL	0129.10	Upper	21.90	
(073) Jefferson	(01) AL	0129.11	Upper	9.15	
(073) Jefferson	(01) AL	0129.13	Middle	67.70	
(073) Jefferson	(01) AL	0129.14	Upper	14.23	
(073) Jefferson	(01) AL	0129.16	Upper	16.11	
(073) Jefferson	(01) AL	0129.17	Upper	27.98	
(073) Jefferson	(01) AL	0129.18	Middle	62.78	
(073) Jefferson	(01) AL	0129.19	Middle	68.18	
(073) Jefferson	(01) AL	0129.20	Middle	35.38	
(073) Jefferson	(01) AL	0129.21	Upper	12.65	
(073) Jefferson	(01) AL	0130.02	Low	98.07	
(073) Jefferson	(01) AL	0131.00	Low	98.24	
(073) Jefferson	(01) AL	0132.00	Moderate	94.52	
(073) Jefferson	(01) AL	0133.00	Moderate	92.94	
(073) Jefferson	(01) AL	0134.00	Moderate	94.00	



MSA: 13820 - Birmingham, AL Facility-Based Assessment Area Geographical Information

	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(073) Jefferson	(01) AL	0136.01	Moderate	95.44	
(073) Jefferson	(01) AL	0138.01	Moderate	91.19	
(073) Jefferson	(01) AL	0139.01	Moderate	78.34	
(073) Jefferson	(01) AL	0139.02	Middle	51.30	
(073) Jefferson	(01) AL	0140.01	Middle	8.72	
(073) Jefferson	(01) AL	0140.02	Upper	29.46	
(073) Jefferson	(01) AL	0141.04	Middle	60.81	
(073) Jefferson	(01) AL	0141.05	Middle	77.42	
(073) Jefferson	(01) AL	0141.06	Middle	18.32	
(073) Jefferson	(01) AL	0141.07	Middle	6.69	
(073) Jefferson	(01) AL	0142.05	Upper	52.54	
(073) Jefferson	(01) AL	0142.06	Upper	45.57	
(073) Jefferson	(01) AL	0142.07	Upper	46.87	
(073) Jefferson	(01) AL	0142.08	Upper	29.55	
(073) Jefferson	(01) AL	0142.09	Upper	49.44	
(073) Jefferson	(01) AL	0143.01	Middle	48.91	
(073) Jefferson	(01) AL	0143.03	Upper	38.58	
(073) Jefferson	(01) AL	0143.04	Middle	55.95	
(073) Jefferson	(01) AL	0144.04	Upper	35.37	
(073) Jefferson	(01) AL	0144.05	Middle	31.78	
(073) Jefferson	(01) AL	0144.06	Upper	15.97	
(073) Jefferson	(01) AL	0144.08	Middle	59.15	
(073) Jefferson	(01) AL	0144.09	Upper	17.36	
(073) Jefferson	(01) AL	0144.10	Upper	31.97	
(073) Jefferson	(01) AL	0144.12	Upper	12.29	
(073) Jefferson	(01) AL	0144.14	Upper	19.73	
(073) Jefferson	(01) AL	0144.15	Upper	41.02	
(117) Shelby	(01) AL	0301.02	Middle	28.19	
(117) Shelby	(01) AL	0301.03	Middle	15.85	
(117) Shelby	(01) AL	0302.11	Upper	12.95	
(117) Shelby	(01) AL	0302.12	Middle	48.32	
(117) Shelby	(01) AL	0302.15	Middle	24.02	
(117) Shelby	(01) AL	0302.16	Upper	20.35	
(117) Shelby	(01) AL	0302.18	Upper	17.62	
(117) Shelby	(01) AL	0302.19	Upper	17.43	
(117) Shelby	(01) AL	0302.20	Upper	15.70	
(117) Shelby	(01) AL	0302.21	Upper	31.24	
(117) Shelby	(01) AL	0303.04	Upper	15.51	
(117) Shelby	(01) AL	0303.05	Upper	9.63	
(117) Shelby	(01) AL	0303.06	Middle	36.78	
(117) Shelby	(01) AL	0303.14	Middle	37.32	
(117) Shelby	(01) AL	0303.15	Middle	47.86	
(117) Shelby	(01) AL	0303.16	Middle	34.69	
(117) Shelby	(01) AL	0303.17	Upper	21.60	
(117) Shelby	(01) AL	0303.19	Middle	52.02	
(117) Shelby	(01) AL	0303.20	Middle	25.45	
(117) Shelby	(01) AL	0303.30	Upper	16.50	
(117) Shelby	(01) AL	0303.31	Upper	18.78	
(117) Shelby	(01) AL	0303.36	Upper	24.41	
(117) Shelby	(01) AL	0303.37	Middle	40.28	
(117) Shelby	(01) AL	0303.40	Upper	31.77	
(117) Shelby	(01) AL	0303.41	Middle	53.74	
(117) Shelby	(01) AL	0303.45	Upper	28.51	
(117) Shelby	(01) AL	0303.46	Upper	14.74	



MSA: 13820 - Birmingham, AL Facility-Based Assessment Area Geographical Information

	Oeographical information					
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %		
(117) Shelby	(01) AL	0303.47	Middle	30.64		
(117) Shelby	(01) AL	0303.48	Upper	18.45		
(117) Shelby	(01) AL	0303.49	Middle	18.68		
(117) Shelby	(01) AL	0303.50	Upper	21.07		
(117) Shelby	(01) AL	0303.51	Upper	23.30		
(117) Shelby	(01) AL	0303.52	Upper	22.28		
(117) Shelby	(01) AL	0304.05	Moderate	41.42		
(117) Shelby	(01) AL	0304.06	Middle	35.69		
(117) Shelby	(01) AL	0304.07	Middle	34.01		
(117) Shelby	(01) AL	0304.08	Moderate	40.19		
(117) Shelby	(01) AL	0305.02	Middle	31.33		
(117) Shelby	(01) AL	0305.03	Upper	38.32		
(117) Shelby	(01) AL	0305.04	Middle	48.40		
(117) Shelby	(01) AL	0306.07	Upper	30.59		
(117) Shelby	(01) AL	0306.10	Middle	38.91		
(117) Shelby	(01) AL	0306.11	Upper	31.07		
(117) Shelby	(01) AL	0306.12	Upper	29.05		
(117) Shelby	(01) AL	0306.13	Middle	34.23		
(117) Shelby	(01) AL	0306.14	Middle	45.52		
(117) Shelby	(01) AL	0306.15	Upper	23.09		
(117) Shelby	(01) AL	0306.16	Upper	20.39		
(117) Shelby	(01) AL	0307.01	Middle	20.92		
(117) Shelby	(01) AL	0307.03	Middle	25.52		
(117) Shelby	(01) AL	0307.04	Middle	8.85		
(117) Shelby	(01) AL	0308.00	Middle	11.22		
(117) Shelby	(01) AL	0309.00	Moderate	8.56		
(117) Shelby	(01) AL	9800.00	Unknown	28.57		
(117) Shelby	(01) AL	9801.00	Unknown	100.00		

State of Alabama 22520 Florence-Muscle Shoals, AL

County: Lauderdale (077)







MSA: 22520 - Florence-Muscle Shoals, AL Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %			
(077) Lauderdale	(01) AL	0101.00	Low	38.59			
(077) Lauderdale	(01) AL	0102.00	Middle	30.78			
(077) Lauderdale	(01) AL	0103.00	Unknown	92.40			
(077) Lauderdale	(01) AL	0104.00	Middle	29.08			
(077) Lauderdale	(01) AL	0106.00	Moderate	28.11			
(077) Lauderdale	(01) AL	0107.00	Low	47.16			
(077) Lauderdale	(01) AL	0108.00	Moderate	41.88			
(077) Lauderdale	(01) AL	0109.01	Middle	25.30			
(077) Lauderdale	(01) AL	0109.02	Moderate	30.23			
(077) Lauderdale	(01) AL	0110.00	Moderate	39.06			
(077) Lauderdale	(01) AL	0111.01	Middle	16.64			
(077) Lauderdale	(01) AL	0111.02	Middle	16.73			
(077) Lauderdale	(01) AL	0112.00	Middle	16.43			
(077) Lauderdale	(01) AL	0113.00	Middle	4.75			
(077) Lauderdale	(01) AL	0114.01	Middle	6.40			
(077) Lauderdale	(01) AL	0114.02	Upper	7.46			
(077) Lauderdale	(01) AL	0115.02	Upper	6.22			
(077) Lauderdale	(01) AL	0115.03	Upper	11.78			
(077) Lauderdale	(01) AL	0115.04	Upper	13.34			
(077) Lauderdale	(01) AL	0116.02	Upper	6.15			
(077) Lauderdale	(01) AL	0116.03	Upper	6.83			
(077) Lauderdale	(01) AL	0116.05	Upper	12.05			
(077) Lauderdale	(01) AL	0116.06	Middle	10.61			
(077) Lauderdale	(01) AL	0117.00	Middle	6.69			
(077) Lauderdale	(01) AL	0118.01	Middle	5.75			
(077) Lauderdale	(01) AL	0118.02	Middle	12.57			

State of Alabama 26620 Huntsville, AL

County: Madison (089)







MSA: 22620 - Huntsville, AL Facility-Based Assessment Area Geographical Information

		Geo	graphical Information	
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(089) Madison	(01) AL	0002.03	Low	89.18
(089) Madison	(01) AL	0003.01	Low	85.55
(089) Madison	(01) AL	0003.02	Low	90.78
(089) Madison	(01) AL	0004.03	Moderate	85.77
(089) Madison	(01) AL	0005.01	Moderate	85.86
(089) Madison	(01) AL	0005.02	Moderate	88.69
(089) Madison	(01) AL	0005.03	Moderate	84.38
(089) Madison	(01) AL	0006.01	Moderate	74.40
(089) Madison	(01) AL	0006.02	Moderate	76.14
(089) Madison	(01) AL	0007.01	Low	86.49
(089) Madison	(01) AL	0007.02	Middle	72.08
(089) Madison	(01) AL	0009.01	Middle	20.10
(089) Madison	(01) AL	0009.02	Middle	20.27
(089) Madison	(01) AL	0010.00	Middle	16.19
(089) Madison	(01) AL	0012.00	Low	92.66
(089) Madison	(01) AL	0013.01	Low	80.08
(089) Madison	(01) AL	0013.02	Low	75.86
(089) Madison	(01) AL	0014.01	Upper	30.76
(089) Madison	(01) AL	0014.03	Unknown	54.17
(089) Madison	(01) AL	0014.04	Moderate	43.52
(089) Madison	(01) AL	0015.00	Low	49.52
(089) Madison	(01) AL	0017.00	Upper	8.85
(089) Madison	(01) AL	0018.01	Upper	9.44
(089) Madison	(01) AL	0019.01	Upper	12.87
(089) Madison	(01) AL	0019.02	Upper	13.52
(089) Madison	(01) AL	0019.03	Upper	14.14
(089) Madison	(01) AL	0020.00	Upper	12.54
(089) Madison	(01) AL	0021.00	Low	68.01
(089) Madison	(01) AL	0022.00	Low	56.46
(089) Madison	(01) AL	0023.00	Low	61.26
(089) Madison	(01) AL	0024.00	Low	70.68
(089) Madison	(01) AL	0025.01	Low	77.26
(089) Madison	(01) AL	0025.02	Moderate	64.90
(089) Madison	(01) AL	0026.00	Upper	19.90
(089) Madison	(01) AL	0027.01	Upper	18.75
(089) Madison	(01) AL	0027.21	Middle	17.10
(089) Madison	(01) AL	0027.22	Upper	18.98
(089) Madison	(01) AL	0028.01	Moderate	28.59
(089) Madison	(01) AL	0028.03	Middle	29.75
(089) Madison	(01) AL	0028.04	Upper	16.88
(089) Madison	(01) AL	0029.11	Upper	15.88
(089) Madison	(01) AL	0029.12	Upper	13.97
(089) Madison	(01) AL	0029.22	Upper	16.56
(089) Madison	(01) AL	0029.23	Upper	24.18
(089) Madison	(01) AL	0029.24	Middle	31.22
(089) Madison	(01) AL	0030.00	Low	55.80
(089) Madison	(01) AL	0031.00	Upper	30.41
(089) Madison	(01) AL	0101.01	Middle	21.09
(089) Madison	(01) AL	0101.02	Middle	30.46
(089) Madison	(01) AL	0102.00	Upper	20.08
(089) Madison	(01) AL	0103.02	Middle	22.12
(089) Madison	(01) AL	0103.03	Moderate	19.38
(089) Madison	(01) AL	0103.04	Moderate	20.83
(089) Madison	(01) AL	0104.03	Moderate	23.09

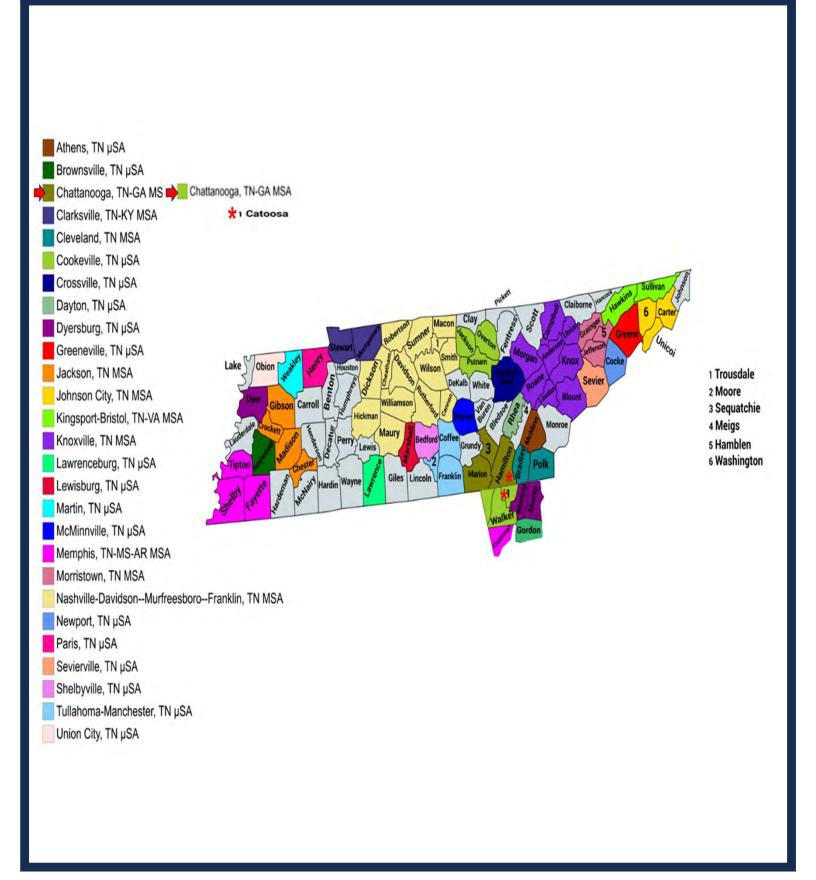


MSA: 22620 - Huntsville, AL Facility-Based Assessment Area Geographical Information

	Geographical Information					
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %		
(089) Madison	(01) AL	0104.04	Moderate	19.35		
(089) Madison	(01) AL	0104.05	Middle	29.08		
(089) Madison	(01) AL	0104.06	Moderate	35.22		
(089) Madison	(01) AL	0105.02	Middle	51.97		
(089) Madison	(01) AL	0105.03	Middle	49.43		
(089) Madison	(01) AL	0105.04	Upper	41.70		
(089) Madison	(01) AL	0106.12	Middle	45.09		
(089) Madison	(01) AL	0106.23	Upper	39.74		
(089) Madison	(01) AL	0106.25	Low	86.37		
(089) Madison	(01) AL	0106.26	Middle	49.36		
(089) Madison	(01) AL	0106.27	Middle	41.00		
(089) Madison	(01) AL	0106.28	Upper	31.52		
(089) Madison	(01) AL	0106.29	Upper	30.65		
(089) Madison	(01) AL	0106.30	Upper	34.18		
(089) Madison	(01) AL	0106.31	Upper	37.58		
(089) Madison	(01) AL	0107.03	Middle	32.98		
(089) Madison	(01) AL	0107.04	Middle	39.93		
(089) Madison	(01) AL	0107.05	Moderate	52.46		
(089) Madison	(01) AL	0107.06	Middle	35.23		
(089) Madison	(01) AL	0108.01	Upper	25.62		
(089) Madison	(01) AL	0108.02	Middle	22.22		
(089) Madison	(01) AL	0109.02	Moderate	19.77		
(089) Madison	(01) AL	0109.03	Middle	16.94		
(089) Madison	(01) AL	0109.04	Upper	21.31		
(089) Madison	(01) AL	0109.05	Upper	13.84		
(089) Madison	(01) AL	0110.12	Upper	22.35		
(089) Madison	(01) AL	0110.13	Middle	28.37		
(089) Madison	(01) AL	0110.21	Moderate	47.86		
(089) Madison	(01) AL	0110.23	Upper	30.49		
(089) Madison	(01) AL	0110.24	Upper	31.88		
(089) Madison	(01) AL	0110.25	Middle	43.59		
(089) Madison	(01) AL	0110.26	Upper	29.96		
(089) Madison	(01) AL	0110.27	Upper	33.75		
(089) Madison	(01) AL	0110.28	Moderate	45.79		
(089) Madison	(01) AL	0111.00	Middle	41.50		
(089) Madison	(01) AL	0112.01	Upper	48.23		
(089) Madison	(01) AL	0112.02	Upper	42.67		
(089) Madison	(01) AL	0112.03	Upper	51.86		
(089) Madison	(01) AL	0113.01	Middle	20.66		
(089) Madison	(01) AL	0113.02	Upper	15.83		
(089) Madison	(01) AL	0114.00	Middle	10.78		

Multi-States (TN-GA) 16860 Chattanooga, TN-GA

Counties: Hamilton (TN-065), Catoosa (GA-047)





MSA: 16860 - Chattanooga, TN-GA Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(047) Catoosa	(13) GA	0301.00	Middle	10.30
(047) Catoosa	(13) GA	0302.01	Middle	13.68
(047) Catoosa	(13) GA	0302.02	Middle	11.65
(047) Catoosa	(13) GA	0303.03	Upper	9.34
(047) Catoosa	(13) GA	0303.04	Middle	9.58
(047) Catoosa	(13) GA	0303.05	Middle	9.61
(047) Catoosa	(13) GA	0303.06	Middle	10.18
(047) Catoosa	(13) GA	0304.02	Upper	13.42
(047) Catoosa	(13) GA	0304.03	Upper	7.49
(047) Catoosa	(13) GA	0304.04	Middle	14.04
(047) Catoosa	(13) GA	0305.01	Middle	18.80
(047) Catoosa	(13) GA	0305.02	Moderate	17.29
(047) Catoosa	(13) GA	0306.00	Middle	14.07
(047) Catoosa	(13) GA	0307.01	Moderate	15.30
(047) Catoosa	(13) GA	0307.02	Middle	18.92
(065) Hamilton	(47) TN	0004.00	Low	89.31
(065) Hamilton	(47) TN	0006.00	Upper	12.90
(065) Hamilton	(47) TN	0007.00	Upper	13.57
(065) Hamilton	(47) TN	00.8000	Upper	24.49
(065) Hamilton	(47) TN	0011.00	Moderate	57.47
(065) Hamilton	(47) TN	0012.00	Moderate	82.33
(065) Hamilton	(47) TN	0013.00	Low	64.58
(065) Hamilton	(47) TN	0014.00	Moderate	53.54
(065) Hamilton	(47) TN	0016.00	Low	72.37
(065) Hamilton	(47) TN	0018.00	Moderate	25.80
(065) Hamilton	(47) TN	0019.00	Low	89.33
(065) Hamilton	(47) TN	0020.00	Upper	47.47
(065) Hamilton	(47) TN	0023.00	Moderate	68.82
(065) Hamilton	(47) TN	0024.00	Low	69.49
(065) Hamilton	(47) TN	0025.00	Low	73.97
(065) Hamilton	(47) TN	0026.00	Moderate	84.11
(065) Hamilton	(47) TN	0028.00	Upper	32.01
(065) Hamilton	(47) TN	0029.00	Middle	57.01
(065) Hamilton	(47) TN	0030.00	Moderate	60.47
(065) Hamilton	(47) TN	0031.00	Upper	25.71
(065) Hamilton	(47) TN	0032.00	Moderate	82.56
(065) Hamilton	(47) TN	0033.00	Middle	78.69
(065) Hamilton	(47) TN	0034.00	Low	52.27
(065) Hamilton	(47) TN	0101.01	Middle Middle	12.37
(065) Hamilton	(47) TN	0101.03	Middle Middle	11.50
(065) Hamilton (065) Hamilton	(47) TN (47) TN	0101.04 0102.01		9.91 6.86
(065) Hamilton	(47) TN (47) TN	0102.01	Upper Middle	9.88
(065) Hamilton	(47) TN (47) TN	0102.02	Middle	8.99
(065) Hamilton	(47) TN (47) TN	0103.03	Upper	8.34
(065) Hamilton	(47) TN (47) TN	0103.04	Middle	5.87
(065) Hamilton	(47) TN (47) TN	0103.05	Middle	11.08
(065) Hamilton	(47) TN (47) TN	0103.08	Middle	7.70
(065) Hamilton	(47) TN (47) TN	0103.09	Unknown	9.37
(065) Hamilton	(47) TN	0103.03	Upper	13.14
(065) Hamilton	(47) TN	0104.11	Middle	12.20
(065) Hamilton	(47) TN	0104.12	Upper	11.70
(065) Hamilton	(47) TN	0104.31	Middle	22.77
(065) Hamilton	(47) TN	0104.32	Upper	16.00
(000) Hallittoll	(-7 /) 1 ()	0107.02		10.00

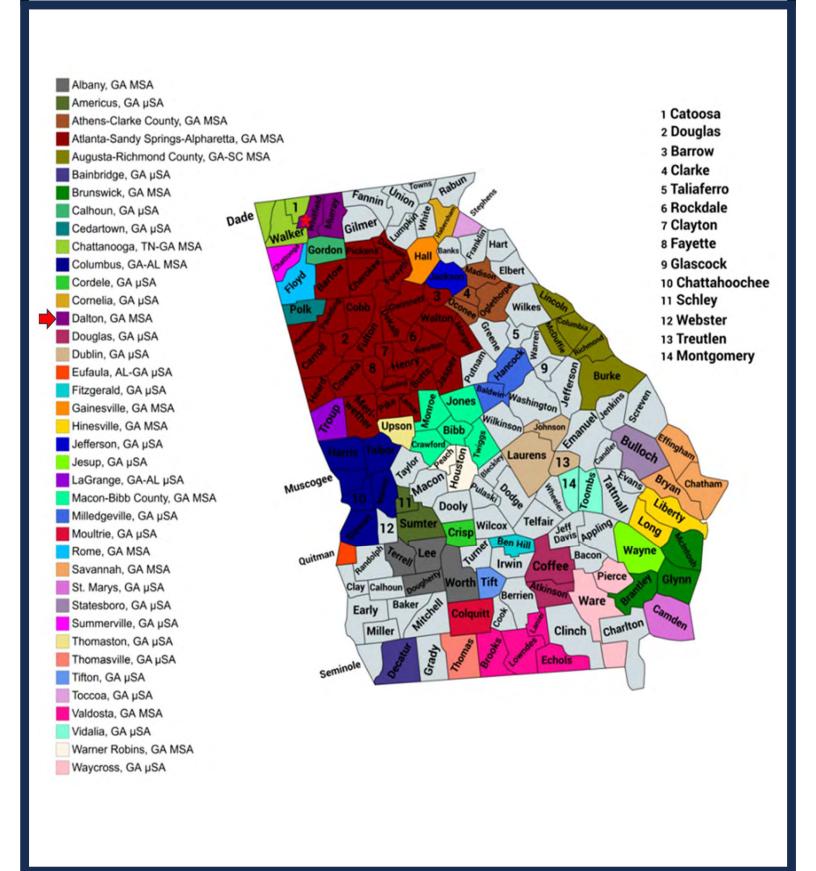


MSA: 16860 - Chattanooga, TN-GA Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(065) Hamilton	(47) TN	0104.33	Middle	34.77
(065) Hamilton	(47) TN	0104.34	Upper	8.69
(065) Hamilton	(47) TN	0104.35	Middle	23.72
(065) Hamilton	(47) TN	0105.01	Middle	21.60
(065) Hamilton	(47) TN	0105.02	Upper	16.68
(065) Hamilton	(47) TN	0106.00	Middle	17.20
(065) Hamilton	(47) TN	0107.00	Middle	20.16
(065) Hamilton	(47) TN	0108.00	Moderate	24.88
(065) Hamilton	(47) TN	0109.01	Upper	18.71
(065) Hamilton	(47) TN	0109.02	Middle	13.30
(065) Hamilton	(47) TN	0109.04	Middle	23.91
(065) Hamilton	(47) TN	0109.05	Middle	18.28
(065) Hamilton	(47) TN	0110.01	Middle	6.56
(065) Hamilton	(47) TN	0110.03	Upper	10.45
(065) Hamilton	(47) TN	0110.04	Upper	9.46
(065) Hamilton	(47) TN	0111.00	Upper	7.34
(065) Hamilton	(47) TN	0112.03	Upper	25.28
(065) Hamilton	(47) TN	0112.04	Middle	19.04
(065) Hamilton	(47) TN	0112.05	Upper	16.54
(065) Hamilton	(47) TN	0112.06	Middle	23.43
(065) Hamilton	(47) TN	0113.11	Middle	32.47
(065) Hamilton	(47) TN	0113.14	Upper	25.85
(065) Hamilton	(47) TN	0113.21	Upper	37.83
(065) Hamilton	(47) TN	0113.23	Upper	28.66
(065) Hamilton	(47) TN	0113.24	Upper	23.51
(065) Hamilton	(47) TN	0113.25	Upper	24.89
(065) Hamilton	(47) TN	0113.26	Upper	33.47
(065) Hamilton	(47) TN	0114.02	Middle	69.06
(065) Hamilton	(47) TN	0114.11	Moderate	50.70
(065) Hamilton	(47) TN	0114.13	Middle	32.36
(065) Hamilton	(47) TN	0114.42	Middle	33.24
(065) Hamilton	(47) TN	0114.44	Moderate	84.93
(065) Hamilton	(47) TN	0114.45	Moderate	57.41
(065) Hamilton	(47) TN	0114.46	Middle	35.60
(065) Hamilton	(47) TN	0114.47	Upper	21.00
(065) Hamilton	(47) TN	0114.48	Middle	43.14
(065) Hamilton	(47) TN	0114.49	Middle	44.39
(065) Hamilton	(47) TN	0116.00	Moderate	35.29
(065) Hamilton	(47) TN	0117.00	Middle	27.09
(065) Hamilton	(47) TN	0118.00	Middle	33.24
(065) Hamilton	(47) TN	0119.00	Moderate	42.46
(065) Hamilton	(47) TN	0120.00	Upper	5.49
(065) Hamilton	(47) TN	0121.00	Middle	11.46
(065) Hamilton	(47) TN	0122.00	Low	93.85
(065) Hamilton	(47) TN	0123.00	Moderate	68.39
(065) Hamilton	(47) TN	0124.00	Upper	29.58
(065) Hamilton	(47) TN	9801.00	Unknown	0.00
(065) Hamilton	(47) TN	9802.00	Unknown	0.00

State of Georgia 19140 Dalton, GA

County: Whitfield (313)



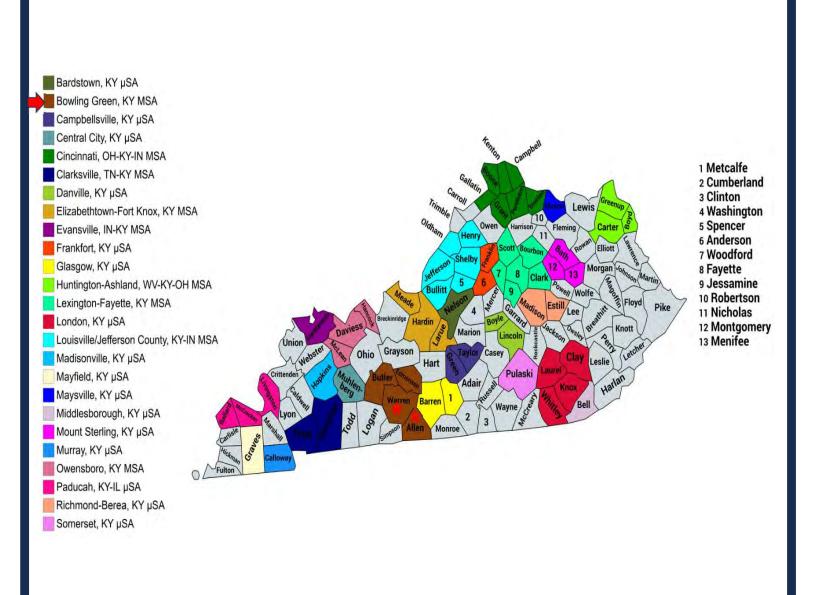


MSA: 19140 - Dalton, GA Facility-Based Assessment Area Geographical Information

3000				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(313) Whitfield	(13) GA	0001.01	Middle	11.95
(313) Whitfield	(13) GA	0001.03	Upper	29.77
(313) Whitfield	(13) GA	0001.04	Middle	15.46
(313) Whitfield	(13) GA	0002.00	Middle	25.80
(313) Whitfield	(13) GA	0003.01	Middle	53.37
(313) Whitfield	(13) GA	0003.03	Middle	44.70
(313) Whitfield	(13) GA	0003.04	Middle	36.33
(313) Whitfield	(13) GA	0004.01	Middle	80.69
(313) Whitfield	(13) GA	0004.02	Moderate	60.49
(313) Whitfield	(13) GA	0005.01	Middle	30.43
(313) Whitfield	(13) GA	0005.02	Moderate	57.73
(313) Whitfield	(13) GA	0006.00	Upper	17.73
(313) Whitfield	(13) GA	0007.00	Middle	14.98
(313) Whitfield	(13) GA	0008.01	Middle	20.61
(313) Whitfield	(13) GA	0008.02	Middle	20.92
(313) Whitfield	(13) GA	0009.00	Upper	38.94
(313) Whitfield	(13) GA	0010.00	Middle	84.47
(313) Whitfield	(13) GA	0011.00	Moderate	52.74
(313) Whitfield	(13) GA	0012.00	Moderate	63.39
(313) Whitfield	(13) GA	0013.00	Moderate	79.65
(313) Whitfield	(13) GA	0014.00	Upper	48.22
(313) Whitfield	(13) GA	0015.00	Middle	33.38

State of Kentucky 14540 Bowling Green, KY

Counties: Allen (003), Warren (227)



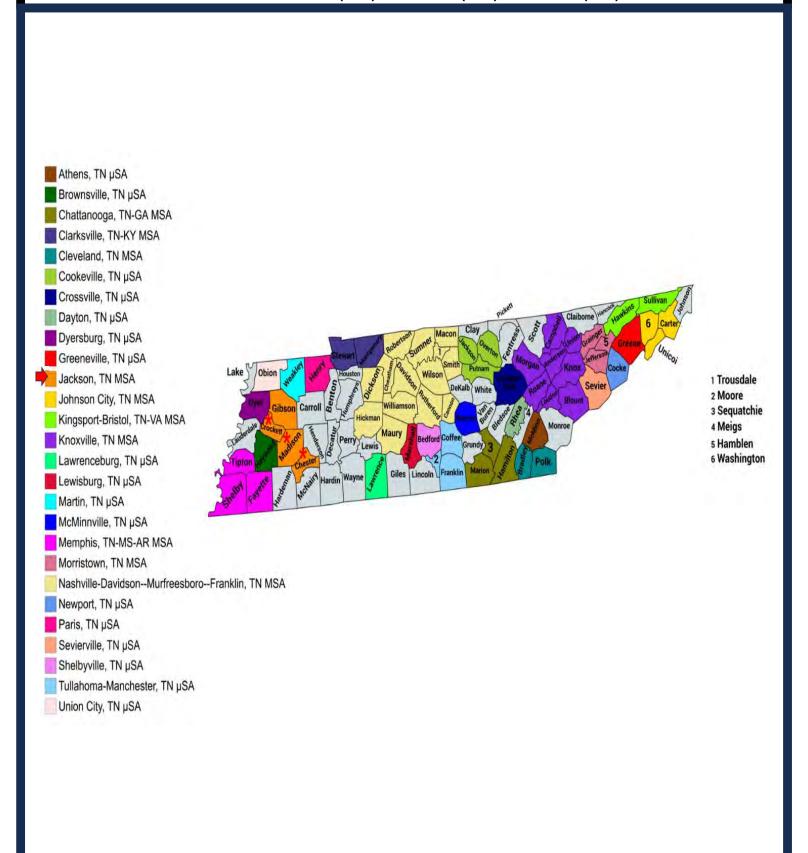


MSA: 14540 - Bowling Green, KY Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(003) Allen	(21) KY	9201.00	Middle	6.83
(003) Allen	(21) KY	9202.00	Middle	5.96
(003) Allen	(21) KY	9203.00	Moderate	8.65
(003) Allen	(21) KY	9204.00	Middle	8.92
(003) Allen	(21) KY	9205.00	Moderate	7.08
(003) Allen	(21) KY	9206.00	Middle	7.68
(003) Allen	(21) KY	9999.99	Middle	7.78
(227) Warren	(21) KY	0101.00	Unknown	27.66
(227) Warren	(21) KY	0102.00	Low	57.83
(227) Warren	(21) KY	0103.00	Moderate	51.79
(227) Warren	(21) KY	0104.00	Upper	24.26
(227) Warren	(21) KY	0105.00	Moderate	15.19
(227) Warren	(21) KY	0106.00	Middle	26.55
(227) Warren	(21) KY	0107.01	Middle	34.51
(227) Warren	(21) KY	0107.02	Middle	41.28
(227) Warren	(21) KY	0108.01	Middle	21.86
(227) Warren	(21) KY	0108.02	Upper	18.47
(227) Warren	(21) KY	0108.04	Moderate	32.51
(227) Warren	(21) KY	0108.05	Middle	27.79
(227) Warren	(21) KY	0109.00	Upper	24.60
(227) Warren	(21) KY	0110.01	Moderate	62.67
(227) Warren	(21) KY	0110.02	Moderate	49.77
(227) Warren	(21) KY	0111.00	Upper	22.19
(227) Warren	(21) KY	0112.00	Moderate	52.77
(227) Warren	(21) KY	0113.00	Moderate	26.22
(227) Warren	(21) KY	0114.01	Upper	13.31
(227) Warren	(21) KY	0114.02	Upper	18.68
(227) Warren	(21) KY	0115.00	Upper	9.02
(227) Warren	(21) KY	0116.00	Middle	11.82
(227) Warren	(21) KY	0117.01	Middle	30.34
(227) Warren	(21) KY	0117.02	Middle	10.96
(227) Warren	(21) KY	0118.01	Middle	7.53
(227) Warren	(21) KY	0118.02	Middle	7.61
(227) Warren	(21) KY	0119.00	Middle	12.45

State of Tennessee 27180 Jackson, TN

Counties: Chester (023), Crockett (033), Madison (113)



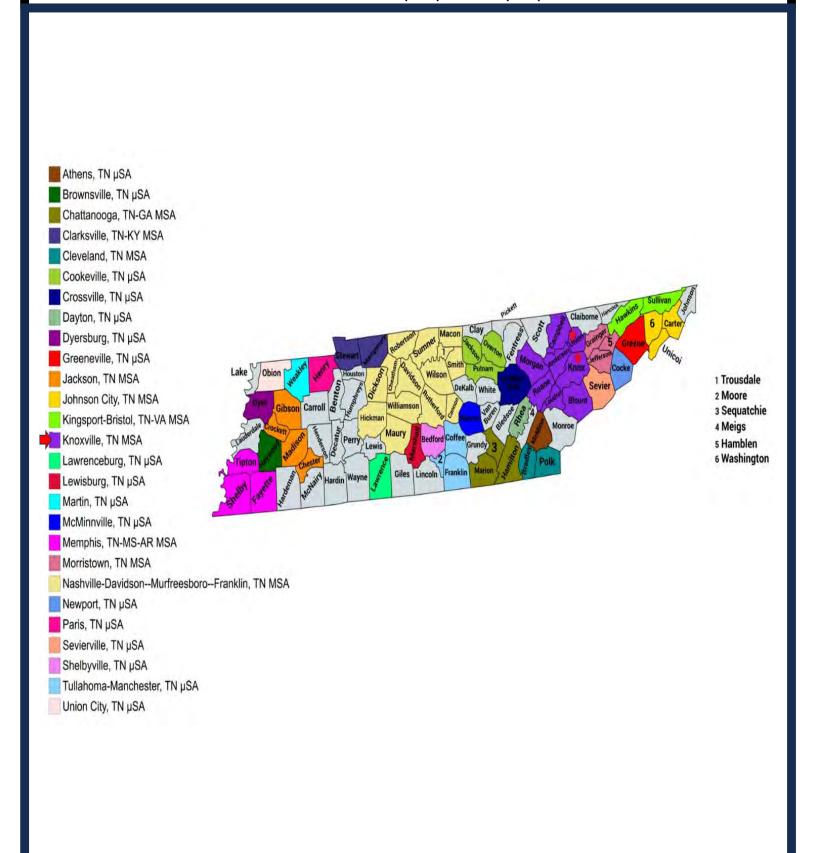


MSA: 27180 - Jackson, TN Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(023) Chester	(47) TN	9701.01	Upper	10.87
(023) Chester	(47) TN	9701.02	Middle	12.37
(023) Chester	(47) TN	9702.00	Middle	26.24
(023) Chester	(47) TN	9703.01	Middle	12.48
(023) Chester	(47) TN	9703.02	Middle	12.40
(023) Chester	(47) TN	9999.99	Middle	16.55
(033) Crockett	(47) TN	9610.00	Middle	19.92
(033) Crockett	(47) TN	9611.00	Middle	31.02
(033) Crockett	(47) TN	9612.00	Middle	15.31
(033) Crockett	(47) TN	9613.00	Middle	22.56
(033) Crockett	(47) TN	9614.00	Middle	36.80
(033) Crockett	(47) TN	9999.99	Middle	27.71
(113) Madison	(47) TN	0001.00	Middle	64.65
(113) Madison	(47) TN	0002.00	Middle	72.40
(113) Madison	(47) TN	0003.00	Middle	45.26
(113) Madison	(47) TN	0004.00	Moderate	80.57
(113) Madison	(47) TN	0005.00	Low	93.01
(113) Madison	(47) TN	0006.00	Moderate	60.01
(113) Madison	(47) TN	0007.00	Low	54.88
(113) Madison	(47) TN	0008.00	Unknown	68.44
(113) Madison	(47) TN	0009.00	Low	93.69
(113) Madison	(47) TN	0010.00	Moderate	91.52
(113) Madison	(47) TN	0011.00	Low	94.66
(113) Madison	(47) TN	0013.00	Moderate	25.76
(113) Madison	(47) TN	0014.01	Middle	36.64
(113) Madison	(47) TN	0014.02	Upper	32.50
(113) Madison	(47) TN	0015.01	Middle	51.20
(113) Madison	(47) TN	0015.02	Upper	16.03
(113) Madison	(47) TN	0016.03	Upper	35.49
(113) Madison	(47) TN	0016.04	Upper	29.84
(113) Madison	(47) TN	0016.05	Middle	31.17
(113) Madison	(47) TN	0016.07	Middle	45.40
(113) Madison	(47) TN	0016.08	Upper	22.36
(113) Madison	(47) TN	0016.09	Upper	19.22
(113) Madison	(47) TN	0016.10	Upper	19.73
(113) Madison	(47) TN	0016.11	Upper	41.04
(113) Madison	(47) TN	0016.12	Middle	48.13
(113) Madison	(47) TN	0017.00	Upper	48.88
(113) Madison	(47) TN	0018.00	Middle	34.74
(113) Madison	(47) TN	0019.00	Upper	14.94

State of Tennessee 28940 Knoxville, TN

Counties: Knox (093), Union (173)





MSA: 28940 - Knoxville, TN Facility-Based Assessment Area Geographical Information

	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(093) Knox	(47) TN	0001.00	Upper	17.72	
(093) Knox	(47) TN	0008.00	Low	29.55	
(093) Knox	(47) TN	0009.01	Unknown	24.47	
(093) Knox	(47) TN	0009.02	Unknown	21.86	
(093) Knox	(47) TN	0014.00	Low	59.97	
(093) Knox	(47) TN	0015.00	Moderate	29.46	
(093) Knox	(47) TN	0016.00	Middle	21.19	
(093) Knox	(47) TN	0017.00	Moderate	32.69	
(093) Knox	(47) TN	0018.00	Middle	29.91	
(093) Knox	(47) TN	0019.00	Low	71.64	
(093) Knox	(47) TN	0020.00	Low	87.51	
(093) Knox	(47) TN	0021.00	Moderate	69.41	
(093) Knox	(47) TN	0022.00	Middle	18.32	
(093) Knox	(47) TN	0023.00	Middle	22.36	
(093) Knox	(47) TN	0024.00	Moderate	29.13	
(093) Knox	(47) TN	0026.00	Low	45.70	
(093) Knox	(47) TN	0027.00	Low	35.53	
(093) Knox	(47) TN	0028.00	Low	67.41	
(093) Knox	(47) TN	0029.00	Low	46.43	
(093) Knox	(47) TN	0030.00	Moderate	30.59	
(093) Knox	(47) TN	0031.00	Moderate	32.88	
(093) Knox	(47) TN	0032.00	Low	63.79	
(093) Knox	(47) TN	0033.00	Upper	33.77	
(093) Knox	(47) TN	0034.00	Middle	14.26	
(093) Knox	(47) TN	0035.01	Middle	13.82	
(093) Knox	(47) TN	0035.02	Middle	16.92	
(093) Knox	(47) TN	0037.00	Upper	22.60	
(093) Knox	(47) TN	0038.01	Middle	31.83	
(093) Knox	(47) TN	0038.02	Middle	29.10	
(093) Knox	(47) TN	0039.01	Middle	33.08	
(093) Knox	(47) TN	0039.02	Moderate	35.31	
(093) Knox	(47) TN	0040.00	Moderate	33.77	
(093) Knox	(47) TN	0041.00	Middle	22.77	
(093) Knox	(47) TN	0042.00	Middle	16.03	
(093) Knox	(47) TN	0043.00	Middle	28.46	
(093) Knox	(47) TN	0044.01	Upper	11.58	
(093) Knox	(47) TN	0044.03	Upper	24.71	
(093) Knox	(47) TN	0044.04	Upper	19.28	
(093) Knox	(47) TN	0045.01	Moderate	27.89	
(093) Knox	(47) TN	0045.02	Upper	17.54	
(093) Knox	(47) TN	0046.06	Upper	19.42	
(093) Knox	(47) TN	0046.07	Upper	23.71	
(093) Knox	(47) TN	0046.08	Moderate	23.68	
(093) Knox	(47) TN	0046.09	Middle	25.44	
(093) Knox	(47) TN	0046.10	Middle	34.96	
(093) Knox	(47) TN	0046.11	Upper	20.72	
(093) Knox	(47) TN	0046.12	Upper	20.78	
(093) Knox	(47) TN	0046.13	Upper	27.71	
(093) Knox	(47) TN	0046.14	Middle	24.97	
(093) Knox	(47) TN	0046.15	Moderate	28.10	
(093) Knox	(47) TN	0047.00	Middle	22.77	
(093) Knox	(47) TN	0048.00	Moderate	25.14	
(093) Knox	(47) TN	0049.00	Middle	18.43	
(093) Knox	(47) TN	0050.00	Middle	16.73	



MSA: 28940 - Knoxville, TN Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(093) Knox	(47) TN	0051.00	Upper	14.08
(093) Knox	(47) TN	0052.02	Moderate	23.95
(093) Knox	(47) TN	0052.03	Middle	19.50
(093) Knox	(47) TN	0052.04	Middle	9.90
(093) Knox	(47) TN	0053.01	Middle	11.61
(093) Knox	(47) TN	0053.02	Middle	10.30
(093) Knox	(47) TN	0054.01	Middle	12.79
(093) Knox	(47) TN	0054.01	Middle	10.19
(093) Knox	(47) TN	0055.01	Middle	11.94
(093) Knox	(47) TN	0055.02	Middle	9.53
(093) Knox	(47) TN	0056.02	Middle	9.14
(093) Knox	(47) TN	0056.03	Upper	15.36
(093) Knox	(47) TN	0056.04	Middle	12.94
(093) Knox	(47) TN	0057.01	Upper	11.71
(093) Knox	(47) TN	0057.01	Middle	19.71
(093) Knox	(47) TN	0057.04	Upper	21.83
(093) Knox	(47) TN	0057.00	Upper	18.61
(093) Knox	(47) TN (47) TN	0057.07	Upper	13.46
(093) Knox	(47) TN	0057.09	Upper	13.47
(093) Knox	(47) TN	0057.00	Upper	11.80
(093) Knox	(47) TN	0057.11	Upper	16.45
(093) Knox	(47) TN	0057.13	Upper	12.83
(093) Knox	(47) TN	0057.14	Upper	13.60
(093) Knox	(47) TN	0058.03	Upper	19.65
(093) Knox	(47) TN	0058.03	Upper	22.65
(093) Knox	(47) TN (47) TN	0058.07	Upper	17.16
(093) Knox	(47) TN	0058.09	Upper	14.57
(093) Knox	(47) TN	0058.10	Upper	12.62
(093) Knox	(47) TN	0058.11	Upper	18.97
(093) Knox	(47) TN	0058.13	Upper	18.12
(093) Knox	(47) TN	0058.14	Upper	14.62
(093) Knox	(47) TN	0058.15	Upper	15.75
(093) Knox	(47) TN	0059.03	Upper	19.61
(093) Knox	(47) TN	0059.06	Upper	10.89
(093) Knox	(47) TN	0059.07	Upper	17.66
(093) Knox	(47) TN	0059.08	Middle	18.38
(093) Knox	(47) TN	0059.09	Upper	12.43
(093) Knox	(47) TN	0059.10	Upper	22.60
(093) Knox	(47) TN	0059.11	Upper	22.88
(093) Knox	(47) TN	0059.12	Upper	23.88
(093) Knox	(47) TN	0060.01	Middle	19.11
(093) Knox	(47) TN	0060.02	Middle	13.09
(093) Knox	(47) TN	0060.03	Upper	12.90
(093) Knox	(47) TN	0061.02	Middle	8.78
(093) Knox	(47) TN	0061.03	Middle	12.23
(093) Knox	(47) TN	0061.04	Upper	15.75
(093) Knox	(47) TN	0062.02	Upper	8.39
(093) Knox	(47) TN	0062.03	Middle	11.05
(093) Knox	(47) TN	0062.05	Upper	7.00
(093) Knox	(47) TN	0062.06	Middle	8.95
(093) Knox	(47) TN	0062.07	Middle	15.01
(093) Knox	(47) TN	0062.08	Middle	20.04
(093) Knox	(47) TN	0063.01	Middle	8.53
(093) Knox	(47) TN	0063.02	Moderate	6.64

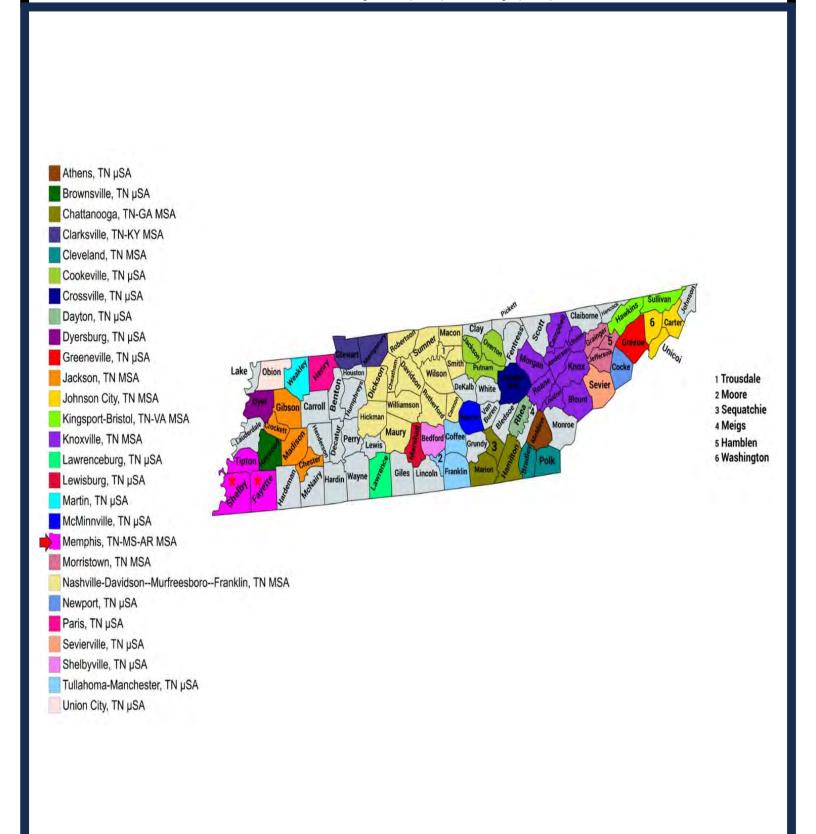


MSA: 28940 - Knoxville, TN Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(093) Knox	(47) TN	0064.01	Middle	11.77
(093) Knox	(47) TN	0064.02	Middle	7.56
(093) Knox	(47) TN	0064.03	Middle	8.59
(093) Knox	(47) TN	0065.01	Middle	9.42
(093) Knox	(47) TN	0065.02	Middle	9.63
(093) Knox	(47) TN	0066.00	Upper	18.71
(093) Knox	(47) TN	0067.00	Moderate	56.84
(093) Knox	(47) TN	0068.00	Low	67.14
(093) Knox	(47) TN	0069.01	Unknown	23.72
(093) Knox	(47) TN	0069.02	Unknown	22.65
(093) Knox	(47) TN	0069.03	Low	21.86
(093) Knox	(47) TN	0070.00	Low	60.87
(093) Knox	(47) TN	0071.00	Upper	11.91
(173) Union	(47) TN	0401.01	Moderate	6.79
(173) Union	(47) TN	0401.02	Moderate	4.17
(173) Union	(47) TN	0402.01	Moderate	7.53
(173) Union	(47) TN	0402.02	Middle	5.10
(173) Union	(47) TN	0403.00	Middle	5.49
(173) Union	(47) TN	9999.99	Moderate	5.86

State of Tennessee 32820 Memphis, TN-MS-AR

Counties: Fayette (047), Shelby (157)





THOUSAIN					
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(047) Fayette	(47) TN	0603.00	Middle	53.70	
(047) Fayette	(47) TN	0604.01	Upper	29.10	
(047) Fayette	(47) TN	0604.02	Upper	31.03	
(047) Fayette	(47) TN	0604.03	Upper	28.00	
(047) Fayette	(47) TN	0604.04	Middle	30.28	
(047) Fayette	(47) TN	0605.01	Moderate	39.86	
(047) Fayette	(47) TN	0605.02	Middle	32.25	
(047) Fayette	(47) TN	0606.00	Middle	42.89	
(047) Fayette	(47) TN	0607.01	Middle	31.21	
(047) Fayette	(47) TN	0607.02	Upper	27.93	
(047) Fayette	(47) TN	0608.00	Middle	39.21	
(157) Shelby	(47) TN	0001.00	Upper	39.43	
(157) Shelby	(47) TN	0002.00	Low	97.31	
(157) Shelby	(47) TN	0003.00	Moderate	98.81	
(157) Shelby	(47) TN	0004.00	Low	98.96	
(157) Shelby	(47) TN	0006.00	Low	99.12	
(157) Shelby	(47) TN	0007.00	Low	91.06	
(157) Shelby	(47) TN	0008.00	Low	98.60	
(157) Shelby	(47) TN	0009.00	Moderate	97.22	
(157) Shelby	(47) TN	0011.00	Moderate	81.55	
(157) Shelby	(47) TN	0012.00	Moderate	65.91	
(157) Shelby	(47) TN	0013.00	Low	88.87	
(157) Shelby	(47) TN	0014.00	Low	95.09	
(157) Shelby	(47) TN	0015.00	Moderate	85.59	
(157) Shelby	(47) TN	0016.00	Upper	37.42	
(157) Shelby	(47) TN	0017.00	Middle	55.08	
(157) Shelby	(47) TN	0019.00	Moderate	98.78	
(157) Shelby	(47) TN	0020.00	Low	95.94	
(157) Shelby	(47) TN	0021.00	Middle	86.85	
(157) Shelby	(47) TN	0024.00	Low	90.31	
(157) Shelby	(47) TN	0025.00	Middle	57.89	
(157) Shelby	(47) TN	0026.00	Upper	17.74	
(157) Shelby	(47) TN	0027.00	Unknown	62.80	
(157) Shelby	(47) TN	0028.00	Low	87.59	
(157) Shelby	(47) TN	0029.00	Upper	14.26	
(157) Shelby	(47) TN	0030.00	Moderate	50.61	
(157) Shelby	(47) TN	0031.00	Middle	30.27	
(157) Shelby	(47) TN	0032.00	Upper	33.52	
(157) Shelby	(47) TN	0033.00	Upper	15.14	
(157) Shelby	(47) TN	0034.00	Middle	37.63	
(157) Shelby	(47) TN	0035.00	Upper	26.91	
(157) Shelby	(47) TN	0036.00	Middle	60.40	
(157) Shelby	(47) TN	0037.00	Low	76.76	
(157) Shelby	(47) TN	0038.00	Unknown	75.92	
(157) Shelby	(47) TN	0039.00	Moderate	85.64	
(157) Shelby	(47) TN	0042.00	Upper	40.36	
(157) Shelby	(47) TN	0043.00	Upper	46.49	
(157) Shelby	(47) TN	0045.00	Unknown	97.71	
(157) Shelby	(47) TN	0046.00	Unknown	87.60	
(157) Shelby	(47) TN	0050.00	Low	98.43	
(157) Shelby	(47) TN	0053.00	Low	99.44	
(157) Shelby	(47) TN	0055.00	Moderate	98.71	
(157) Shelby	(47) TN	0056.00	Moderate	99.46	
(157) Shelby	(47) TN	0057.00	Moderate	98.91	



FIRSUDANK	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(157) Shelby	(47) TN	0058.00	Moderate	99.17	
(157) Shelby	(47) TN	0059.00	Low	98.77	
(157) Shelby	(47) TN	0060.00	Low	98.58	
(157) Shelby	(47) TN	0062.00	Moderate	93.97	
(157) Shelby	(47) TN	0063.00	Upper	32.36	
(157) Shelby	(47) TN	0064.00	Moderate	92.11	
(157) Shelby	(47) TN	0065.00	Moderate	98.76	
(157) Shelby	(47) TN	0066.00	Moderate	46.26	
(157) Shelby	(47) TN	0067.00	Low	98.15	
(157) Shelby	(47) TN	0068.00	Moderate	98.83	
(157) Shelby	(47) TN	0069.00	Low	98.81	
(157) Shelby	(47) TN	0070.00	Low	80.87	
(157) Shelby	(47) TN	0071.00	Upper	32.64	
(157) Shelby	(47) TN	0072.00	Upper	15.64	
(157) Shelby	(47) TN	0073.00	Upper	50.83	
(157) Shelby	(47) TN	0074.00	Middle	31.64	
(157) Shelby	(47) TN	0075.00	Low	99.55	
(157) Shelby	(47) TN	0078.10	Low	97.56	
(157) Shelby	(47) TN	0078.21	Moderate	98.58	
(157) Shelby	(47) TN	0078.22	Moderate	94.70	
(157) Shelby	(47) TN	0079.00	Moderate	97.04	
(157) Shelby	(47) TN	0080.00	Moderate	80.29	
(157) Shelby	(47) TN	0081.10	Low	98.19	
(157) Shelby	(47) TN	0081.20	Moderate	98.13	
(157) Shelby	(47) TN	0082.00	Low	95.12	
(157) Shelby	(47) TN	0085.00	Upper	9.98	
(157) Shelby	(47) TN	0086.00	Upper	25.70	
(157) Shelby	(47) TN	0087.00	Moderate	54.80	
(157) Shelby	(47) TN	0088.00	Moderate	75.10	
(157) Shelby	(47) TN	0089.00	Low	81.56	
(157) Shelby	(47) TN	0091.00	Low	70.17	
(157) Shelby	(47) TN	0092.01	Upper	18.45	
(157) Shelby	(47) TN	0092.02	Middle	24.23	
(157) Shelby	(47) TN	0093.00	Moderate	34.17	
(157) Shelby	(47) TN	0094.00	Middle	22.57	
(157) Shelby	(47) TN	0095.01	Middle	21.88	
(157) Shelby	(47) TN	0095.02	Upper	14.11	
(157) Shelby	(47) TN	0096.00	Upper	12.16	
(157) Shelby	(47) TN	0097.00	Moderate	81.01	
(157) Shelby	(47) TN	0098.00	Moderate	53.80	
(157) Shelby	(47) TN	0099.01	Low	75.53	
(157) Shelby	(47) TN	0099.02	Low	86.93	
(157) Shelby	(47) TN	0100.01	Low	96.78	
(157) Shelby	(47) TN	0100.02	Low	94.13	
(157) Shelby	(47) TN	0101.20	Low	91.72	
(157) Shelby	(47) TN	0101.21	Low	93.43	
(157) Shelby	(47) TN	0101.22	Middle	94.20	
(157) Shelby	(47) TN	0102.10	Moderate	95.03	
(157) Shelby	(47) TN	0102.20	Moderate	92.38	
(157) Shelby	(47) TN	0103.00	Low	97.38	
(157) Shelby	(47) TN	0105.00	Low	91.29	
(157) Shelby	(47) TN	0106.10	Low	95.22	
(157) Shelby	(47) TN	0106.20	Moderate	97.90	
(157) Shelby	(47) TN	0106.30	Low	97.60	



County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(157) Shelby	(47) TN	0107.10	Moderate	92.67
(157) Shelby	(47) TN	0107.10	Moderate	94.20
(157) Shelby	(47) TN	0107.20	Moderate	96.32
(157) Shelby	(47) TN (47) TN	0108.10	Middle	95.15
(157) Shelby	(47) TN (47) TN	0108.20	Moderate	86.51
(157) Shelby	(47) TN (47) TN	0110.10	Moderate	95.47
(157) Shelby	(47) TN (47) TN	0110.20	Low	98.71
, ,	` ´			99.34
(157) Shelby	(47) TN	0112.00	Low	
(157) Shelby	(47) TN	0113.00	Middle	84.12
(157) Shelby	(47) TN	0114.01	Unknown	91.75
(157) Shelby	(47) TN	0114.02	Unknown	68.68
(157) Shelby	(47) TN	0115.00	Low	98.84
(157) Shelby	(47) TN	0116.00	Low	98.42
(157) Shelby	(47) TN	0117.00	Low	98.13
(157) Shelby	(47) TN	0118.00	Middle	73.67
(157) Shelby	(47) TN	0201.01	Moderate	70.71
(157) Shelby	(47) TN	0201.02	Middle	20.94
(157) Shelby	(47) TN	0202.10	Middle	43.80
(157) Shelby	(47) TN	0202.21	Middle	48.83
(157) Shelby	(47) TN	0202.22	Moderate	62.06
(157) Shelby	(47) TN	0203.01	Middle	23.59
(157) Shelby	(47) TN	0203.02	Moderate	40.92
(157) Shelby	(47) TN	0204.00	Middle	44.16
(157) Shelby	(47) TN	0205.11	Middle	89.15
(157) Shelby	(47) TN	0205.21	Low	95.54
(157) Shelby	(47) TN	0205.23	Low	93.66
(157) Shelby	(47) TN	0205.24	Moderate	94.06
(157) Shelby	(47) TN	0205.31	Moderate	88.20
(157) Shelby	(47) TN	0205.32	Moderate	87.44
(157) Shelby	(47) TN	0205.41	Middle Low	88.74 91.64
(157) Shelby	(47) TN	0205.42 0205.43	Low	94.18
(157) Shelby	(47) TN	0205.43		94.18 87.89
(157) Shelby	(47) TN	0205.44	Low	
(157) Shelby	(47) TN		Low Moderate	80.92 69.81
(157) Shelby	(47) TN	0206.21 0206.22	Middle	29.15
(157) Shelby (157) Shelby	(47) TN	0206.22		24.93
(157) Shelby	(47) TN (47) TN	0206.32	Upper	24.93 16.06
(157) Shelby	(47) TN (47) TN	0206.33	Upper Upper	19.29
(157) Shelby	(47) TN (47) TN	0206.34	Middle	18.01
(157) Shelby	(47) TN (47) TN	0206.55	Middle	48.83
(157) Shelby	(47) TN (47) TN	0206.51	Middle	48.83 21.99
(157) Shelby	(47) TN (47) TN	0206.52	Upper	48.21
(157) Shelby	(47) TN (47) TN	0206.53	Upper	43.97
(157) Shelby	(47) TN (47) TN	0206.55	Upper	24.68
(157) Shelby	(47) TN (47) TN	0206.56	Upper	43.40
(157) Shelby	(47) TN (47) TN	0206.57	Upper	61.79
(157) Shelby	(47) TN	0206.57	Middle	72.85
(157) Shelby	(47) TN	0200.30	Upper	18.18
(157) Shelby	(47) TN	0207.00	Upper	42.57
(157) Shelby	(47) TN	0208.34	Upper	27.35
(157) Shelby	(47) TN	0208.35	Upper	32.25
(157) Shelby	(47) TN	0208.36	Upper	24.69
(157) Shelby	(47) TN	0208.37	Upper	31.68
(±07) offetby	(-7/) IIN	0200.07	оррсі	01.00



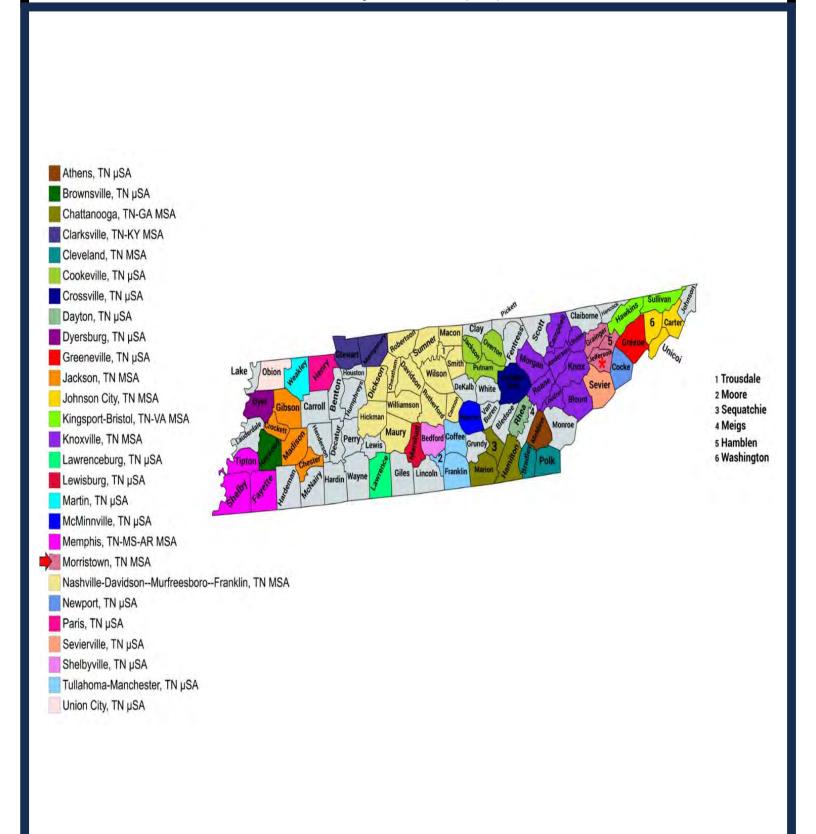
County Code	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(157) Shelby	(47) TN	0209.01	Upper 	26.33	
(157) Shelby	(47) TN	0209.02	Upper 	24.22	
(157) Shelby	(47) TN	0210.20	Upper 	50.23	
(157) Shelby	(47) TN	0210.21	Upper	73.03	
(157) Shelby	(47) TN	0210.22	Middle	73.64	
(157) Shelby	(47) TN	0210.23	Upper	53.42	
(157) Shelby	(47) TN	0211.11	Moderate	72.18	
(157) Shelby	(47) TN	0211.12	Moderate	66.71	
(157) Shelby	(47) TN	0211.13	Upper	65.57	
(157) Shelby	(47) TN	0211.21	Middle	63.42	
(157) Shelby	(47) TN	0211.22	Moderate	68.07	
(157) Shelby	(47) TN	0211.24	Middle	71.45	
(157) Shelby	(47) TN	0211.25	Middle	55.33	
(157) Shelby	(47) TN	0211.26	Middle	63.20	
(157) Shelby	(47) TN	0211.35	Middle	65.18	
(157) Shelby	(47) TN	0211.36	Upper	62.02	
(157) Shelby	(47) TN	0211.38	Upper	64.73	
(157) Shelby	(47) TN	0211.39	Upper	45.57	
(157) Shelby	(47) TN	0211.40	Upper	49.47	
(157) Shelby	(47) TN	0211.41	Middle	66.92	
(157) Shelby	(47) TN	0211.42	Upper	53.47	
(157) Shelby	(47) TN	0211.43	Upper	55.99	
(157) Shelby	(47) TN	0211.44	Middle	61.60	
(157) Shelby	(47) TN	0212.00	Unknown	70.52	
(157) Shelby	(47) TN	0213.11	Upper	19.38	
(157) Shelby	(47) TN	0213.12	Upper	27.62	
(157) Shelby	(47) TN	0213.20	Upper	32.36	
(157) Shelby	(47) TN	0213.31	Upper	46.46	
(157) Shelby	(47) TN	0213.33	Upper	61.33	
(157) Shelby	(47) TN	0213.34	Upper	76.89	
(157) Shelby	(47) TN	0213.41	Upper	14.93	
(157) Shelby	(47) TN	0213.51	Upper	19.23	
(157) Shelby	(47) TN	0213.52	Upper	14.78	
(157) Shelby	(47) TN	0213.54	Middle	74.19	
(157) Shelby	(47) TN	0213.55	Upper	34.87	
(157) Shelby	(47) TN	0213.56	Upper	19.35	
(157) Shelby	(47) TN	0213.57	Upper	20.78	
(157) Shelby	(47) TN	0214.10	Upper	12.81	
(157) Shelby	(47) TN	0214.20	Upper	17.55	
(157) Shelby	(47) TN	0214.30	Upper	20.16	
(157) Shelby	(47) TN	0215.30	Upper	24.46	
(157) Shelby	(47) TN	0215.41	Upper	25.90	
(157) Shelby	(47) TN	0215.42	Upper	23.87	
(157) Shelby	(47) TN	0215.43	Upper	65.68	
(157) Shelby	(47) TN	0215.44	Upper	56.62	
(157) Shelby	(47) TN	0215.45	Upper	40.72	
(157) Shelby	(47) TN	0215.46	Upper	65.15	
(157) Shelby	(47) TN	0215.47	Middle	90.98	
(157) Shelby	(47) TN	0215.48	Upper	70.18	
(157) Shelby	(47) TN	0216.11	Upper	17.11	
(157) Shelby	(47) TN	0216.12	Upper	10.32	
(157) Shelby	(47) TN	0216.13	Upper	19.11	
(157) Shelby	(47) TN	0216.20	Middle	60.19	
(157) Shelby	(47) TN	0217.10	Low	95.49	



County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(157) Shelby	(47) TN	0217.21	Moderate	95.62
(157) Shelby	(47) TN	0217.24	Moderate	95.18
(157) Shelby	(47) TN	0217.25	Low	96.29
(157) Shelby	(47) TN	0217.31	Moderate	98.11
(157) Shelby	(47) TN	0217.44	Middle	92.64
(157) Shelby	(47) TN	0217.45	Upper	92.86
(157) Shelby	(47) TN	0217.46	Moderate	94.95
(157) Shelby	(47) TN	0217.47	Moderate	96.19
(157) Shelby	(47) TN	0217.51	Upper	95.00
(157) Shelby	(47) TN	0217.52	Middle	96.54
(157) Shelby	(47) TN	0217.53	Middle	94.01
(157) Shelby	(47) TN	0217.54	Moderate	95.26
(157) Shelby	(47) TN	0217.55	Moderate	94.33
(157) Shelby	(47) TN	0217.56	Middle	68.80
(157) Shelby	(47) TN	0217.57	Low	97.57
(157) Shelby	(47) TN	0217.58	Moderate	95.48
(157) Shelby	(47) TN	0217.59	Middle	96.45
(157) Shelby	(47) TN	0217.60	Moderate	96.35
(157) Shelby	(47) TN	0219.00	Middle	98.21
(157) Shelby	(47) TN	0220.23	Moderate	99.06
(157) Shelby	(47) TN	0220.24	Moderate	97.38
(157) Shelby	(47) TN	0220.25	Low	97.35
(157) Shelby	(47) TN	0220.26	Low	96.66
(157) Shelby	(47) TN	0221.11	Middle	97.98
(157) Shelby	(47) TN	0221.21	Middle	96.65
(157) Shelby	(47) TN	0221.22	Middle	97.99
(157) Shelby	(47) TN	0221.30	Moderate	97.07
(157) Shelby	(47) TN	0221.31	Moderate	98.58
(157) Shelby	(47) TN	0221.32	Moderate	97.44
(157) Shelby	(47) TN	0222.10	Moderate	98.57
(157) Shelby	(47) TN	0222.20	Moderate	98.27
(157) Shelby	(47) TN	0223.10	Low	99.42
(157) Shelby	(47) TN	0223.21	Moderate	98.93
(157) Shelby	(47) TN	0223.22	Moderate	98.97
(157) Shelby	(47) TN	0223.30	Moderate	99.37
(157) Shelby	(47) TN	0224.10	Middle	96.19
(157) Shelby	(47) TN	0225.00	Moderate	94.86
(157) Shelby	(47) TN	0226.00	Moderate	95.21
(157) Shelby	(47) TN	0227.00	Moderate	98.70
(157) Shelby	(47) TN	9801.00	Unknown	86.67
(157) Shelby	(47) TN	9802.00	Unknown	90.91
(157) Shelby	(47) TN	9803.00	Unknown	0.00
(157) Shelby	(47) TN	9804.01	Unknown	81.68
(157) Shelby	(47) TN	9804.02	Unknown	22.22

State of Tennessee 34100 Morristown, TN

County: Jefferson (089)



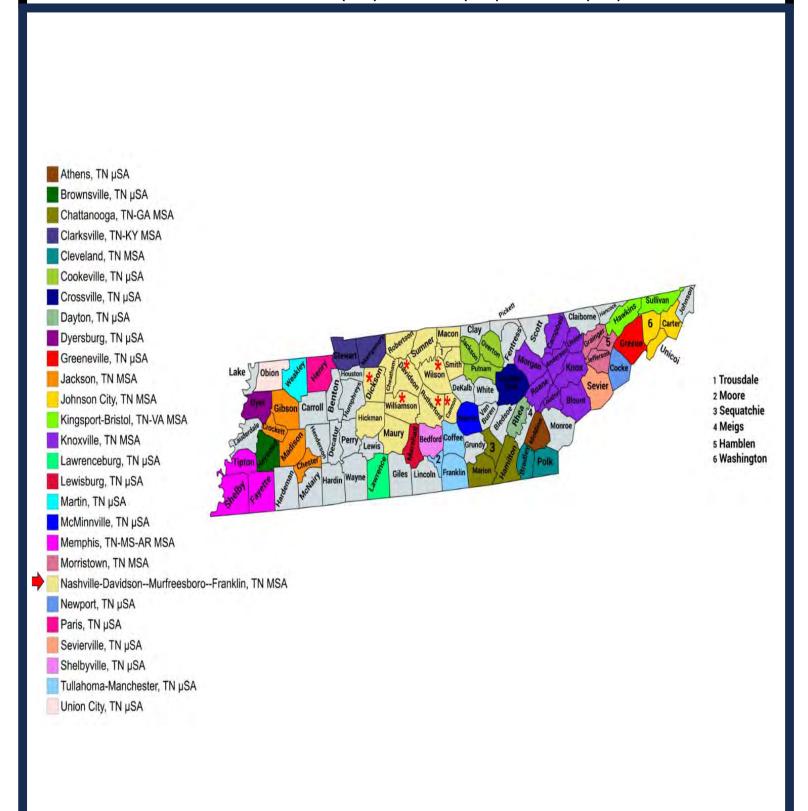


MSA: 34100 - Morristown, TN Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(089) Jefferson	(47) TN	0701.01	Middle	9.93
(089) Jefferson	(47) TN	0701.02	Upper	14.60
(089) Jefferson	(47) TN	0702.00	Middle	7.84
(089) Jefferson	(47) TN	0703.00	Middle	16.11
(089) Jefferson	(47) TN	0704.00	Middle	9.26
(089) Jefferson	(47) TN	0705.00	Middle	9.02
(089) Jefferson	(47) TN	0706.00	Middle	13.22
(089) Jefferson	(47) TN	0707.01	Upper	10.56
(089) Jefferson	(47) TN	0707.02	Middle	6.55
(089) Jefferson	(47) TN	0708.01	Middle	7.73
(089) Jefferson	(47) TN	0708.02	Middle	7.57
(089) Jefferson	(47) TN	0709.00	Middle	7.93

State of Tennessee 34980 Nashville-Davidson-Murfreesboro-Franklin, TN

Counties: Chester (023), Crockett (033), Madison (113)





	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(015) Cannon	(47) TN	9601.00	Moderate	10.59	
(015) Cannon	(47) TN	9602.01	Moderate	12.20	
(015) Cannon	(47) TN	9602.02	Middle	9.02	
(015) Cannon	(47) TN	9603.00	Middle	8.80	
(015) Cannon	(47) TN	9999.99	Moderate	9.94	
(037) Davidson	(47) TN	0101.03	Middle	15.37	
(037) Davidson	(47) TN	0101.04	Middle	17.58	
(037) Davidson	(47) TN	0101.05	Middle	80.39	
(037) Davidson	(47) TN	0101.06	Middle	74.23	
(037) Davidson	(47) TN	0102.01	Middle	61.55	
(037) Davidson	(47) TN	0102.02	Middle	21.12	
(037) Davidson	(47) TN	0103.01	Middle	50.73	
(037) Davidson	(47) TN	0103.02	Middle	42.54	
(037) Davidson	(47) TN	0103.03	Moderate	50.05	
(037) Davidson	(47) TN	0104.01	Moderate	59.08	
(037) Davidson	(47) TN	0104.03	Low	70.30	
(037) Davidson	(47) TN	0104.04	Moderate	66.51	
(037) Davidson	(47) TN	0105.01	Middle	23.99	
(037) Davidson	(47) TN	0105.02	Middle	28.98	
(037) Davidson	(47) TN	0106.01	Moderate	62.50	
(037) Davidson	(47) TN	0106.02	Moderate	71.84	
(037) Davidson	(47) TN	0107.01	Middle	57.18	
(037) Davidson	(47) TN	0107.02	Moderate	63.29	
(037) Davidson	(47) TN	0108.01	Middle	61.42	
(037) Davidson	(47) TN	0108.02	Middle	42.19	
(037) Davidson	(47) TN	0109.01	Middle	55.49	
(037) Davidson	(47) TN	0109.03	Low	89.57	
(037) Davidson	(47) TN	0109.04	Low	89.63	
(037) Davidson	(47) TN	0110.01	Moderate	72.18	
(037) Davidson	(47) TN	0110.02	Middle	51.14	
(037) Davidson	(47) TN	0111.00	Upper	19.62	
(037) Davidson	(47) TN	0112.00	Middle	23.59	
(037) Davidson	(47) TN	0113.00	Moderate	60.40	
(037) Davidson	(47) TN	0114.00	Moderate	45.09	
(037) Davidson	(47) TN	0115.00	Middle	25.79	
(037) Davidson	(47) TN	0116.00	Middle	28.08	
(037) Davidson	(47) TN	0117.00	Upper	32.24	
(037) Davidson	(47) TN	0117.00	Moderate	65.15	
(037) Davidson	(47) TN	0110.00	Low	54.59	
(037) Davidson	(47) TN	0119.00	Upper	15.33	
(037) Davidson	(47) TN	0121.00	Upper	19.30	
(037) Davidson	(47) TN	0122.00	Moderate	66.63	
(037) Davidson	(47) TN	0120.00	Moderate	92.42	
(037) Davidson	(47) TN	0127.01	Moderate	87.87	
(037) Davidson	(47) TN	0127.02	Low	85.54	
(037) Davidson	(47) TN (47) TN	0128.01	Middle	72.69	
(037) Davidson	(47) TN (47) TN	0128.02	Unknown	23.41	
(037) Davidson	(47) TN (47) TN	0130.01	Unknown	54.22	
(037) Davidson	(47) TN (47) TN	0130.02	Middle	43.76	
(037) Davidson	(47) TN (47) TN	0131.00	Middle	36.61	
(037) Davidson		0132.01	Middle Middle	29.98	
· '	(47) TN				
(037) Davidson	(47) TN	0133.00	Middle	27.71	
(037) Davidson	(47) TN	0134.00	Upper	12.09	
(037) Davidson	(47) TN	0135.00	Upper	30.69	
(037) Davidson	(47) TN	0136.00	Low	75.92	
(037) Davidson	(47) TN	0137.01	Moderate	77.67	



	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(037) Davidson	(47) TN	0137.02	Unknown	72.82	
(037) Davidson	(47) TN	0138.00	Moderate	87.57	
(037) Davidson	(47) TN	0139.00	Low	78.28	
(037) Davidson	(47) TN	0142.00	Low	84.62	
(037) Davidson	(47) TN	0143.00	Low	83.76	
(037) Davidson	(47) TN	0144.00	Low	56.31	
(037) Davidson	(47) TN	0148.00	Low	97.11	
(037) Davidson	(47) TN	0151.00	Middle	30.40	
(037) Davidson	(47) TN	0152.00	Middle	19.01	
(037) Davidson	(47) TN	0153.00	Middle	24.92	
(037) Davidson	(47) TN	0154.01	Middle	27.87	
(037) Davidson	(47) TN	0154.02	Middle	35.93	
(037) Davidson	(47) TN	0154.04	Moderate	40.13	
(037) Davidson	(47) TN	0154.05	Middle	38.05	
(037) Davidson	(47) TN	0155.01	Middle	29.65	
(037) Davidson	(47) TN	0155.02	Moderate	30.83	
(037) Davidson	(47) TN	0156.09	Middle	38.64	
(037) Davidson	(47) TN	0156.13	Moderate	70.57	
(037) Davidson	(47) TN	0156.14	Middle	64.67	
(037) Davidson	(47) TN	0156.15	Moderate	81.02	
(037) Davidson	(47) TN	0156.17	Middle	46.01	
(037) Davidson	(47) TN	0156.18	Moderate	65.08	
(037) Davidson	(47) TN	0156.19	Middle	62.19	
(037) Davidson	(47) TN	0156.20	Moderate	68.25	
(037) Davidson	(47) TN	0156.22	Middle	42.73	
(037) Davidson	(47) TN	0156.23	Moderate	53.35	
(037) Davidson	(47) TN	0156.24	Middle	49.06	
(037) Davidson	(47) TN	0156.25	Middle	38.15	
(037) Davidson	(47) TN	0156.26	Low	69.42	
(037) Davidson	(47) TN	0156.27	Moderate	75.61	
(037) Davidson	(47) TN	0156.28	Moderate	81.81	
(037) Davidson	(47) TN	0156.29	Moderate	74.22	
(037) Davidson	(47) TN	0156.30	Moderate	70.55	
(037) Davidson	(47) TN	0156.32	Moderate	47.12	
(037) Davidson	(47) TN	0156.33	Upper	24.65	
(037) Davidson	(47) TN	0156.34	Middle	63.90	
(037) Davidson	(47) TN	0156.35	Upper	53.56	
(037) Davidson	(47) TN	0156.36	Middle	60.71	
(037) Davidson	(47) TN	0156.37	Moderate	64.61	
(037) Davidson	(47) TN	0156.57	Moderate	51.32	
(037) Davidson	(47) TN	0157.00	Moderate	65.82	
(037) Davidson	(47) TN	0158.04	Low	65.03	
(037) Davidson	(47) TN	0158.05	Moderate	70.79	
(037) Davidson	(47) TN (47) TN	0158.06	Middle	39.34	
(037) Davidson	(47) TN	0159.00	Low	82.21	
(037) Davidson	(47) TN (47) TN	0160.00	Moderate	82.21 50.35	
(037) Davidson	(47) TN (47) TN	0161.00	Moderate	58.89	
(037) Davidson	1 ' '	0162.00	Unknown	47.27	
(037) Davidson	(47) TN	0163.00		28.18	
	(47) TN		Upper Middle		
(037) Davidson	(47) TN	0165.00		44.04	
(037) Davidson	(47) TN	0166.00	Middle	30.83	
(037) Davidson	(47) TN	0167.00	Upper	11.81	
(037) Davidson	(47) TN	0168.00	Upper	22.34	
(037) Davidson	(47) TN	0169.00	Upper	16.31	
(037) Davidson	(47) TN	0170.00	Upper	22.57	
(037) Davidson	(47) TN	0171.00	Upper	19.84	



Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(037) Davidson	(47) TN	0172.00	Moderate	31.81
(037) Davidson	(47) TN	0173.00	Moderate	55.64
(037) Davidson	(47) TN	0174.01	Moderate	61.68
(037) Davidson	(47) TN	0174.02	Middle	49.02
(037) Davidson	(47) TN	0175.00	Moderate	41.81
(037) Davidson	(47) TN	0177.01	Upper	10.26
(037) Davidson	(47) TN	0177.02	Upper	12.16
(037) Davidson	(47) TN	0178.00	Upper	16.05
(037) Davidson	(47) TN	0179.01	Upper	14.68
(037) Davidson	(47) TN	0179.01	Upper	11.79
(037) Davidson	(47) TN	0173.02	Upper	11.46
(037) Davidson	(47) TN	0180.00	Moderate	50.34
` ′	` ′	0181.01	Upper	12.12
(037) Davidson	(47) TN			13.10
(037) Davidson	(47) TN	0182.01	Upper	
(037) Davidson	(47) TN	0182.03	Upper	8.05
(037) Davidson	(47) TN	0182.04	Moderate	33.94
(037) Davidson	(47) TN	0182.05	Upper	24.32
(037) Davidson	(47) TN	0183.02	Upper	15.51
(037) Davidson	(47) TN	0183.03	Middle 	32.53
(037) Davidson	(47) TN	0183.04	Upper	22.64
(037) Davidson	(47) TN	0184.04	Upper	26.52
(037) Davidson	(47) TN	0184.05	Upper	16.33
(037) Davidson	(47) TN	0184.07	Upper	21.35
(037) Davidson	(47) TN	0184.08	Upper	17.99
(037) Davidson	(47) TN	0184.09	Middle	19.13
(037) Davidson	(47) TN	0184.10	Middle	30.32
(037) Davidson	(47) TN	0184.11	Middle	35.98
(037) Davidson	(47) TN	0184.12	Middle	23.88
(037) Davidson	(47) TN	0185.00	Upper	6.55
(037) Davidson	(47) TN	0186.01	Upper	7.04
(037) Davidson	(47) TN	0186.02	Upper	9.28
(037) Davidson	(47) TN	0187.00	Upper	7.99
(037) Davidson	(47) TN	0188.01	Upper	17.29
(037) Davidson	(47) TN	0188.03	Middle	18.77
(037) Davidson	(47) TN	0188.04	Upper	22.71
(037) Davidson	(47) TN	0189.01	Middle	41.04
(037) Davidson	(47) TN	0189.02	Middle	27.63
(037) Davidson	(47) TN	0189.04	Middle	52.26
(037) Davidson	(47) TN	0189.05	Middle	55.51
(037) Davidson	(47) TN	0190.03	Moderate	70.83
(037) Davidson	(47) TN	0190.04	Moderate	71.97
(037) Davidson	(47) TN	0190.07	Moderate	64.53
(037) Davidson	(47) TN	0190.08	Moderate	77.74
(037) Davidson	(47) TN	0191.05	Middle	58.85
(037) Davidson	(47) TN	0191.06	Middle	39.46
(037) Davidson	(47) TN	0191.08	Low	82.82
(037) Davidson	(47) TN	0191.09	Middle	74.08
(037) Davidson	(47) TN	0191.10	Moderate	64.60
(037) Davidson	(47) TN	0191.11	Moderate	72.96
(037) Davidson	(47) TN	0191.12	Middle	63.06
(037) Davidson	(47) TN	0191.15	Upper	30.54
(037) Davidson	(47) TN	0191.16	Middle	39.64
(037) Davidson	(47) TN	0191.17	Middle	61.31
(037) Davidson	(47) TN	0191.18	Moderate	76.67
(037) Davidson	(47) TN	0191.19	Upper	32.07
(037) Davidson	(47) TN	0191.20	Upper	34.03



County Code	State Code	Tract Code	graphical information Tract Income Level	Tract Minority %
(037) Davidson	(47) TN	0191.21	Unknown	36.82
(037) Davidson	(47) TN	0192.00	Moderate	36.70
(037) Davidson	(47) TN	0193.00	Low	76.92
(037) Davidson	(47) TN	0194.01	Upper	42.62
(037) Davidson	(47) TN	0194.02	Upper	22.86
(037) Davidson	(47) TN	0195.01	Upper	23.42
(037) Davidson	(47) TN	0195.02	Upper	21.70
(037) Davidson	(47) TN	0195.03	Upper	34.25
(037) Davidson	(47) TN	0196.00	Moderate	49.86
(037) Davidson	(47) TN	9801.00	Unknown	50.00
(037) Davidson	(47) TN	9802.00	Unknown	100.00
(043) Dickson	(47) TN	0601.00	Moderate	8.00
(043) Dickson	(47) TN	0602.01	Middle	10.30
(043) Dickson	(47) TN	0602.02	Middle	9.14
(043) Dickson	(47) TN	0603.00	Middle	9.29
(043) Dickson	(47) TN	0604.01	Middle	7.73
(043) Dickson	(47) TN	0604.02	Middle	12.45
(043) Dickson	(47) TN	0605.01	Middle	15.23
(043) Dickson	(47) TN	0605.02	Middle	18.72
(043) Dickson	(47) TN	0606.01	Moderate	20.94
(043) Dickson	(47) TN	0606.02	Moderate	23.16
(043) Dickson	(47) TN	0607.00	Moderate	9.25
(149) Rutherford	(47) TN	0401.01	Middle	65.47
(149) Rutherford	(47) TN	0401.02	Middle	60.14
(149) Rutherford	(47) TN	0401.04	Moderate	59.44
(149) Rutherford	(47) TN	0401.05	Middle	51.21
(149) Rutherford	(47) TN	0401.06	Moderate	67.41
(149) Rutherford	(47) TN	0401.07	Middle	71.12
(149) Rutherford	(47) TN	0402.00	Middle	44.59
(149) Rutherford	(47) TN	0403.03	Moderate	36.07
(149) Rutherford	(47) TN	0403.04	Moderate	48.49
(149) Rutherford	(47) TN	0403.05	Moderate	42.33
(149) Rutherford	(47) TN	0403.07	Upper	31.64
(149) Rutherford	(47) TN	0403.08	Middle	40.98
(149) Rutherford	(47) TN	0403.09	Middle	27.28
(149) Rutherford	(47) TN	0403.10	Middle	30.77
(149) Rutherford	(47) TN	0403.11	Upper	44.00
(149) Rutherford	(47) TN	0403.12	Middle	65.70
(149) Rutherford	(47) TN	0404.04	Middle	42.45
(149) Rutherford	(47) TN	0404.05	Moderate	55.94
(149) Rutherford	(47) TN	0405.01	Middle	18.03
(149) Rutherford	(47) TN	0405.02	Middle	15.19
(149) Rutherford	(47) TN	0406.00	Middle	14.55
(149) Rutherford	(47) TN	0407.02	Middle	23.01
(149) Rutherford	(47) TN	0407.03	Middle	27.71
(149) Rutherford	(47) TN	0407.04	Middle	17.22
(149) Rutherford	(47) TN	0408.06	Upper	23.82
(149) Rutherford	(47) TN	0408.07	Upper	20.50
(149) Rutherford	(47) TN	0408.08	Upper	23.87
(149) Rutherford	(47) TN	0408.09	Middle	14.32
(149) Rutherford	(47) TN	0408.10	Middle	9.88
(149) Rutherford	(47) TN	0408.10	Upper	35.61
(149) Rutherford	(47) TN	0408.11	Middle	50.83
(149) Rutherford	(47) TN	0409.01	Moderate	35.44
(149) Rutherford	(47) TN (47) TN	0409.01	Middle	30.45
(149) Rutherford	(47) TN (47) TN	0409.04	Middle	42.46
(143) Numeriora	(+/) (N	0403.00	riidule	42.40



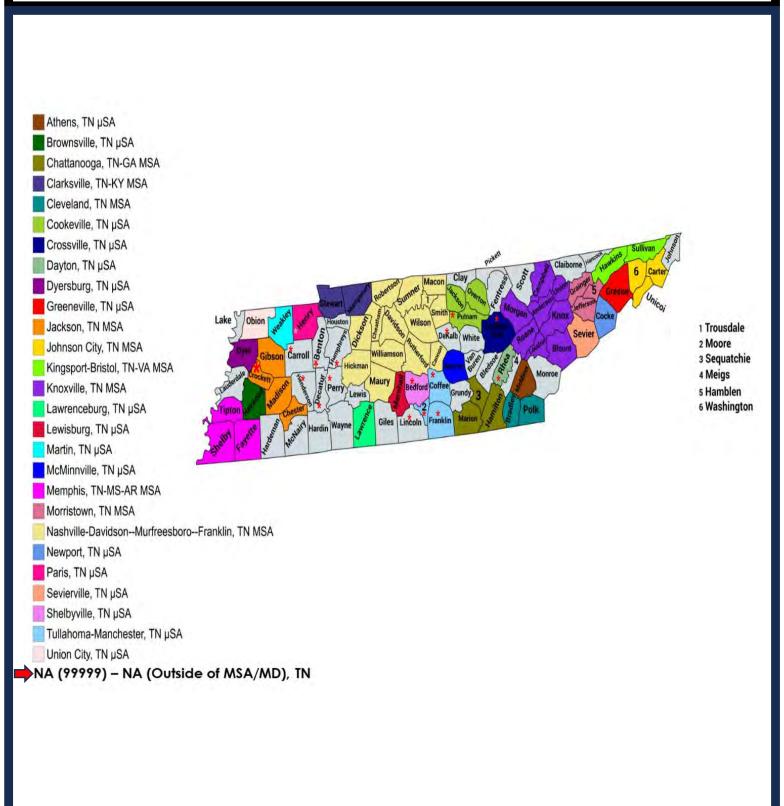
	Geographical Information				
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %	
(149) Rutherford	(47) TN	0409.07	Middle	33.35	
(149) Rutherford	(47) TN	0409.08	Middle	36.95	
(149) Rutherford	(47) TN	0409.09	Middle	38.53	
(149) Rutherford	(47) TN	0409.10	Middle	34.90	
(149) Rutherford	(47) TN	0409.11	Upper	28.64	
(149) Rutherford	(47) TN	0410.00	Upper	21.07	
(149) Rutherford	(47) TN	0411.02	Middle	23.47	
(149) Rutherford	(47) TN	0411.03	Middle	25.71	
(149) Rutherford	(47) TN	0411.04	Upper	24.49	
(149) Rutherford	(47) TN	0412.01	Middle	28.55	
(149) Rutherford	(47) TN	0412.02	Upper	26.86	
(149) Rutherford	(47) TN	0413.01	Upper	17.74	
(149) Rutherford	(47) TN	0413.02	Middle	21.65	
(149) Rutherford	(47) TN	0414.01	Middle	35.13	
(149) Rutherford	(47) TN	0414.04	Moderate	56.04	
(149) Rutherford	(47) TN	0414.05	Moderate	46.52	
(149) Rutherford	(47) TN	0414.06	Middle	46.84	
(149) Rutherford	(47) TN	0414.07	Middle	38.61	
(149) Rutherford	(47) TN	0415.00	Unknown	40.69	
(149) Rutherford	(47) TN	0416.01	Moderate	45.09	
(149) Rutherford	(47) TN	0416.02	Unknown	36.71	
(149) Rutherford	(47) TN	0417.00	Moderate	35.36	
(149) Rutherford	(47) TN	0418.00	Moderate	46.41	
(149) Rutherford	(47) TN	0419.00	Moderate	64.11	
(149) Rutherford	(47) TN	0420.00	Moderate	40.45	
(149) Rutherford	(47) TN	0421.01	Low	55.11	
(149) Rutherford	(47) TN	0421.02	Low	44.09	
(149) Rutherford	(47) TN	0422.00	Middle	40.11	
(149) Rutherford	(47) TN	0423.01	Middle	55.48	
(149) Rutherford	(47) TN	0423.02	Middle	37.23	
(187) Williamson	(47) TN	0501.02	Upper	22.00	
(187) Williamson	(47) TN	0501.03	Upper	15.96	
(187) Williamson	(47) TN	0501.04	Upper	29.47	
(187) Williamson	(47) TN	0501.05	Upper	20.84	
(187) Williamson	(47) TN	0502.04	Upper	25.18	
(187) Williamson	(47) TN	0502.05	Upper	13.96	
(187) Williamson	(47) TN	0502.06	Upper	15.35	
(187) Williamson	(47) TN	0502.07	Upper	24.48	
(187) Williamson	(47) TN	0502.09	Upper	17.84	
(187) Williamson	(47) TN	0502.10	Upper	14.05	
(187) Williamson	(47) TN	0502.11	Upper	44.26	
(187) Williamson	(47) TN	0502.12	Upper	20.54	
(187) Williamson	(47) TN	0503.03	Upper	7.53	
(187) Williamson	(47) TN	0503.04	Upper	12.24	
(187) Williamson	(47) TN	0503.05	Upper	14.11	
(187) Williamson	(47) TN	0503.06	Upper	23.97	
(187) Williamson	(47) TN	0503.07	Middle	25.53	
(187) Williamson	(47) TN	0504.03	Upper	9.62	
(187) Williamson	(47) TN	0504.04	Upper	9.52	
(187) Williamson	(47) TN	0504.05	Upper	7.51	
(187) Williamson	(47) TN	0504.06	Upper	9.98	
(187) Williamson	(47) TN	0505.02	Upper	10.91	
(187) Williamson	(47) TN	0505.03	Middle	11.84	
(187) Williamson	(47) TN	0505.04	Middle	12.58	
(187) Williamson	(47) TN	0506.01	Upper	23.28	
(187) Williamson	(47) TN	0506.03	Upper	26.69	



County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(187) Williamson	(47) TN	0506.04	Upper	10.94
(187) Williamson	(47) TN	0507.01	Middle	14.59
(187) Williamson	(47) TN	0507.02	Upper	11.25
(187) Williamson	(47) TN	0508.01	Moderate	54.58
(187) Williamson	(47) TN	0508.02	Upper	9.22
(187) Williamson	(47) TN	0509.04	Middle	40.94
(187) Williamson	(47) TN	0509.05	Upper	26.52
(187) Williamson	(47) TN	0509.06	Upper	12.58
(187) Williamson	(47) TN	0509.07	Upper	17.60
(187) Williamson	(47) TN	0509.08	Upper	11.23
(187) Williamson	(47) TN	0509.09	Upper	13.61
(187) Williamson	(47) TN	0510.01	Upper	22.43
(187) Williamson	(47) TN	0510.02	Upper	20.08
(187) Williamson	(47) TN	0511.00	Upper	12.72
(187) Williamson	(47) TN	0512.03	Middle	9.23
(187) Williamson	(47) TN	0512.03	Upper	15.96
(187) Williamson	(47) TN	0512.05	Upper	15.63
(187) Williamson	(47) TN	0512.06	Upper	22.09
(187) Williamson	(47) TN	0512.07	Middle	21.66
(187) Williamson	(47) TN	0512.08	Upper	16.98
(189) Wilson	(47) TN	0301.02	Middle	14.85
(189) Wilson	(47) TN	0301.02	Middle	10.78
(189) Wilson	(47) TN	0301.04	Upper	8.39
(189) Wilson	(47) TN	0301.05	Middle	15.92
(189) Wilson	(47) TN	0302.02	Middle	14.43
(189) Wilson	(47) TN	0302.03	Upper	19.46
(189) Wilson	(47) TN	0302.05	Upper	12.92
(189) Wilson	(47) TN	0302.06	Upper	16.85
(189) Wilson	(47) TN	0302.07	Upper	13.65
(189) Wilson	(47) TN	0303.03	Upper	10.98
(189) Wilson	(47) TN	0303.04	Middle	17.09
(189) Wilson	(47) TN	0303.05	Upper	13.38
(189) Wilson	(47) TN	0303.08	Upper	23.05
(189) Wilson	(47) TN	0303.09	Upper	22.50
(189) Wilson	(47) TN	0303.03	Upper	23.08
(189) Wilson	(47) TN	0303.10	Upper	21.17
(189) Wilson	(47) TN	0303.11	Moderate	25.66
(189) Wilson	(47) TN	0304.01	Moderate	40.79
(189) Wilson	(47) TN (47) TN	0304.02	Moderate	28.82
(189) Wilson	(47) TN (47) TN	0305.00	Middle	26.24
(189) Wilson	(47) TN (47) TN	0300.00	Low	45.21
(189) Wilson	(47) TN (47) TN	0307.00	Moderate	14.94
(189) Wilson	(47) TN (47) TN	0308.00	Middle	10.52
(189) Wilson	(47) TN (47) TN	0309.04	Upper	13.66
(189) Wilson	(47) TN (47) TN	0309.05	Upper	14.45
(189) Wilson	(47) TN (47) TN	0309.00	Middle	16.74
(189) Wilson	(47) TN (47) TN	0309.07	Upper	30.65
	l ' '			
(189) Wilson	(47) TN	0310.00	Middle	11.48

State of Tennessee 99999 TN Non-MSA

Counties: Bedford (003), Benton (005), Carroll (017), Coffee (031), Cumberland (035), Franklin (051), Decatur (039), DeKalb (041), Henderson (077), Henry (079), Humphreys (085), Lincoln (103), Moore (127), Perry (135), Putnam (141), Rhea (143)





MSA: 99999 - TN Non-MSA Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(003) Bedford	(47) TN	9501.00	Upper	12.32
(003) Bedford	(47) TN (47) TN	9502.01	Upper	11.34
(003) Bedford	(47) TN (47) TN	9502.02	Middle	11.18
(003) Bedford	(47) TN (47) TN	9503.00	Middle	12.51
(003) Bedford	(47) TN (47) TN	9504.01	Upper	34.04
(003) Bedford	(47) TN (47) TN	9504.01	Moderate	37.08
(003) Bedford	(47) TN (47) TN	9505.00	Middle	41.80
(003) Bedford	(47) TN (47) TN	9506.00	Middle	43.75
(003) Bedford	(47) TN (47) TN	9507.00	Middle	11.40
(003) Bedford	(47) TN (47) TN	9507.00	Upper	8.09
(005) Benton	` ,	9630.00	Middle	6.95
(005) Benton	(47) TN	9631.00	Middle	8.47
` ′	(47) TN (47) TN	9632.00	Middle	8.43
(005) Benton	` ,		Middle	
(005) Benton	(47) TN	9633.00		13.47
(005) Benton	(47) TN	9634.00	Middle	8.48
(005) Benton	(47) TN	9999.99	Middle	9.37
(017) Carroll	(47) TN	9620.00	Middle	12.14
(017) Carroll	(47) TN	9621.01	Middle	16.01
(017) Carroll	(47) TN	9621.02	Upper	20.78
(017) Carroll	(47) TN	9622.01	Middle 	23.89
(017) Carroll	(47) TN	9622.02	Upper	14.90
(017) Carroll	(47) TN	9623.00	Middle	18.07
(017) Carroll	(47) TN	9624.00	Upper	10.49
(017) Carroll	(47) TN	9625.00	Middle	14.94
(017) Carroll	(47) TN	9801.00	Unknown	0.00
(017) Carroll	(47) TN	9999.99	Middle	16.51
(031) Coffee	(47) TN	9701.00	Middle	9.83
(031) Coffee	(47) TN	9702.01	Moderate	9.62
(031) Coffee	(47) TN	9702.02	Middle 	10.38
(031) Coffee	(47) TN	9703.00	Upper 	7.79
(031) Coffee	(47) TN	9704.01	Upper	7.59
(031) Coffee	(47) TN	9704.02	Middle	23.10
(031) Coffee	(47) TN	9705.01	Moderate 	16.43
(031) Coffee	(47) TN	9705.02	Upper	19.25
(031) Coffee	(47) TN	9706.00	Middle	14.51
(031) Coffee	(47) TN	9707.00	Middle 	10.71
(031) Coffee	(47) TN	9708.01	Upper	16.87
(031) Coffee	(47) TN	9708.03	Upper 	11.94
(031) Coffee	(47) TN	9708.04	Upper	14.99
(031) Coffee	(47) TN	9709.00	Moderate	26.91
(031) Coffee	(47) TN	9710.01	Middle	18.38
(031) Coffee	(47) TN	9710.02	Middle	15.80
(031) Coffee	(47) TN	9801.00	Unknown	100.00
(035) Cumberland	(47) TN	9701.01	Upper	6.87
(035) Cumberland	(47) TN	9701.03	Middle	7.41
(035) Cumberland	(47) TN	9701.04	Middle	5.85
(035) Cumberland	(47) TN	9702.01	Middle	5.78
(035) Cumberland	(47) TN	9702.02	Upper	5.85
(035) Cumberland	(47) TN	9703.01	Middle	7.82
(035) Cumberland	(47) TN	9703.02	Middle	8.26
(035) Cumberland	(47) TN	9704.01	Moderate	15.08
(035) Cumberland	(47) TN	9704.02	Middle	7.19
(035) Cumberland	(47) TN	9705.01	Middle	9.64
(035) Cumberland	(47) TN	9705.02	Moderate	12.73



MSA: 99999 - TN Non-MSA Facility-Based Assessment Area Geographical Information

County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(035) Cumberland	(47) TN	9706.01	Upper	7.79
(035) Cumberland	(47) TN	9706.01	Middle	6.03
(035) Cumberland	(47) TN	9706.02	Middle	5.61
(035) Cumberland	(47) TN (47) TN	9706.03	Middle	7.94
l ` ′			Middle	
(035) Cumberland	(47) TN	9707.02		6.34
(035) Cumberland	(47) TN	9708.00	Middle	5.17
(039) Decatur	(47) TN	9550.01	Middle	5.70
(039) Decatur	(47) TN	9550.03	Middle	8.75
(039) Decatur	(47) TN	9550.04	Middle	13.17
(039) Decatur	(47) TN	9551.01	Middle	11.45
(039) Decatur	(47) TN	9551.02	Middle	5.16
(039) Decatur	(47) TN	9999.99	Middle	8.51
(041) DeKalb	(47) TN	9201.01	Upper	7.58
(041) DeKalb	(47) TN	9201.02	Middle	10.67
(041) DeKalb	(47) TN	9202.01	Moderate	17.74
(041) DeKalb	(47) TN	9202.02	Middle	16.80
(041) DeKalb	(47) TN	9203.00	Middle	10.42
(041) DeKalb	(47) TN	9999.99	Middle	12.72
(051) Franklin	(47) TN	9601.00	Middle	13.07
(051) Franklin	(47) TN	9602.01	Middle	8.53
(051) Franklin	(47) TN	9602.02	Middle	10.30
(051) Franklin	(47) TN	9603.00	Upper	11.05
(051) Franklin	(47) TN	9604.01	Middle	20.36
(051) Franklin	(47) TN	9604.02	Upper	15.51
(051) Franklin	(47) TN	9605.00	Middle	23.06
(051) Franklin	(47) TN	9606.00	Middle	13.69
(051) Franklin	(47) TN	9607.00	Upper	14.32
(051) Franklin	(47) TN	9608.00	Middle	12.66
(077) Henderson	(47) TN	9750.00	Upper	8.05
(077) Henderson	(47) TN	9751.00	Middle	16.98
(077) Henderson	(47) TN	9752.00	Middle	7.82
(077) Henderson	(47) TN	9753.01	Middle	16.83
(077) Henderson	(47) TN	9753.02	Middle	16.43
(077) Henderson	(47) TN	9754.00	Moderate	26.60
(077) Henderson	(47) TN	9755.00	Middle	6.11
(077) Henderson	(47) TN	9999.99	Middle	14.19
(079) Henry	(47) TN	9690.01	Middle	6.63
(079) Henry	(47) TN	9690.02	Upper	5.16
(079) Henry	(47) TN	9691.00	Middle	8.87
(079) Henry	(47) TN	9692.00	Middle	9.95
(079) Henry	(47) TN	9693.00	Moderate	39.34
(079) Henry	(47) TN	9694.00	Middle	31.01
(079) Henry	(47) TN	9695.01	Middle	14.44
(079) Henry	(47) TN	9695.02	Middle	17.62
(079) Henry	(47) TN	9696.01	Middle	14.46
(079) Henry	(47) TN	9696.02	Upper	9.29
(079) Henry	(47) TN	9697.00	Middle	10.11
(079) Henry	(47) TN	9698.00	Middle	14.98
(085) Humphreys	(47) TN	1301.00	Middle	7.47
(085) Humphreys	(47) TN	1302.00	Middle	7.91
(085) Humphreys	(47) TN	1303.00	Middle	12.92
(085) Humphreys	(47) TN	1304.00	Middle	10.42
(085) Humphreys	(47) TN	1305.00	Middle	9.44
(085) Humphreys	(47) TN	9999.99	Middle	9.94



MSA: 99999 - TN Non-MSA Facility-Based Assessment Area Geographical Information

			grapmical information	
County Code	State Code	Tract Code	Tract Income Level	Tract Minority %
(103) Lincoln	(47) TN	9750.00	Upper	8.88
(103) Lincoln	(47) TN	9751.00	Upper	9.87
(103) Lincoln	(47) TN	9752.00	Upper	7.07
(103) Lincoln	(47) TN	9753.00	Middle	28.70
(103) Lincoln	(47) TN	9754.00	Middle	18.58
(103) Lincoln	(47) TN	9755.00	Middle	11.97
(103) Lincoln	(47) TN	9756.01	Upper	15.09
(103) Lincoln	(47) TN	9756.02	Middle	13.31
(103) Lincoln	(47) TN	9757.00	Upper	8.26
(127) Moore	(47) TN	9301.00	Upper	5.35
(127) Moore	(47) TN	9302.00	Upper	10.06
(127) Moore	(47) TN	9999.99	Upper	7.15
(135) Perry	(47) TN	9301.00	Middle	6.36
(135) Perry	(47) TN	9302.01	Middle	9.87
(135) Perry	(47) TN	9302.02	Upper	8.11
(135) Perry	(47) TN	9999.99	Middle	7.96
(141) Putnam	(47) TN	0001.00	Middle	21.29
(141) Putnam	(47) TN	0002.01	Middle	12.57
(141) Putnam	(47) TN	0002.02	Middle	11.34
(141) Putnam	(47) TN	0003.01	Middle	10.52
(141) Putnam	(47) TN	0003.03	Middle	25.64
(141) Putnam	(47) TN	0003.04	Moderate	36.10
(141) Putnam	(47) TN	0003.05	Middle	21.86
(141) Putnam	(47) TN	0004.00	Upper	12.76
(141) Putnam	(47) TN	0005.00	Middle	13.91
(141) Putnam	(47) TN	0006.00	Upper	16.22
(141) Putnam	(47) TN	0007.00	Middle	24.63
(141) Putnam	(47) TN	0008.00	Moderate	28.87
(141) Putnam	(47) TN	0009.00	Middle	11.27
(141) Putnam	(47) TN	0010.00	Middle	6.84
(141) Putnam	(47) TN	0011.00	Middle	9.80
(141) Putnam	(47) TN	0012.01	Middle	12.22
(141) Putnam	(47) TN	0012.02	Middle	12.04
(141) Putnam	(47) TN	0013.00	Upper	9.25
(143) Rhea	(47) TN	9750.00	Middle	7.36
(143) Rhea	(47) TN	9751.00	Middle	7.35
(143) Rhea	(47) TN	9752.00	Upper	9.98
(143) Rhea	(47) TN	9753.00	Middle	14.00
(143) Rhea	(47) TN	9754.01	Moderate	21.36
(143) Rhea	(47) TN	9754.02	Upper	14.56
* Distressed or Under-serve	d Tracts			



CRA Disclosure Statements may be obtained on the Federal Financial Institutions Examination Council's website at

https://www.ffiec.gov/craadweb/DisRptMain.aspx.



HMDA Disclosure Statements may be obtained on the Consumer Financial

Protection Bureau's website at <u>Home Mortgage Disclosure Act (HMDA) Data |</u>
<u>Consumer Financial Protection Bureau.</u>